# E-COMMERCE APPLICAION DEVELOPMENT

# **Phase 2: INNOVATION IDEA**

Innovative artisanal e-commerce platform

# Introduction:

Creating an artisanal e-commerce platform using IBM Cloud Foundry is an exciting project. Artisan's Dream is an avant-garde e-commerce platform poised to revolutionize the artisanal market. Built on the robust foundation of Flask, IBM DB2, HTML, CSS, and Javascript, it seamlessly connects skilled artisans with a global audience, offering a curated selection of handmade products, from exquisite jewelry to artistic home decor. Also adding our own innovative idea to make our application more unique and highly rated.

# **Innovative Features:**

#### 1.Artisan Profiles and Stories:

### **Concept:**

Allow artisans to create detailed profiles, showcasing their background, skills, and personal stories. Sharing the artisan's journey and inspiration can connect customers on a more personal level.

### **Elements:**

Each profile includes a poignant background story, narrating the artisan's journey and inspirations. It's a glimpse into the soul behind the craft.

Curated selections of the artisan's products are showcased, inviting users to explore and appreciate the depth of their talent

### Purpose:

Emphasize the stories behind the collaborations and the artisans involved. Use multimedia content like videos and interviews to connect customers with the creators.

The Artisan stories goes beyond transactions; it forges a profound connection between the buyer and the creator. It transcends the transactional, offering an emotional and immersive experience.

### 2.Custom Craft Requests:

Implement a feature that enables customers to request custom-made artisan crafts. They can describe their vision, and artisans can submit proposals and quotes for the project.

Customization Options Allow customers to customize certain aspects of the collaborative products, such as choosing colors, sizes, or patterns.

### 3.Limited-Edition Collections:

Encourage artisans to launch limited-edition collaborative collections. These unique products could be sold exclusively on the platform for a set period.

### 4.Local Artisan Finder:

Enable users to search for artisans and their products based on their geographic location. This promotes supporting local artisans and provides an opportunity for in-person interactions

#### 5. Product Showcase:

Artisans are the heartbeat of Artisan's Dream. They can create captivating profiles and showcase their meticulously crafted products. Each product page is a canvas, adorned with vivid descriptions, high-definition images, and pricing details, inviting users into the artisan's world.

# 6.Artisan Competitions:

Organize competitions where artisans can showcase their creativity and unique skills. Allow users to vote for their favorite artisan, with winners featured prominently on the website.

### 7. Sort and Filter Options:

The platform offers an array of sorting and filtering options, allowing users to tailor their browsing experience. They can sort products by price, popularity, or release date, and apply filters based on categories, materials, and more.

### 8. Artisan Subscriptions:

Offer subscription boxes featuring a rotating selection of artisanal products. Subscribers can discover new, unique items on a regular basis.

Offer a subscription service that delivers a curated selection of artisan crafts to customers regularly. This keeps customers engaged and excited about discovering new handmade products.

#### 9. Low Price Alerts:

For savvy shoppers, Artisan's Dream provides a low price alert system. Users can opt to receive notifications when the price of a product they're interested in drops within the past week, ensuring they never miss out on a great deal

#### 10. Product Reviews:

Trust is paramount in any marketplace. Artisan's Dream empowers customers to voice their opinions through product reviews and ratings. This transparency not only instills confidence in potential buyers but also provides invaluable feedback to artisans, nurturing a culture of improvement and excellence.

### Ratings and Reviews:

Implement a robust rating and review system that helps customers make informed choices and boosts trust in the collaborative products.

#### 11.Wishlists:

A touch of personalization enriches the user experience. The wishlist feature allows users to curate a collection of desired products, organizing them for future acquisition. It's a virtual vision board, allowing users to manifest their aspirations.

# 12.Artisan Ratings and Certifications:

Develop a rating and certification system for artisans to recognize their skill level and authenticity. Customers can trust the quality and expertise of the artisans they purchase from.

# 13. Multiple Payment Options:

Offer a variety of payment methods, including credit/debit cards, digital wallets (e.g., PayPal, Apple Pay, Google Pay), bank transfers, and other popular payment solutions. This accommodates diverse customer preferences.

# 14.Payment Gateway Integration:

Connect your website to a payment gateway, which securely processes transactions and handles sensitive customer data. Popular payment gateways include Stripe, PayPal, Square, and Authorize.Net.

### **15.Secure Transactions:**

Integration with secure payment gateways (e.g., Stripe or PayPal) to facilitate safe and seamless transactions.

Implementation of SSL encryption for data security and compliance with PCI standards for payment processing.

## 16. Secure Shopping Cart:

The shopping cart, a digital sanctuary for chosen treasures, is engineered for utmost security. It allows users to effortlessly add products, ensuring that transactions are conducted with the highest level of encryption. Multiple payment options, including PayPal, Stripe, and IBM Payments, guarantee a seamless shopping experience.

### 17. Smooth Payment Gateways:

The backbone of any e-commerce platform, our integration with trusted payment gateways ensures that every transaction is a paragon of security and convenience. Whether it's credit cards, digital wallets, or other online payment methods, Artisan's Dream leaves no room for compromise.

### **18. Intuitive Checkout Process:**

The checkout process is designed with the user's comfort in mind. Clear steps and progress indicators guide users through their purchase journey. At this juncture, they can review their orders, apply any available promo codes, and select their preferred shipping options, culminating in a seamless and satisfying buying experience.

# **Conclusion:**

This innovative artisanal e-commerce platform on IBM Cloud Foundry is poised to transform the way artisans connect with a global audience, fostering creativity, supporting small businesses, and providing a secure, user-friendly shopping experience. Together, we will create an artisan's dream marketplace that empowers both creators and consumers.