PROPERTY MANAGEMENT APPLICATION USING SALESFORCE

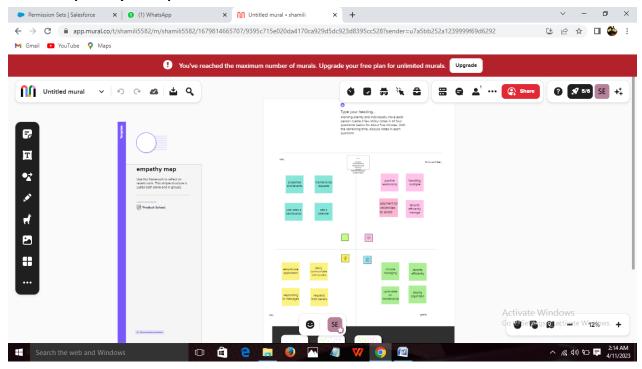
1.INTRODUCTION:

1.1. A property management application using Salesforce is a system designed to help property managers streamline and automate their daily operations using Salesforce, a popular customer relationship management (CRM) platform. This application can assist in various aspects of property management, including tenant management, maintenance tracking, financial reporting, and lease management

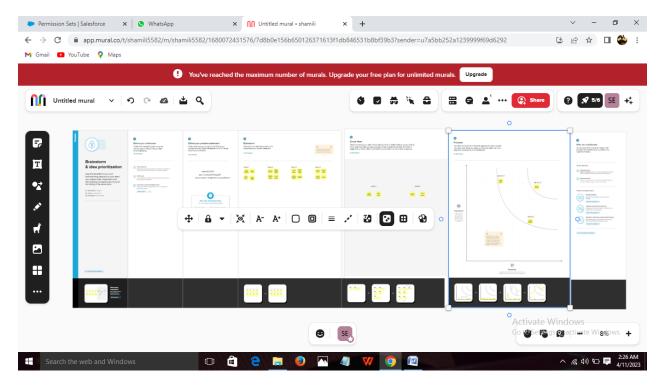
1.2.Tracking Property Details: The application can be used to maintain a database of all the properties managed by a property management company. This can include details such as the property address, type of property, number of units, current tenants, and lease agreements

Problem Definition & Design Thinking

2.1. Empathy Map



2.2. Brainstoming Map



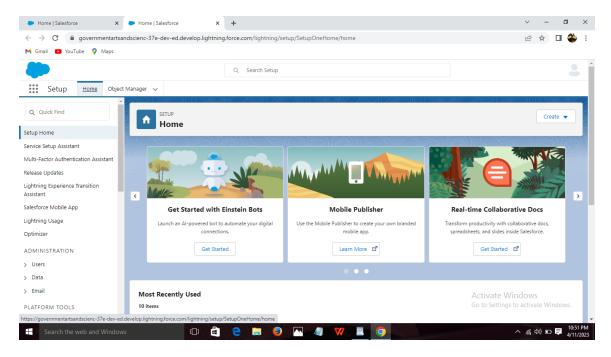
3.RESULTS:

3.1.Data Model:

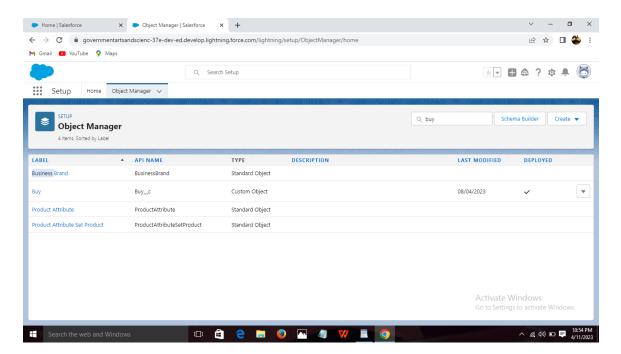
Object name	Fields in the object	
Buy	Field Label	Data Type
	Buy	Text
City		
	Field Label	Data Type
	city	text
Annual Ioan	Field Label	Data Type
	Annual loan	text
BHK type	Field Label	Data Type
	ВНК Туре	picklist
State	Field Label	Data Type
	State	picklist

3.2 Activity&Screenshot

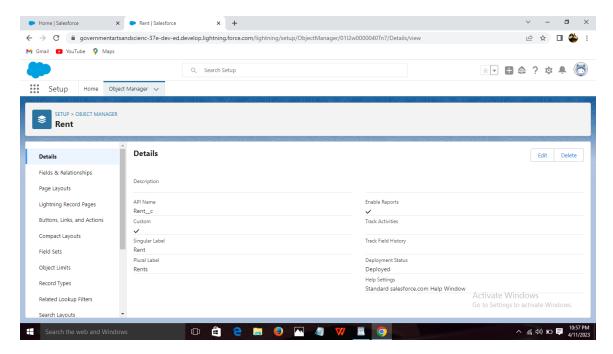
Milestone 1



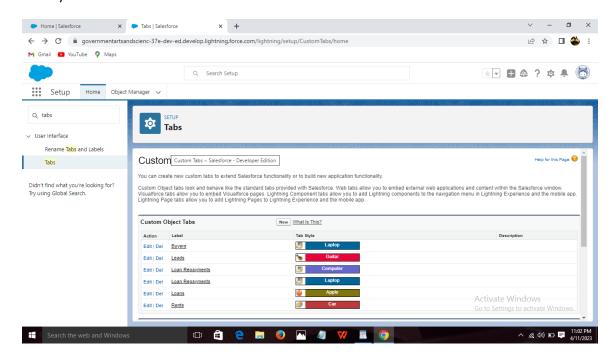
Activity2:



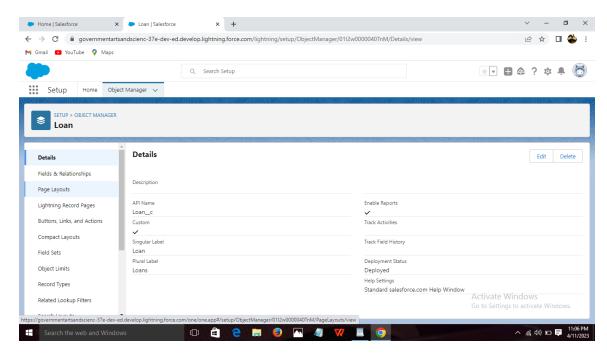
Activity3:



Milestone3:

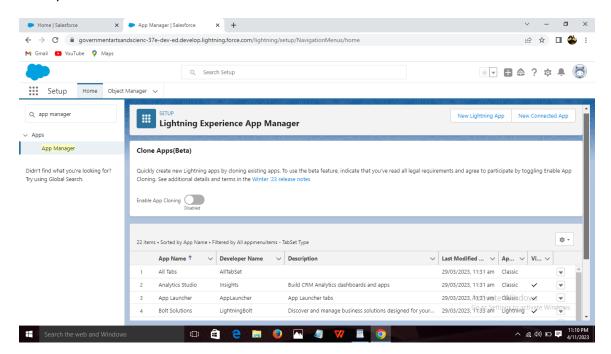


Activity2:



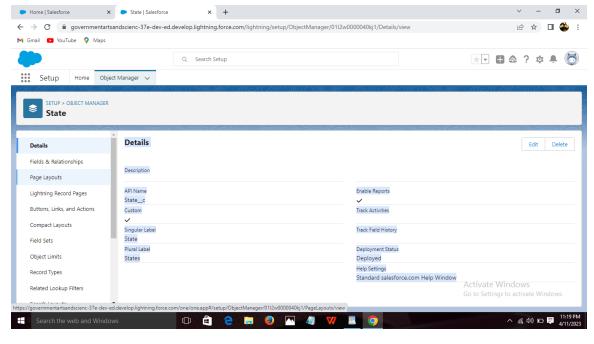
Milestone4:

Activity1:

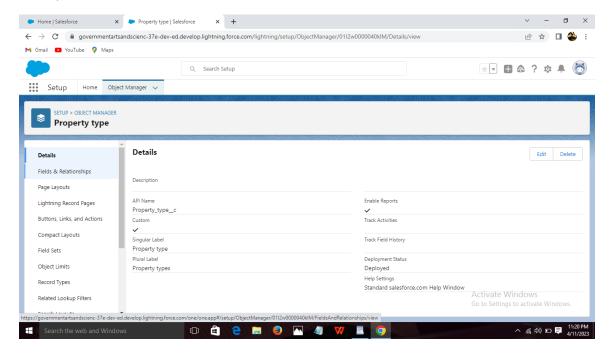


milestone5:

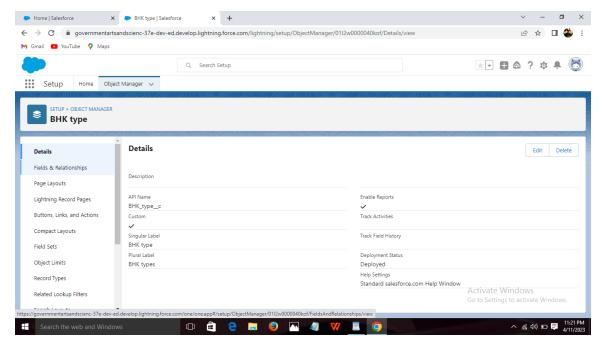
activity1:



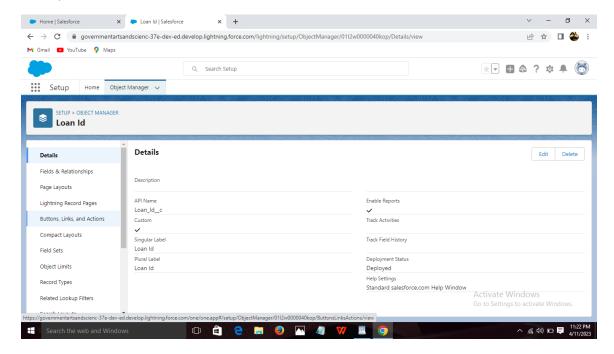
Activity2:



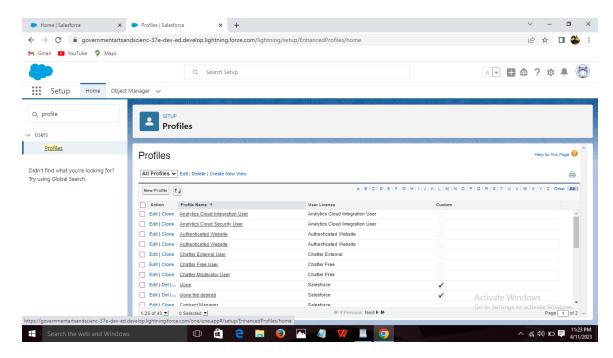
Activity3:



Activity4:

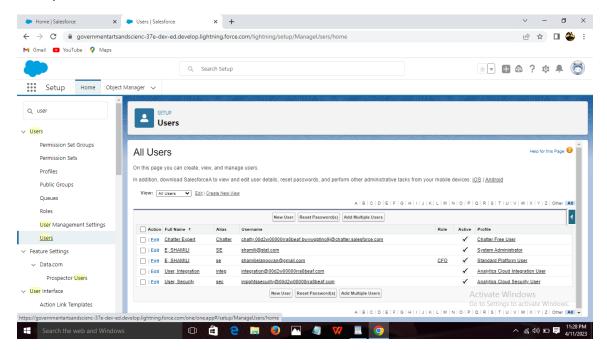


Milestone6:

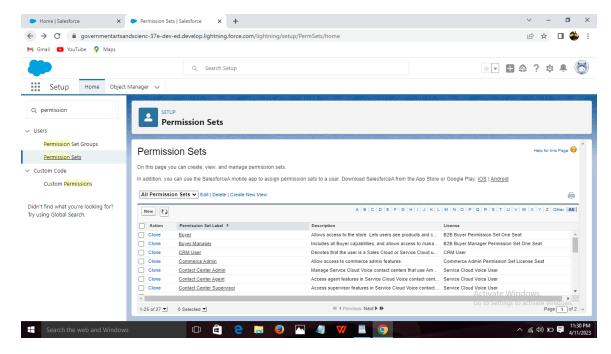


Milestone7:

activity1:

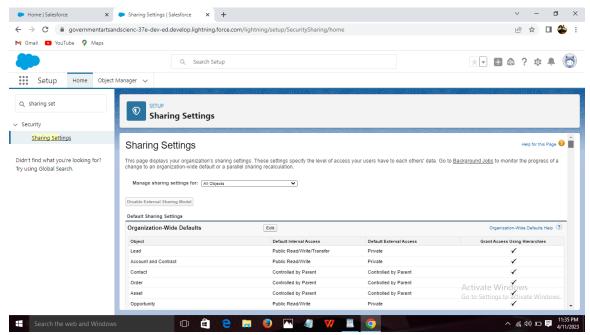


Milestone8:

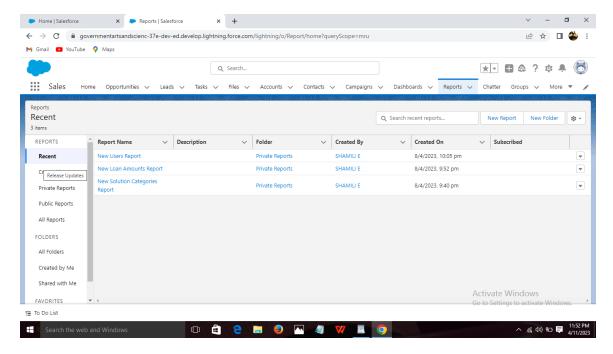


Milestone9:

Activity1:

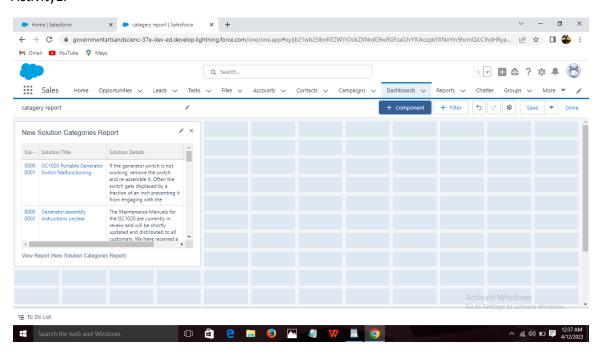


Milestone 10:

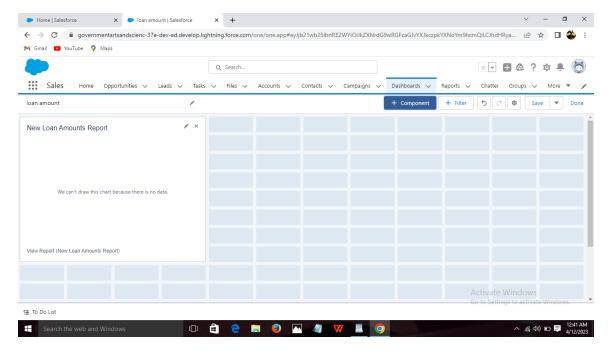


Milestone11:

Activity1:



Activity2:



4. Trailhead profile public URL

Team lead-https://trailblazer.me/id/shamili27052003

Team member1-https://trailblazer.me/id/santr53

Team member2-trailblazer.me/id/triel

Team member3-trailblazer.me/id/

soundharya2003`

5.ADVANTAGES&DISADVANTAGE

Contact Management: Salesforce can be used to manage the contact information of tenants, property owners, contractors, and other stakeholders involved in property management. This can include their contact details, lease agreements, and other relevant information.

Customization: Salesforce is highly customizable, allowing property managers to tailor the application to their specific needs. They can add or remove fields, create custom reports and dashboards, and build workflows and automations that match their business processes

6.APPLICATION

Cost: Salesforce can be expensive, especially for small property management businesses. The cost of licenses, implementation, and customization can add up quickly, and ongoing maintenance and support costs can also be significant.

7.CONCLUSION

Overall, a property management application built on the Salesforce platform can help property managers streamline workflows, improve communication, and stay organized, ultimately leading to

more efficient and effective propert

8.FUTURE SCOPE

Mobile Optimization: With the increasing use of mobile devices, property management applications will need to be optimized for mobile platforms to provide access to key features and data from anywhere, at any time.

Al and Machine Learning: Artificial Intelligence (AI) and machine learning can be used to automate various tasks involved in property management, such as rent collection, maintenance requests, and lease agreements. This can help property managers to save time and improve accuracy