

1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	>
------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	---

BANK RISK ANALYSIS DASHBOARD

Investment Advisor : All

Location ID : All

Commercial	Institutional	Private Bank	Retail
Female		Male	



2940

Total Clients

3.77bn

Deposits

4.38bn

Loans

158.19M

Total fee

9.53M

CC balance

698.73M

Savings Acc Amount

Deposit Analysis

Home

Deposit Analysis

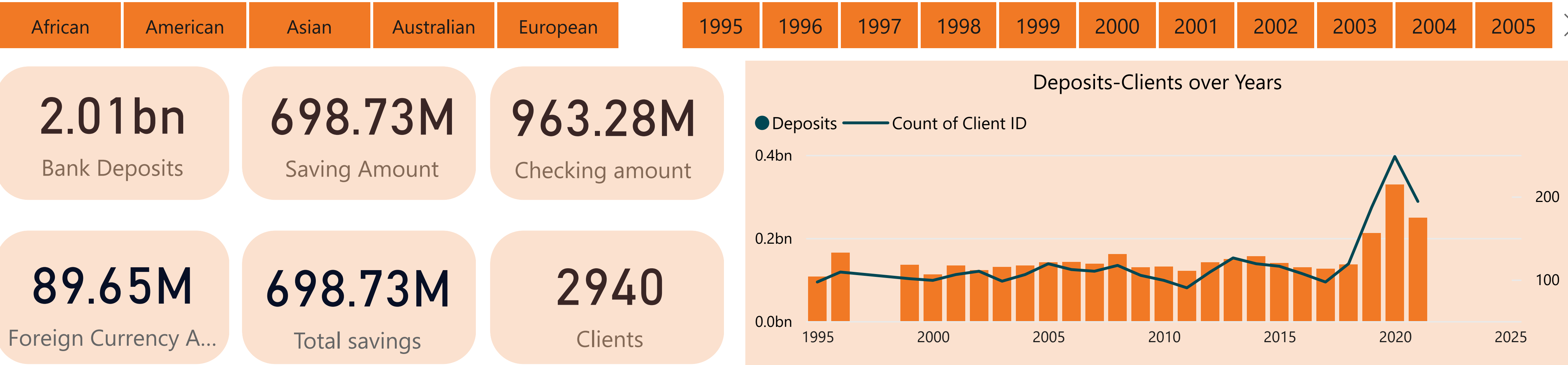
Customers...

Loan Analysis

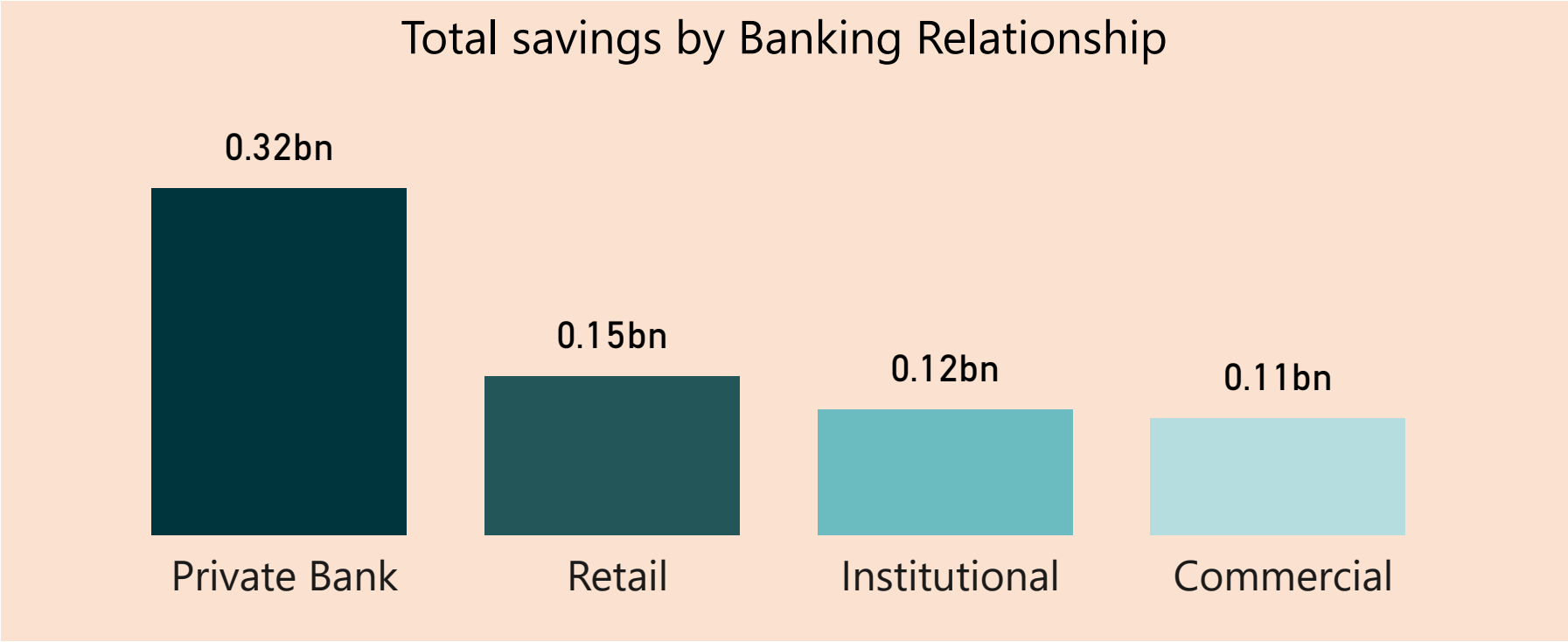
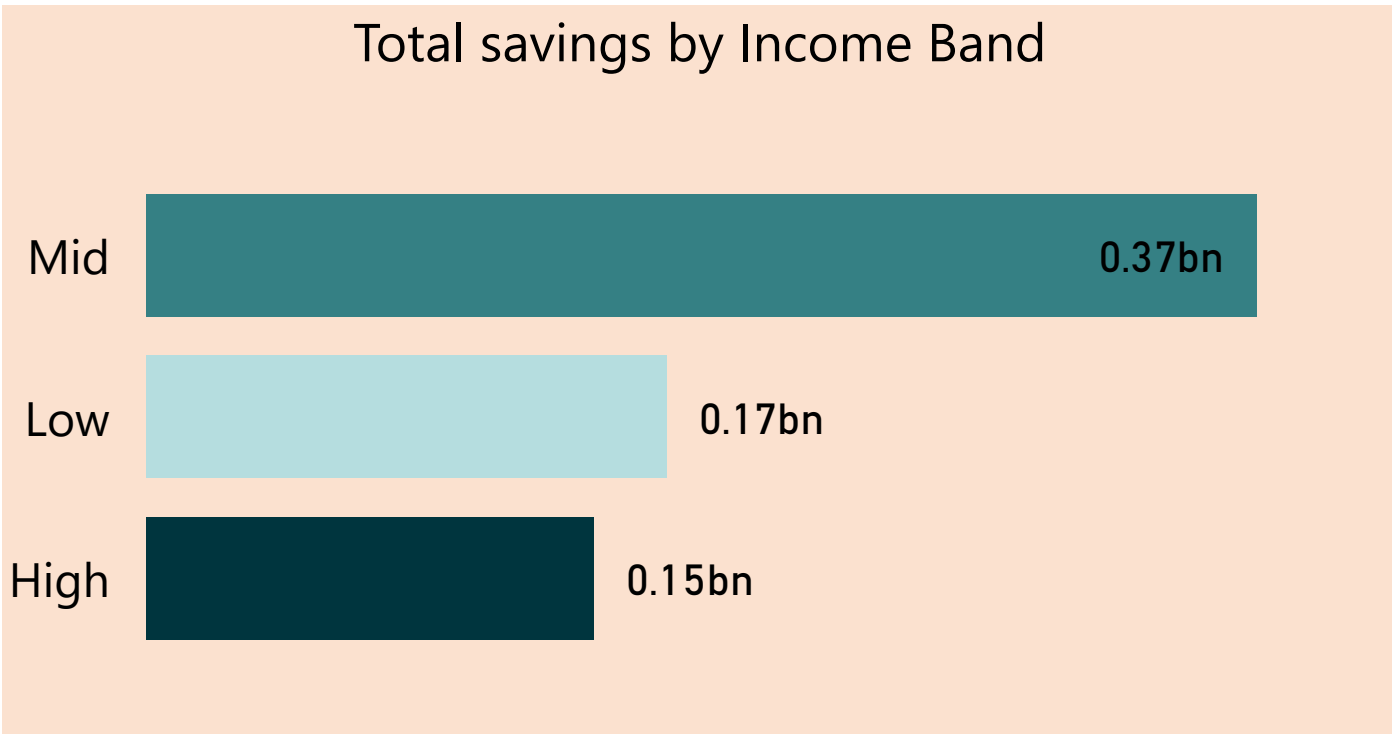
Summary

Location ID

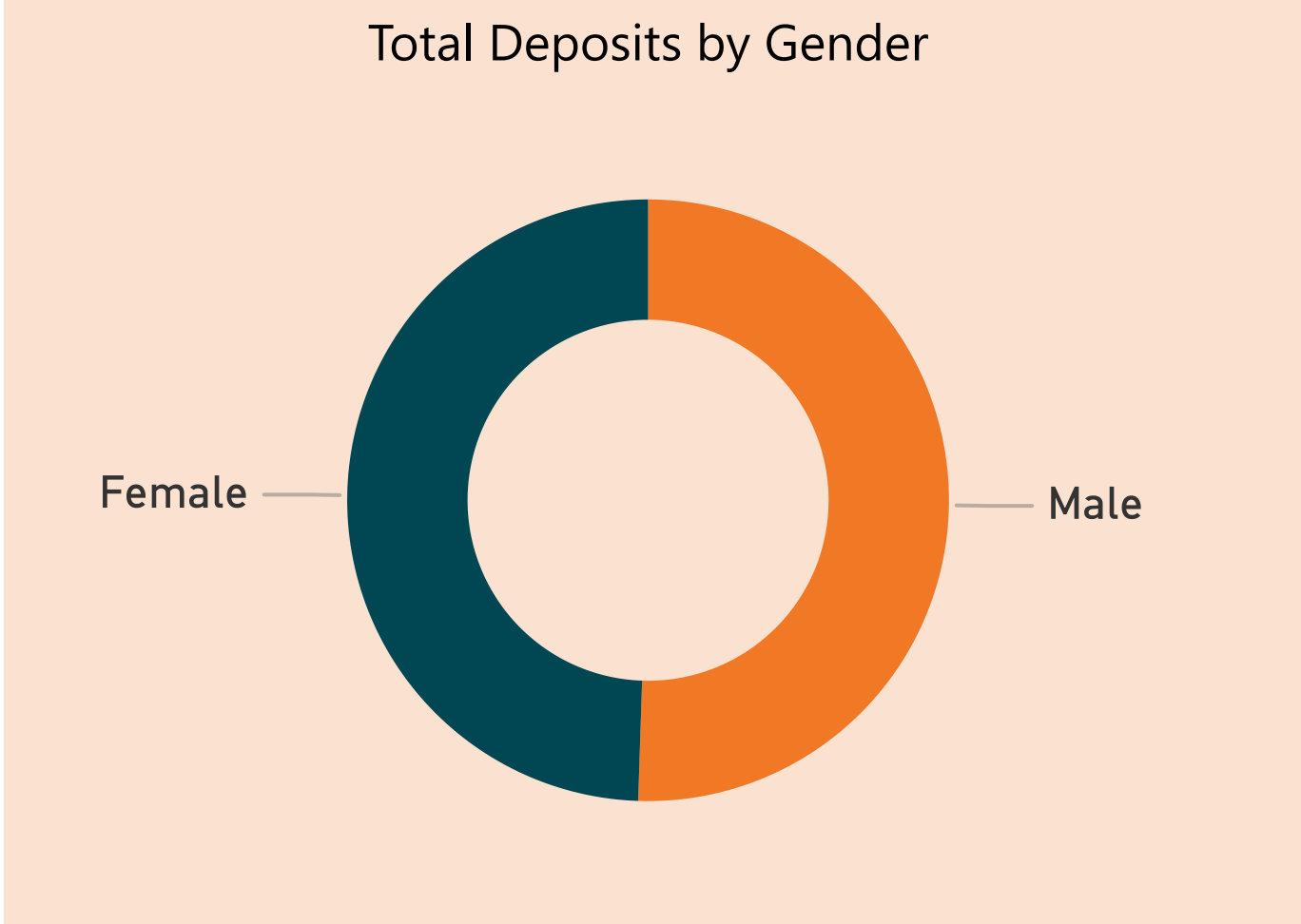
12



Investment Advisor	Total Deposits
Victor Rogers	102230123
Victor Gutierrez	209848548
Victor Dean	234196736
Steve Sanchez	198502292
Sean Vasquez	147992944
Ryan Taylor	99547160
Peter Castillo	246209442
Nicholas Ward	209622962
Nicholas Morrison	96800343
Lawrence Sanchez	229462510
Kevin Kim	99122621
Juan Ramirez	89139004
Joe Carroll	233927909
Jeremy Porter	238770586
Jack Phillips	116412282
Gregory Boyd	115772046
Fred Bryant	106579651
Eugene Cunningham	118172960
Ernest Knight	215275229
Eric Shaw	211133976
Daniel Carroll	235284145



Top 10 Depositors	Nationality	Age	Estimated Income
Thomas Reid	Asian	82	260,184.04
Ralph Campbell	African	43	397,914.90
Michael Patterson	European	47	84,800.04
Martin Marshall	American	35	229,131.69
Kelly Burton	American	75	57,811.91
Joseph Grant	European	23	185,224.44
John Frazier	European	31	289,369.88
James Grant	American	33	335,526.80
Daniel Johnson	American	84	210,247.91



Customer Segmentation

Home

Customers...

Deposit Analysis

Loan Analysis

Summary

Client ID

Search

✕

African

American

Asian

Australian

European

1995

1996

1997

1998

1999

2000

2001

2002

>

232

Clients

1

Count of Nationality

161.27M

Bank deposits

57.82M

Total savings

345.06M

Total loans

Age

54

85

Count of Client ID by Income Band

Mid

128

Low

83

High

23

Count of Client ID by Loyalty Classification

Jade

113

Silver

58

Gold

42

Platinum

21

Count of Client ID by Time Frame

10-20 Years

88

>20 Years

74

5-10 Years

48

1-5 Years

24

Client ID	Sum of Estimated Income	Total savings	Total loans	IAId
IND48208	520,328.35	573,815.85	1,449,923.71	6
IND45884	488,895.36	222,191.87	553,885.26	20
IND91488	487,056.88	107,043.72	1,833,063.15	19
IND50968	475,533.03	184,869.10	2,127,578.11	2
IND71997	461,480.83	466,170.35	3,796,818.84	7
IND98632	440,914.64	270,976.66	3,236,006.68	1
IND51619	426,222.38	322,175.04	2,370,610.75	1
IND96437	390,058.27	267,598.29	958,691.86	13

Clients by Banking Relationship

Comm...

Retail

Institutional

Private B...

Customers by Risk Weighting

12

14

30

111

67

5 High

4 High

3 Medium

2 Medium

1 Low

Loan Analysis

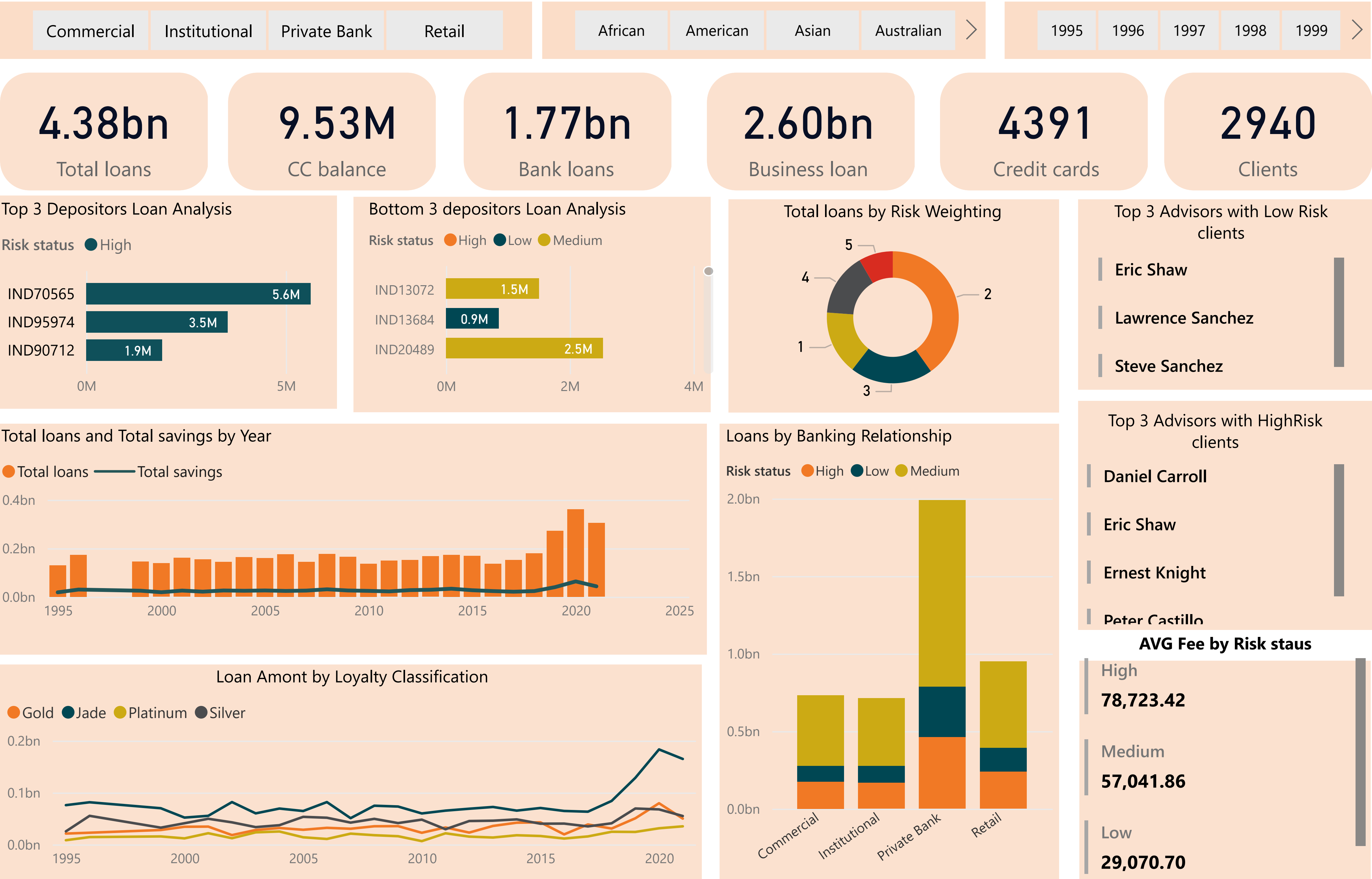
Home

Deposit Analysis

Customers...

Loan Analysis

Summary



Deposit Analysis

Home

Deposit Analysis

Customers...

Loan Analysis

Summary

1995199619971998199920002001200220032004200520062007200820092010201120122013

CommercialInstitutionalPrivate BankRetail

FemaleMale

Investment Advisor : All

Location ID : All

2940
Clients

158.19M
Total fee

2.01bn
Bank deposits

4391
Credit cards

9.53M
Credit balance

698.73M
Saving Acc Amount

1.77bn
Bank loans

2.60bn
Business loan

963.28M
Checking Acc Amount

4.38bn
Total loans

3.77bn
Total Deposits

89.65M
Foreign currency Acc

TOP 5 Clients by wealth

Cheryl Hunter
6,566,499.03

Daniel Gomez
10,671,301.26

Frank Fox
7,056,113.07

TOP 5 Clients by Loans

Arthur Mitchell
6,078,679.25

Frank Fox
6,390,863.08

Gerald Harrison
8,146,609.76

TOP 5 Advisors by total Fee

Daniel Carroll
10,003,746.89

Ernest Knight
9,529,379.90

Jeremy Porter
9,642,303.74

TOP 5 Advisors-Risky Clients

Ernest Knight
28

Jeremy Porter
32

Lawrence Sanchez
31