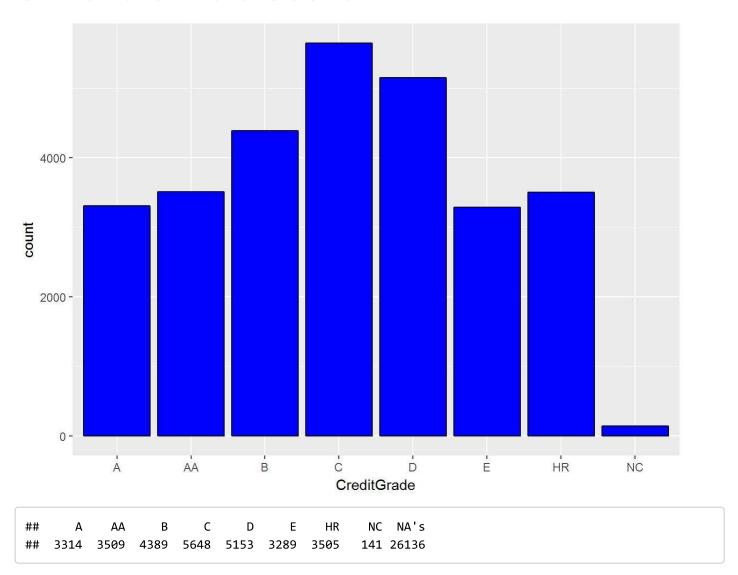
Prosper Loan Data EDA

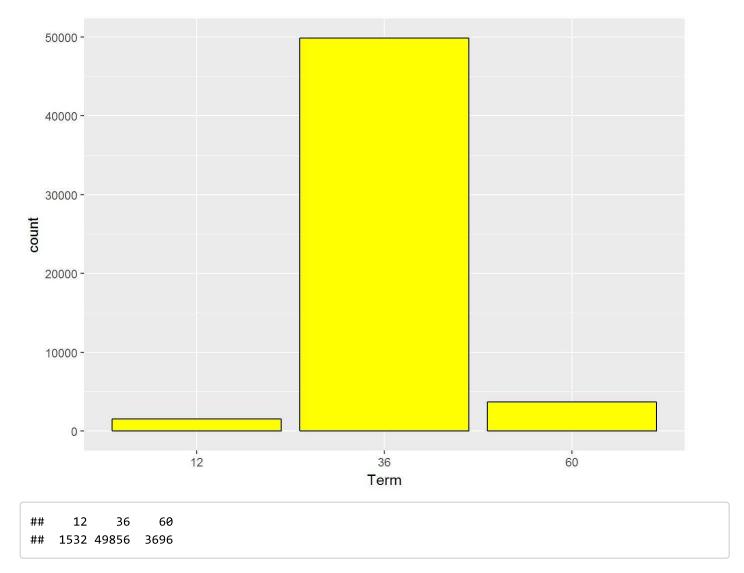
Shahrooz Govahi March 12, 2017

Base on LoanStatus categories; I think one possible goal for this EDA should be looking at different features and predict either that loan will be Completed or Failed. By Failed loans I am referring to chargedoff or Defaulted loans. The other categories are not useful for this purpose. So I am defining a new variable LoanStatusLabel. I will put it's value as Completed if it's Completed and Failed if it's Defaulted or Chargedoff and NA for other categories (e.g.Cancelled, Current).

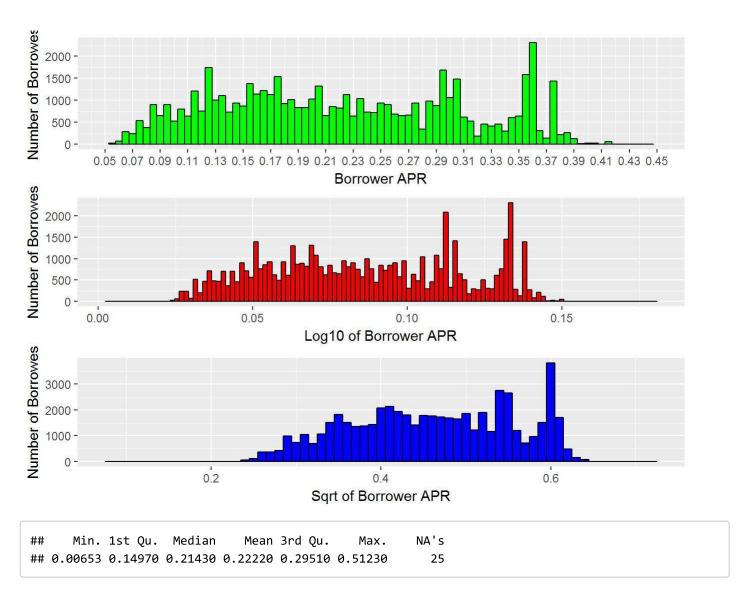
Univariate Plots Section



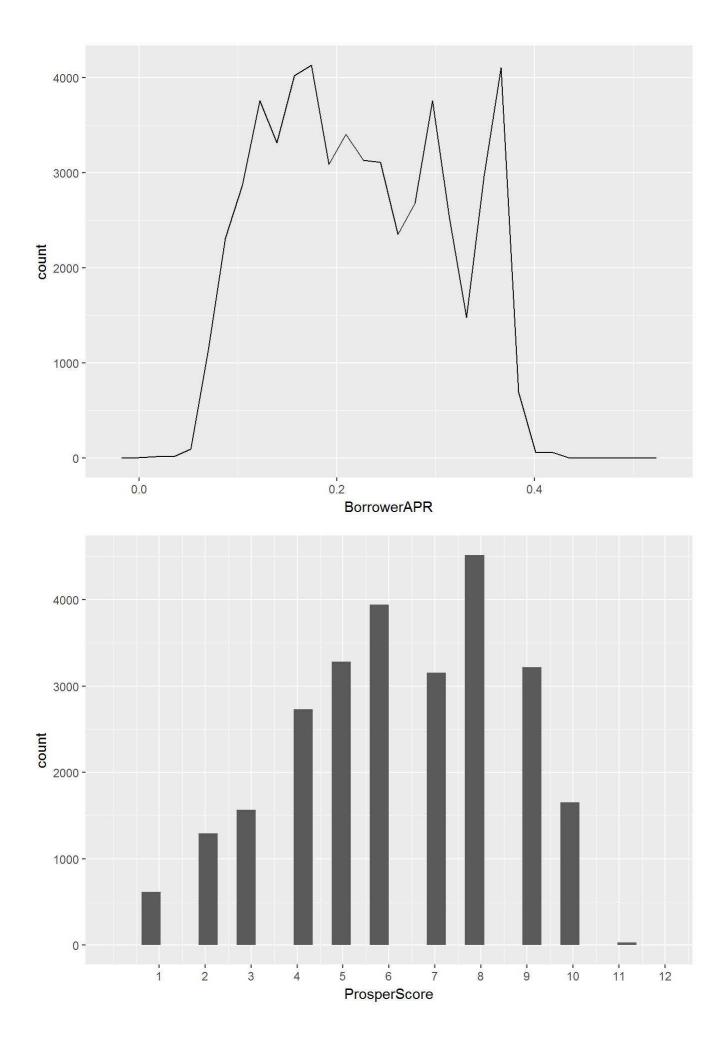
The majority of Credit Grades in our data set are NAs; Most of Credit Grades are C and the least number of them are NC.



The majority of loan terms are 36 months and less than 2% of them have 12 months term.

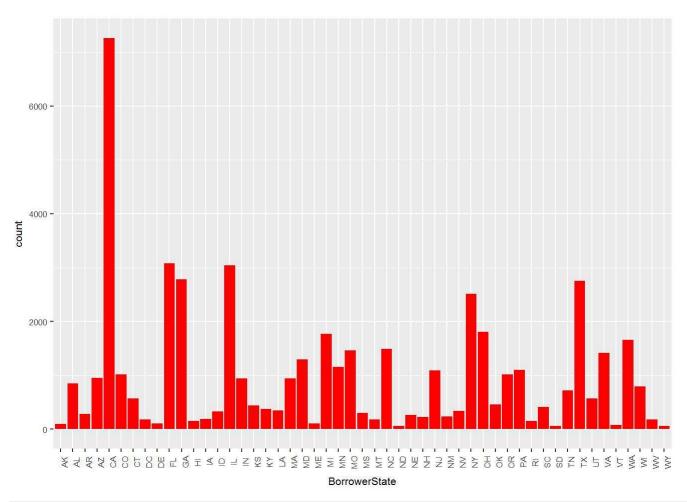


The most frequent Borrower APR is 0.36; By transforming data with Square root, the distribution result is more smoother.



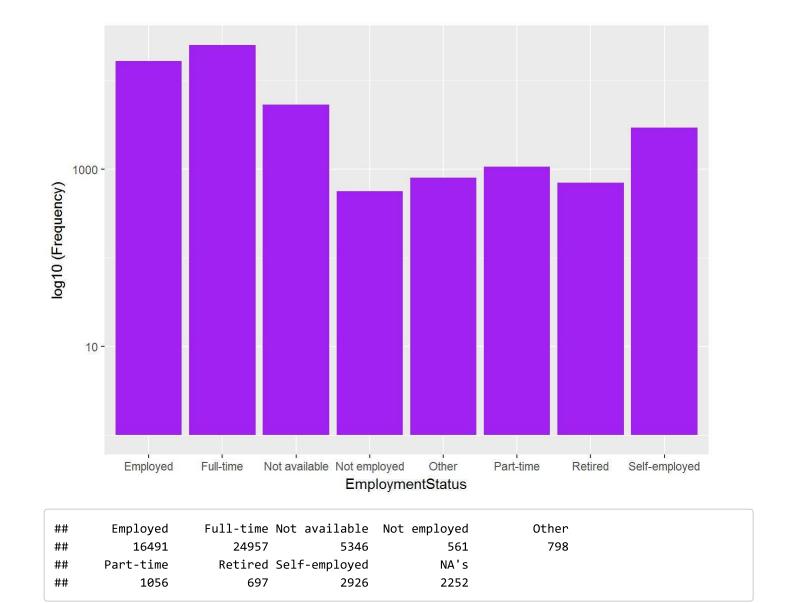
```
## Min. 1st Qu. Median Mean 3rd Qu. Max. NA's
## 1.000 5.000 6.000 6.266 8.000 11.000 29079
```

The most frequesnt ProspectScores are 4, 6 and 8; On the other hand, 1 and 11 are the least frequent ones.

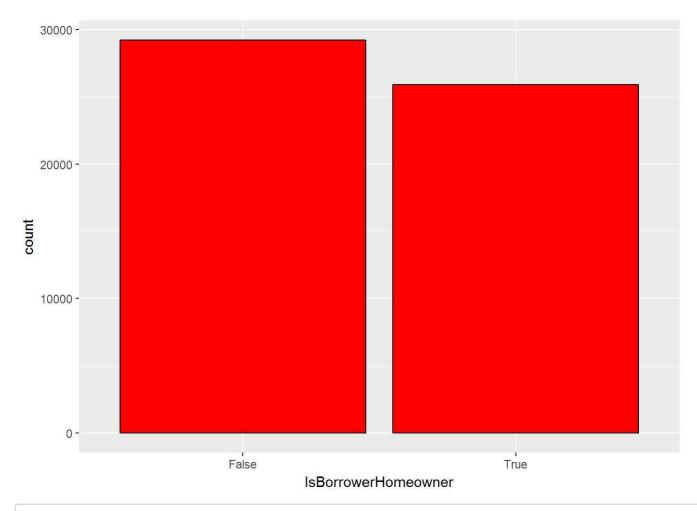


AK AL AR ΑZ $\mathsf{C}\mathsf{A}$ CO CT DC DE FL GΑ ΗI IΑ ID ΙL 93 848 279 946 7263 1013 174 103 3077 2783 153 186 328 3039 ## 569 ΙN KS $\mathsf{K}\mathsf{Y}$ LA ΜI МО MS MTND## MΑ MDME MN NC NE ## 944 441 370 348 944 1289 101 1767 1151 1459 295 181 1487 52 262 NJ NYOK OR РΑ SC SD ΤX UT ## NH NM NV ОН RΙ ΤN 228 1090 460 1018 1098 414 61 716 2752 ## 230 339 2515 1808 153 569 ## VA VT WΑ WΙ WV WY NA's ## 1417 76 1655 793 178 57 5512

California has the most users of Prosper loan services.

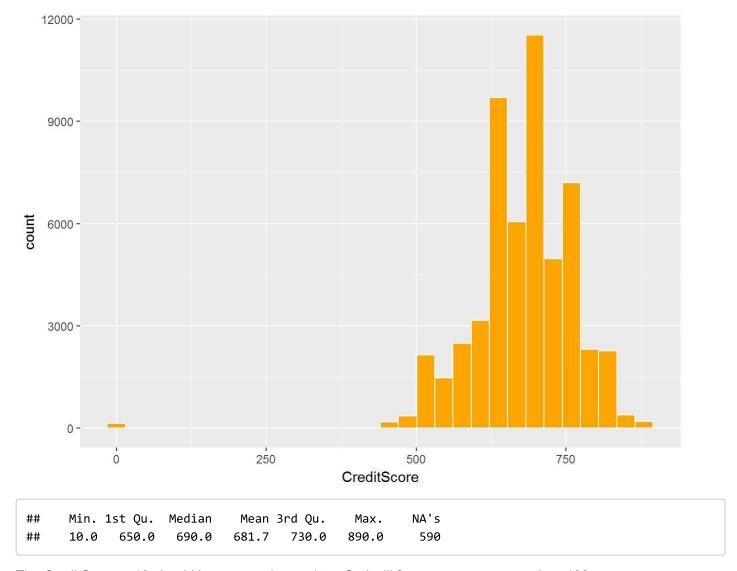


Employed category is the most frequent employment status.

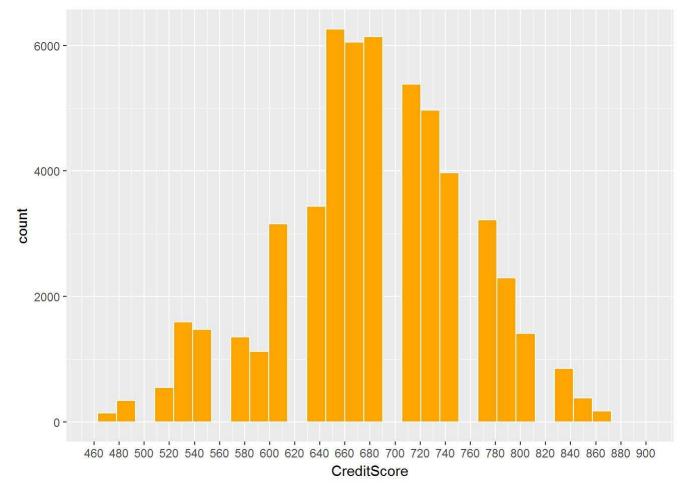


False True ## 29199 25885

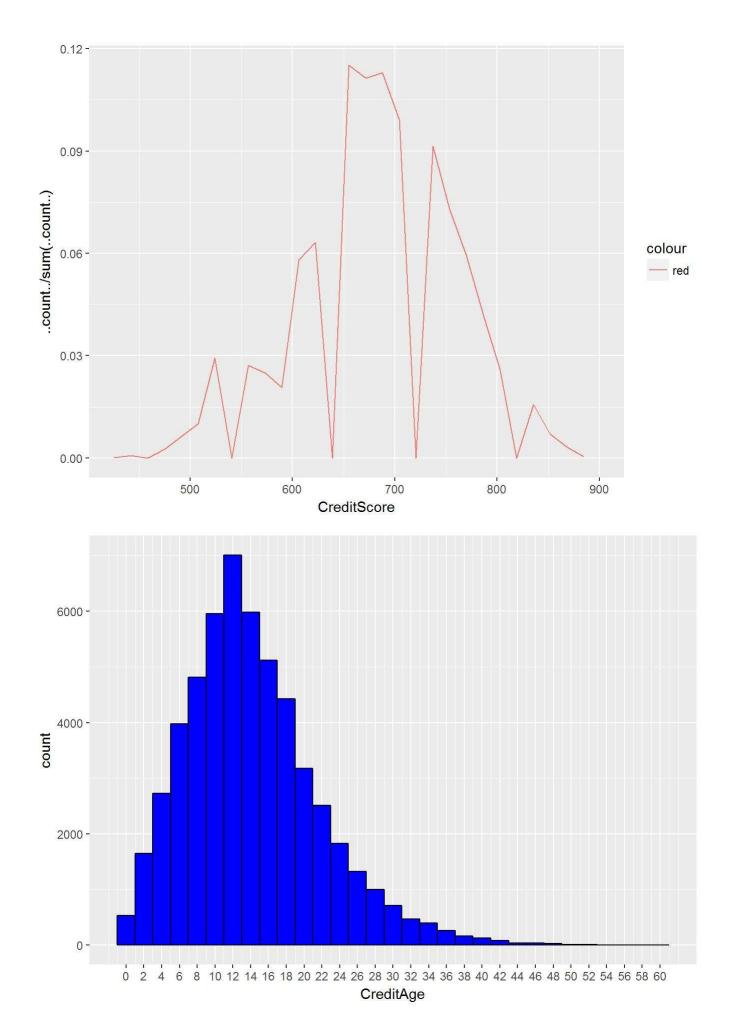
Home owners and not home owners numbers are very close to each other;



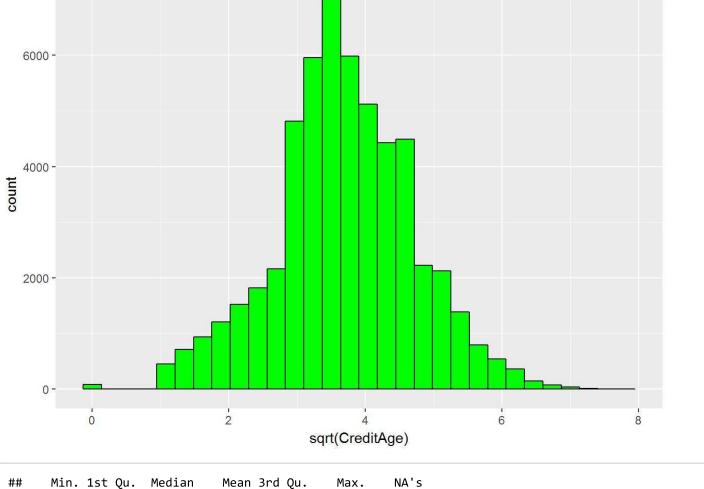
The CreditScore = 10 should be an error in our data; So I will focus on scores more than 460;



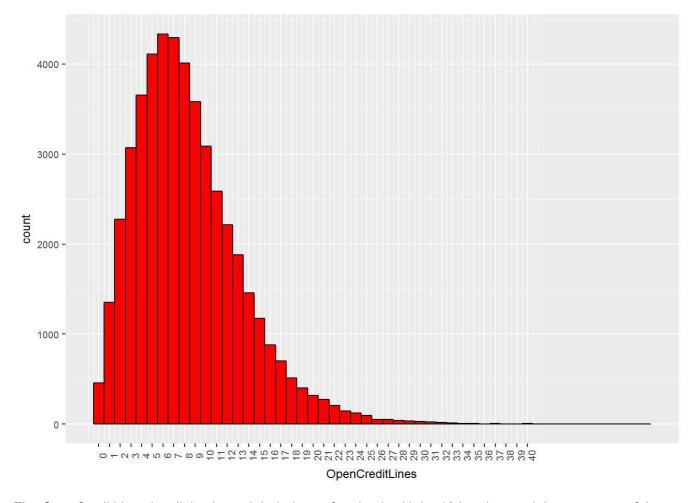
There are some gaps between scores. e.g. There is no person with credit score equal to 700 or 560. It seems like credit scores has 7 clusters.



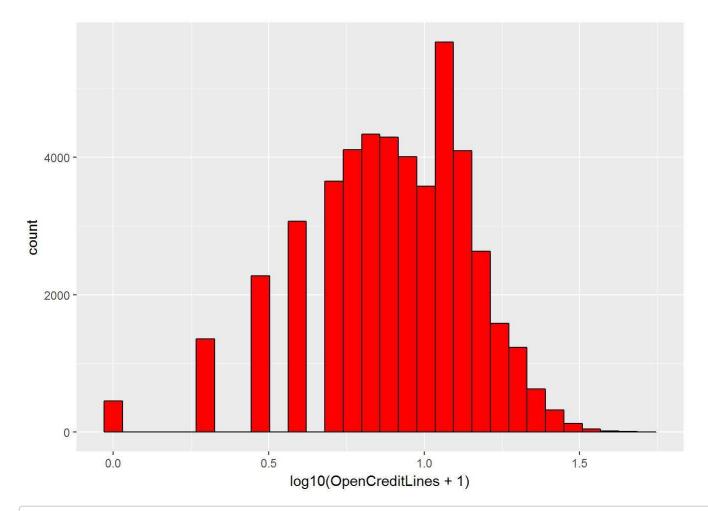
The CreditAge is a little right skewed. So I will look at Square root of the data as well.



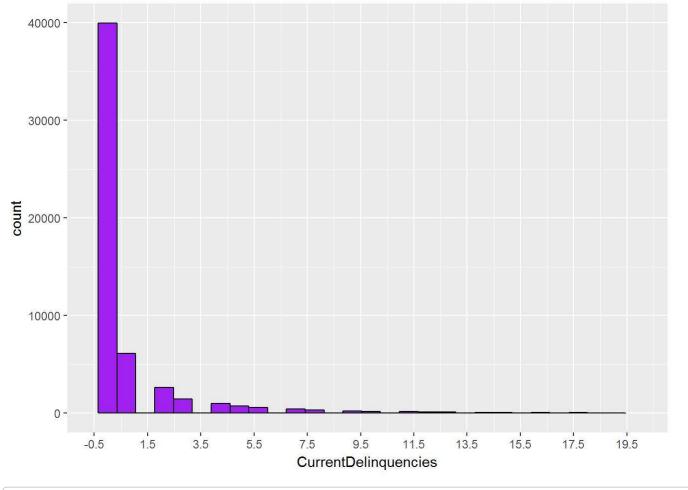
Min. 1st Qu. Median Mean 3rd Qu. Max. NA's ## 0.00 9.00 14.00 14.68 19.00 61.00 696



The OpenCreditLines is a little skewed. I tried transforming it with log10 bot the result is not very useful.

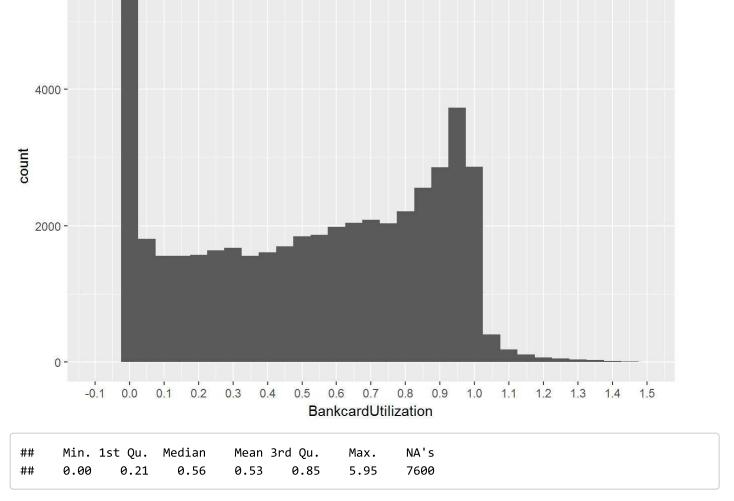


Min. 1st Qu. Median Mean 3rd Qu. Max. NA's ## 0.000 5.000 8.000 8.338 11.000 51.000 7600



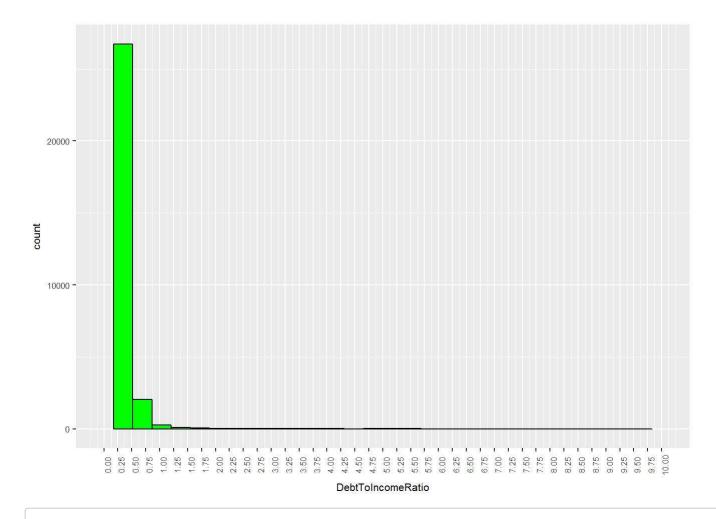
```
## Min. 1st Qu. Median Mean 3rd Qu. Max. NA's
## 0.0000 0.0000 0.0000 0.9062 1.0000 83.0000 696
```

Most of the users has no Current Delinquency.



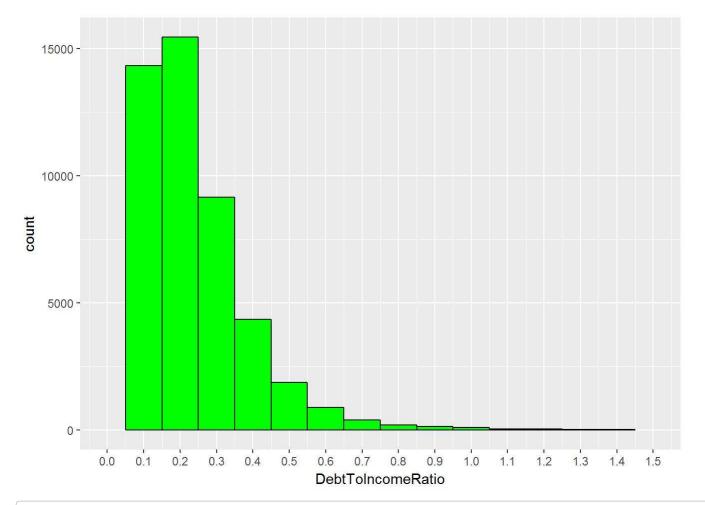
6000 -

BankcardUtilization has a bimodal distribution. Most users utilize 0 percent of their credit cards and next the majority of users utilize 95% of their bank cards.

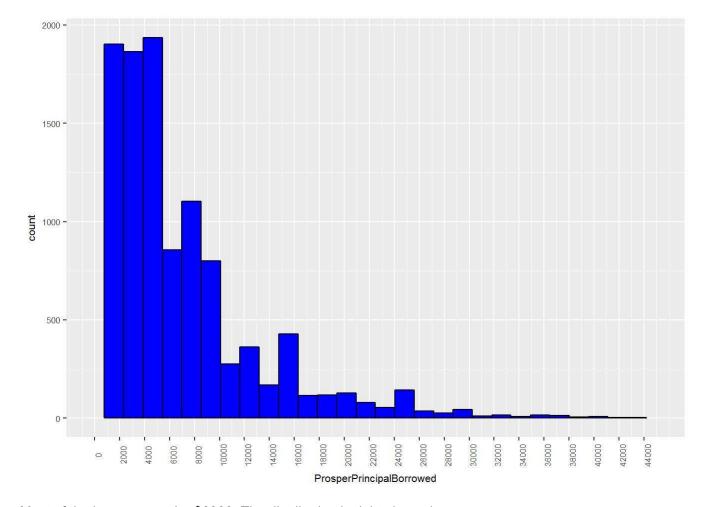


[1] 289

I think the DebtToIncomeRatio greater than 10 is a problem in dataset. Because there are totally 270 points with this ratio greater 6 and 247 of them are greater than 10; There are a few outliers in DebtToIncomeRatio, so I will change the scales to avoiding them;



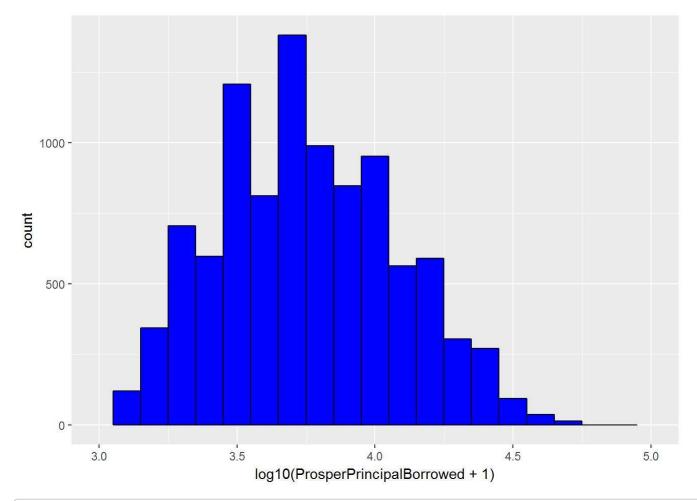
Min. 1st Qu. Median Mean 3rd Qu. Max. NA's ## 0.00 0.13 0.20 0.29 0.30 10.01 4230



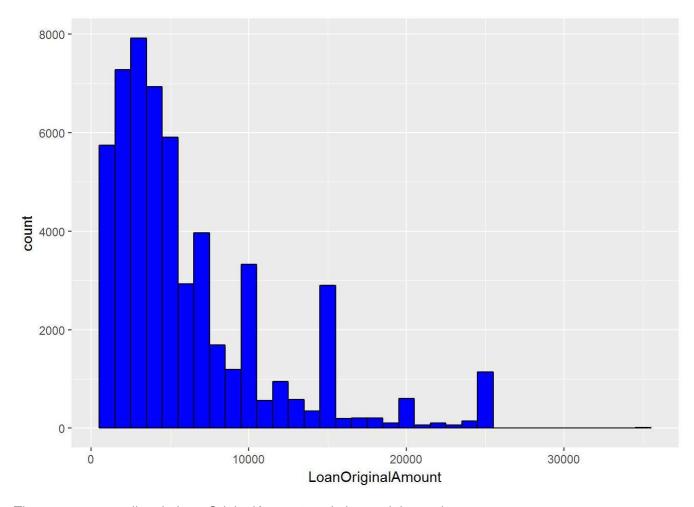
Most of the loans are under \$6000. The distribution is right skewed;

```
loan_under_6000 <- subset(loan, ProsperPrincipalBorrowed <= 6000)
nrow(loan_under_6000)</pre>
```

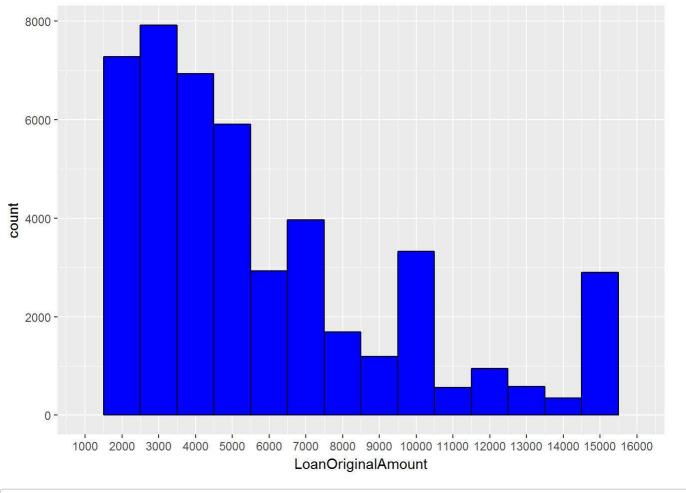
[1] 6235



Min. 1st Qu. Median Mean 3rd Qu. Max. NA's ## 0 3000 5000 7105 9500 60000 44545

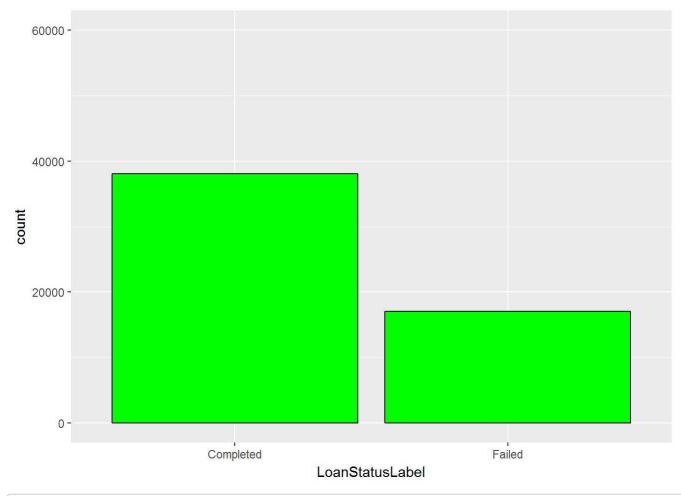


There are some ouliers in LoanOriginalAmount, so I changed the scales.



#:	#	Min.	1st Qu.	Median	Mean 3	rd Qu.	Max.
#:	#	1000	2600	4500	6262	8000	35000

The most popular LoanOriginalAmounts are between \$2500 and \$3500.



```
##
## Completed Failed
## 38074 17010
```

Univariate Analysis

What is the structure of your dataset?

The original data set contains 113,937 observations with 81 variables. I choose some of those variables and focusing only on Completed or failed loans for doing EDA; It means that I am working on 55084 observations with 16 variables.

[1] 55084 16

```
## 'data.frame':
                  55084 obs. of 16 variables:
                           : Factor w/ 8 levels "A", "AA", "B", "C", ...: 4 7 4 NA 2 5 NA NA NA NA
## $ CreditGrade
. . .
                           : Factor w/ 3 levels "12", "36", "60": 2 2 2 2 2 2 3 2 2 ...
## $ Term
## $ BorrowerAPR
                           : num 0.165 0.283 0.15 0.358 0.132 ...
## $ ProsperScore
                           : num NA NA NA 5 NA NA 5 3 9 9 ...
                           : Factor w/ 51 levels "AK", "AL", "AR", ...: 6 11 NA 10 NA 23 15 35 6
## $ BorrowerState
 5 ...
## $ EmploymentStatus : Factor w/ 8 levels "Employed", "Full-time",..: 8 3 2 5 3 2 1 1 2
1 ...
                           : Factor w/ 2 levels "False", "True": 2 1 1 2 2 1 1 1 2 1 ...
## $ IsBorrowerHomeowner
## $ CreditScore
                           : num 650 490 650 710 770 630 690 670 710 750 ...
## $ CreditAge
                           : num 6 5 7 13 16 4 15 38 10 24 ...
## $ OpenCreditLines
                         : int 4 NA 2 9 NA 4 7 6 16 4 ...
## $ CurrentDelinquencies : int 2 1 3 0 2 1 0 0 0 1 ...
                           : num 0 NA 0.32 0.97 NA 0.08 0.84 0.3 0.09 0.13 ...
## $ BankcardUtilization
## $ DebtToIncomeRatio
                           : num 0.17 0.06 0.27 0.49 0.12 0.09 0.39 0.11 0.26 0.11 ...
: int 9425 3001 1000 4000 10000 3000 2000 4000 4000 10000 ...
## $ LoanOriginalAmount
## $ LoanStatusLabel
                           : Factor w/ 2 levels "Completed", "Failed": 1 1 1 2 2 1 2 1 1 1 ...
```

```
##
     CreditGrade
                     Term
                                  BorrowerAPR
                                                      ProsperScore
    C
##
            : 5648
                     12: 1532
                                         :0.00653
                                 Min.
                                                     Min.
                                                            : 1.000
##
    D
            : 5153
                     36:49856
                                 1st Qu.:0.14974
                                                     1st Qu.: 5.000
            : 4389
                     60: 3696
                                 Median :0.21434
                                                     Median : 6.000
##
            : 3509
                                         :0.22219
##
                                 Mean
                                                     Mean
                                                            : 6.266
##
    HR
            : 3505
                                 3rd Qu.:0.29510
                                                     3rd Qu.: 8.000
##
    (Other): 6744
                                 Max.
                                         :0.51229
                                                     Max.
                                                            :11.000
##
    NA's
            :26136
                                 NA's
                                         :25
                                                     NA's
                                                            :29079
##
    BorrowerState
                           EmploymentStatus IsBorrowerHomeowner CreditScore
    CA
            : 7263
                     Full-time
                                   :24957
                                             False:29199
                                                                   Min.
##
                                                                          : 10.0
##
    FL
            : 3077
                     Employed
                                    :16491
                                             True :25885
                                                                   1st Qu.:650.0
##
    ΙL
           : 3039
                     Not available: 5346
                                                                   Median :690.0
           : 2783
                     Self-employed: 2926
                                                                           :681.7
##
                                                                   Mean
                     Part-time
##
    TX
            : 2752
                                   : 1056
                                                                   3rd Qu.:730.0
                                    : 2056
##
    (Other):30658
                     (Other)
                                                                   Max.
                                                                           :890.0
##
    NA's
           : 5512
                     NA's
                                    : 2252
                                                                   NA's
                                                                          :590
##
      CreditAge
                     OpenCreditLines
                                        CurrentDelinquencies BankcardUtilization
##
    Min.
            : 0.00
                     Min.
                             : 0.000
                                        Min.
                                               : 0.0000
                                                              Min.
                                                                      :0.00
                     1st Qu.: 5.000
    1st Qu.: 9.00
                                        1st Qu.: 0.0000
                                                               1st Qu.:0.21
##
                                        Median : 0.0000
                                                              Median :0.56
    Median :14.00
                     Median : 8.000
##
##
    Mean
           :14.68
                     Mean
                             : 8.338
                                        Mean
                                               : 0.9062
                                                              Mean
                                                                      :0.53
    3rd Ou.:19.00
                     3rd Ou.:11.000
                                                               3rd Ou.:0.85
##
                                        3rd Ou.: 1.0000
##
    Max.
            :61.00
                     Max.
                             :51.000
                                        Max.
                                               :83.0000
                                                              Max.
                                                                      :5.95
##
    NA's
            :696
                     NA's
                             :7600
                                        NA's
                                               :696
                                                              NA's
                                                                      :7600
##
    DebtToIncomeRatio ProsperPrincipalBorrowed LoanOriginalAmount
##
    Min.
            : 0.00
                       Min.
                                                  Min.
                                                          : 1000
    1st Qu.: 0.13
                       1st Qu.: 3000
                                                   1st Qu.: 2600
##
    Median: 0.20
                       Median: 5000
                                                  Median: 4500
##
##
    Mean
           : 0.29
                       Mean
                               : 7105
                                                  Mean
                                                          : 6262
##
    3rd Qu.: 0.30
                       3rd Qu.: 9500
                                                   3rd Qu.: 8000
##
    Max.
            :10.01
                       Max.
                               :60001
                                                  Max.
                                                          :35000
##
    NA's
            :4230
                       NA's
                               :44545
##
     LoanStatusLabel
##
    Completed:38074
##
    Failed
              :17010
##
##
##
##
##
```

What is the main feature of interest in your dataset?

In this investigation I want to consider final result of a loan: LoanStatusLabel as the main feature of interest and I am looking at other features as predictors of this target.

What other features in the dataset do you think will help support your

investigation into your feature(s) of interest?

I choose these 15 features to help my investigation: CreditGrade, Term, ProsperScore, BorrowerAPR, BorrowerState, EmploymentStatus, IsBorrowerHomeowner, CreditScore, CreditAge, OpenCreditLine, CurrentDelinquencies, BankcardUtilization, DebtToIncomeRatio, ProsperPrincipalBorrowed, LoanOriginalAmount.

Did you create any new variables from existing variables in the dataset?

I created these variables: 1. CreditAge, base on FirstRecordedCreditLine and DateCreditPulled 2. CreditScore, base on CreditScoreRangeLower and CreditScoreRangeUpper I calculated the average of these two ranges to use one variable. 3. LoanStatusLabel, base on LoanStatus I create 2 categories: Completed, Failed.

Of the features you investigated, were there any unusual distributions?

The EmploymentStatus is right skewed. The reason should be that, the prosper company only focus on Employed or Full_time or Self-employed applicants. Therefore the majority of it's clients are in these three categories and very few of them are in retired or other kinds of employment types. BankcardUtilization has a bimodal distribution. One peak occurs at 0 utilization and the other is at 95% utilization.

Did you perform any operations on the data to tidy, adjust, or change the

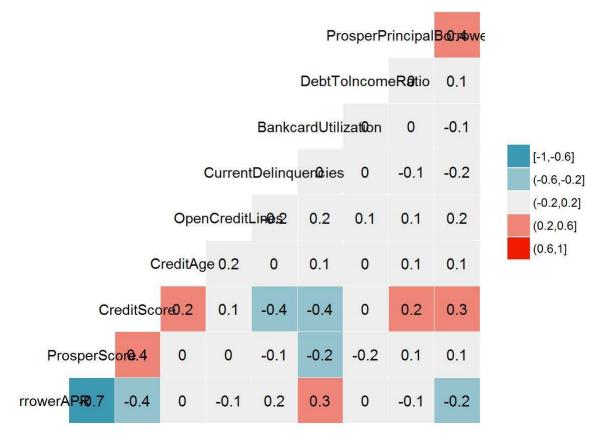
form of the data? If so, why did you do this?

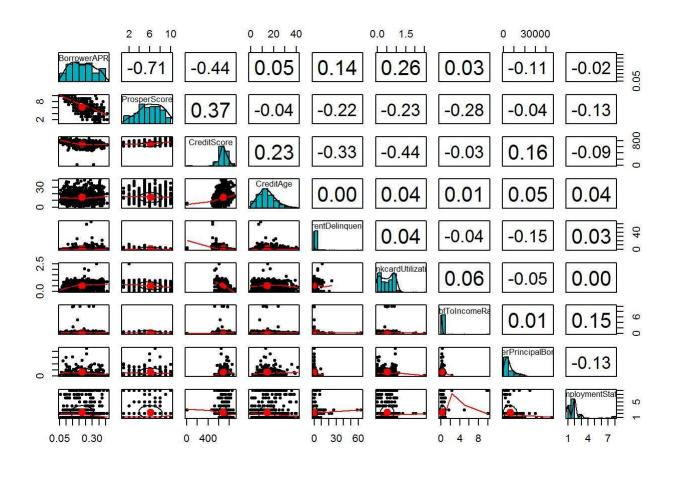
I only look at two kinds of LoanStaus, because I am trying to find out what's the most effective features for predicting a Completed loan. So I cleaned all other LoanStatuses. I changed the Term variable as factor. Because it has only 3 fixed values: 12, 36, 60. For all graphs, I put NA's aside for looking at values only. Another issue was distribution type for some of the features, like BorrowerAPR. It does not have a normal distribution. So I tried log10 and sqrt of this variable, and I think sqrt of values is smoother and more similar to normal distribution.

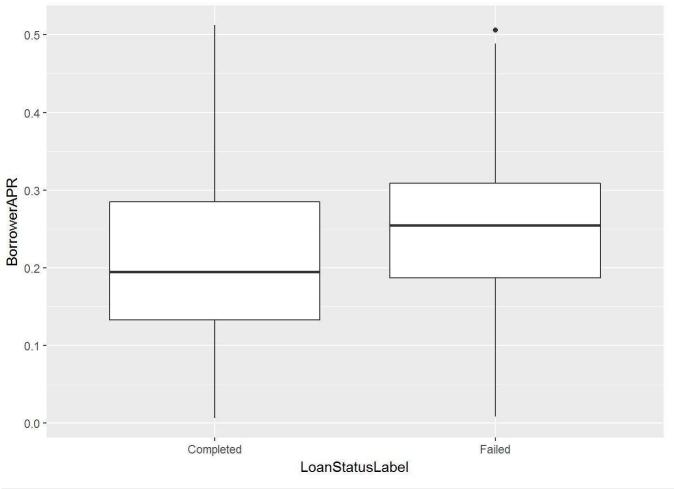
Bivariate Plots Section

Correlations

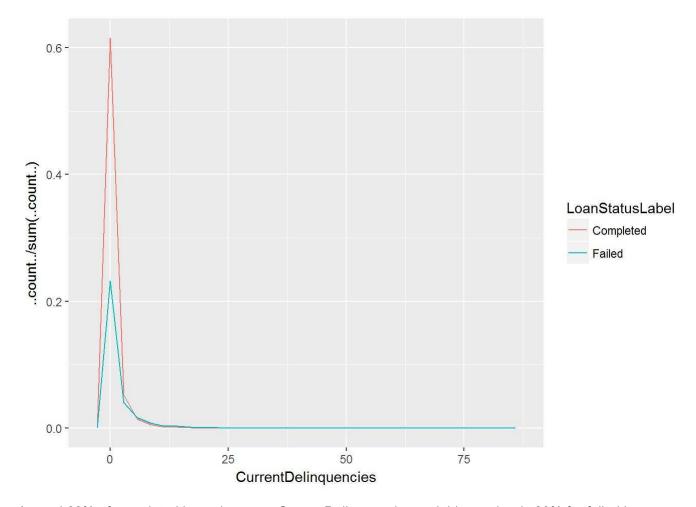
LoanOriginalA



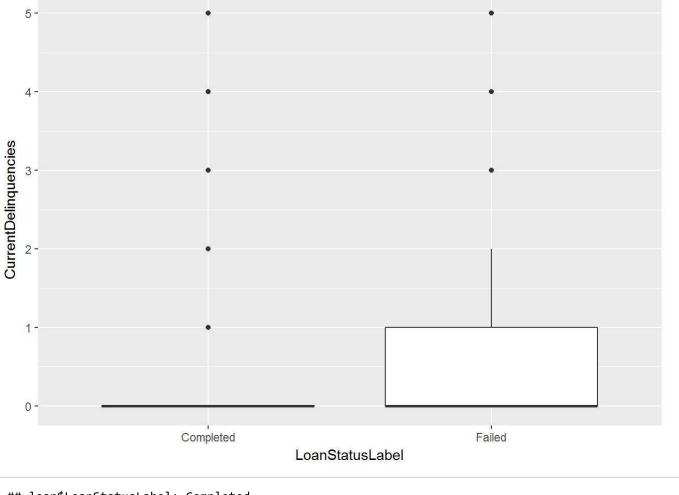




The APR mean for failed loans is 4.5% more than completed loans.

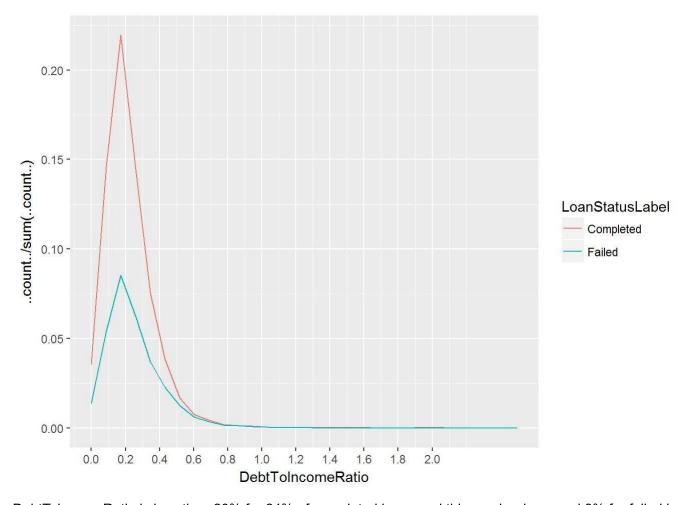


Around 60% of completed loans has zero CurrentDelinquencies and this number is 20% for failed loans.

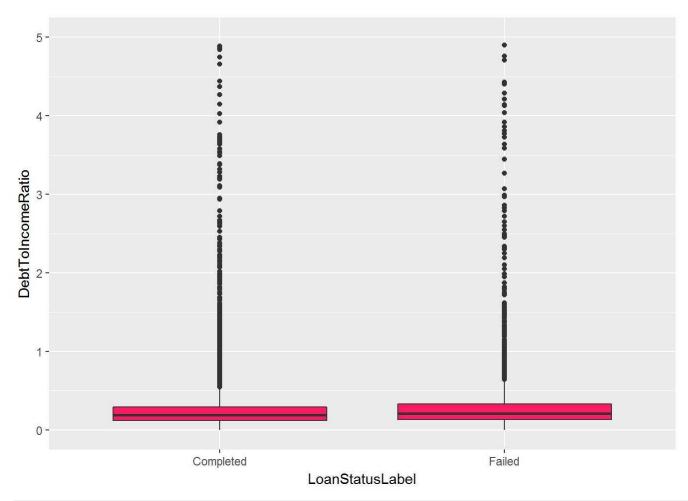


```
## loan$LoanStatusLabel: Completed
##
      Min. 1st Qu. Median
                              Mean 3rd Qu.
                                                      NA's
                                              Max.
##
    0.0000 0.0000 0.0000 0.5958
                                    0.0000 50.0000
                                                       463
##
  loan$LoanStatusLabel: Failed
##
      Min. 1st Qu.
                                                      NA's
                   Median
                              Mean 3rd Qu.
                                              Max.
##
     0.000
             0.000
                     0.000
                             1.602
                                     1.000 83.000
                                                       233
```

Mean of CurrentDelinquencies for Colpleted loans is 0.6 and this number is 1.6 for failed loans. CurrentDelinquencies is a powerful predictor for failing a loan.

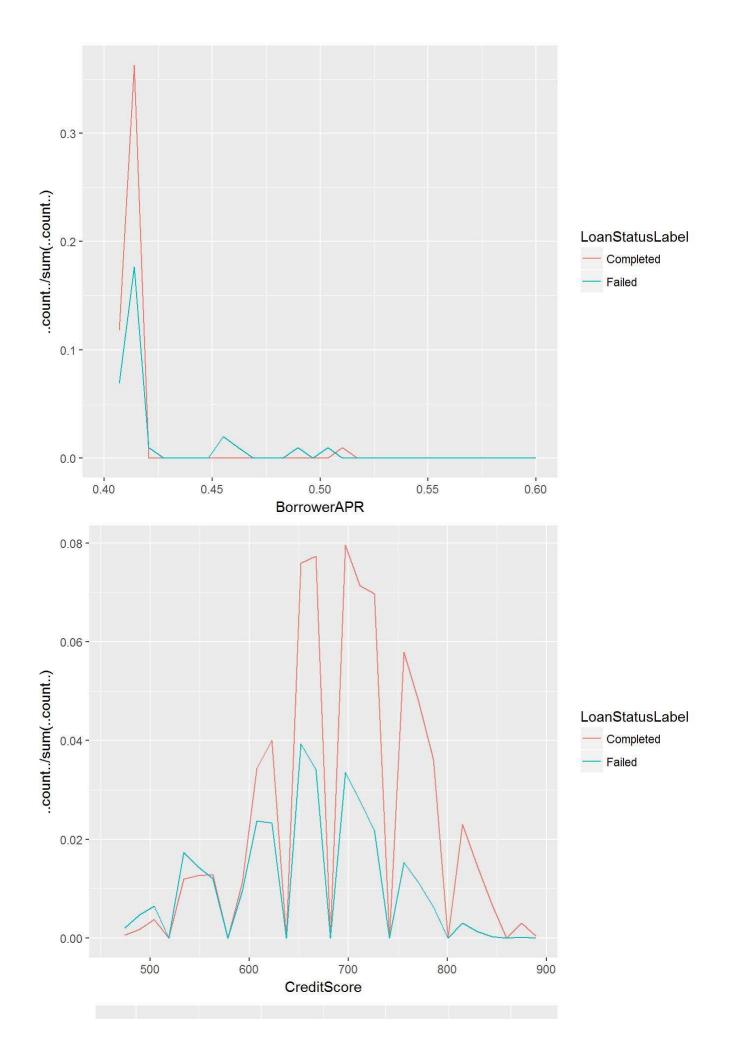


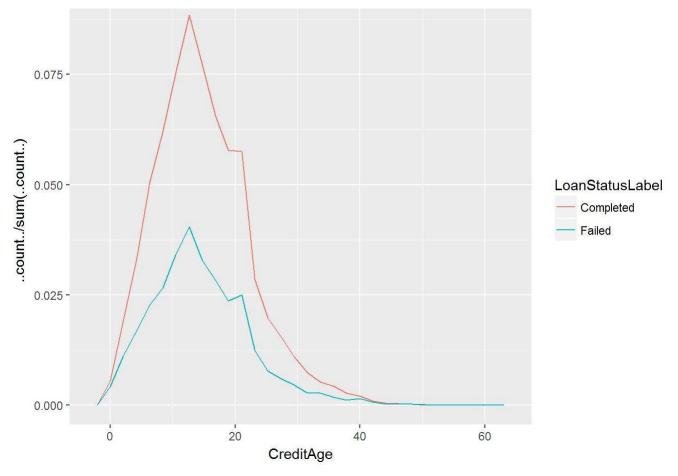
DebtToIncomeRatio is less than 20% for 24% of completed loans and this number is around 8% for failed loans.



```
## loan$LoanStatusLabel: Completed
     Min. 1st Qu. Median
                            Mean 3rd Qu.
##
                                                    NA's
##
   0.0000 0.1200 0.1900 0.2642 0.2900 10.0100
                                                    2734
##
  loan$LoanStatusLabel: Failed
##
     Min. 1st Qu. Median
                            Mean 3rd Qu.
                                                    NA's
                                            Max.
   0.0000 0.1393 0.2200 0.3484 0.3300 10.0100
                                                    1496
```

So DebtToIncomeRatio is another good predictor for loan status.



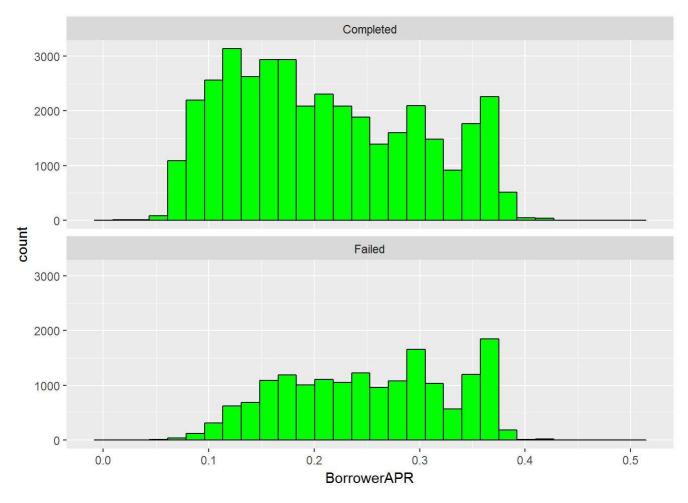


```
##
## Completed Failed
## 1 6
```

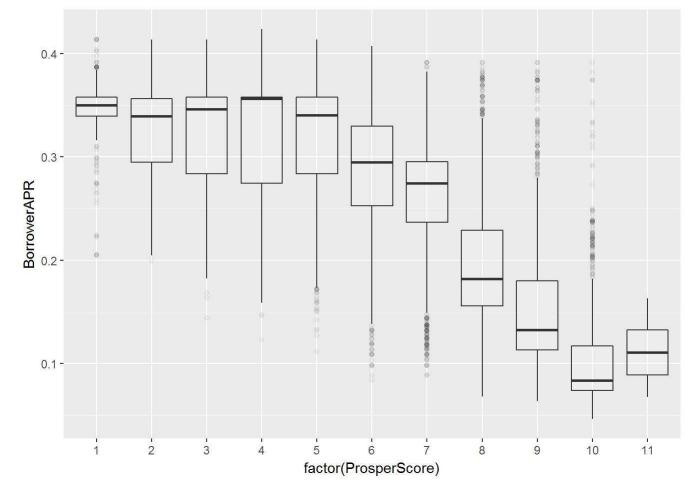
It seems like most of loans with APR more than 0.45 failed.

The difference between CreditAge mean and median for 2 group of LoanStatusLabel of interest (Completed and Failed) is not very significant.

The median CreditScore for Completed and Failed LoanStatusLables has 40 points difference.

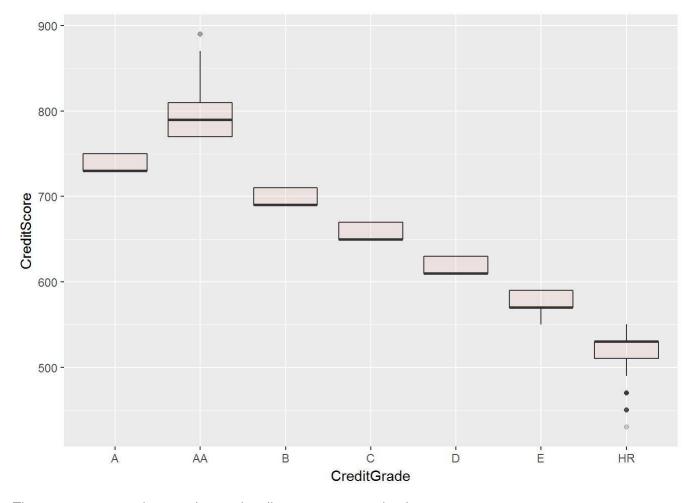


The distribution of different result for LoanStatusLabel in BorrowerAPR shows that Completed loans are a little right skewed and Faild loans are roughly uniformly distributed. It means most of the failed loans relativly had larger APRs.

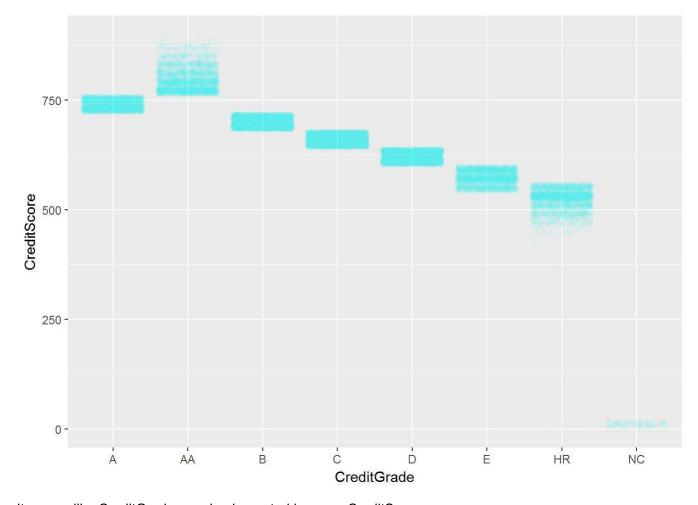


The ProsperScore and BorrowerAPR are negatively correlated with -0.74 Correlation Coefficient. That's a strong correlation.

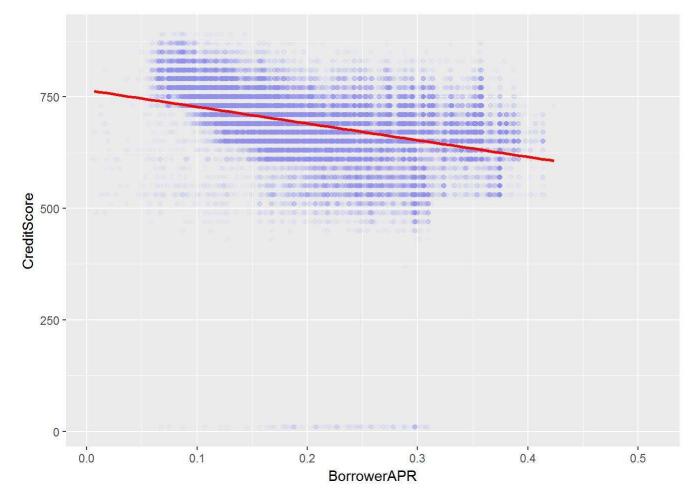
[1] -0.7380842



There are many overlaps, so I am using Jitter to see more clearly.

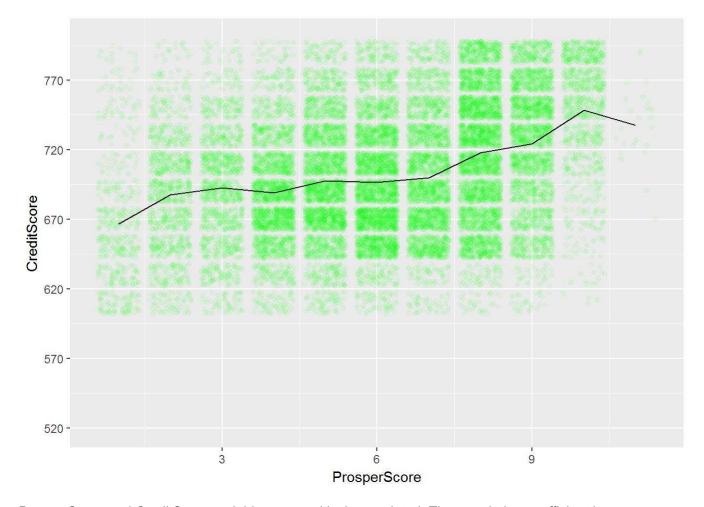


It seems like CreditGrades are implemented base on CreditScore.



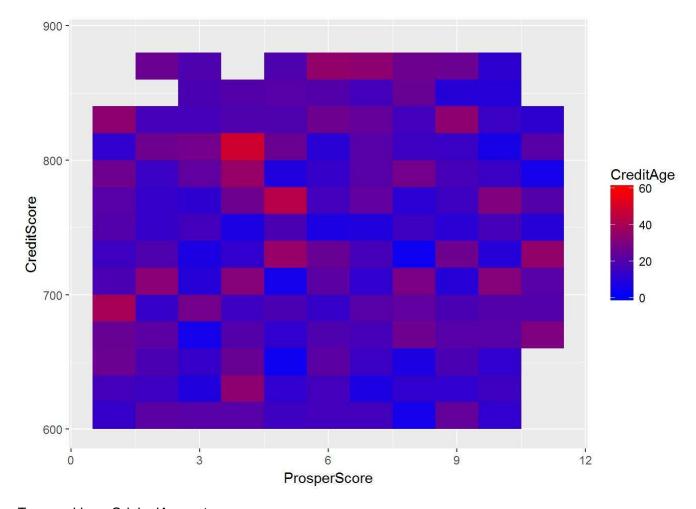
There is a negative correlation between BorrowerAPR and CreditScore:

[1] -0.4022054

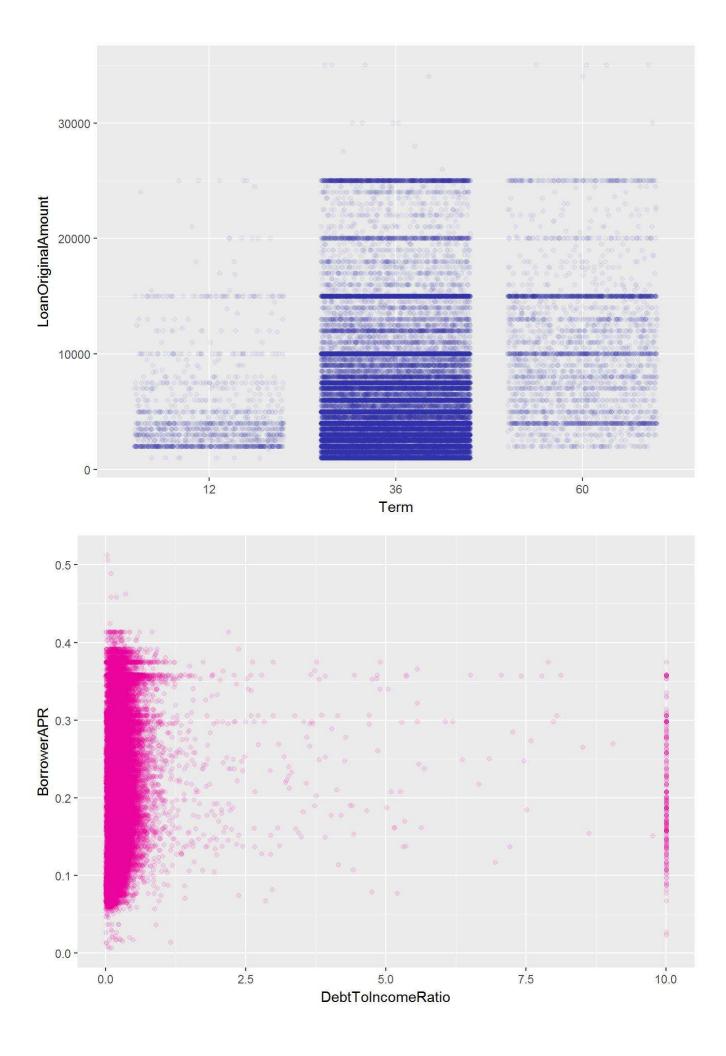


ProsperScore and CreditScore variables are positively correlated; The correlation coefficient is:

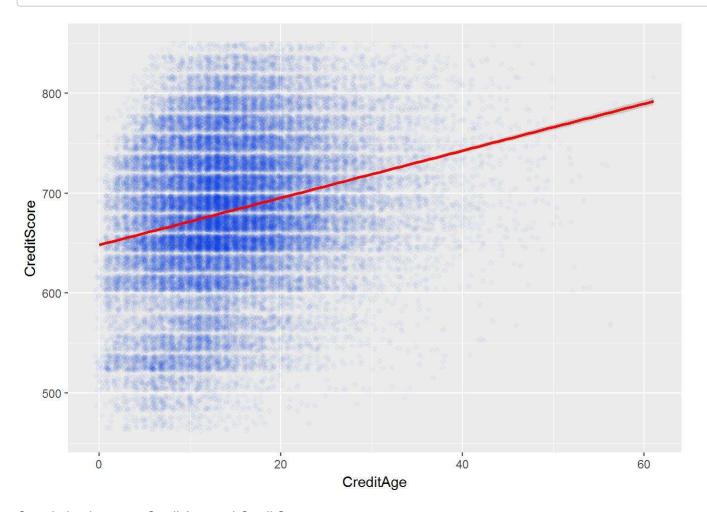
[1] 0.3967875



Term and LoanOriginalAmount:



[1] 0.03053818



Correlation between CreditAge and CreditScore:

[1] 0.2445919

Bivariate Analysis

Talk about some of the relationships you observed in this part of the

investigation. How did the feature of interest vary with other features

in the dataset?

- Lower BorrowerAPR has a bigger change of being a Completed loan rather than the larger BorrowerAPRs. The majority of completed loans have BorrowerAPR less than 0.2
- Borrowers with more CurrentDelinquencies are more likely to fail a loan rather than borrowers with zero number of CurrentDelinquencies.

• Borrower that complete their loan, has a bigger proportion of larger CreditScore rather than failed loan borrowers.

Did you observe any interesting relationships between the other features

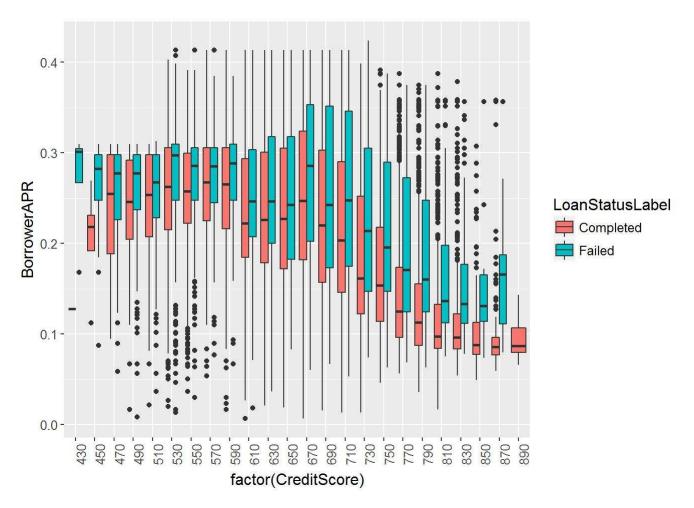
(not the main feature of interest)?

There are some strong relationships between CreditScore and many other variables like: BankcardUtilization, DebtToIncomeRatio, CurrentDelinquencies. It makes sense. Because CreditScore is a function of many of these variables. On the other hand ProsperScore has good correlation with CreditScore, and it should be because they both have same features for creation.

What was the strongest relationship you found?

The strongest correlation is between ProsperScore and BorrowerAPR with correlation coefficient equal to -0.73; That's maybe related to this fact that one of the main patameters for determining BorrowerAPR is ProsperScore;

Multivariate Plots Section



That's interesting; Without exception, average APR for borrowers with same CreditScore is more for Failed loans!

```
##
## Completed Failed
## 2584 256

##
## Completed Failed
```

Above 90% of debtors with creditScore more than 810, are Completed their Loan and the majority(69%) of debtors with CreditScore under 510, failed their loan.

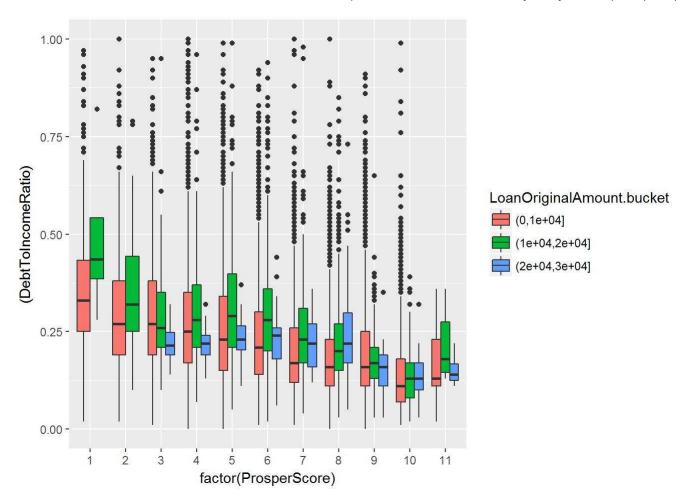
##

373

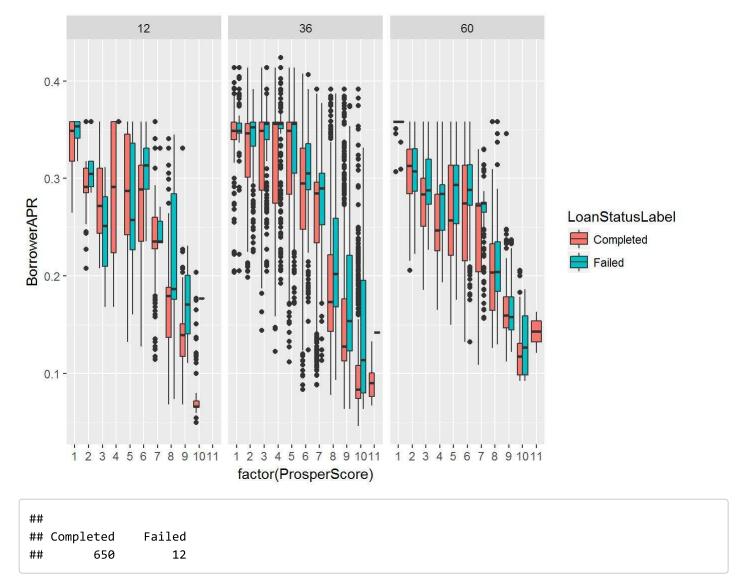
842

```
##
## Completed Failed
## 4166 412
```

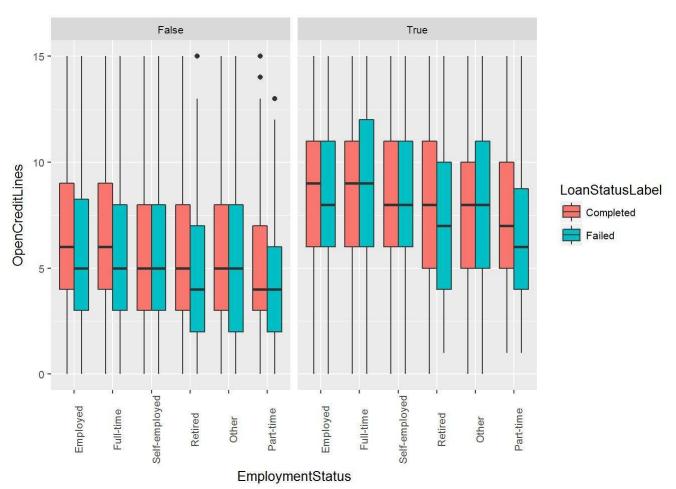
Loans with DebtToIncomeRatio less than 0.5 with ProsperScore more than 8 is very likely to complete(91%).

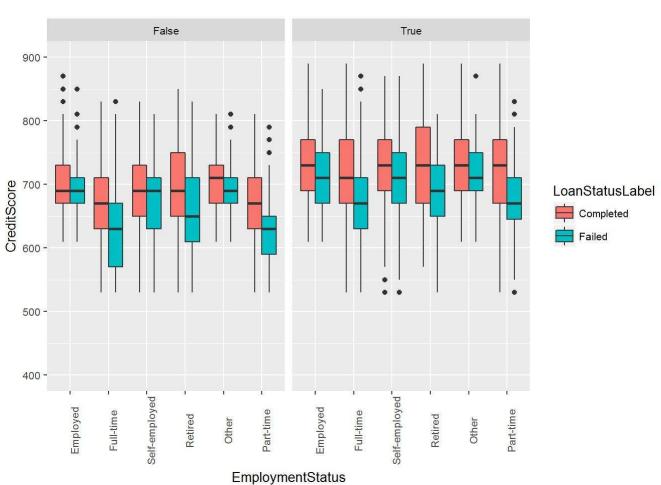


When DebtToIncomeRatio decreases, the ProsperScore increases; For ProsperScore less than 3, there is no LoanOriginalAmount greater than 20000.

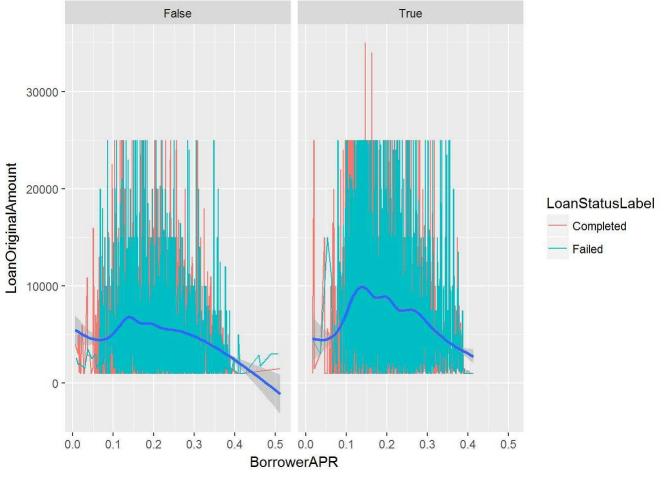


The most successful loans has 12 months Term with BorrowerAPR less than 0.2 and Employed or Fulltime job borrower; 98% of these loans are Completed.





HomeOwners has larger margings for CreditSCore and if they are Employed or Fulltime job, it's more likely to complete their loan.



```
##
## False True
## 880 1829
```

In general HomeOwners are qualified for larger loans and the percentage of their failure is more than not HomeOwners.

Multivariate Analysis

Talk about some of the relationships you observed in this part of the

investigation. Were there features that strengthened each other in terms of

looking at your feature of interest?

Terms of loans and BorrowerAPR and EmploymentStatus are creat a good predictor for LoanStatusLabel. e.g. a loan with 12 months Term and APR less than 0.2 for a borrower that is Employed or has Fulltime job is very likely to complete.

Were there any interesting or surprising interactions between features?

HomeOwners with Original Loan amount more than 10000 are more likely to fail thier prosper loan rather than not HomeOwners the ratio is 67%.

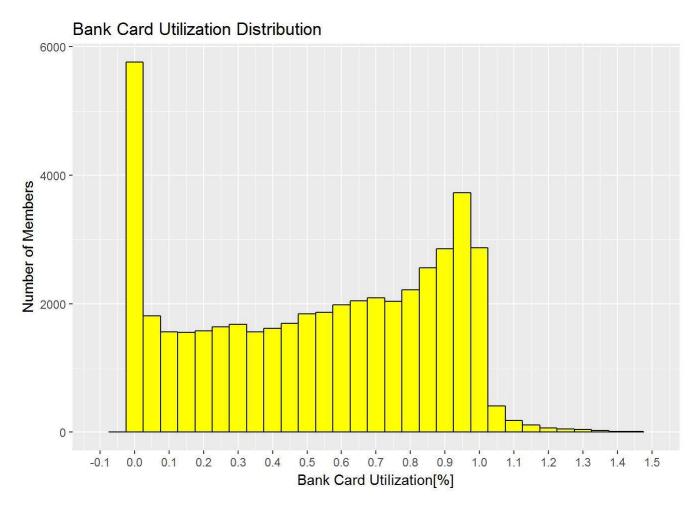
OPTIONAL: Did you create any models with your dataset? Discuss the

strengths and limitations of your model.

I think with some of these features we can train a classifier for predicting Completed of Failed loans. ——

Final Plots and Summary

Plot One

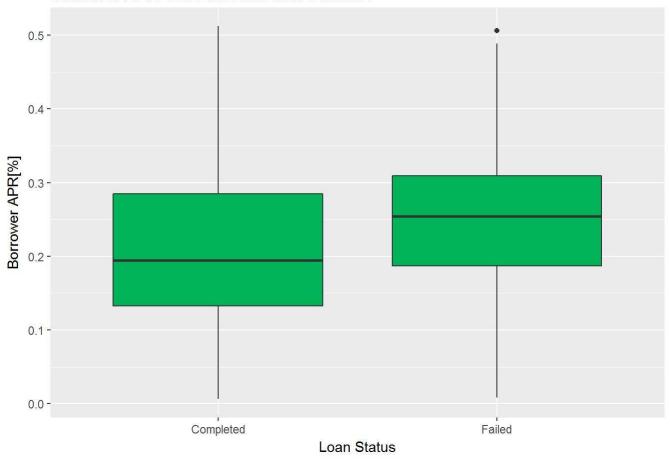


Description One

It's a bimodal distribution. Many of members have 0 revolving bank card utilization and the second crowded point is 0.95 utilization. It's interesting because there are two peaks in two sides of the spectrum. The first quartile is 0.21 and mean of this variable is 0.53. The maximum value of this variable is 5.95;

Plot Two





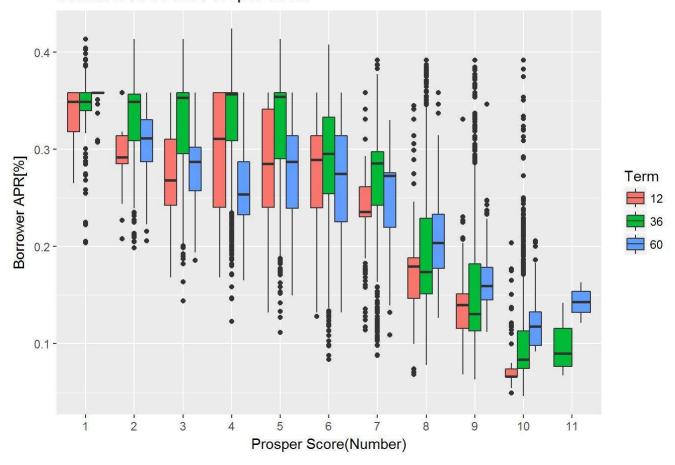
```
##
## Completed Failed
## 19638 5062
```

Description Two

The BorrowerAPR is a strong predictor for the loan status. Mean of APR for Completed loans is roughly 0.05 less than mean of APR for Failed loans. The majority of loans with the APR more than 0.42 are failed: 6 faild in total 7. The distribution of APR for Completed and Failed loans are very different. The Completed loans have a right skewed distribution and the Failed loans have a left skewed distribution. It means most of Completed loans have lower APRs and most of the Failed loans have larger APRs. 80% of loans with APR less than 0.2 are completed. Minimun APR in this dataset is 0.0063 and maximum value is 0.512; The average of APR is 0.222;

Plot Three

Borrower APR Vs. Prosper Score



```
##
## Completed Failed
## 650 12
```

Description Three

The most successful loans have 12 months Term. On the other hand 80% of loans with Borrower APR less than 0.2 are completed. Another important parameter is Employment status. Best categories for Employment Status are Employed and Full-time. If we add up all these conditions together the loans will have 98% chance of being completed. That's a really high chance. There are 16491 borrower that are Employed and 24957 borrower has Full-time job; Very few of borrowers are not employed: 561; It makes sense because when Prosper choose somebody to offer a loan, they prefer that person has some kind of job; ——

Reflection

The Prosper loan data set contains 113,937 clients with 81 variables. I choose 16 variables and focus on specific categories and I found 55084 clients in the new dataset. Some variables are related to scoring clients. Variables like CreditScore, ProsperScore, CreditGrade. These scores has close relationship together.

I was struggling how I choose a handful of variables between 81 variables from the original dataset. I choose the most independent and not IDs and gradually decrease them till I reach 16 of them. Another problem was the dataset has null values for NAs and it takes a while to understand why

I can not filterout NAs with !is.na(variable). Another thing that I made decision about was LoanStatus variable. It contain many different categories and after considering them, I understand I only need two labels for loans: Completed or Failed and the other categories are not finished and I can not use them as label.

I believe finding main features for predicting the loan status is a great success. And my graphs show how strong these features predict the loan status. This is important for implementing the classifier for future research. Defining CreditAge and CreditScore as two new variables are another success of this study. Finding the importance of Borrower APR from different aspects, is another success that I personally like it.

The process I went through has these stages: First I investigate each variable distribution and used some transformations for changing some non-normal distributions. Next I investigate the relationship and correlations between different features. Gradually I defined the project goal, finding the most important predictors for successfull loans or Completed ones. I realize that The BorrowerAPR and Terms of loan and ProsperScore and Employment Status are good predictors for categorizing loans in Completed and Failed groups.

The next step base on these findings could be training a decision tree or naive bayes classifier base on mentioned fetures for Loas Status as target.

Some limitation of this process should be the size of the filtered dataset. Because I only focus on Completed and Failed loan statuses and I can not more than 50% of the original dataset because those loans results are not finished and they are in progress. If I have access to the updated dataset, I should use all original datapoints for training and testing purposes and that really help when I double size of dataset.