

AtliQ Hardwares

Quarterly P&L Statement

customer	All
Country	All
region	All
division	All
FY	2019

	Quarterly													
Metrics	Q1 Sep	Oct	Nov	Q2 Jan	Feb	Dec	Q3 Mar	Apr	May	Q4 Jun	Jul	Aug		
net_sales_amount	6.5M	8.0M	10.7M	6.5M	6.1M	11.4M	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M		
total_CoGs	3.8M	4.7M	6.3M	3.9M	3.5M	6.7M	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M		
Gross margin	2.6M	3.4M	4.5M	2.7M	2.6M	4.7M	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M		
gross margin %	40.87%	41.97%	41.49%	40.87%	41.94%	41.39%	41.45%	41.39%	40.79%	42.00%	41.48%	41.39%		

customer	All
Country	All
region	All
division	All
FY	2020

	Quarterly													
Metrics	Q1 Sep	Oct	Nov	Q2 Jan	Feb	Dec	Q3 Mar	Apr	May	Q4 Jun	Jul	Aug		
net_sales_amount	17.1M	20.6M	28.7M	17.1M	15.9M	29.9M	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M		
total_CoGs	10.6M	12.8M	18.1M	10.7M	9.9M	18.9M	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M		
Gross margin	6.5M	7.8M	10.6M	6.5M	6.0M	11.0M	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M		
gross margin %	37.77%	37.78%	37.04%	37.75%	37.74%	36.81%	36.68%	37.73%	37.49%	37.27%	36.68%	36.79%		

customer	All
Country	All
region	All
division	All
FY	2021

	Quarterly													
Metrics	Q1 Sep	Oct	Nov	Q2 Jan	Feb	Dec	Q3 Mar	Apr	May	Q4 Jun	Jul	Aug		
net_sales_amount	44.8M	54.6M	74.3M	44.8M	41.8M	78.1M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M		
total_CoGs	28.4M	34.7M	47.4M	28.4M	26.5M	49.8M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M		
Gross margin	16.4M	19.9M	27.0M	16.4M	15.3M	28.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M		
gross margin %	36.65%	36.52%	36.29%	36.68%	36.53%	36.26%	36.37%	36.33%	36.63%	36.45%	36.37%	36.26%		

Net sales Growth														
21 vs 20	162.1%	164.7%	159.1%	161.4%	162.5%	161.0%	1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%		
20 vs 19	164.6%	156.6%	167.3%	162.8%	162.0%	161.5%	-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%		