



Total Sales (Actual)

\$19M

YTD : \$2M

Total sales (Targets)

\$19M

YTD : \$3M

Variance

(\$367K)

YTD : (\$113K)

Variance Pct Label

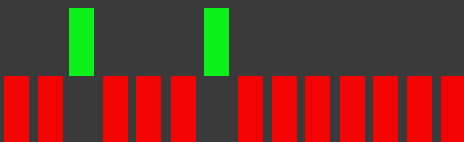
1.9%

YTD Variance % -4.4%

Months Target Reached

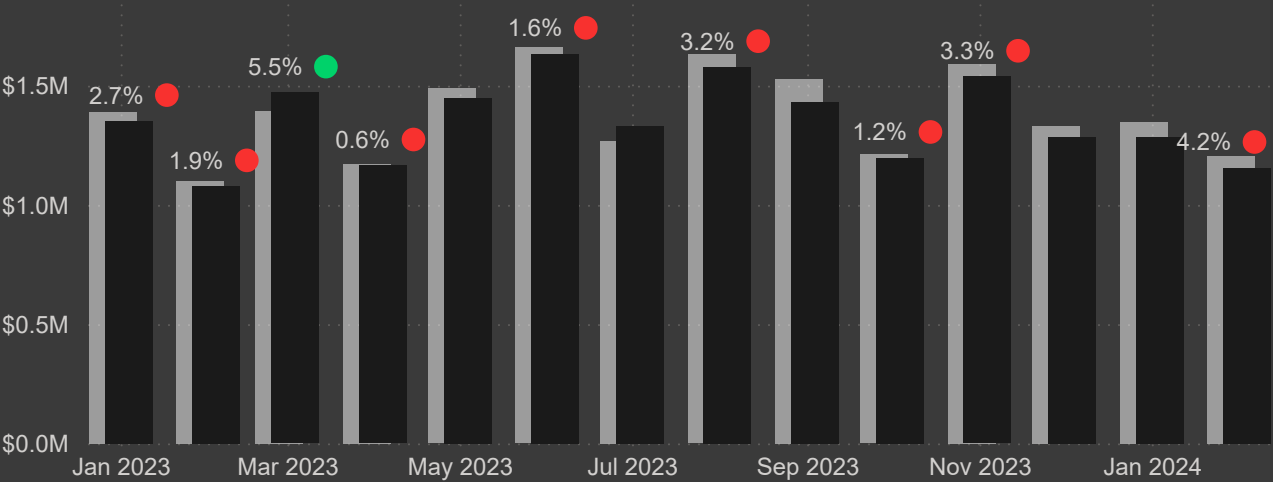
2

Target Status by Date



We Met Targets For 2 Out Of 14

Total sales (Targets) Total Sales (Actual)



Sales person	Actual	Target	Variance %	Trend
Dennison Crosswaite	\$786K	\$776K	1.3%	
Oby Sorrel	\$786K	\$763K	3.0%	
Brien Boise	\$791K	\$848K	-6.7%	
Mallorie Waber	\$783K	\$836K	-6.3%	
Curtice Advani	\$750K	\$708K	5.9%	
Wilone O'Kielt	\$744K	\$777K	-4.2%	
Barr Faughny	\$808K	\$787K	2.7%	
Van Tuxwell	\$801K	\$858K	-6.7%	
Gunar Cockshoot	\$846K	\$873K	-3.0%	
Roddy Speechley	\$732K	\$716K	2.2%	
Beverie Moffet	\$760K	\$740K	2.7%	

Total Sales (Actual) (14.54% decrease) and Total sales (Targets) (13.24% decrease) both trended down between Sunday, January 1, 2023 and Thursday, February 1, 2024.

Across all metrics, Total Sales (Actual) had the most interesting recent trend and started trending down on Wednesday, November 1, 2023, falling by 24.87% (382428) in 3 months.

Total sales (Targets) was trending up between Sunday, January 1, 2023 and Friday, September 1, 2023 with a rise of 139300 but had a significant change in trend and dropped by 385000 starting Wednesday, November 1, 2023.

Total Sales (Actual) jumped from 13,51,784.25 to 14,71,164.75 during its steepest incline between Sunday, January 1, 2023 and Wednesday, March 1, 2023.

Delish

Jucies

Tempo

Yummies