Project 2.1: Data Cleanup

Step 1: Business and Data Understanding

1. What decisions needs to be made?

To select the best city choice to open a new Pawdacity store.

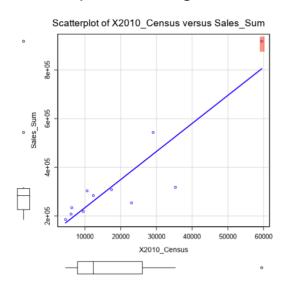
- 2. What data is needed to inform those decisions?
 - The monthly sales data for all of the Pawdacity stores
 - partially parsed data file for population numbers.
 - sales of all competitor stores where total sales is equal to 12 months of sales
 - Demographic data.

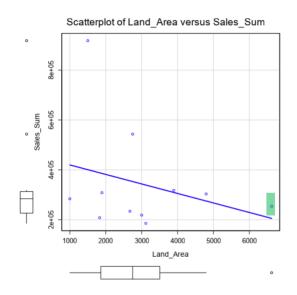
Step 2: Building the Training Set

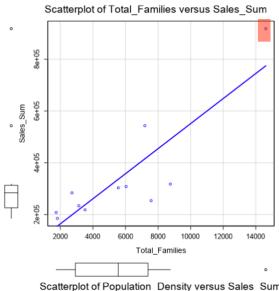
Column	Sum	Average
Census Population	213,862	19442
Total Pawdacity Sales	3,773,304	343027.63
Households with Under 18	34,064	3096.72
Land Area	33,071	3006.48
Population Density	63	5.723
Total Families	62,653	5695.72

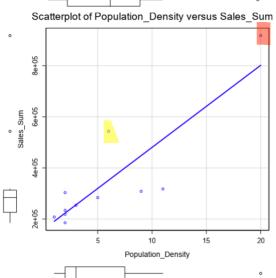
Record	Average_Total_Sales	Average_2010 Census	Average_Land Area	Average_Households with Under 18	Average_Population Density	Average_Total Families
	1 343027.636364	19442	3006.489126	3096.727273	5.727273	5695.727273
	-					
Record	Sum_Total_Sales	Sum_2010 Census	Sum_Land Area	Sum_Households with Under 18	Sum_Population Density	Sum_Total Families

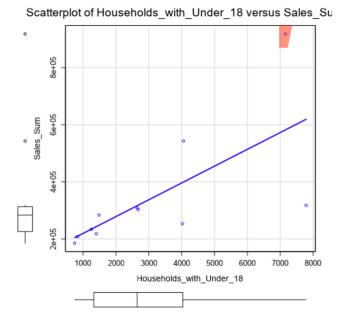
Step 3: Dealing with Outliers











Red: Cheyenne

Green: Rock Spring

Yellow :Gillite

Record	CITY	Total_Sales	2010 Census	Land Area	Households with Under 18	Population Density	Total Families
	1 Buffalo	185328	4585	3115.5075	746	2	1820
	2 Casper	317736	35316	3894.3091	7788	11	8756
	3 Cheyenne	917892	59466	1500.1784	7158	20	14613
	4 Cody	218376	9520	2998.95696	1403	2	3516
	Douglas	208008	6120	1829.4651	832	1	1744
	5 Evanston	283824	12359	999.4971	1486	5	2713
	7 Gillette	543132	29087	2748.8529	4052	6	7189
	B Powell	233928	6314	2673.57455	1251	2	3134
	Riverton	303264	10615	4796.859815	2680	2	5556
1	Rock Springs	253584	23036	6620.201916	4022	3	7572
1	1 Sheridan	308232	17444	1893.977048	2646 A	ctivate Windows	6040

ilies	sales_sum	2010Censi	LandArea	Household	population	TotalFamilies
Q1	226152	7917	1861.721	1327	2	2923.5
Q3	312984	26061.5	3504.908	4037	7.5	7380.5
IQR	86832	18144.5	1643.187	2710	5.5	4457
upper fenc	443232	53278.25	5969.689	8102	15.75	14066
lower fence	95904	-19299.8	-603.06	-2738	-8.25	-3762

Are there any cities that are outliers in the training set? Yes Rock Spring, Cheyenne, gillette Which outlier have you chosen to remove or impute? I can see that Cheyenne is an outlier in the training set as shown on the table and plots, its is an outlier depending on many features 2010 Census total_sales, population density and total families unlike the other cities who have outlier in 1 or two features. Therefore, Cheyenne records should be imputed.