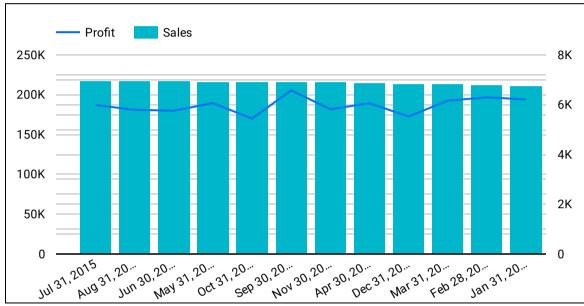
Sales Team Performance Analysis

Jan 1, 2015 - Dec 31, 2015

Sales 2,582,295.88

Cost 2,510,689.03

Profit 71,606.86



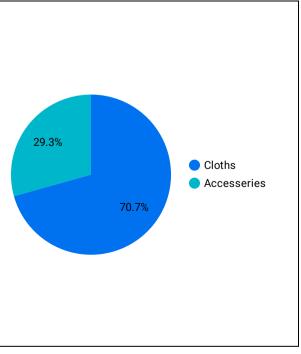
250K —						
200K -						
150K -						
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50K -						

	Salesman	Manager		
1.	Brian Harris	Brian Baldwin		
2.	Jennifer Johns	Kimberly Mack		
3.	Steven Kerr	Brian Baldwin		
4.	Kenneth Lamb	Brian Baldwin		
5.	Brenda Matthe	Kimberly Mack		
6.	Sarah Parks	Brian Baldwin		
7.	Kristi Shaw	Kimberly Mack		
8.	David Torres	Kimberly Mack		
	1-8/8 < >			

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6.	Sarah Parks	Brian Baldwin			
7.	Kristi Shaw	Kimberly Mack			
8.	David Torres	Kimberly Mack			
	1-8/8 <>				

Sales by Salesman Steven Kerr Brian Harris 16.5% Kenneth Lamb Jennifer 13.7% 11.8% Johnson David Torres Kristi Shaw 12.3% 13.6% Sarah Parks 12.9% Brenda Matthews

Sales by Category



Cloths Jeans Cloths Pajamas 3. Accesseries Shorts Cloths Coats Cloths Shirts Cloths **Jackets** 7. Accesseries Socks Cloths **Paints** Cloths **Sweaters** Accesseries Hats 1-10/10

Product

Category