

AccentCare Lending Package



December 2016

Balance Sheet

(In 000s)

	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16
Assets												
Cash	11,918	10,320	3,889	8,794	11,732	7,473	10,725	8,679	8,573	9,618	9,451	11,995
Cash- Restricted	164	164	214	214	214	214	214	214	150	150	150	370
Accounts Receivable	61,406	62,375	64,021	64,619	65,197	64,589	64,910	62,856	63,309	66,563	69,432	69,184
Other Current Assets	7,606	7,619	6,870	6,322	10,161	9,340	8,978	8,209	7,522	6,751	5,887	5,618
Current Assets	81,094	80,477	74,994	79,949	87,303	81,615	84,827	79,957	79,554	83,083	84,919	87,167
Fixed Assets (net)	11,282	11,920	12,103	12,279	12,611	12,549	12,528	12,542	13,271	13,527	13,912	14,291
Intangible Assets (net)	158,505	158,505	158,505	158,505	158,505	158,505	158,505	158,505	158,505	158,505	158,505	145,462
Other Assets	7,677	7,573	7,546	7,464	7,409	7,379	7,316	7,247	7,185	7,124	7,053	7,041
Total Assets	258,558	258,475	253,148	258,197	265,828	260,048	263,176	258,250	258,514	262,239	264,390	253,961
Liabilities & Equity												
Accounts Payable	2,560	2,099	1,745	2,414	3,600	2,646	1,991	3,103	2,529	2,481	2,881	4,552
Accrual Payroll	33,165	31,610	26,712	27,995	30,184	26,494	30,255	24,653	26,895	29,284	29,515	29,149
Other Payables	30,035	31,255	29,855	32,049	35,981	34,790	36,008	36,268	33,839	34,552	35,244	32,505
Current portion long-term debt	8,938	8,281	8,281	8,938	7,938	6,938	6,594	4,594	4,594	5,250	5,250	10,250
Total Current Liabilities	74,697	73,245	66,594	71,396	77,702	70,868	74,848	68,617	67,857	71,567	72,890	76,456
Long-term debt, less current	135,406	136,063	136,063	134,750	134,750	134,750	133,438	133,438	133,438	132,125	132,125	132,125
Other long-term liabilities	18,598	18,615	18,641	18,657	18,674	18,743	18,768	18,785	18,603	18,620	18,614	18,687
Total Liabilities	228,701	227,923	221,297	224,803	231,126	224,361	227,053	220,840	219,898	222,312	223,629	227,268
Shareholder Equity	29,857	30,552	31,851	33,394	34,702	35,687	36,123	37,410	38,616	39,927	40,761	26,693
Total Liabilities & Equity	258,558	258,475	253,148	258,197	265,828	260,048	263,176	258,250	258,514	262,239	264,390	253,961

Consolidated AccentCare

000s	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	TTM
Revenue													
Home Health	\$ 17,685	\$ 17,926	\$ 20,153	\$ 19,285	\$ 19,506	\$ 18,719	\$ 18,924	\$ 19,516	\$ 18,841	\$ 19,500	\$ 19,460	\$ 19,005	\$ 228,522
Attendant Care	18,855	17,917	19,333	18,820	19,842	19,235	19,059	19,837	19,210	19,864	19,122	19,614	230,707
Hospice	1,501	1,470	1,600	1,583	1,653	1,652	1,674	1,661	1,550	1,658	1,524	1,664	19,189
Home Care	1,668	1,666	1,816	1,698	1,706	1,649	1,552	1,701	1,695	1,738	1,691	1,707	20,289
Health Management	140	-	37	79	-	609	639	550	545	550	215	(800)	2,564
Total Revenue	\$ 39,850	\$ 38,979	\$ 42,939	\$ 41,465	\$ 42,707	\$ 41,863	\$ 41,848	\$ 43,265	\$ 41,842	\$ 43,310	\$ 42,012	\$ 41,191	\$ 501,270
Gross Margin													
Home Health	\$ 8,827	\$ 9,168	\$ 10,388	\$ 10,189	\$ 10,115	\$ 9,833	\$ 9,998	\$ 10,192	\$ 9,681	\$ 10,219	\$ 10,261	\$ 9,875	\$ 118,745
Attendant Care	4,454	4,059	4,542	4,503	4,863	4,622	4,104	4,892	4,763	4,824	4,505	5,071	55,200
Hospice	657	638	665	678	751	740	715	676	650	783	707	780	8,439
Home Care	369	419	469	362	365	357	293	432	412	439	763	514	5,195
Health Management	140	-	37	79	-	609	639	550	545	550	214	(799)	2,564
Total Gross Margin	\$ 14,447	\$ 14,283	\$ 16,100	\$ 15,811	\$ 16,093	\$ 16,162	\$ 15,748	\$ 16,742	\$ 16,052	\$ 16,815	\$ 16,449	\$ 15,441	\$ 190,143
Total Gross Margin %	36.3%	36.6%	37.5%	38.1%	37.7%	38.6%	37.6%	38.7%	38.4%	38.8%	39.2%	37.5%	37.9%
Total Operating Expenses	\$ 9,189	\$ 9,015	\$ 9,436	\$ 9,246	\$ 9,537	\$ 9,782	\$ 9,938	\$ 10,040	\$ 9,545	\$ 9,992	\$ 10,236	\$ 8,710	\$ 114,667
Total Operating Expenses %	23.1%	23.1%	22.0%	22.3%	22.3%	23.4%	23.7%	23.2%	22.8%	23.1%	24.4%	21.1%	22.9%
Total Contribution Margin	\$ 5,258	\$ 5,268	\$ 6,665	\$ 6,564	\$ 6,556	\$ 6,379	\$ 5,810	\$ 6,702	\$ 6,506	\$ 6,823	\$ 6,213	\$ 6,731	\$ 75,476
Total Contribution Margin %	13.2%	13.5%	15.5%	15.8%	15.4%	15.2%	13.9%	15.5%	15.5%	15.8%	14.8%	16.3%	15.1%
Support Center	3,489	3,174	3,796	3,556	3,616	3,928	3,911	3,947	3,857	3,984	3,993	4,883	46,133
Support Center %	8.8%	8.1%	8.8%	8.6%	8.5%	9.4%	9.3%	9.1%	9.2%	9.2%	9.5%	11.9%	9.2%
EBITDA	\$ 1,769	\$ 2,094	\$ 2,869	\$ 3,008	\$ 2,939	\$ 2,452	\$ 1,900	\$ 2,755	\$ 2,649	\$ 2,839	\$ 2,220	\$ 1,849	\$ 29,343
EBITDA %	4.4%	5.4%	6.7%	7.3%	6.9%	5.9%	4.5%	6.4%	6.3%	6.6%	5.3%	4.5%	5.9%
Adjustments													
Income - non-subsidiary	(24)	(19)	(12)	2	(2)	0	2	(14)	(17)	2	(18)	(27)	(126)
Legal Expenses	-	167	53	48	122	169	116	18	70	85	384	17	1,250
Cost Savings	51	51	124	53	149	94	94	103	(6)	58	48	53	872
Start Up Expenses	101	116	136	74	10	-	-	130	5	(5)	-	-	568
Proposed Permitted Acquisition	-	-	-	36	25	81	76	178	87	47	157	662	1,348
Proforma EBITDA - Acquisitions	45	45	47	44	24	45	47	45	42	45	41	31	500
Other	21	21	21	21	21	21	21	21	21	25	25	25	265
Adjusted EBITDA	\$ 1,963	\$ 2,475	\$ 3,238	\$ 3,287	\$ 3,288	\$ 2,862	\$ 2,256	\$ 3,235	\$ 2,852	\$ 3,096	\$ 2,856	\$ 2,610	\$ 34,020
Adjusted EBITDA %	4.9%	6.3%	7.5%	7.9%	7.7%	6.8%	5.4%	7.5%	6.8%	7.1%	6.8%	6.3%	6.8%
Discontinued Operations	(2)	(1)	(1)	8	(21)	(5)	(2)	(0)	(9)	(0)	(1)	(0)	(34)
Depreciation & Amortization	455	448	436	494	423	399	364	369	379	433	447	14,869	19,517
Interest (Income)/Expense (Net)	1,104	1,057	1,119	1,081	1,125	1,061	1,096	1,104	1,054	1,089	996	1,100	12,985
Disposal of Assets (Gain)/Loss	-	-	-	-	-	-	-	3	(1)	-	-	(36)	(34)
Non-Cash Compensation	-	-	197	-	-	239	-	-	-	-	-	454	889
Intangible Impairments	-	-	-	-	-	-	-	-	-	-	-	-	-
Income Tax Provision	6	3	14	6	2	2	2	3	2	6	2	2	50
Net Income (Loss)	\$ 201	\$ 585	\$ 1,103	\$ 1,436	\$ 1,368	\$ 746	\$ 436	\$ 1,277	\$ 1,206	\$ 1,311	\$ 774	\$ (14,540)	\$ (4,098)
Net Income (Loss)%	0.5%	1.5%	2.6%	3.5%	3.2%	1.8%	1.0%	3.0%	2.9%	3.0%	1.8%	-35.3%	-0.8%

Statement of Cash Flows

(In 000s)

	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	TTM
OPERATING ACTIVITIES													
Net Income (Loss)	\$ 201	\$ 585	\$ 1,103	\$ 1,436	\$ 1,368	\$ 746	\$ 436	\$ 1,278	\$ 1,206	\$ 1,311	\$ 774	(14,540)	\$ (4,098)
Adjustments to reconcile net income to net cash provided by operations:													
Depreciation and Amortization	454	448	436	494	423	399	364	369	379	433	447	14,869	19,517
Changes in operating assets and liabilities													
(Increase)/Decrease in restricted cash	-	-	(50)	-	-	-	-	-	64	-	-	(220)	(206)
(Increase)/Decrease in accounts receivable	(4,161)	(969)	(1,646)	(598)	(578)	608	(321)	2,054	(454)	(3,254)	(2,869)	248	(11,939)
(Increase)/Decrease in prepaids & other current assets	(1,275)	91	777	629	(3,783)	851	425	839	749	831	935	282	1,349
(Decrease)/Increase in accounts payable	(2)	(461)	(354)	668	1,186	(953)	(655)	1,112	(574)	(48)	400	1,671	1,990
(Decrease)/Increase in accrued payroll	2,805	(1,555)	(4,898)	1,283	2,188	(3,690)	3,761	(5,601)	2,242	2,389	231	(366)	(1,210)
(Decrease)/Increase in accrued liabilities	1,343	1,237	(1,375)	2,211	3,949	(1,122)	1,243	276	(2,610)	729	686	(2,654)	3,913
Net cash provided/(used) by operating activities	(635)	(623)	(6,007)	6,123	4,753	(3,161)	5,252	327	1,002	2,392	604	(710)	9,317
INVESTING ACTIVITIES													
Purchase of fixed assets & capitalized software	(113)	(1,086)	(620)	(670)	(755)	(337)	(343)	(383)	(1,108)	(690)	(832)	(927)	(7,863)
Sale of fixed assets	-	-	-	-	-	-	-	-	-	-	-	(36)	(36)
Acquisition Activity	-	-	-	-	-	-	-	-	-	-	-	(1,255)	(1,255)
Net cash provided/(used) by investing activities	(113)	(1,086)	(620)	(670)	(755)	(337)	(343)	(383)	(1,108)	(690)	(832)	(2,218)	(9,154)
FINANCING ACTIVITIES													
Senior Debt/Revolver	4,344	-	-	(656)	(1,000)	(1,000)	(1,656)	(2,000)	-	(656)	-	5,000	2,375
Stock Options	-	-	197	-	-	239	-	-	-	-	-	301	736
Stock and Equity Transactions	218	110	-	108	(60)	-	-	11	-	-	60	171	616
Net cash provided/(used) by financing activities	4,561	110	197	(549)	(1,060)	(761)	(1,656)	(1,989)	-	(656)	60	5,472	3,727
Net cash (decrease)/increase for period	3,814	(1,599)	(6,430)	4,905	2,938	(4,259)	3,253	(2,045)	(106)	1,046	(168)	2,543	3,891
Cash at beginning of period	8,105	11,918	10,320	3,889	8,794	11,732	7,473	10,725	8,679	8,573	9,618	9,451	8,105
Cash at end of period	\$ 11,918	\$ 10,320	\$ 3,889	\$ 8,794	\$ 11,732	\$ 7,473	\$ 10,725	\$ 8,679	\$ 8,573	\$ 9,618	\$ 9,451	11,995	\$ 11,995

Consolidated AccentCare

000s	Dec-16			December YTD			Prior Year Month			Prior Year YTD		
Revenue	Actual	Plan	Var	Actual	Plan	Var	Dec-16	Dec-16	Var	Dec-16	Dec-16	Var
Home Health	\$ 19,005	\$ 20,502	\$ (1,497)	\$ 228,522	\$ 235,976	\$ (7,455)	\$ 19,005	\$ 17,933	\$ 1,072	\$ 228,522	\$ 212,419	\$ 16,102
Attendant Care	19,614	20,408	(794)	230,707	236,137	(5,430)	19,614	18,978	636	230,707	220,665	10,042
Hospice	1,664	2,106	(442)	19,189	22,991	(3,802)	1,664	1,448	216	19,189	17,758	1,431
Home Care	1,707	1,823	(116)	20,289	21,015	(726)	1,707	1,663	45	20,289	19,733	556
Health Management	(800)	164	(964)	2,564	1,793	771	(800)	(149)	(651)	2,564	779	1,784
Total Revenue	\$ 41,191	\$ 45,003	\$ (3,813)	\$ 501,270	\$ 517,912	\$ (16,642)	\$ 41,191	\$ 39,873	\$ 1,318	\$ 501,270	\$ 471,354	\$ 29,916
Gross Margin												
Home Health	\$ 9,875	\$ 11,025	\$ (1,150)	\$ 118,745	\$ 127,069	\$ (8,324)	\$ 9,875	\$ 8,753	\$ 1,122	\$ 118,745	\$ 111,940	\$ 6,805
Attendant Care	5,071	4,647	424	55,200	54,437	763	5,071	5,277	(206)	55,200	51,871	3,330
Hospice	780	1,006	(225)	8,439	11,014	(2,575)	780	489	291	8,439	7,682	757
Home Care	514	482	32	5,195	5,228	(33)	514	402	112	5,195	4,557	638
Health Management	(799)	154	(954)	2,564	1,677	887	(799)	(149)	(650)	2,564	775	1,789
Total Gross Margin	\$ 15,441	\$ 17,315	\$ (1,873)	\$ 190,143	\$ 199,425	\$ (9,282)	\$ 15,441	\$ 14,772	\$ 669	\$ 190,143	\$ 176,824	\$ 13,319
Total Gross Margin %	37.5%	38.5%	-1.0%	37.9%	38.5%	-0.6%	37.5%	37.0%	0.4%	37.9%	37.5%	0.4%
Total Operating Expenses	\$ 8,710	\$ 9,871	\$ 1,161	\$ 114,667	\$ 116,298	\$ 1,630	\$ 8,710	\$ 8,590	\$ (120)	\$ 114,667	\$ 103,339	\$ (11,328)
Total Operating Expenses %	21.1%	21.9%	0.8%	22.9%	22.5%	-0.4%	21.1%	21.5%	0.4%	22.9%	21.9%	-1.0%
Total Contribution Margin	\$ 6,731	\$ 7,444	\$ (712)	\$ 75,476	\$ 83,127	\$ (7,652)	\$ 6,731	\$ 6,182	\$ 549	\$ 75,476	\$ 73,486	\$ 1,990
Total Contribution Margin %	16.3%	16.5%	-0.2%	15.1%	16.1%	-1.0%	16.3%	15.5%	0.8%	15.1%	15.6%	-0.5%
Support Center	4,883	3,911	(972)	46,133	46,012	(121)	4,883	7,436	2,554	46,133	49,807	3,674
Support Center %	11.9%	8.7%	3.2%	9.2%	8.9%	0.3%	11.9%	18.6%	-6.8%	9.2%	10.6%	-1.4%
EBITDA	\$ 1,849	\$ 3,533	\$ (1,684)	\$ 29,343	\$ 37,115	\$ (7,772)	\$ 1,849	\$ (1,254)	\$ 3,103	\$ 29,343	\$ 23,678	\$ 5,665
EBITDA %	4.5%	7.9%	-3.4%	5.9%	7.2%	-1.3%	4.5%	-3.1%	7.6%	5.9%	5.0%	0.8%
Adjustments												
Income - non-subsidiary	(27)	-	(27)	(126)	-	(126)	(27)	69	(95)	(126)	24	(150)
Legal Expenses	17	-	17	1,250	-	1,250	17	3,577	(3,560)	1,250	4,699	(3,449)
Cost Savings	53	-	53	872	-	872	53	54	(1)	872	986	(114)
Start Up Expenses	-	-	-	568	-	568	-	116	(116)	568	562	5
Proposed Permitted Acquisition	662	-	662	1,348	-	1,348	662	-	662	1,348	-	1,348
Proforma EBITDA - Acquisitions	31	-	31	500	-	500	31	-	31	500	-	500
Other	25	-	25	265	-	265	25	21	4	265	508	(243)
Adjusted EBITDA	\$ 2,610	\$ 3,533	\$ (923)	\$ 34,020	\$ 37,115	\$ (3,095)	\$ 2,610	\$ 2,583	\$ 27	\$ 34,020	\$ 30,458	\$ 3,561
Adjusted EBITDA %	6.3%	7.9%	-1.5%	6.8%	7.2%	-0.4%	6.3%	6.5%	-0.1%	6.8%	6.5%	0.3%
Discontinued Operations	(0)	-	0	(34)	-	34	(0)	(96)	(95)	(34)	(851)	(817)
Depreciation & Amortization	14,869	618	(14,251)	19,517	6,703	(12,813)	14,869	14,729	(140)	19,517	20,041	524
Interest (Income)/Expense (Net)	1,100	1,097	(3)	12,985	13,007	22	1,100	1,070	(30)	12,985	15,950	2,965
Disposal of Assets (Gain)/Loss	(36)	-	36	(34)	-	34	(36)	-	36	(34)	-	34
Non-Cash Compensation	454	700	246	889	2,800	1,911	454	10	(444)	889	644	(245)
Intangible Impairments	-	-	-	-	-	-	-	356	356	-	356	356
Income Tax Provision	2	5	3	50	60	10	2	2,150	2,148	50	2,256	2,206
Net Income (Loss)	\$ (14,540)	\$ 1,113	\$ (15,653)	\$ (4,098)	\$ 14,545	\$ (18,643)	\$ (14,540)	\$ (19,473)	\$ 4,934	\$ (4,098)	\$ (14,717)	\$ 10,620
Net Income (Loss)%	-35.3%	2.5%	-37.8%	-0.8%	2.8%	-3.6%	-35.3%	-48.8%	13.5%	-0.8%	-3.1%	2.3%

Home Health Consolidated

Financials 000s

	Dec-16			December YTD			Prior Year Month			Prior year YTD		
	<u>Actual</u>	<u>Plan</u>	<u>Var</u>	<u>Actual</u>	<u>Plan</u>	<u>Var</u>	<u>Dec-16</u>	<u>Dec-16</u>	<u>Var</u>	<u>Dec-16</u>	<u>Dec-16</u>	<u>Var</u>
Revenue												
Episodic	\$ 17,310	\$ 18,738	\$ (1,428)	\$ 208,136	\$ 215,543	\$ (7,407)	\$ 17,310	\$ 16,479	\$ 831	\$ 208,136	\$ 194,515	\$ 13,620
Non-Episodic	1,695	1,764	(69)	20,386	20,434	(48)	1,695	1,455	240	20,386	17,904	2,482
Total Revenue	\$ 19,005	\$ 20,502	\$ (1,497)	\$ 228,522	\$ 235,976	\$ (7,455)	\$ 19,005	\$ 17,933	\$ 1,072	\$ 228,522	\$ 212,419	\$ 16,102
Total Cost of Sales	9,130	9,477	347	109,777	108,907	(870)	9,130	9,181	50	109,777	100,479	(9,298)
Total Gross Margin	\$ 9,875	\$ 11,025	\$ (1,150)	\$ 118,745	\$ 127,069	\$ (8,324)	\$ 9,875	\$ 8,753	\$ 1,122	\$ 118,745	\$ 111,940	\$ 6,805
Total Gross Margin %	52.0%	53.8%	-1.8%	52.0%	53.8%	-1.9%	52.0%	48.8%	3.2%	52.0%	52.7%	-0.7%
Total Operating Expenses	\$ 3,250	\$ 3,182	\$ (68)	\$ 37,921	\$ 37,789	\$ (132)	\$ 3,250	\$ 2,926	\$ (324)	\$ 37,921	\$ 38,747	\$ 826
Total Operating Expenses %	33.6%	30.3%	-3.3%	32.0%	31.0%	-1.0%	33.6%	30.0%	-3.6%	32.0%	31.4%	-0.6%
Operating Overhead	\$ 1,421	\$ 1,464	\$ 42	\$ 16,478	\$ 16,929	\$ 451	\$ 1,421	\$ 905	\$ (516)	\$ 16,478	\$ 10,462	\$ (6,016)
Operating Overhead % of Rev	7.5%	7.1%	-0.3%	7.2%	7.2%	0.0%	7.5%	5.0%	-2.4%	7.2%	4.9%	-2.3%
Sales Overhead	\$ 1,892	\$ 1,569	\$ (323)	\$ 20,220	\$ 18,442	\$ (1,778)	\$ 1,892	\$ 1,551	\$ (342)	\$ 20,220	\$ 17,420	\$ (2,800)
Sales Overhead % of Rev	10.0%	7.7%	-2.3%	8.8%	7.8%	-1.0%	10.0%	8.6%	-1.3%	8.8%	8.2%	-0.6%
Home Health Contribution	\$ 3,495	\$ 4,810	\$ (1,315)	\$ 45,716	\$ 53,909	\$ (8,193)	\$ 3,495	\$ 3,371	\$ 125	\$ 45,716	\$ 45,311	\$ 405
HH Contribution Margin %	18.4%	23.5%	-5.1%	20.0%	22.8%	-2.8%	18.4%	18.8%	-0.4%	20.0%	21.3%	-1.3%

Home Health Consolidated

Financials 000s

	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	TTM
Revenue													
Episodic	\$ 16,202	\$ 16,299	\$ 18,367	\$ 17,699	\$ 17,865	\$ 17,129	\$ 17,480	\$ 17,811	\$ 16,833	\$ 17,594	\$ 17,547	\$ 17,310	\$ 208,136
Non-Episodic	1,483	1,628	1,786	1,586	1,641	1,590	1,444	1,706	2,009	1,906	1,914	1,695	20,386
Total Revenue	\$ 17,685	\$ 17,926	\$ 20,153	\$ 19,285	\$ 19,506	\$ 18,719	\$ 18,924	\$ 19,516	\$ 18,841	\$ 19,500	\$ 19,460	\$ 19,005	\$ 228,522
Total Cost of Sales	8,859	8,759	9,764	9,096	9,392	8,885	8,926	9,324	9,160	9,281	9,200	9,130	109,777
Total Gross Margin	\$ 8,827	\$ 9,168	\$ 10,388	\$ 10,189	\$ 10,115	\$ 9,833	\$ 9,998	\$ 10,192	\$ 9,681	\$ 10,219	\$ 10,261	\$ 9,875	\$ 118,745
<i>Total Gross Margin %</i>	49.9%	51.1%	51.5%	52.8%	51.9%	52.5%	52.8%	52.2%	51.4%	52.4%	52.7%	52.0%	52.0%
Total Operating Expenses	\$ 3,072	\$ 3,107	\$ 3,121	\$ 3,281	\$ 3,249	\$ 3,199	\$ 3,242	\$ 3,112	\$ 3,314	\$ 3,368	\$ 3,449	\$ 3,581	\$ 39,093
<i>Total Operating Expenses %</i>	17.4%	17.3%	15.5%	17.0%	16.7%	17.1%	17.1%	15.9%	17.6%	17.3%	17.7%	18.8%	17.1%
Operating Overhead	\$ 1,299	\$ 1,159	\$ 1,301	\$ 1,277	\$ 1,459	\$ 1,366	\$ 1,456	\$ 1,498	\$ 1,380	\$ 1,511	\$ 1,349	\$ 1,421	\$ 16,478
<i>Operating Overhead % of Rev</i>	7.3%	6.5%	6.5%	6.6%	7.5%	7.3%	7.7%	7.7%	7.3%	7.7%	6.9%	7.5%	7.2%
Sales Overhead	\$ 1,420	\$ 1,428	\$ 1,565	\$ 1,483	\$ 1,551	\$ 1,454	\$ 1,477	\$ 1,553	\$ 1,409	\$ 1,393	\$ 1,347	\$ 1,377	\$ 17,456
<i>Sales Overhead % of Rev</i>	8.0%	8.0%	7.8%	7.7%	7.9%	7.8%	7.8%	8.0%	7.5%	7.1%	6.9%	7.2%	7.6%
Home Health Contribution	\$ 3,035	\$ 3,473	\$ 4,401	\$ 4,148	\$ 3,856	\$ 3,815	\$ 3,822	\$ 4,030	\$ 3,578	\$ 3,948	\$ 4,115	\$ 3,495	\$ 45,716
<i>HH Contribution Margin %</i>	17.2%	19.4%	21.8%	21.5%	19.8%	20.4%	20.2%	20.6%	19.0%	20.2%	21.1%	18.4%	20.0%

Consolidated PCS

Financials 000s

	Dec-16			December YTD			Prior Year Month			Prior year YTD		
	<u>Actual</u>	<u>Plan</u>	<u>Var</u>	<u>Actual</u>	<u>Plan</u>	<u>Var</u>	<u>Dec-16</u>	<u>Dec-16</u>	<u>Var</u>	<u>Dec-16</u>	<u>Dec-16</u>	<u>Var</u>
Net Revenue	19,614	20,408	(794)	230,707	236,137	(5,430)	19,614	18,978	636	230,707	220,665	10,042
Cost of Sales	14,543	15,761	1,218	175,506	181,700	6,193	14,543	13,701	(842)	175,506	168,794	(6,713)
Gross Margin	5,071	4,647	424	55,200	54,437	763	5,071	5,277	(206)	55,200	51,871	3,330
GM %	25.9%	22.8%	3.1%	23.9%	23.1%	0.9%	25.9%	27.8%	-2.0%	23.9%	23.5%	0.4%
Operating Expenses	2,266	2,510	244	28,117	29,597	1,481	2,266	2,252	(14)	28,117	25,956	(2,161)
OpEx %	11.6%	12.3%	0.7%	12.2%	12.5%	0.3%	11.6%	11.9%	0.3%	12.2%	11.8%	-0.4%
Center Contribution	<u>2,805</u>	<u>2,137</u>	<u>668</u>	<u>27,084</u>	<u>24,840</u>	<u>2,244</u>	<u>2,805</u>	<u>3,025</u>	<u>(220)</u>	<u>27,084</u>	<u>25,915</u>	<u>1,169</u>
CM %	14.3%	10.5%	3.8%	11.7%	10.5%	1.2%	14.3%	15.9%	-1.6%	11.7%	11.7%	0.0%

Consolidated PCS

Financials 000s

	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	TTM
Net Revenue	18,855	17,917	19,333	18,820	19,842	19,235	19,059	19,837	19,210	19,864	19,122	19,614	230,707
Cost of Sales	14,401	13,858	14,791	14,317	14,979	14,613	14,955	14,945	14,447	15,040	14,618	14,543	175,506
Gross Margin	4,454	4,059	4,542	4,503	4,863	4,622	4,104	4,892	4,763	4,824	4,505	5,071	55,200
GM %	23.6%	22.7%	23.5%	23.9%	24.5%	24.0%	21.5%	24.7%	24.8%	24.3%	23.6%	25.9%	23.9%
Operating Expenses	2,441	2,333	2,468	2,297	2,322	2,290	2,340	2,336	2,373	2,330	2,321	2,266	28,117
OpEx %	12.9%	13.0%	12.8%	12.2%	11.7%	11.9%	12.3%	11.8%	12.4%	11.7%	12.1%	11.6%	12.2%
Center Contribution	2,013	1,726	2,074	2,206	2,541	2,332	1,764	2,556	2,390	2,494	2,184	2,805	27,084
CM %	10.7%	9.6%	10.7%	11.7%	12.8%	12.1%	9.3%	12.9%	12.4%	12.6%	11.4%	14.3%	11.7%

Medical Home Care

Financials 000s

	Dec-16			December YTD			Prior Year Month			Prior year YTD		
	<u>Actual</u>	<u>Plan</u>	<u>Var</u>	<u>Actual</u>	<u>Plan</u>	<u>Var</u>	<u>Dec-16</u>	<u>Dec-16</u>	<u>Var</u>	<u>Dec-16</u>	<u>Dec-16</u>	<u>Var</u>
Net Revenue	\$ 1,236	\$ 1,309	\$ (73)	\$ 14,748	\$ 14,966	\$ (218)	\$ 1,236	\$ 1,177	\$ 59	\$ 14,748	\$ 14,049	\$ 700
Cost of Sales	879	967	88	11,262	11,348	87	879	922	42	11,262	10,972	(290)
Gross Margin	\$ 356	\$ 342	\$ 15	\$ 3,486	\$ 3,618	\$ (131)	\$ 356	\$ 255	\$ 101	\$ 3,486	\$ 3,077	\$ 409
Gross Margin %	28.8%	26.1%	2.7%	23.6%	24.2%	-0.5%	28.8%	21.7%	7.2%	23.6%	21.9%	1.7%
Operating Expenses	\$ 247	\$ 211	\$ (36)	\$ 2,788	\$ 2,497	\$ (291)	\$ 247	\$ 176	\$ (70)	\$ 2,788	\$ 2,247	\$ (540)
Operating Expenses %	20.0%	16.1%	-3.8%	18.9%	16.7%	-2.2%	20.0%	15.0%	-5.0%	18.9%	16.0%	-2.9%
Center Contribution	\$ 110	\$ 131	\$ (21)	\$ 699	\$ 1,121	\$ (422)	\$ 110	\$ 79	\$ 31	\$ 699	\$ 830	\$ (131)
Contribution Margin %	8.9%	10.0%	-1.1%	4.7%	7.5%	-2.8%	8.9%	6.7%	2.2%	4.7%	5.9%	-1.2%
Center Contribution (Ohio)	81	60	21	834	656	178	81	77	4	834	602	232
Consolidated Contribution	\$ 190	\$ 190	\$ 0	\$ 1,533	\$ 1,777	\$ (244)	\$ 190	\$ 155	\$ 35	\$ 1,533	\$ 1,432	\$ 101
CM %	15.4%	14.5%	0.9%	10.4%	11.9%	-1.5%	15.4%	13.2%	2.2%	10.4%	10.2%	0.2%

Medical Home Care

Financials 000s

	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	TTM
Net Revenue	\$ 1,211	\$ 1,230	\$ 1,329	\$ 1,225	\$ 1,236	\$ 1,187	\$ 1,108	\$ 1,214	\$ 1,247	\$ 1,279	\$ 1,246	\$ 1,236	\$ 14,748
Cost of Sales	956	942	1,030	983	1,005	958	923	948	1,016	996	625	879	11,262
Gross Margin	\$ 255	\$ 288	\$ 299	\$ 242	\$ 231	\$ 230	\$ 186	\$ 265	\$ 231	\$ 282	\$ 621	\$ 356	\$ 3,486
<i>Gross Margin %</i>	21.0%	23.4%	22.5%	19.7%	18.7%	19.3%	16.7%	21.9%	18.5%	22.1%	49.9%	28.8%	23.6%
Operating Expenses	\$ 177	\$ 169	\$ 169	\$ 180	\$ 191	\$ 181	\$ 188	\$ 249	\$ 232	\$ 222	\$ 582	\$ 247	\$ 2,788
<i>Operating Expenses %</i>	14.6%	13.8%	12.7%	14.7%	15.4%	15.3%	17.0%	20.5%	18.6%	17.4%	46.7%	20.0%	18.9%
Center Contribution	\$ 78	\$ 118	\$ 130	\$ 62	\$ 40	\$ 48	\$ (3)	\$ 16	\$ (1)	\$ 60	\$ 40	\$ 110	\$ 699
<i>Contribution Margin %</i>	6.4%	9.6%	9.8%	5.0%	3.3%	4.1%	-0.3%	1.3%	-0.1%	4.7%	3.2%	8.9%	4.7%
Center Contribution (Ohio)	42	61	100	50	64	53	32	92	104	87	69	81	834
Consolidated Contribution	\$ 120	\$ 179	\$ 230	\$ 112	\$ 105	\$ 101	\$ 29	\$ 108	\$ 103	\$ 147	\$ 109	\$ 190	\$ 1,533
<i>CM %</i>	9.9%	14.6%	17.3%	9.1%	8.5%	8.5%	2.7%	8.9%	8.2%	11.5%	8.7%	15.4%	10.4%

Hospice <u>Financials 000s</u>	Dec-16			December YTD			Prior Year Month			Prior year YTD		
	<u>Actual</u>	<u>Plan</u>	<u>Var</u>	<u>Actual</u>	<u>Plan</u>	<u>Var</u>	<u>Dec-16</u>	<u>Dec-16</u>	<u>Var</u>	<u>Dec-16</u>	<u>Dec-16</u>	<u>Var</u>
Revenue	\$ 1,664	\$ 2,106	\$ (442)	\$ 19,189	\$ 22,991	\$ (3,802)	\$ 1,664	\$ 1,448	\$ 216	\$ 19,189	\$ 17,758	\$ 1,431
Cost of Sales	883	1,100	216	10,750	11,977	1,227	883	959	75	10,750	10,076	(674)
Gross Margin	\$ 780	\$ 1,006	\$ (225)	\$ 8,439	\$ 11,014	\$ (2,575)	\$ 780	\$ 489	\$ 291	\$ 8,439	\$ 7,682	\$ 757
Gross Margin %	46.9%	47.8%	-0.9%	44.0%	47.9%	-3.9%	46.9%	33.8%	13.1%	44.0%	43.3%	0.7%
Operating Expenses	\$ 435	\$ 476	\$ 41	\$ 4,765	\$ 5,651	\$ 886	\$ 435	\$ 404	\$ (32)	\$ 4,765	\$ 4,654	\$ (111)
Operating Expenses %	26.2%	22.6%	-3.5%	41.6%	38.8%	-2.9%	26.2%	27.9%	1.7%	41.6%	40.1%	-1.5%
Care Center Contribution	\$ 345	\$ 530	\$ (184)	\$ 3,674	\$ 5,363	\$ (1,689)	\$ 345	\$ 86	\$ 260	\$ 3,674	\$ 3,027	\$ 647
Care Center Contribution %	20.8%	25.2%	-4.4%	19.1%	23.3%	-4.2%	20.8%	5.9%	14.8%	19.1%	17.0%	2.1%
Operations Overhead	92	115	23	1,400	1,370	(30)	92	75	(17)	1,400	860	(540)
Operating Overhead %	5.5%	5.5%	0.0%	7.3%	6.0%	-1.3%	5.5%	5.1%	-0.4%	7.3%	4.8%	-2.5%
Sales Overhead	180	165	(15)	1,827	1,899	72	180	156	(25)	1,827	1,614	(213)
Sales Overhead %	10.8%	7.9%	-3.0%	9.5%	8.3%	-1.3%	10.8%	10.8%	-0.1%	9.5%	9.1%	-0.4%
Hospice Contribution	\$ 73	\$ 249	\$ (176)	\$ 448	\$ 2,095	\$ (1,647)	\$ 73	\$ (145)	\$ 218	\$ 448	\$ 554	\$ (106)
Contribution Margin %	4.4%	11.8%	-7.4%	2.3%	9.1%	-6.8%	4.4%	-10.0%	14.4%	2.3%	3.1%	-0.8%
Hospice- DeNovo Contribution	\$ 80	\$ 227	\$ (147)	\$ 872	\$ 2,223	\$ (1,351)	\$ 80	\$ (105)	\$ 185	\$ 872	\$ 930	\$ (58)
CM %	4.8%	10.8%	-6.0%	21.6%	25.1%	-3.5%	4.8%	-7.3%	12.1%	21.6%	19.4%	2.2%

Hospice

Financials 000s

	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	TTM
Revenue	\$ 1,501	\$ 1,470	\$ 1,600	\$ 1,583	\$ 1,653	\$ 1,652	\$ 1,674	\$ 1,661	\$ 1,550	\$ 1,658	\$ 1,524	\$ 1,664	\$ 19,189
Cost of Sales	844	832	936	904	902	912	959	985	900	875	817	883	10,750
Gross Margin	\$ 657	\$ 638	\$ 665	\$ 678	\$ 751	\$ 740	\$ 715	\$ 676	\$ 650	\$ 783	\$ 707	\$ 780	\$ 8,439
Gross Margin %	43.8%	43.4%	41.5%	42.9%	45.4%	44.8%	42.7%	40.7%	41.9%	47.2%	46.4%	46.9%	44.0%
Operating Expenses	\$ 370	\$ 404	\$ 395	\$ 381	\$ 402	\$ 398	\$ 366	\$ 410	\$ 393	\$ 399	\$ 411	\$ 435	\$ 4,765
Operating Expenses %	42.8%	46.7%	41.2%	37.5%	37.8%	41.0%	38.9%	42.8%	44.8%	39.6%	44.9%	42.5%	24.8%
Care Center Contribution	\$ 287	\$ 234	\$ 270	\$ 297	\$ 348	\$ 341	\$ 349	\$ 266	\$ 257	\$ 385	\$ 296	\$ 345	\$ 3,674
Care Center Contribution %	19.1%	15.9%	16.8%	18.8%	21.1%	20.7%	20.8%	16.0%	16.6%	23.2%	19.4%	20.8%	19.1%
Operations Overhead	118	134	105	103	114	129	113	105	127	132	128	92	1,400
Operating Overhead %	7.9%	9.1%	6.6%	6.5%	6.9%	7.8%	6.7%	6.3%	8.2%	7.9%	8.4%	5.5%	7.3%
Sales Overhead	154	149	160	109	109	151	173	196	175	127	145	180	1,827
Sales Overhead %	10.2%	10.1%	10.0%	6.9%	6.6%	9.1%	10.3%	11.8%	11.3%	7.7%	9.5%	10.8%	9.5%
Hospice Contribution	\$ 15	\$ (49)	\$ 5	\$ 85	\$ 125	\$ 62	\$ 63	\$ (35)	\$ (45)	\$ 126	\$ 23	\$ 73	\$ 448
Contribution Margin %	1.0%	-3.3%	0.3%	5.4%	7.6%	3.7%	3.8%	-2.1%	-2.9%	7.6%	1.5%	4.4%	2.3%
Hospice- DeNovo Contribution	\$ 44	\$ (4)	\$ 64	\$ 127	\$ 178	\$ 112	\$ 100	\$ 5	\$ (17)	\$ 163	\$ 20	\$ 80	\$ 872
CM %	3.0%	-0.3%	4.0%	8.0%	10.8%	6.8%	6.0%	0.3%	-1.1%	9.8%	1.3%	4.8%	4.5%

**Health Management
Financials (000s)**

	Dec-16			December YTD			Prior Year Month			Prior year YTD		
	<u>Actual</u>	<u>Plan</u>	<u>Var</u>	<u>Actual</u>	<u>Plan</u>	<u>Var</u>	<u>Dec-16</u>	<u>Dec-16</u>	<u>Var</u>	<u>Dec-16</u>	<u>Dec-16</u>	<u>Var</u>
Net Revenue	(800)	164	(964)	2,564	1,793	771	(800)	(149)	(651)	2,564	779	1,784
	-	-	-	-	-	-	-	-	-	-	-	-
Cost of Sales	(0)	10	10	0	116	116	(0)	0	0	0	5	5
	-	-	-	-	-	-	-	-	-	-	-	-
Gross Margin	(799)	154	(954)	2,564	1,677	887	(799)	(149)	(650)	2,564	775	1,789
Gross Margin %	100.0%	94.1%	5.9%	100.0%	93.5%	6.5%	100.0%	100.0%	0.0%	100.0%	99.4%	0.6%
Operating Expenses	(967)	96	1,063	1,869	1,171	(698)	(967)	76	1,043	1,869	501	(1,368)
OpEx %	120.9%	58.7%	-62.2%	72.9%	65.3%	-7.6%	120.9%	-50.8%	-171.7%	72.9%	64.2%	-8.6%
Center Contribution	168	58	110	695	506	189	168	(225)	392	695	274	421
Center Contribution %	-21.0%	35.4%	-56.3%	27.1%	28.2%	-1.1%	-21.0%	150.8%	-171.8%	27.1%	35.2%	-8.1%

Health Management

Financials 000s

	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	TTM
Net Revenue	140	-	37	79	-	609	639	550	545	550	215	(800)	2,564
Cost of Sales	-	-	-	-	-	0	0	0	0	-	0	(0)	0
Gross Margin	140	-	37	79	-	609	639	550	545	550	214	(799)	2,564
GM %	100.0%	0.0%	100.0%	100.0%	0.0%	100.0%	100.0%	100.0%	100.0%	100.0%	99.8%	100.0%	100.0%
Operating Expenses	65	62	83	66	71	540	507	506	64	441	431	(967)	1,869
OpEx %	46.4%	0.0%	224.3%	83.3%	0.0%	88.6%	79.3%	92.0%	11.7%	80.3%	201.0%	120.9%	72.9%
Center Contribution	75	(62)	(46)	13	(71)	70	132	44	481	108	(217)	168	695
CM %	53.6%	0.0%	-124.3%	16.7%	0.0%	11.4%	20.7%	8.0%	88.3%	19.7%	-101.2%	-21.0%	27.1%

Business Drivers

Home Health	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	YTD
Admits	3,010	3,249	3,132	3,464	3,130	3,087	3,179	3,006	3,240	3,117	3,045	2,989	3,155	37,793
Recerts	2,952	2,961	2,766	2,996	2,912	3,107	2,809	3,043	2,976	2,876	2,867	2,850	2,708	34,871
Episodes	5,962	6,210	5,898	6,460	6,042	6,194	5,988	6,049	6,216	5,993	5,912	5,839	5,863	72,664
Admits (Bank Plan)	3,090	3,221	3,107	3,229	3,194	3,167	3,234	3,157	3,234	3,237	3,265	3,189	3,188	38,440
Recerts (Bank Plan)	3,008	3,125	3,120	3,185	3,215	3,134	3,099	3,149	3,125	3,191	3,189	3,211	3,221	37,128
Episodes	6,161	6,262	6,332	6,288	6,305	6,301	6,256	6,383	6,377	6,428	6,454	6,400	6,409	75,568
Admits F/(U) var	(80)	28	25	235	(64)	(80)	22	(228)	(12)	(120)	(220)	(200)	(33)	(647)
Recerts F/(U) var	(56)	(164)	(354)	(189)	(303)	(27)	(290)	(106)	(149)	(315)	(322)	(361)	(513)	(2,257)
Episodes F/(U) var	(199)	(52)	(434)	172	(263)	(107)	(268)	(334)	(161)	(435)	(542)	(561)	(546)	(2,904)
Patient Revenue Days	359,179	347,728	341,893	379,937	366,545	372,480	360,946	362,034	366,968	354,494	359,699	349,729	363,857	4,326,310
Implied Net HHRG	2,753	2,796	2,860	2,901	2,897	2,878	2,847	2,897	2,912	2,849	2,935	3,010	2,854	2,886
Visits	99,234	91,015	99,455	110,010	99,884	101,512	103,858	94,436	108,518	100,173	99,954	101,832	99,523	1,210,170
Visits per Episode	14.1	12.6	14.4	14.5	14.2	14.2	15.1	13.6	15.1	14.5	14.5	15.0	14.6	14.4
Visits per Episode (Bank Plan)	13.6	13.6	13.1	13.9	13.7	13.9	13.9	14.0	14.0	14.0	14.0	14.0	14.0	14.0
F/(U) var	(0.5)	0.9	(1.2)	(0.6)	(0.5)	(0.3)	(1.2)	0.4	(1.1)	(0.5)	(0.5)	(1.1)	(0.7)	(0.4)
Revenue/Visit	\$ 180.7	\$ 194.3	\$ 180.2	\$ 183.2	\$ 193.1	\$ 192.2	\$ 180.2	\$ 200.4	\$ 179.8	\$ 188.1	\$ 195.1	\$ 191.1	\$ 191.0	\$ 188.8
COS Wages/Visit	\$ 77.5	\$ 79.5	\$ 71.1	\$ 73.1	\$ 74.1	\$ 76.0	\$ 70.1	\$ 79.5	\$ 70.8	\$ 74.2	\$ 76.8	\$ 75.3	\$ 78.0	\$ 74.8

PCS	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	YTD
<u>Consolidated PCS</u>														
Hours	1,135,760	1,129,987	1,093,282	1,180,967	1,133,564	1,175,204	1,150,310	1,158,784	1,194,813	1,135,387	1,182,271	1,169,315	1,161,864	13,875,310
Hours (Bank Plan)	1,185,194	1,171,087	1,232,423	1,155,711	1,234,505	1,200,960	1,192,154	1,217,346	1,223,747	1,214,779	1,243,250	1,232,905	1,245,953	14,440,041
F/(U) var	(49,434)	(41,100)	(139,141)	25,256	(100,941)	(25,756)	(41,845)	(58,561)	(28,934)	(79,391)	(60,979)	(63,591)	(84,089)	(564,731)
<u>ACW PCS</u>														
Hours	215,059	211,770	204,876	221,319	207,407	211,244	205,226	207,409	215,070	199,800	207,680	198,825	200,601	2,491,227
Hours (Bank Plan)	225,141	220,888	232,590	215,962	229,795	228,450	229,289	230,889	231,728	232,902	236,744	237,918	239,092	2,764,423
F/(U) var	(10,082)	(9,118)	(27,714)	5,357	(22,388)	(17,206)	(24,063)	(23,480)	(16,658)	(33,102)	(29,064)	(39,093)	(38,491)	(273,196)
<u>Texas PCS</u>														
Hours	504,492	497,559	477,525	514,813	490,270	510,340	503,523	502,371	526,810	505,739	512,814	513,307	523,355	6,078,427
Hours (Bank Plan)	526,805	528,292	561,833	513,363	565,350	527,118	528,561	535,063	536,507	537,951	544,453	545,897	547,341	6,382,606
F/(U) var	(22,313)	(30,733)	(84,308)	1,450	(75,080)	(16,778)	(25,038)	(32,692)	(9,697)	(32,212)	(31,639)	(32,590)	(23,986)	(304,179)
<u>ACE PCS</u>														
Hours	416,209	414,914	410,881	444,835	435,887	453,620	441,560	449,004	452,933	429,848	461,777	457,183	437,908	5,305,656
Hours (Bank Plan)	439,361	432,218	392,812	438,595	428,197	445,393	434,304	451,393	455,512	443,926	462,053	449,090	459,520	5,293,012
F/(U) var	(23,152)	(17,304)	18,069	6,240	7,690	8,228	7,256	(2,389)	(2,578)	(14,077)	(276)	8,093	(21,612)	12,644

Hospice	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	YTD
Admits	111	121	149	126	125	140	125	117	120	111	107	104	145	1,490
Admits (Bank Plan)	206	-	-	-	-	139	139	136	139	148	145	130	128	1,637
F/(U) var	(95)	121	149	126	125	1	(14)	(19)	(19)	(37)	(38)	(26)	17	(147)
Patient Days	10,454	10,534	10,329	11,042	10,728	10,921	11,531	11,909	11,782	10,868	11,055	10,615	11,163	132,477
Patient Days(Bank Plan)	15,481	-	-	-	-	13,237	13,095	13,795	14,059	14,010	14,880	14,370	14,570	158923
F/(U) var	(5,027)	10,534	10,329	11,042	10,728	(2,316)	(1,564)	(1,886)	(2,277)	(3,142)	(3,825)	(3,755)	(3,407)	(26,446)
Average Daily Census	346	346	365	364	369	378	386	386	384	366	363	362	374	370
Average Daily Census (Bank Plan)	499	-	-	-	-	427	437	445	454	467	480	479	470	305
F/(U) var	(153)	346	365	364	369	(49)	(50)	(59)	(69)	(101)	(117)	(117)	(96)	65

MHC	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	YTD
Hours	35,754	35,337	36,050	39,054	36,663	37,454	37,142	34,646	38,183	37,948	38,700	37,972	37,588	446,738
Hours (Bank Plan)	35,456	39,391	39,517	38,688	38,172	37,110	37,110	36,097	36,097	36,097	38,686	38,686	38,686	441,942
F/(U) var	298	(4,054)	(3,467)	366	(1,509)	344	32	(1,451)	2,086	1,852	13	(714)	(1,098)	4,796

Balance Sheet Items	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	YTD
AR	57,245	61,500	62,468	64,115	64,713	65,291	64,683	65,004	62,949	63,403	66,657	69,525	69,267	69,267
DSO	43	46	47	47	47	46	46	46	45	45	47	49	49	47
CAPEX	307	113	1,086	620	670	755	337	343	(1,350)	1,209	690	383	927	482