

### Actual Sales vs Target Sales

**\$15.62M** ✓

Target: \$13.8M (+13.2%)

Profit CY

**\$6.05M**

Profit % CY

**63.19%**

**\$12.67M**

Sales PY

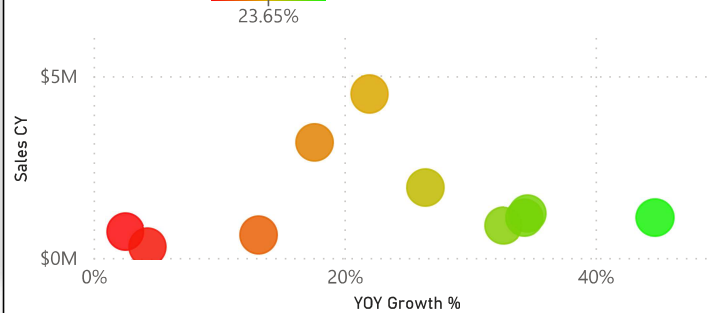
**23.34%**

YOY Growth %

## Target vs Actual performance comparison

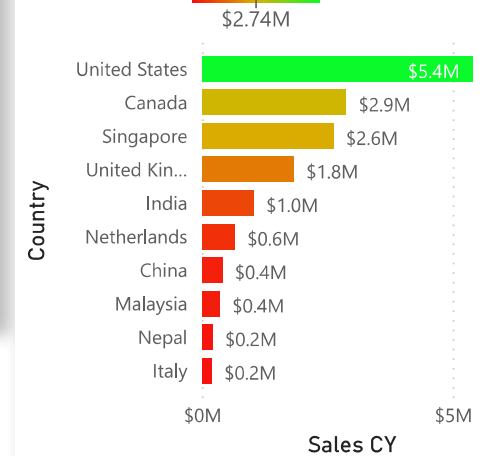
### YOY Growth % based on Product Name

YOY Growth % 2.55% 23.65% 44.76%



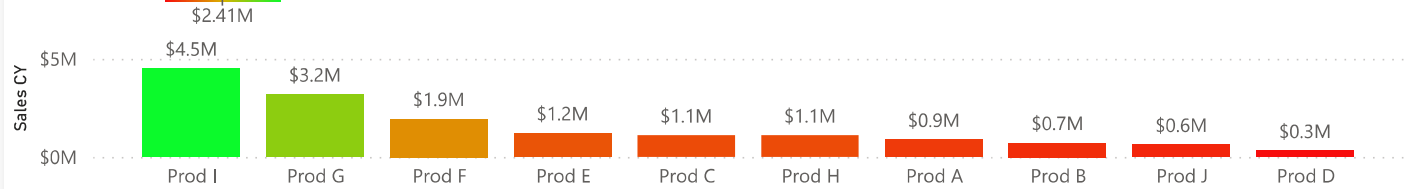
### Sales CY - based on Country

Sales CY \$0.09M \$2.74M \$5.40M

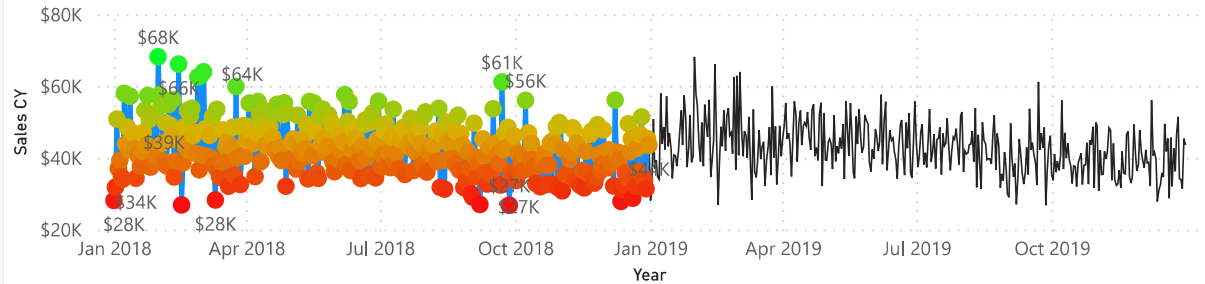


### Sales CY - based on Product Name

Sales CY \$0.32M \$2.41M \$4.51M



### Forecast - based on Sales CY



Year

☐ 2017

☒ 2018

☐ 2019

☐ 2020

### Sales CY - based on Product Category

\$4.25M (27.2%) \$6.24M (39.95%) \$5.13M (32.86%)

