## Ideation Phase Define the Problem Statements

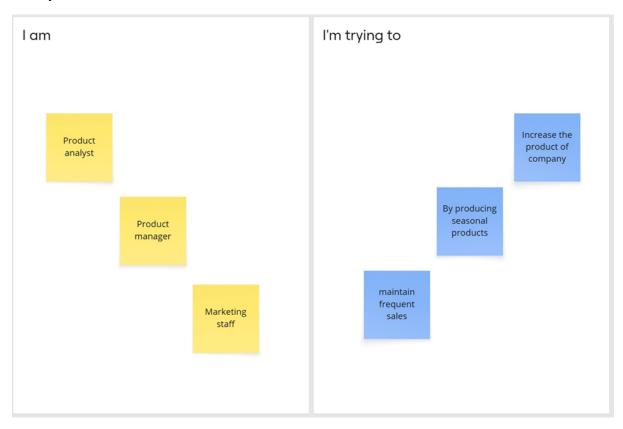
Date	24 June 2025		
Team ID	LTVIP2025TMID49263		
Project Name	ToyCraft_Tales		
Maximum Marks	2 Marks		

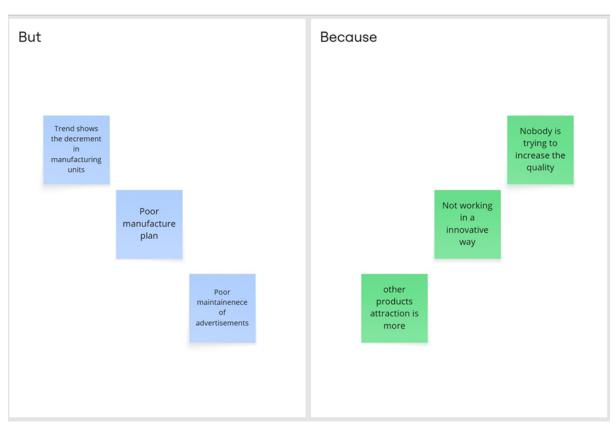
## **Customer Problem Statement Template:**

Create a problem statement to understand your customer's point of view. The Customer Problem Statement template helps you focus on what matters to create experiences people will love.

A well-articulated customer problem statement allows you and your team to find the ideal solution for the challenges your customers face. Throughout the process, you'll also be able to empathize with your customers, which helps you better understand how they perceive your product or service.

## **Example:**





## Which makes me feel To produce quality products Products to be attractive Advertisement should be better.

Problem	I am	I'm trying to	But	Because	Which makes me feel
Statement (PS)	(Customer)				
PS-1	Product analyst	Increase the productivity of company	Trend shows decremen t in manufact uring unnits	Nobody is trying to increase productivity	To produce quality products
PS-2	Product manager	By producing Seasonal products	Poor manufact ure plan	Not thinking in a innovative way	Products to be attractive
PS-3	Marketing Staff	Maintain frequent sales	Poor advertise ment	Other product ads attraction is more	Ads should be better