AtliQ Hardwares

region	All					
market	All		**P & L**			
division	All		**By Fiscal Months**			
customer	All		All values are in USD			Note:Do not m
FY	**2019**					

| | Quarter | | | | | |
| | **Q1** | | | **Q2** | | |
Metrics	Sep	Oct	Nov	Dec	Jan	
Net_sales	6.5M	8.0M	10.7M	11.4M	6.5M	
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	
Gross margin	2.6M	3.4M	4.5M	4.7M	2.7M	
GM%	40.9%	42.0%	41.5%	41.4%	40.9%	

region	All					
market	All		**P & L**			
division	All		**By Fiscal Months**			
customer	All		All values are in USD			
FY	**2020**					

| | Quarter | | | | | |
| | **Q1** | | | **Q2** | | |
Metrics	Sep	Oct	Nov	Dec	Jan	
Net_sales	17.1M	20.6M	28.7M	29.9M	17.1M	
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	
Gross margin	6.5M	7.8M	10.6M	11.0M	6.5M	
GM%	37.8%	37.8%	37.0%	36.8%	37.8%	

region	All					
market	All		**P & L**			
division	All		**By Fiscal Months**			
customer	All		All values are in USD			
FY	**2021**					

| | Quarter | | | | | |
| | **Q1** | | | **Q2** | | |
Metrics	Sep	Oct	Nov	Dec	Jan	
Net_sales	44.8M	54.6M	74.3M	78.1M	44.8M	
COGS	28.4M	34.7M	47.4M	49.8M	28.4M	
Gross margin	16.4M	19.9M	27.0M	28.3M	16.4M	

GM%	36.7%	36.5%	36.3%	36.3%	36.7%

Net Sales comparison	Sep		Oct	Nov	Dec	Jan	
21 vs 20	162.1%		164.7%	159.1%	161.0%	161.4%	
20 vs 19	164.6%		156.6%	167.3%	161.5%	162.8%	

GM%	36.7%	36.5%	36.3%	36.3%	36.7%

AtliQ Hardwares

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	Q2	Q3			Q4			Grand Total
	Feb	Mar	Apr	May	Jun	Jul	Aug	
	6.1M	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
	3.5M	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
	2.6M	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
	41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

	Q2	Q3			Q4			Grand Total
	Feb	Mar	Apr	May	Jun	Jul	Aug	
	15.9M	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
	9.9M	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
	6.0M	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
	37.7%	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

	Q2	Q3			Q4			Grand Total
	Feb	Mar	Apr	May	Jun	Jul	Aug	
	41.8M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
	26.5M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M
	15.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M

AtliQ Hardwares

36.5%	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%	36.4%

Feb	Mar	Apr	May	Jun	Jul	Aug	
162.5%	1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%	204.5%
162.0%	-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%	124.8%