

Business Analysis

Prod C..	Cust Name	% of Tota..	% of Tota..	% of Tota..
Bath products	Armstrong Group	1.64%	2.42%	0.01%
	Beatty Group	12.55%	18.59%	0.11%
	Cormier Inc	2.36%	3.49%	0.04%
	Doyle Inc	9.81%	14.53%	0.08%
	Emmerich Resta..	0.96%	1.42%	0.01%
	Fay Group	4.09%	6.05%	0.03%
	Feeney Group	5.73%	8.49%	0.05%
	Goyette LLC	10.72%	15.88%	0.18%
	Hegmann Inc	1.41%	1.21%	0.04%
	Labadie Group	3.84%	5.69%	0.03%
	Lesch LLC	2.88%	4.27%	0.02%
	Lind Group	7.17%	10.61%	0.06%
	Marvin LLC	5.41%	8.01%	0.09%
	Romaguera Group	0.58%	0.85%	0.00%
	Schiller LLC	5.19%	7.68%	0.04%
	Schinner Group	8.07%	11.95%	0.07%
	Von Group	1.73%	2.56%	0.01%
	Walsh Inc	6.73%	9.96%	0.06%
	Windler Group	4.88%	7.23%	0.08%
Gift Basket	Beier Inc	14.43%	21.37%	0.12%
	Borer Inc	20.20%	29.91%	0.17%
	Hyatt Inc	43.29%	64.10%	0.36%
	Jakubowski Inc	28.57%	42.31%	0.24%
	Lesch LLC	14.43%	21.37%	0.12%
	Stokes Foods	30.30%	44.87%	0.25%
	Walsh Inc	86.58%	128.21%	0.73%
Olive Oil	Armstrong Group	4.71%	6.98%	0.04%
	Beatty Group	90.04%	133.33%	1.51%
	Beier Inc	78.78%	116.67%	1.32%
	Borer Inc	107.55%	44.44%	2.71%
	Connelly Inc	175.27%	245.30%	4.42%
	Cormier Group	94.37%	166.67%	2.38%
	Cormier Inc	7.50%	11.11%	0.06%
	Doyle Inc	157.57%	233.33%	2.65%
	Emmerich Resta..	67.53%	100.00%	1.13%
	Fay Group	157.57%	233.33%	2.65%
	Feeney Group	112.55%	166.67%	1.89%
	Fisher Inc	51.69%	66.67%	1.30%
	Goyette LLC	123.80%	183.33%	2.08%
	Harris Group	157.57%	266.67%	3.97%
	Hegmann Inc	2.50%	3.70%	0.02%
	Hodkiewicz Inc	163.20%	266.67%	5.49%
	Hyatt Inc	180.08%	200.00%	4.54%
	Jakubowski Inc	195.09%	233.33%	4.92%
	Johns Inc	157.57%	216.67%	5.30%
	Kuhn Inc	180.08%	266.67%	3.03%
	Kulas Inc	225.10%	333.33%	3.78%
	Labadie Group	32.61%	48.29%	0.55%
	Lesch LLC	21.45%	31.77%	0.36%
	Lind Group	45.02%	66.67%	0.76%
	Lowe LLC	172.38%	300.00%	4.35%
	Marvin LLC	90.04%	133.33%	0.76%

% of Total Avg. Order Total along Cust Name, Prod Category, % of Total Median Order Total along Cust Name, Prod Category and % of Total Order Total along Cust Name, Prod Category broken down by Prod Category and Cust Name. The data is filtered on Customer Type and Sales Region. The Customer Type filter keeps Business. The Sales Region filter keeps Southwest.

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Olive Oil	Mitchell Group	127.56%	100.00%	3.22%
	Parker Inc	45.02%	66.67%	1.13%
	Romaguera Group	225.10%	333.33%	5.67%
	Schiller LLC	225.10%	333.33%	3.78%
	Schinner Group	180.08%	266.67%	3.03%
	Stokes Foods	135.06%	200.00%	2.27%
	Stoltenberg Gro..	150.07%	233.33%	3.78%
	Von Group	191.33%	283.33%	3.22%
	Walsh Inc	90.04%	133.33%	0.76%
	Will LLC	168.82%	250.00%	2.84%
	Windler Group	1.88%	2.78%	0.02%
	Yost LLC	210.09%	300.00%	5.30%

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