

#### **FILTERS**

# P & L By Fiscal Year All values are in USD

region All division All customer All

Fiscal Years

	Fiscai Years			
Customer	2019	2020	2021	21 vs 20
Australia				
NetSales	3.9M	10.7M	21.0M	96.2% 143.2%
COGS	2.2M	5.8M	14.1M	143.2%
Gross Margin	1.7M	4.9M	6.9M	40.8%
GM %	42.6%	45.9%	32.9%	-28.2%
Austria				•
NetSales		0.1M	2.8M	2301.3%
COGS		0.1M	2.0M	2172.4%
Gross Margin		0.0M	0.9M	2665.4%
GM %		26.1%	30.1%	15.2%
Bangladesh				•
NetSales	0.5M	2.3M	7.0M	207.7%
COGS	0.3M	1.4M	4.5M	233.5%
Gross Margin	0.1M	0.9M	2.4M	168.4%
GM %	28.7%	39.6%	34.5%	-12.8%
Canada				
NetSales	4.8M	12.2M	35.1M	188.1%
COGS	2.8M	7.1M	21.7M	206.4%
Gross Margin	2.0M	5.1M	13.4M	162.6%
GM %	41.7%	41.9%	38.2%	-8.8%
China				
NetSales	1.4M	5.4M	22.9M	322.0%
COGS	0.8M	3.3M	13.5M	305.5%
Gross Margin	0.6M	2.1M	9.4M	348.1%
GM %	44.9%	38.7%	41.1%	6.2%
France				
NetSales	4.0M	7.5M	25.9M	247.2%
COGS	2.3M	4.3M	14.7M	246.4%
Gross Margin	1.8M	3.2M	11.2M	248.3%
GM %	44.1%	43.1%	43.2%	0.3%
Germany				<del></del> :
NetSales	2.6M	4.7M	12.0M	156.2%

Gross Margin         0.9M         1.7M         3.1M         88.33           GM %         37.0%         35.6%         26.2%         -26.55           India         NetSales         30.8M         49.8M         161.3M         224.03           COGS         17.8M         33.7M         109.7M         225.03           Gross Margin         13.1M         16.0M         51.6M         222.03           Indonesia         NetSales         2.5M         6.2M         18.4M         196.77           COGS         1.5M         3.5M         11.3M         120.15           Gross Margin         1.1M         2.7M         7.1M         165.61           Gross Margin         1.1M         2.7M         7.1M         165.61           Gross Margin         1.1M         2.7M         7.1M         165.61           Gross Margin         1.3M         1.4M         3.5M         11.7M           Japan         NetSales         1.9M         7.9M         32.1*           COGS         1.6M         3.1M         8.2M         164.60           Gross Margin         0.7M         3.7M         4.2M         25.3*           Japan         NetSales         0.2M					
GM %         37.0%         35.6%         26.2%         -26.55           India         NetSales         30.8M         49.8M         161.3M         224.0°           COGS         17.8M         33.7M         109.7M         225.0°           Gross Margin         13.1M         16.0M         51.6M         222.0°           GM %         42.4%         32.2%         32.0%         -0.6¹           Indonesia         NetSales         2.5M         6.2M         18.4M         196.7°           COGS         1.5M         3.5M         11.3M         220.1°           Gross Margin         1.1M         2.7M         7.1M         165.6°           Gross Margin         42.0%         42.9%         38.4%         10.5¹           Italy         NetSales         2.9M         4.5M         11.7M         162.5¹           COGS         1.6M         3.1M         8.2M         164.6¹           Gross Margin         1.3M         1.4M         3.5M         157.8¹           GM %         45.6%         30.7%         30.1%         1.8¹           NetSales         1.9M         7.9M         3.21.1°           COGS         1.2M         4.2M         2	COGS	1.6M	3.0M	8.9M	193.8%
India	Gross Margin	0.9M	1.7M	3.1M	88.3%
NetSales         30.8M         49.8M         161.3M         224.00           COGS         17.8M         33.7M         109.7M         225.00           Gross Margin         13.1M         16.0M         51.6M         222.00           Indonesia         2.5M         32.2%         32.0%         -0.60           NetSales         2.5M         6.2M         18.4M         196.77           COGS         1.5M         3.5M         11.3M         220.17           Gross Margin         1.1M         2.7M         7.1M         165.66           GM %         42.0%         42.9%         38.4%         -10.50           Italy         NetSales         2.9M         4.5M         11.7M         165.66           Gross Margin         1.3M         1.4M         3.5M         157.86           Gross Margin         1.3M         1.4M         3.5M         157.86           Gross Margin         1.3M         1.4M         3.5M         157.86           Gross Margin         0.7M         3.7M         40.00         25.93           NetSales         0.2M         3.4M         8.0M         137.99           COGS         0.1M         1.8M         4.6M	GM %	37.0%	35.6%	26.2%	-26.5%
COGS Gross Margin GM %	India				
Gross Margin GM %         13.1M         16.0M         51.6M         222.00           Indonesia NetSales         2.5M         6.2M         18.4M         196.75           COGS         1.5M         3.5M         11.3M         220.15           Gross Margin GM %         42.0%         42.9%         38.4%         -10.55           Italy	NetSales	30.8M	49.8M	161.3M	224.0%
GM %         42.4%         32.2%         32.0%         -0.66           Indonesia         NetSales         2.5M         6.2M         18.4M         196.7%           COGS         1.5M         3.5M         11.3M         220.15           Gross Margin         1.1M         2.7M         7.1M         165.66           GM %         42.0%         42.9%         38.4%         -10.55           Italy         NetSales         2.9M         4.5M         11.7M         162.55           COGS         1.6M         3.1M         8.2M         164.66           Gross Margin         1.3M         1.4M         3.5M         157.83           Gross Margin         1.3M         1.4M         3.5M         157.83           Gross Margin         1.3M         1.4M         3.5M         157.83           Gross Margin         1.9M         7.9M         321.15           COGS         1.2M         4.2M         257.33           Gross Margin         0.7M         3.7M         430.0           Gross Margin         0.1M         1.8M         4.6M         164.25           Gross Margin         0.1M         1.8M         4.6M         109.25	COGS	17.8M	33.7M	109.7M	225.0%
Indonesia	<b>Gross Margin</b>	13.1M	16.0M	51.6M	222.0%
NetSales         2.5M         6.2M         18.4M         196.78           COGS         1.5M         3.5M         11.3M         220.19           Gross Margin         1.1M         2.7M         7.1M         165.61           GM %         42.0%         42.9%         38.4%         -10.55           Italy         181         18.4M         11.7M         162.50           COGS         1.6M         3.1M         8.2M         164.66           Gross Margin         1.3M         1.4M         3.5M         157.83           Gross Margin         45.6%         30.7%         30.1%         -1.85           Japan         NetSales         1.9M         7.9M         321.15           COGS         1.2M         4.2M         257.33           Gross Margin         0.7M         37.0%         46.5%         25.95           Netherlands         NetSales         0.2M         3.4M         8.0M         137.95           COGS         0.1M         1.8M         4.6M         164.25           Gross Margin         0.1M         1.6M         3.4M         109.25           Gross Margin         0.1M         1.6M         3.4M         109.25	GM %	42.4%	32.2%	32.0%	-0.6%
COGS         1.5M         3.5M         11.3M         220.19           Gross Margin         1.1M         2.7M         7.1M         165.69           GM %         42.0%         42.9%         38.4%         -10.59           Italy         NetSales         2.9M         4.5M         11.7M         162.59           COGS         1.6M         3.1M         8.2M         164.69           Gross Margin         1.3M         1.4M         3.5M         157.89           GM %         45.6%         30.7%         30.1%         -1.89           Japan         NetSales         1.9M         7.9M         321.19           COGS         1.2M         4.2M         257.33           Gross Margin         0.7M         3.7M         430.00           GM %         37.0%         46.5%         25.99           Netherlands         NetSales         0.2M         3.4M         8.0M         137.99           COGS         0.1M         1.8M         4.6M         164.29           Gross Margin         0.1M         1.6M         3.4M         109.29           GM %         36.4%         47.8%         42.0%         -12.19           Newzealand	Indonesia				
Gross Margin         1.1M         2.7M         7.1M         165.66           GM %         42.0%         42.9%         38.4%         -10.55           Italy         1         1.5M         42.9%         38.4%         -10.55           NetSales         2.9M         4.5M         11.7M         162.55           COGS         1.6M         3.1M         8.2M         164.66           Gross Margin         1.3M         1.4M         3.5M         157.88           GM %         45.6%         30.7%         30.1%         -1.81           Japan         NetSales         1.9M         7.9M         321.15           COGS         1.2M         4.2M         257.32           Gross Margin         0.7M         3.7M         46.5%         25.99           NetHerlands         NetSales         0.2M         3.4M         8.0M         137.99           COGS         0.1M         1.8M         4.6M         164.2°           Gross Margin         0.1M         1.6M         3.4M         109.2°           Gross Margin         0.1M         1.6M         3.4M         109.2°           Newzealand         NetSales         2.0M         11.4M         47	NetSales	2.5M	6.2M	18.4M	196.7%
SM %   42.0%   42.9%   38.4%   -10.55     Italy                           NetSales   2.9M   4.5M   11.7M   162.55     COGS   1.6M   3.1M   8.2M   164.66     Gross Margin   1.3M   1.4M   3.5M   157.85     GM %   45.6%   30.7%   30.1%   -1.85     Japan                             NetSales                             COGS                               Gross Margin                                 GM %                                   NetSales                                 COGS	COGS	1.5M	3.5M	11.3M	
Italy	<b>Gross Margin</b>	1.1M	2.7M	7.1M	165.6%
NetSales         2.9M         4.5M         11.7M         162.55           COGS         1.6M         3.1M         8.2M         164.65           Gross Margin         1.3M         1.4M         3.5M         157.81           GM %         45.6%         30.7%         30.1%         -1.81           Japan         NetSales         1.9M         7.9M         321.15           COGS         1.2M         4.2M         257.33           Gross Margin         0.7M         3.7M         430.00           GM %         37.0%         46.5%         25.95           NetHerlands         0.2M         3.4M         8.0M         137.95           COGS         0.1M         1.8M         4.6M         164.25           Gross Margin         0.1M         1.6M         3.4M         109.25           Gross Margin         0.1M         1.6M         3.4M         109.25           Newzealand         NetSales         2.0M         11.4M         474.33           COGS         1.5M         5.9M         30.38           Gross Margin         0.5M         5.5M         950.75           Gross Margin         0.9M         4.0M         331.05	GM %	42.0%	42.9%	38.4%	-10.5%
Gross Margin       1.3M       1.4M       3.5M       157.86         GM %       45.6%       30.7%       30.1%       -1.89         Japan       NetSales       1.9M       7.9M       321.19         COGS       1.2M       4.2M       257.33         Gross Margin       0.7M       3.7M       430.09         GM %       37.0%       46.5%       25.99         NetHerlands       NetSales       0.2M       3.4M       8.0M       137.99         COGS       0.1M       1.8M       4.6M       164.29         Gross Margin       0.1M       1.6M       3.4M       109.29         GM %       36.4%       47.8%       42.0%       -12.19         Newzealand       NetSales       2.0M       11.4M       474.33         COGS       1.5M       5.9M       30.38         Gross Margin       0.5M       5.5M       950.79         GM %       26.4%       48.2%       83.00         Norway       26.4%       48.2%       83.00         Norway       37.7%       29.5%       -21.90         Pakistan       NetSales       0.6M       4.7M       5.7M       20.55 <td< td=""><td>Italy</td><td></td><td></td><td></td><td><del>-</del></td></td<>	Italy				<del>-</del>
Gross Margin       1.3M       1.4M       3.5M       157.86         GM %       45.6%       30.7%       30.1%       -1.89         Japan       NetSales       1.9M       7.9M       321.19         COGS       1.2M       4.2M       257.33         Gross Margin       0.7M       3.7M       430.09         GM %       37.0%       46.5%       25.99         NetHerlands       NetSales       0.2M       3.4M       8.0M       137.99         COGS       0.1M       1.8M       4.6M       164.29         Gross Margin       0.1M       1.6M       3.4M       109.29         GM %       36.4%       47.8%       42.0%       -12.19         Newzealand       NetSales       2.0M       11.4M       474.33         COGS       1.5M       5.9M       30.38         Gross Margin       0.5M       5.5M       950.79         GM %       26.4%       48.2%       83.00         Norway       26.4%       48.2%       83.00         Norway       37.7%       29.5%       -21.90         Pakistan       NetSales       0.6M       4.7M       5.7M       20.55 <td< td=""><td>NetSales</td><td>2.9M</td><td>4.5M</td><td>11.7M</td><td>162.5%</td></td<>	NetSales	2.9M	4.5M	11.7M	162.5%
GM %       45.6%       30.7%       30.1%       -1.88         Japan       NetSales       1.9M       7.9M       321.15         COGS       1.2M       4.2M       257.33         Gross Margin       0.7M       3.7M       430.05         GM %       37.0%       46.5%       25.96         NetHerlands       NetSales       0.2M       3.4M       8.0M       137.95         COGS       0.1M       1.8M       4.6M       164.25         Gross Margin       0.1M       1.6M       3.4M       109.25         GM %       36.4%       47.8%       42.0%       -12.15         Newzealand       NetSales       2.0M       11.4M       474.33         COGS       1.5M       5.9M       303.85         Gross Margin       0.5M       5.5M       950.75         GM %       26.4%       48.2%       83.05         Norway       26.4%       48.2%       83.05         Norway       2.5M       13.7M       451.85         COGS       1.5M       9.6M       525.00         Gross Margin       0.9M       4.0M       331.05         Gross Margin       0.9M       4.7M <t< td=""><td>COGS</td><td>1.6M</td><td>3.1M</td><td>8.2M</td><td></td></t<>	COGS	1.6M	3.1M	8.2M	
NetSales	<b>Gross Margin</b>	1.3M	1.4M	3.5M	157.8%
NetSales         1.9M         7.9M         321.19           COGS         1.2M         4.2M         257.33           Gross Margin         0.7M         3.7M         430.00           GM %         37.0%         46.5%         25.99           NetHerlands         NetSales         0.2M         3.4M         8.0M         137.99           COGS         0.1M         1.8M         4.6M         164.29           Gross Margin         0.1M         1.6M         3.4M         109.29           GM %         36.4%         47.8%         42.0%         -12.19           Newzealand         NetSales         2.0M         11.4M         474.33           COGS         1.5M         5.9M         303.83           Gross Margin         0.5M         5.5M         950.79           GM %         26.4%         48.2%         83.09           Norway         NetSales         2.5M         13.7M         451.89           COGS         1.5M         9.6M         525.09           Gross Margin         0.9M         4.0M         331.09           Pakistan         0.6M         4.7M         5.7M         20.59           COGS         0.4M <td>GM %</td> <td>45.6%</td> <td>30.7%</td> <td>30.1%</td> <td>-1.8%</td>	GM %	45.6%	30.7%	30.1%	-1.8%
COGS       1.2M       4.2M       257.33         Gross Margin       0.7M       3.7M       430.00         GM %       37.0%       46.5%       25.99         Netherlands       NetSales       0.2M       3.4M       8.0M       137.99         COGS       0.1M       1.8M       4.6M       164.29         Gross Margin       0.1M       1.6M       3.4M       109.29         GM %       36.4%       47.8%       42.0%       -12.19         Newzealand       NetSales       2.0M       11.4M       474.33         COGS       1.5M       5.9M       303.83         Gross Margin       0.5M       5.5M       950.73         GM %       26.4%       48.2%       83.03         Norway       26.4%       48.2%       83.03         Norway       NetSales       2.5M       13.7M       451.83         COGS       1.5M       9.6M       525.03         Gross Margin       0.9M       4.0M       331.03         GM %       37.7%       29.5%       -21.93         Pakistan       4.7M       5.7M       20.55         COGS       0.4M       2.7M       3.6M       34.3	Japan				
Gross Margin       0.7M       3.7M       430.00         GM %       37.0%       46.5%       25.99         Netherlands       NetSales       0.2M       3.4M       8.0M       137.99         COGS       0.1M       1.8M       4.6M       164.29         Gross Margin       0.1M       1.6M       3.4M       109.29         GM %       36.4%       47.8%       42.0%       -12.19         Newzealand       NetSales       2.0M       11.4M       474.33         COGS       1.5M       5.9M       303.83         Gross Margin       0.5M       5.5M       950.79         GM %       26.4%       48.2%       83.03         Norway       NetSales       2.5M       13.7M       451.80         COGS       1.5M       9.6M       525.00         Gross Margin       0.9M       4.0M       331.00         GM %       37.7%       29.5%       -21.90         Pakistan       4.7M       5.7M       20.55         COGS       0.4M       2.7M       3.6M       34.33         Gross Margin       0.2M       2.0M       2.0M       2.0M         GM %       39.7%       4	NetSales		1.9M	7.9M	321.1%
GM %       37.0%       46.5%       25.99         Netherlands         NetSales       0.2M       3.4M       8.0M       137.99         COGS       0.1M       1.8M       4.6M       164.29         Gross Margin       0.1M       1.6M       3.4M       109.29         GM %       36.4%       47.8%       42.0%       -12.19         Newzealand         NetSales       2.0M       11.4M       474.33         COGS       1.5M       5.9M       303.89         Gross Margin       0.5M       5.5M       950.79         GM %       26.4%       48.2%       83.09         Norway         NetSales       2.5M       13.7M       451.89         COGS       1.5M       9.6M       525.09         Gross Margin       0.9M       4.0M       331.09         GM %       37.7%       29.5%       -21.99         Pakistan         NetSales       0.6M       4.7M       5.7M       20.59         COGS       0.4M       2.7M       3.6M       34.39         Gross Margin       0.2M       2.0M       2.0M       2.0M         Gross Margin       0.2	COGS		1.2M	4.2M	257.3%
Netherlands         NetSales       0.2M       3.4M       8.0M       137.99         COGS       0.1M       1.8M       4.6M       164.29         Gross Margin       0.1M       1.6M       3.4M       109.29         GM %       36.4%       47.8%       42.0%       -12.19         Newzealand       2.0M       11.4M       474.39         COGS       1.5M       5.9M       303.89         Gross Margin       0.5M       5.5M       950.79         GM %       26.4%       48.2%       83.09         Norway       VetSales       2.5M       13.7M       451.89         COGS       1.5M       9.6M       525.09         Gross Margin       0.9M       4.0M       331.09         GM %       37.7%       29.5%       -21.99         Pakistan       NetSales       0.6M       4.7M       5.7M       20.59         COGS       0.4M       2.7M       3.6M       34.39         Gross Margin       0.2M       2.0M       2.0M       2.0M         GM %       39.7%       42.8%       36.2%       -15.49	<b>Gross Margin</b>		0.7M	3.7M	430.0%
NetSales       0.2M       3.4M       8.0M       137.99         COGS       0.1M       1.8M       4.6M       164.29         Gross Margin       0.1M       1.6M       3.4M       109.29         GM %       36.4%       47.8%       42.0%       -12.19         Newzealand       2.0M       11.4M       474.33         COGS       1.5M       5.9M       303.89         Gross Margin       0.5M       5.5M       950.79         GM %       26.4%       48.2%       83.09         Norway       NetSales       2.5M       13.7M       451.89         COGS       1.5M       9.6M       525.09         Gross Margin       0.9M       4.0M       331.09         GM %       37.7%       29.5%       -21.99         Pakistan       NetSales       0.6M       4.7M       5.7M       20.59         COGS       0.4M       2.7M       3.6M       34.33         Gross Margin       0.2M       2.0M       2.0M       2.0M         GM %       39.7%       42.8%       36.2%       -15.49	GM %		37.0%	46.5%	25.9%
COGS         0.1M         1.8M         4.6M         164.29           Gross Margin         0.1M         1.6M         3.4M         109.29           GM %         36.4%         47.8%         42.0%         -12.19           Newzealand         NetSales         2.0M         11.4M         474.39           COGS         1.5M         5.9M         303.89           Gross Margin         0.5M         5.5M         950.79           GM %         26.4%         48.2%         83.09           Norway         NetSales         2.5M         13.7M         451.89           COGS         1.5M         9.6M         525.09           Gross Margin         0.9M         4.0M         331.09           GM %         37.7%         29.5%         -21.99           Pakistan         NetSales         0.6M         4.7M         5.7M         20.59           COGS         0.4M         2.7M         3.6M         34.39           Gross Margin         0.2M         2.0M         2.0M         2.0M           GM %         39.7%         42.8%         36.2%         -15.49	Netherlands				
Gross Margin       0.1M       1.6M       3.4M       109.29         GM %       36.4%       47.8%       42.0%       -12.19         Newzealand       NetSales       2.0M       11.4M       474.39         COGS       1.5M       5.9M       303.89         Gross Margin       0.5M       5.5M       950.79         GM %       26.4%       48.2%       83.09         Norway       26.4%       48.2%       83.09         Norway       NetSales       2.5M       13.7M       451.89         COGS       1.5M       9.6M       525.09         Gross Margin       0.9M       4.0M       331.09         GM %       37.7%       29.5%       -21.99         Pakistan       NetSales       0.6M       4.7M       5.7M       20.59         COGS       0.4M       2.7M       3.6M       34.39         Gross Margin       0.2M       2.0M       2.0M       2.0M         GM %       39.7%       42.8%       36.2%       -15.49	NetSales	0.2M	3.4M	8.0M	
GM %       36.4%       47.8%       42.0%       -12.19         Newzealand       2.0M       11.4M       474.39         COGS       1.5M       5.9M       303.89         Gross Margin       0.5M       5.5M       950.79         GM %       26.4%       48.2%       83.09         Norway       26.4%       48.2%       83.09         NetSales       2.5M       13.7M       451.89         COGS       1.5M       9.6M       525.09         Gross Margin       0.9M       4.0M       331.09         GM %       37.7%       29.5%       -21.99         Pakistan         NetSales       0.6M       4.7M       5.7M       20.59         COGS       0.4M       2.7M       3.6M       34.39         Gross Margin       0.2M       2.0M       2.0M       2.0M         GM %       39.7%       42.8%       36.2%       -15.4%	COGS	0.1M	1.8M	4.6M	164.2%
Newzealand       2.0M       11.4M       474.39         COGS       1.5M       5.9M       303.89         Gross Margin       0.5M       5.5M       950.79         GM %       26.4%       48.2%       83.09         Norway       26.4%       48.2%       83.09         NetSales       2.5M       13.7M       451.89         COGS       1.5M       9.6M       525.09         Gross Margin       0.9M       4.0M       331.09         GM %       37.7%       29.5%       -21.99         Pakistan         NetSales       0.6M       4.7M       5.7M       20.59         COGS       0.4M       2.7M       3.6M       34.39         Gross Margin       0.2M       2.0M       2.0M       2.0M         GM %       39.7%       42.8%       36.2%       -15.49	Gross Margin	0.1M	1.6M	3.4M	109.2%
NetSales       2.0M       11.4M       474.39         COGS       1.5M       5.9M       303.89         Gross Margin       0.5M       5.5M       950.79         GM %       26.4%       48.2%       83.09         Norway       NetSales       2.5M       13.7M       451.89         COGS       1.5M       9.6M       525.09         Gross Margin       0.9M       4.0M       331.09         GM %       37.7%       29.5%       -21.99         Pakistan         NetSales       0.6M       4.7M       5.7M       20.59         COGS       0.4M       2.7M       3.6M       34.39         Gross Margin       0.2M       2.0M       2.0M       2.09         GM %       39.7%       42.8%       36.2%       -15.49	GM %	36.4%	47.8%	42.0%	-12.1%
COGS       1.5M       5.9M       303.89         Gross Margin       0.5M       5.5M       950.79         GM %       26.4%       48.2%       83.09         Norway       26.4%       48.2%       83.09         NetSales       2.5M       13.7M       451.89         COGS       1.5M       9.6M       525.09         Gross Margin       0.9M       4.0M       331.09         GM %       37.7%       29.5%       -21.99         Pakistan         NetSales       0.6M       4.7M       5.7M       20.59         COGS       0.4M       2.7M       3.6M       34.39         Gross Margin       0.2M       2.0M       2.0M       2.09         GM %       39.7%       42.8%       36.2%       -15.49	Newzealand				
Gross Margin       0.5M       5.5M       950.79         GM %       26.4%       48.2%       83.09         Norway       25M       13.7M       451.89         COGS       1.5M       9.6M       525.09         Gross Margin       0.9M       4.0M       331.09         GM %       37.7%       29.5%       -21.99         Pakistan         NetSales       0.6M       4.7M       5.7M       20.59         COGS       0.4M       2.7M       3.6M       34.39         Gross Margin       0.2M       2.0M       2.0M       2.09         GM %       39.7%       42.8%       36.2%       -15.49	NetSales		2.0M	11.4M	474.3%
GM %       26.4%       48.2%       83.09         Norway       25M       13.7M       451.89         COGS       1.5M       9.6M       525.09         Gross Margin       0.9M       4.0M       331.09         GM %       37.7%       29.5%       -21.99         Pakistan         NetSales       0.6M       4.7M       5.7M       20.59         COGS       0.4M       2.7M       3.6M       34.39         Gross Margin       0.2M       2.0M       2.0M       2.09         GM %       39.7%       42.8%       36.2%       -15.49	COGS		1.5M	5.9M	303.8%
Norway       NetSales       2.5M       13.7M       451.89         COGS       1.5M       9.6M       525.09         Gross Margin       0.9M       4.0M       331.09         GM %       37.7%       29.5%       -21.99         Pakistan         NetSales       0.6M       4.7M       5.7M       20.59         COGS       0.4M       2.7M       3.6M       34.39         Gross Margin       0.2M       2.0M       2.0M       2.09         GM %       39.7%       42.8%       36.2%       -15.49	<b>Gross Margin</b>		0.5M	5.5M	950.7%
NetSales       2.5M       13.7M       451.89         COGS       1.5M       9.6M       525.09         Gross Margin       0.9M       4.0M       331.09         GM %       37.7%       29.5%       -21.99         Pakistan         NetSales       0.6M       4.7M       5.7M       20.59         COGS       0.4M       2.7M       3.6M       34.39         Gross Margin       0.2M       2.0M       2.0M       2.09         GM %       39.7%       42.8%       36.2%       -15.49	GM %		26.4%	48.2%	83.0%
COGS       1.5M       9.6M       525.09         Gross Margin       0.9M       4.0M       331.09         GM %       37.7%       29.5%       -21.99         Pakistan         NetSales       0.6M       4.7M       5.7M       20.59         COGS       0.4M       2.7M       3.6M       34.39         Gross Margin       0.2M       2.0M       2.0M       2.09         GM %       39.7%       42.8%       36.2%       -15.49	Norway				<u>'</u>
Gross Margin       0.9M       4.0M       331.09         GM %       37.7%       29.5%       -21.99         Pakistan         NetSales       0.6M       4.7M       5.7M       20.59         COGS       0.4M       2.7M       3.6M       34.39         Gross Margin       0.2M       2.0M       2.0M       2.0M         GM %       39.7%       42.8%       36.2%       -15.49	NetSales		2.5M	13.7M	451.8%
GM %     37.7%     29.5%     -21.99       Pakistan       NetSales     0.6M     4.7M     5.7M     20.59       COGS     0.4M     2.7M     3.6M     34.39       Gross Margin     0.2M     2.0M     2.0M     2.0M       GM %     39.7%     42.8%     36.2%     -15.49	COGS		1.5M	9.6M	525.0%
Pakistan         NetSales       0.6M       4.7M       5.7M       20.59         COGS       0.4M       2.7M       3.6M       34.39         Gross Margin       0.2M       2.0M       2.0M       2.0M         GM %       39.7%       42.8%       36.2%       -15.49	Gross Margin		0.9M	4.0M	331.0%
NetSales       0.6M       4.7M       5.7M       20.59         COGS       0.4M       2.7M       3.6M       34.39         Gross Margin       0.2M       2.0M       2.0M       2.0M         GM %       39.7%       42.8%       36.2%       -15.49	GM %		37.7%	29.5%	-21.9%
COGS       0.4M       2.7M       3.6M       34.39         Gross Margin       0.2M       2.0M       2.0M       2.0M         GM %       39.7%       42.8%       36.2%       -15.49	Pakistan				,
Gross Margin       0.2M       2.0M       2.0M       2.0M         GM %       39.7%       42.8%       36.2%       -15.49	NetSales	0.6M	4.7M	5.7M	20.5%
GM % 39.7% 42.8% 36.2% -15.49	COGS	0.4M	2.7M	3.6M	34.3%
GM % 39.7% 42.8% 36.2% -15.49	Gross Margin	0.2M	2.0M	2.0M	2.0%
	•	39.7%	42.8%	36.2%	-15.4%
Philiphines	Philiphines				

NetSales	5.7M	13.4M	31.9M	138.4%
COGS	3.4M	7.3M	19.4M	164.6%
Gross Margin	2.3M	6.0M	12.5M	106.5%
GM %	39.9%	45.1%	39.1%	-13.4%
Poland				
NetSales	0.4M	2.8M	5.2M	85.8%
COGS	0.3M	1.7M	3.0M	78.5%
Gross Margin	0.2M	1.1M	2.2M	96.7%
GM %	37.4%	40.2%	42.6%	5.9%
Portugal				
NetSales	0.7M	3.6M	11.8M	229.8%
COGS	0.5M	2.3M	6.8M	198.9%
Gross Margin	0.3M	1.3M	5.0M	284.5%
GM %	39.3%	36.1%	42.1%	16.6%
South Korea				·
NetSales	12.8M	17.3M	49.0M	183.3%
COGS	6.7M	12.1M	31.4M	158.7%
Gross Margin	6.1M	5.2M	17.6M	241.3%
GM %	47.5%	29.8%	35.9%	20.5%
Spain				•
NetSales		1.8M	12.6M	611.4%
COGS		1.1M	8.4M	663.2%
Gross Margin		0.7M	4.2M	525.7%
GM %		37.7%	33.1%	-12.1%
Sweden				
NetSales	0.1M	0.2M	1.8M	681.9%
COGS	0.0M	0.1M	1.1M	735.6%
Gross Margin	0.0M	0.1M	0.7M	613.8%
GM %	38.3%	44.1%	40.2%	-8.7%
United Kingdom				
NetSales	2.0M	8.1M	34.2M	322.7%
COGS	1.3M	5.3M	18.7M	252.1%
Gross Margin	0.7M	2.8M	15.4M	459.0%
GM %	36.2%	34.1%	45.1%	32.2%
USA				
NetSales	11.5M	31.9M	87.8M	175.0%
COGS	7.7M	19.5M	55.3M	183.9%
Gross Margin	3.8M	12.4M	32.5M	161.0%
GM %	32.8%	39.0%	37.0%	-5.1%



