

Aggregate Demand: Consumption & Investment

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Outline: Unit V, Section SF1

- I. Introduction
- II. Components of Aggregate Demand
- III. Consumption, C
- IV. Investment, I
- V. Aggregate Demand Slope
- VI. Liquidity Market (if time)

I. Intro: Classical Dichotomy

Long-Run: $Y = AF(L,K)$

- Assume labor and capital are employed at their “natural” or “normal” rates
- Actual GDP = Potential GDP
- Money Neutrality

Short-Run

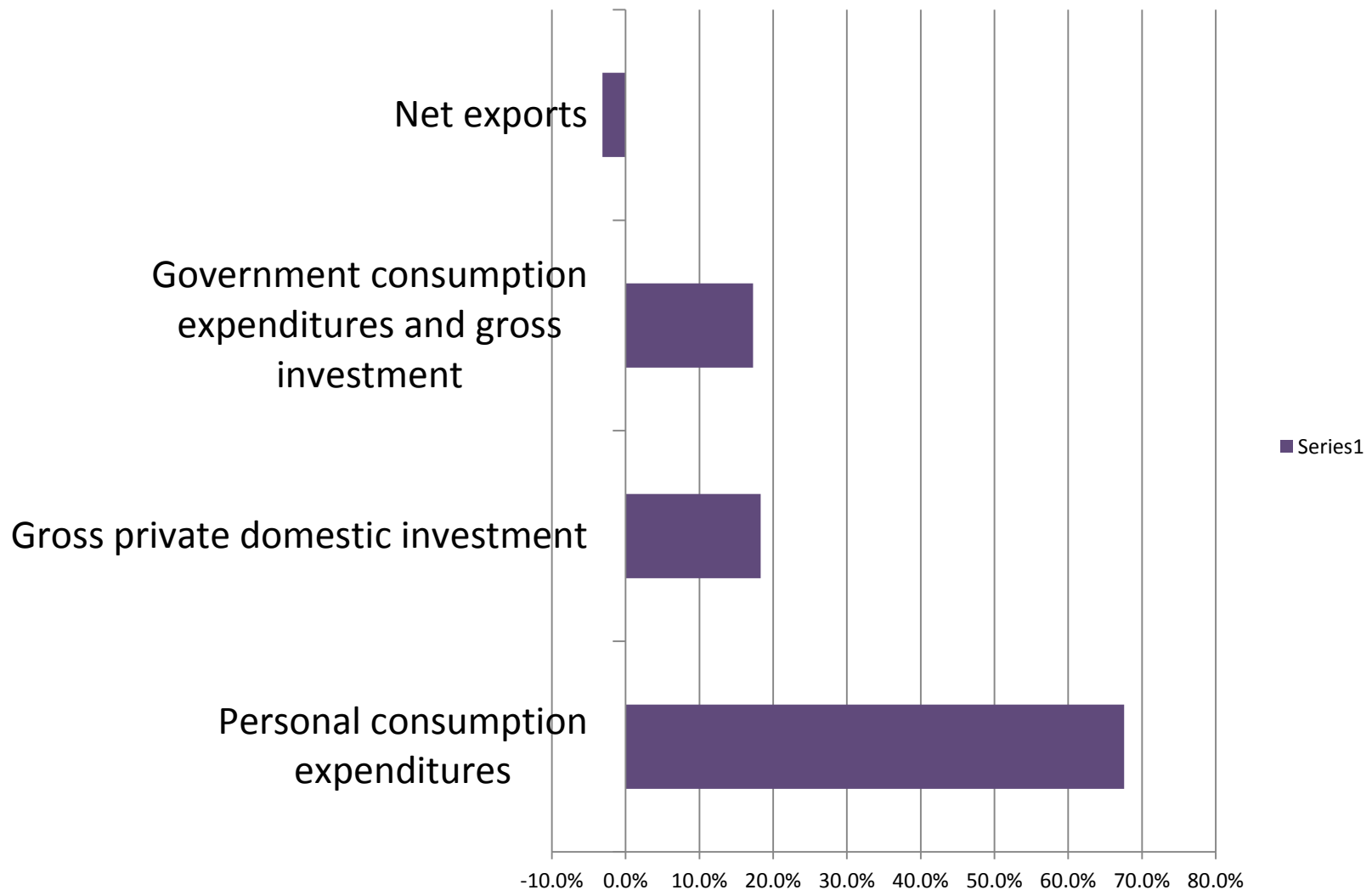
- AD and AS
 - Last large model
- $AD = C + I + G + NX$
- Deviations from potential GDP
 - Booms and recessions
- Monetary policy has real effects

II. Components of Aggregate Demand (AD)

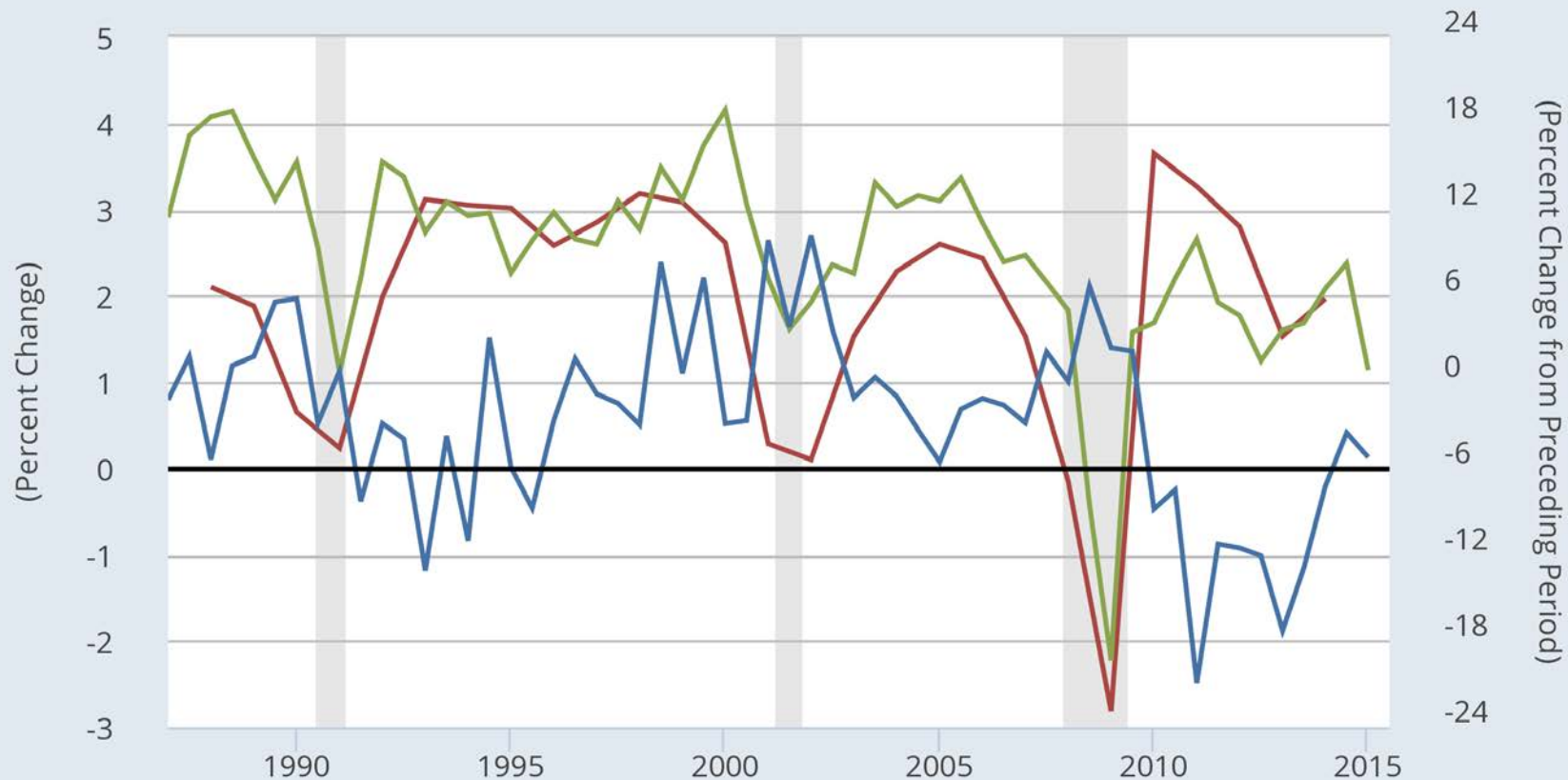
Aggregate Demand Curve = Total amount of domestically produced G&S that **households, firms, the government, and customers abroad** are willing to buy at each price level, given current economic conditions

$$Y = AD = C + I + G + NX$$

Components of GDP, 2nd Quarter 2015, % of GDP



- Real Gross Private Domestic Investment: Fixed Investment: Nonresidential: Equipment (right)
- Personal Consumption Expenditures (left)
- Real Government Consumption Expenditures & Gross Investment (left)



III. Consumption

$$C = f[(Y - T), (Y - T)^e, W, r, \dots]$$

$(Y - T) = Y_D$ = Disposable income

$(Y - T)^e = Y_D^e$ = Expected future disposable income

W = Wealth

r = Real interest rate

Disposable Income

“...fundamental psychological law,... If income increases by \$1, consumption increases, but by less than \$1.” John M. Keynes

$$MPC = \frac{\Delta C}{\Delta Y_D} = \text{Marginal Propensity to Consume}$$

– $0 < MPC < 1$, e.g. $MPC = 0.90$

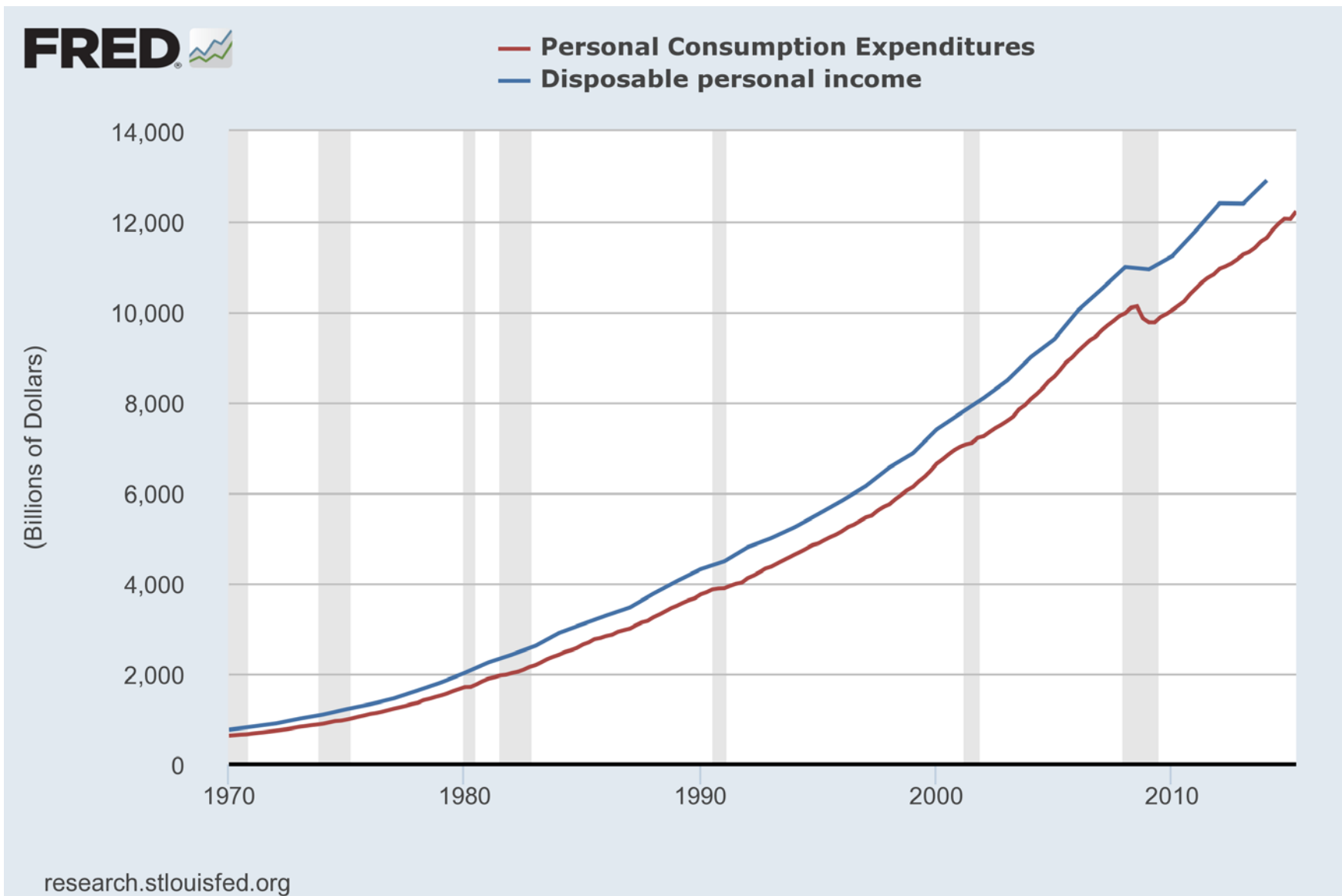
Slight modification: Income \Rightarrow Disposable income

$$Y - C - T = S^{PR}$$

$$Y - T = C + S^{PR}$$

$$Y_D = C + S^{PR}$$

C and Y_D , total values



Other Variables

- Wealth
 - If $W \uparrow \Rightarrow C \uparrow$
 - Wealth effect
 - E.g. bank accounts, house value, stocks and bonds
- Real interest rates, r
 - If $r \downarrow \Rightarrow$ Cost of borrowing $\downarrow \Rightarrow$ Durable goods purchases \uparrow
 - If $r \downarrow \Rightarrow$ Refinance loans at lower $r \Rightarrow$ Mortgage payments $\downarrow \Rightarrow$ disposable income $\uparrow \Rightarrow C \uparrow$

IV. Investment

Recall:

- $I = \Delta K \Rightarrow$ GDP/cap increases
- I fluctuates a lot during business cycles
 - Procyclical: If economic boom $\Rightarrow I$ increases
- I components
 - Residential Investment: Housing
 - ($\approx 75\%$) Business Fixed Investment: Plant, equipment, buildings, and machinery
 - Inventories: Intermediate goods, finished goods waiting to be sold

Investment

- If $r \downarrow \Rightarrow$ Cost of borrowing $\downarrow \Rightarrow$
 - Households borrow to invest in new housing
 - Firms borrow more to invest in K
 - Inventories are cheaper to hold \Rightarrow Inventories increase
- Other factors that affect investment
 - $Y_D \uparrow \Rightarrow C \uparrow \Rightarrow$ Firms invest in more capacity $\Rightarrow I$ shifts out
 - Corporate tax rates $\downarrow \Rightarrow$ After-tax profits $\uparrow \Rightarrow I$ shifts out

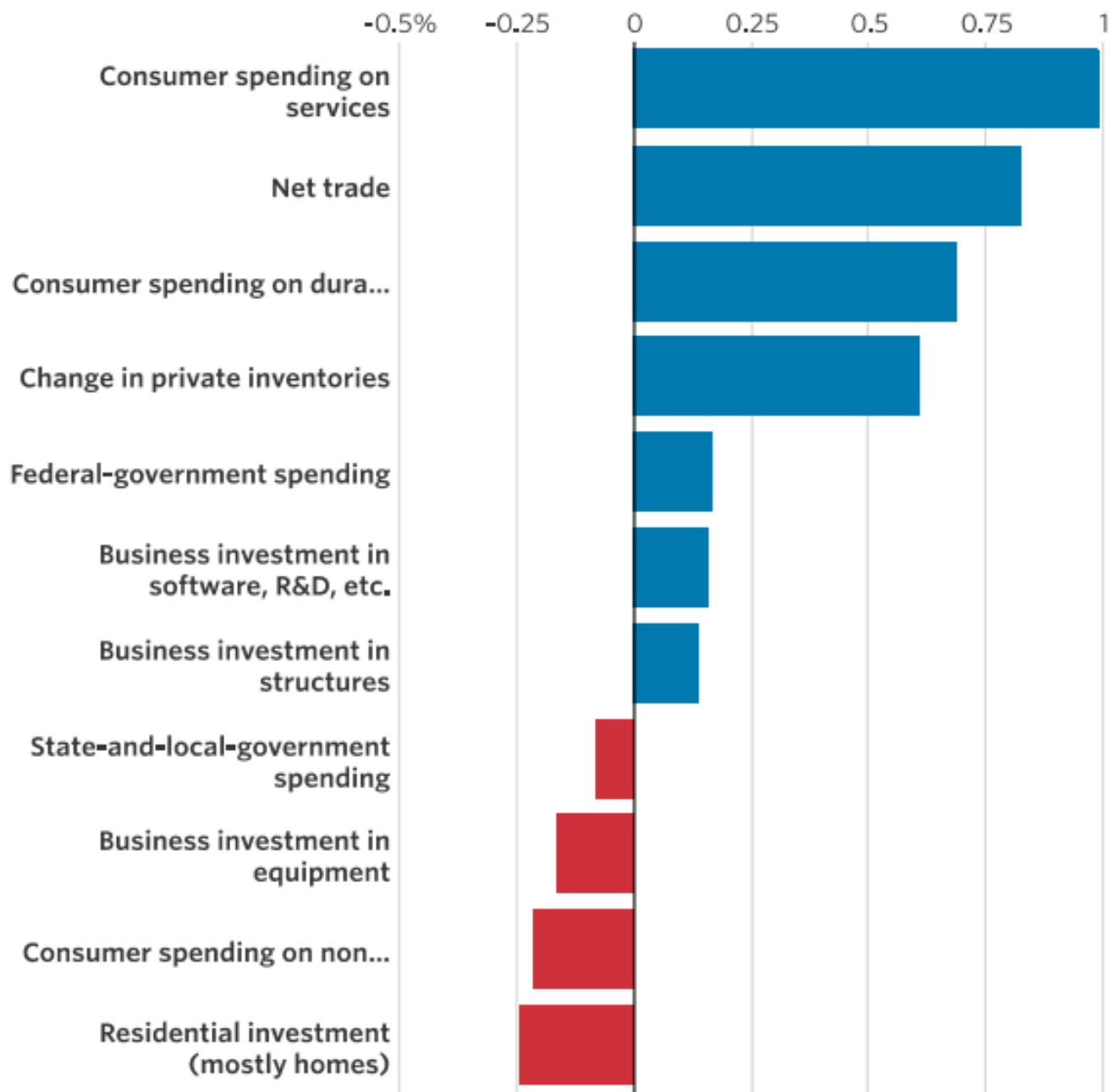
Current Event

- “U.S. Economy Roars Back, Grew 2.9% in Third Quarter,” WSJ, 10-30-16

- Aggregate expenditure side

$$Y = C + I + G + NX$$

- Summary
 - High growth in Business Inventories and Exports (soybeans)
 - Slower growth in C, Business Investment, Housing



V. Aggregate Demand Slope

$$Y = C + I + G + NX$$

AD curve

- Relationship between:
 - P = Price level
 - Y = Quantity of (real) output demanded, in the economy
- AD curve slope: If $P \downarrow \Rightarrow Y \uparrow$

AD curve: Slopes Downward

V. Aggregate Demand Slope

1. P & C:

a) Wealth Effect: If $P \downarrow \Rightarrow$ Value of Money $(1/P) \uparrow \Rightarrow$ Real value of cash $\uparrow \Rightarrow C \uparrow$

b) Interest-Rate Effect on C: Future class

2. P & I: Interest-Rate Effect

– If $P \downarrow \Rightarrow$ Households hold less cash to buy G&S
 $\Rightarrow S^{PR} \uparrow \Rightarrow i \downarrow$ (and $r \downarrow$) $\Rightarrow I \uparrow$

3. P & NX: Exchange Rate Effect

– If $P \downarrow \Rightarrow$ Households hold less cash to buy G&S
 $\Rightarrow S^{PR} \uparrow \Rightarrow i \downarrow$ (and $r \downarrow$) $\Rightarrow NCO \uparrow \Rightarrow E \downarrow \Rightarrow NX \uparrow$

VI. Liquidity Market

- Liquidity Market = (SR) Money Market
 - Keynes Theory of Liquidity Preference
 - (X,Y) axis labels: (M, i)
- Building Block Model
 - Useful later in AD/AS model
- Focus on how i affects:
 - $AE = C + I + G + NX$

Money Supply (M^S)

- Assume the Fed controls M^S through FOMC
 - If the Fed wants to increase M^S
 - Buy or Sell T-bills?
- Practically:
 - Fed sets i , not M^S
 - Money supply can be difficult to control
 - $E \gg 0$ during 08 financial crisis
 - Firms do not want to expand their businesses (D of LF)
 - Banks do not want to make bad loans (S of LF)

Liquidity Market: Money Supply

Money Demand (M^D)

M^D = The amount of cash or liquidity you want to hold, at every nominal interest rate, i

- Holding liquidity:
 - Ben: Useful for purchasing G&S
 - Cost: i = Opportunity cost of cash
 - What could you have done with the cash in your pocket?

Money Demand (M^D)

- Factors that shift the M^D curve
 - P = Price level
 - If $P \uparrow \Rightarrow$ Households hold more cash to buy G&S
 - Y = Real GDP or real income
 - If $Y \uparrow \Rightarrow$ Households are richer, and hold more cash to buy G&S
 - **$P \times Y$** = Nominal GDP
 - See above

Liquidity Market: Money Demand