

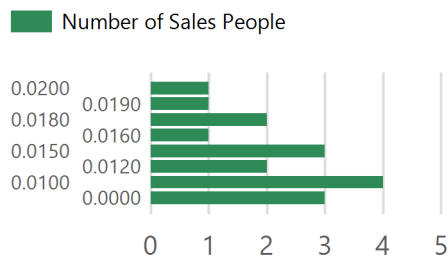


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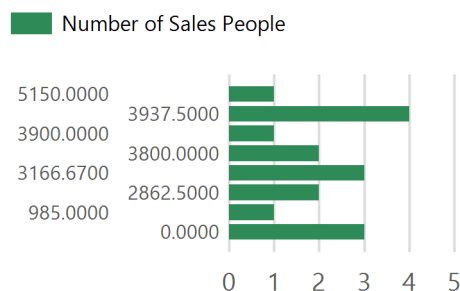
Adventureworks Sales Commissions

A simple look at the number of sales people and their commission rates can explain a lot about how Adventureworks compensates their employees and whether or not it is a fair or even split among them. The two graphs below map out the commission and bonuses respectively with regard to the number of sales employees in each bracket.

Number of Sales People vs Commission %



Number of Sales People vs Average Bonus



The percentage commissions each sales person currently makes is not correlated with the average bonus they receive. There does not appear to be a pattern between commission and bonus, however an interesting thing to note is the 4 sales people who make some of the lowest commissions of all receive the highest bonuses.

Number of Sales People	Commission Percentage	Bonus Average
3	0.0000	0.0000
4	0.0100	3937.5000
2	0.0120	3800.0000
3	0.0150	3166.6700
1	0.0160	985.0000
2	0.0180	2862.5000
1	0.0190	3900.0000
1	0.0200	5150.0000



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