

# Curriculum Vitae

## Shaolin Pu

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## EDUCATION

- Ph.D. in *Analytics, Information and Operations*, University of Kansas, Expected May 2026  
*Committee:* Ben Sherwood (Co-Chair), Karthik Srinivasan (Co-Chair), Arvind Tripathi, Suman Mallik, and Yexin Jessica Li  
*Dissertation:* “Essays on Project Creator Strategies in Reward-Based Crowdfunding”
- M.S. in *Business Analytics and Information Systems*, University of South Florida, 2021
- M.S. in *Management*, University of South Florida, 2019

## TEACHING

### Teaching Interests

Business Analytics; Statistics; Data Analysis and Forecasting; Digital Innovation and Entrepreneurship; Digital Platforms Strategy and Operations; Machine Learning; Deep Learning; Text Analytics; Database Management; Data Visualization; Programming (Python, R, C++,); Cloud Computing and Data Center Efficiency; AI (focusing on technical and strategic aspects, applications and risks in business, Generative AI with LLM for business, and the strategic impact of AI in digital marketplaces)

### Teaching Experience

#### **Instructor - University of Kansas, School of Business**

- BSAN/SCM 415 - Data Analysis and Forecasting, (Evaluation Scores: 4.63/5, Fall 2025)
- BSAN/SCM 415 - Data Analysis and Forecasting, (Evaluation Scores: 4.15/5, Fall 2024)

#### **Graduate Teaching Assistant - University of Kansas, School of Business**

- BSAN 440 - Foundations in Business Analytics, (Spring 2025, Fall 2022)
- BSAN/SCM 415 - Data Analysis and Forecasting, (Spring 2024, Fall 2023, Spring 2022)
- SCM 403 - Logistics, Transportation, and Warehouse Management, (Spring 2023)
- BSAN 326 - Database Management Systems, (Fall 2021)

*Notes: The BSAN and SCM courses listed above are undergraduate offerings within the Business Analytics and Supply Chain Management programs, respectively.*

# RESEARCH

## **Research Interests**

Innovation and Entrepreneurship; Digital Economy; Crowdfunding and Sharing Economy; Digital Platforms Strategy and Operations; Applications, Risks, and Strategic Impacts of AI in Business

## **Research Training**

Econometrics, Experimental Design, Machine Learning and Deep Learning, Analytical Modeling

## **Research in Progress and Working Papers**

1. State Facts or Get Emotional? Evaluating the Role of Informational and Emotional Messaging Strategies in Reward-Based Crowdfunding. Working paper; Targe Journal: Information Systems Research. (With Ben Sherwood, Karthik Srinivasan, and Arvind Tripathi).
2. The Blockbuster Paradox: How High-Profile Projects Shape Creator Influx on Reward-Based Crowdfunding Platforms. Working paper; Targe Journal: Journal of the Association for Information Systems. (With Ben Sherwood, Karthik Srinivasan, and Arvind Tripathi).
3. Strategic Timing in Crowdfunding: Effect of Competition on Project Launch Decisions. Working paper; Targe Journal: Information Systems Research. (With Ben Sherwood, Karthik Srinivasan, and Arvind Tripathi).
4. Where Should Creators Launch? A Newsvendor Approach to Crowdfunding and E-Commerce Platform Selection. (With Suman Mallik).
5. Authenticity at Risk: Strategic Use of GenAI in Reward-Based Crowdfunding. (With Arvind Tripathi).

## **Refereed Conference Publications**

1. Pu, S., Srinivasan, K., Sherwood, B., & Tripathi, A. "How High-Profile Projects Shape Creator Influx on Reward-Based Crowdfunding Platforms." *Proceedings of 2025 Pre-ICIS SIGDSA Symposium*, Nashville, Tennessee (December 2025).
2. Pu, S., Srinivasan, K., Sherwood, B., & Tripathi, A. "Should Creators Delay Their Project Launches? Analyzing the Blockbuster Effect on Reward-Based Crowdfunding." *2024 AMA Summer Academic Conference*, Boston, Massachusetts (August 2024).
3. Pu, S., Srinivasan, K., Sherwood, B., & Tripathi, A. "Does Narrative Impact Funding? Analyzing the Relationship Between Project Description and Pledged Amounts for Reward-Based Crowdfunding Projects." *Proceedings of 44th International Conference on Information Systems (ICIS)*, Hyderabad, India (December 2023).
4. Pu, S., & Srinivasan, K. "Are Project Narrative Attributes Indicative of Pre-Order Campaign Success on Crowdfunding Platforms? A Text-Mining Approach." *17th Midwest Association for Information Systems Conference*, Omaha, Nebraska (May 2022).

### **Workshop and Research Presentations**

1. Pu, S., Srinivasan, K., Sherwood, B., & Tripathi, A. “Strategic Timing in Crowdfunding: Effect of Competition on Project Launch Decisions (revised).” *2026 POMS Annual Conference*, Reno, Nevada (Scheduled May 2026).
2. Pu, S., Mallik S., “Where Should Creators Launch? A Newsvendor Approach to Crowdfunding and E-Commerce Platform Selection.” *2026 POMS Annual Conference*, Reno, Nevada (Scheduled May 2026).
3. The Eighth Doctoral Fellows Program and Doctoral Consortium, *59th Hawaii International Conference on System Sciences (HICSS)*, Maui, Hawaii (Scheduled January 2026).
4. Pu, S., Srinivasan, K., Sherwood, B., & Tripathi, A. “Strategic Timing in Crowdfunding: Effect of Competition on Project Launch Decisions.” *2025 INFORMS Annual Meeting (Job Market Showcase Section)*, Atlanta, Georgia (October 2025).

### **Research Awards**

- Max E. Fessler Dissertation Award, University of Kansas, 2025

## **ACADEMIC SERVICE AND PROFESSIONAL ASSOCIATIONS**

### **Reviewer**

- International Conference on Information Systems (ICIS), 2025
- International Conference on Information Systems (ICIS), 2024
- Management Science Reproducibility Project (ManSciReP), 2023

### **Membership**

- Association for Information Systems (AIS)

## **REFERENCES**

Available upon request.