What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?



"I want my flights to be on time and hassle-free."

What have we heard them say?

What can we imagine them saying?

"We advocate for sustainable aviation practices."

"I wonder if Tableau's insights can help make my travel experience smoother." "Tableau can help us track and visualize the environmental impact of air travel."

"We analyze data to uncover insights for the aviation industry."

"We must manage airport traffic efficiently and ensure passenger safety."

"Tableau can help us make data-driven decisions and stay competitive."

"Tableau is a valuable tool for visualizing and sharing our research findings."

★ The Global AirTransportationNetwork ★

Seek information about flight delays, look for user-friendly travel apps powered by Tableau. Invest in Tableau solutions, train staff on data analytics, and actively monitor performance metrics.

Enthusiastic
about
uncovering
patterns in air
travel data.

Hopeful about improving operations, concerned about rising costs.

Collaborate with aviation stakeholders to promote eco-friendly initiatives using Tableau data.

Implement Tableau for real-time monitoring, coordinate with airlines for smoother operations.

Pressure to minimize delays, committed to passenger safety.

Concerned
about carbon
emissions,
hopeful for
positive change.



Does

**Feels**