

Says

What have we heard them say? What can we imagine them saying?

What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?



Thinks

Explains the importance of data-driven analysis and the need for detailed datasets to draw meaningful insights. Collaborates with the team to define research goals and objectives.

Expresses a keen interest in understanding the Indian market's potential. Seeks insights on market penetration and customer preferences to make informed business decisions.

Emphasize the importance of exploring consumer behavior and its impact on the market. Discuss the need for a comprehensive analysis of market trends.

Considers various data sources and tools, like Tableau, for efficient data preparation and analysis. Considers the best strategies for data visualization.

Considers the report as an opportunity to uncover growth possibilities and expand market share in India.

Consider various research methodologies and data sources to gather insights into consumer behavior and market dynamics.

IRevolution

A Data-Driven **Exploration Of** Apple's IPhone Impact In India

Collects and cleans relevant data from various sources. Utilizes Tableau and other data analysis tools to perform statistical analysis. Creates data visualizations to illustrate key findings.

Considers the report as an opportunity to uncover growth possibilities and expand market share in India.

Excitement and motivation to work on a project that can provide valuable insights into a significant market impact.

Conduct surveys and prospect of gather market data. Analyze data to identify trends and and eager to Contribute to the insights. report's research

Optimistic about the increasing market presence in India receive data-driven

Committed to providing in-depth market insights and understanding how consumer behavior is influenced by the iPhone.

Does

What behavior have we observed? What can we imagine them doing?

preferences.

methodology.

Feels

What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?