# Shahid Hussain

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Mathematics and Marketing Major

M:0412216453

#### **About me**

Interest: Triathlons, Fitness, Investing, Programming, Sports.

**Technical Skills:** Analytics, Sales, Microsoft Office, C, Maple T.A, Day Trading. **Availability:** Everyday/All-day, Excluding: Thursdays and Sunday afternoons

### **Education**

### **UNSW Sydney**

Bachelor of Science and Bussiness, Major: Mathematics and Marketing

Feb 2019-May 2022

#### John Edmondson High School

Higher School Certificate

Dec 2018

ATAR: 84.35

Band 5 | Business, Mathematics, Chemistry.

### Work Experience

#### Save The Children

Retail Assistant March 2021 - Current

Addressed and Resolved customer complains

- Processed consumer payments using the shop's Point of Sale system
- Reconciled cash Drawer at start and end of each shirt, accounting for errors and resolving discrepancies

### Guzman y Gomez, Hoxton Park

Cashier/Senior Employee

Nov 2018 – Dec 2019

- Engaged with customer to provide products to meet their needs resulting in a high rate of sales.
- Trained 4 new crew member on stores operations to ensure consistency in quality of service delivery.
- Implemented the point of sales platform and conduced inventory management sales pitching skills including value selling to maintain a strong sales record.
- Advertised advocacy cards for 'Mission Mexican', whereby proceeds go to Mexican Refugees and disadvantaged Mexican families, helping raise over \$50,000.

#### **Tutor - Mathematics and Science**

Private

Jan 2018 – Aug 2019

- Assessed student needs and designed tailored lesson plans addressing key areas of concern.
- Liaised with parents to understand students' situation and informed progress in development for over 5 students.

### **Extracurricular Activities and Volunteering**

## Citi Banking Markets Division Sales and Trading

Feb 2021

Open access virtual experience program participant with InsideSherpa

- · Prepared and lead the Trading Floor Morning Meeting
- Developed a sales pitch on a unique trading opportunity using financial news resources
- Built and constructed an analytical model on impact of Covid-19 on financial markets

### **Endure for Cure - Children Cancer Institution**

Volunteer Nov 2020

- Lead a team of 4 to ensure correct administrative task was completed before commence bike marathon fundraiser, raising \$276,208.
- Managed, processed and organsied inventory, as well as setup garages of 50 bussiness participants.

#### **UNSW Management Project**

CMO virtual project

Nov 2019 - Sep 2019

- Collaborated in a team of 5 towards a simulated virtual project.
- Actioned CMO role in a large virtual company to make over \$2M.
- Task included making major corporate decision with other chief officers based on real-life decision transnational companies have delt with

#### **Elevate Young Leader Forum - University of Wollongong**

Participant

Jul 2018

- Chosen by teacher board members based on leadership potential and skill.
- Collaborated with other aspiring young leader to improve qualitative leadership skills; group task, question and answer sessions, social issue insights with current social leaders.