

Monthly Sales Forecast and Sales Order Targets

2025

Submission Date

2025-10-26

ATIA Group

Sales Data		Forecasting Criteria		Forecast Data	
Region	<input type="text" value="Eastern"/>	Price Agreed Consultant Approval Percentage	<input type="text"/>	Month Target	<input type="text" value="3,000,000"/>
Month/Year	<input type="text" value="October/2025"/>		<input type="text"/>	Required Turn-over	<input type="text"/>
Issued By	<input type="text" value="Sohaib"/>		<input type="text"/>	Required Forecast	<input type="text"/>
Issued Date	<input type="text" value="2025-10-26"/>		<input type="text"/>	Conversion Ratio	<input type="text"/>

A) New Orders Expected This Month -

Serial	Customer Name	Products	Project Name	Value	Remarks
1				213,123	
2				12,312	
Total New Current Month Forecasted Orders				225,435	

B) Carry-Over (from the previous month and expected to close in the current month)

Serial	Customer Name	Products	Project Name	Value	Remarks
1				12,312	
2				21,312	
Total Carry-over				33,624	

This Month Total (A + B):

259,059