

# CREDIT EDA ASSIGNMENT

By Sharad Choudhury

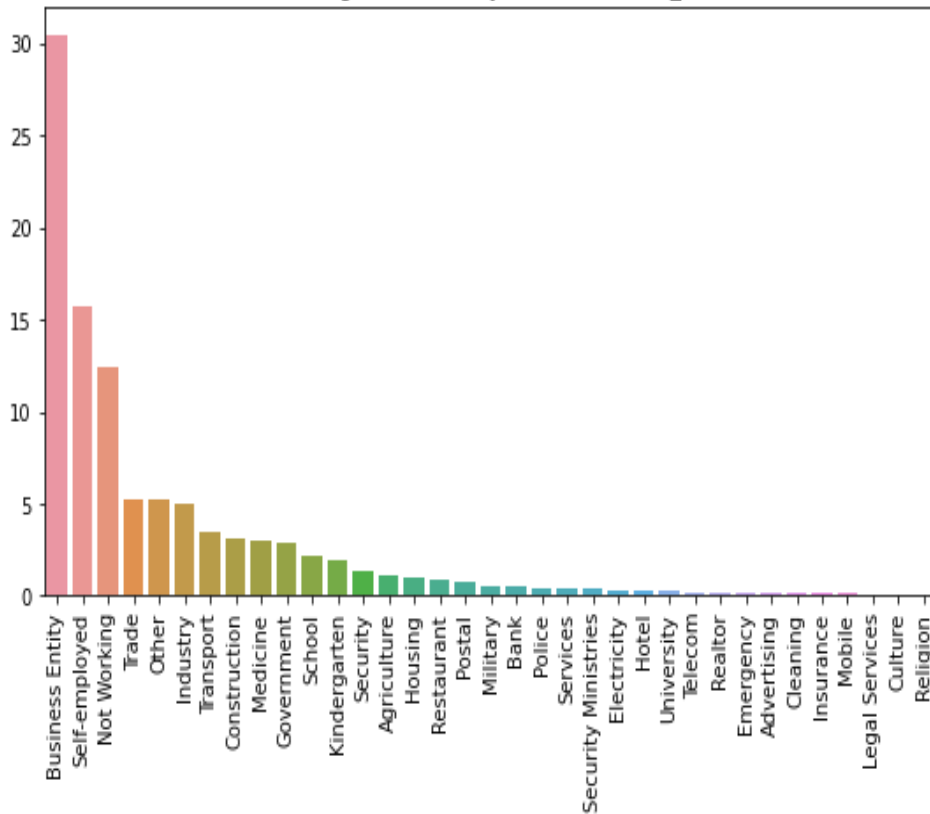


# CURRENT APPLICATION DATA

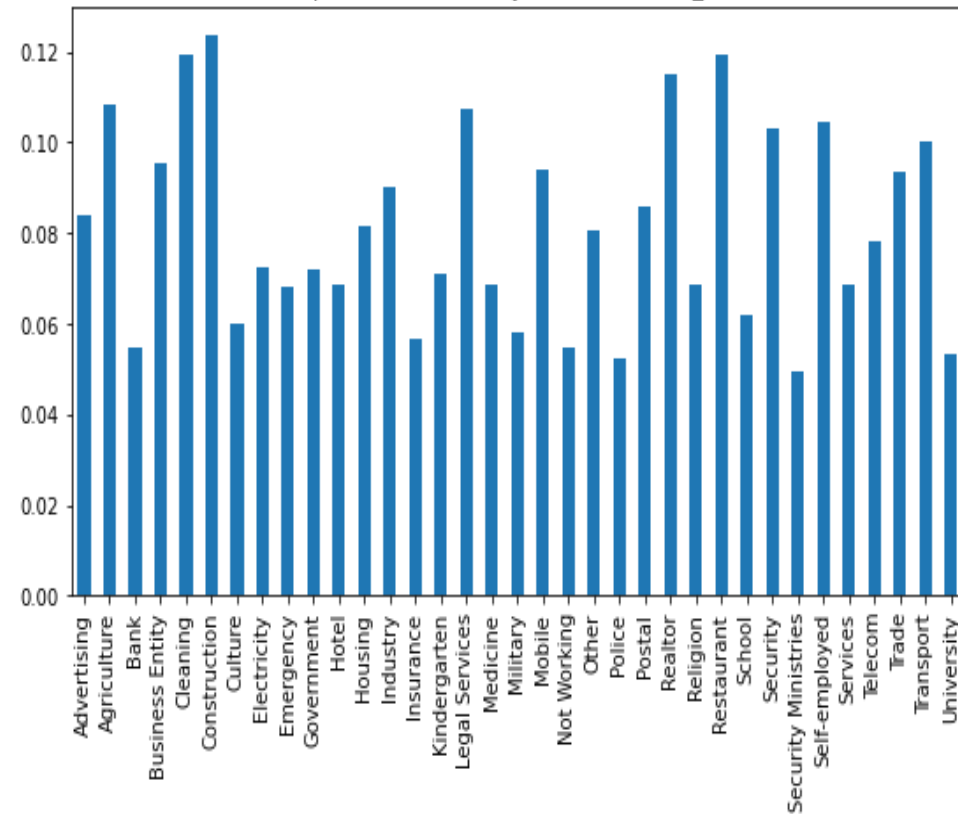
## UNIVARIATE ANALYSIS

### DATA OF DEFAULTERS BY PERCENTAGES AND PROPORTIONS OF EACH CATEGORY WITHIN COLUMNS

Percentage of clients by ORGANIZATION\_TYPE



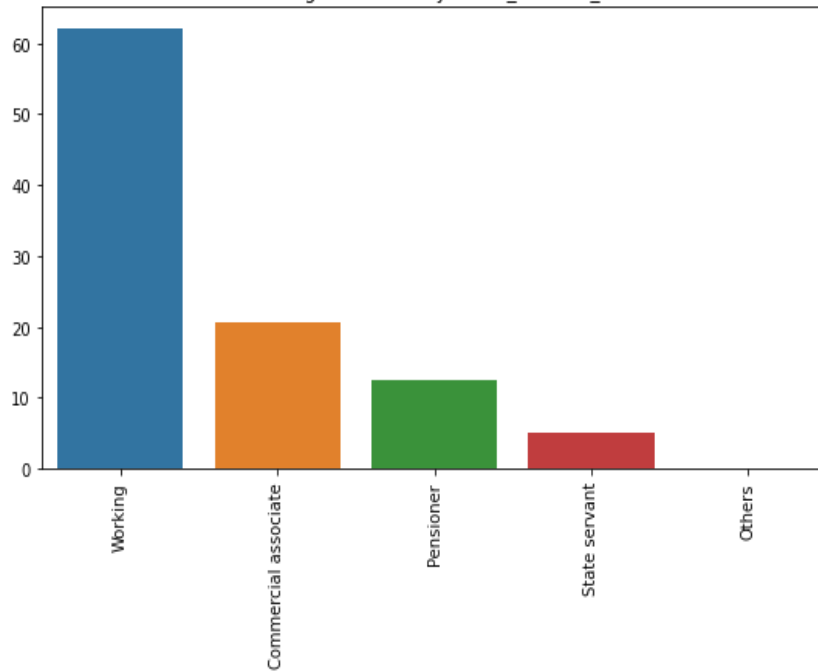
Proportion of clients by ORGANIZATION\_TYPE



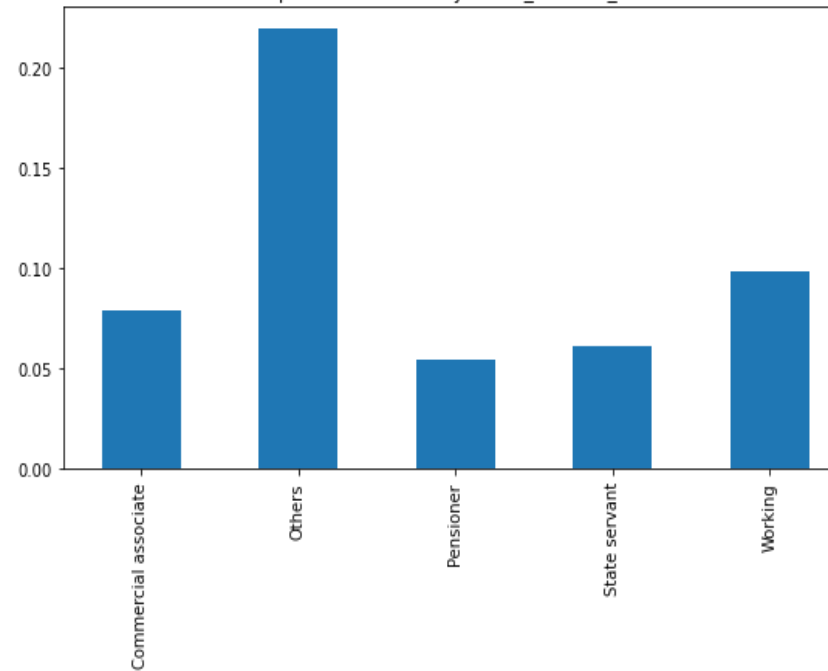
- Highest proportion of defaulters are from the Construction, Restaurant, Cleaning, Agriculture industries.
- Lowest proportion is from University, Police, Security ministries and Bank industries.



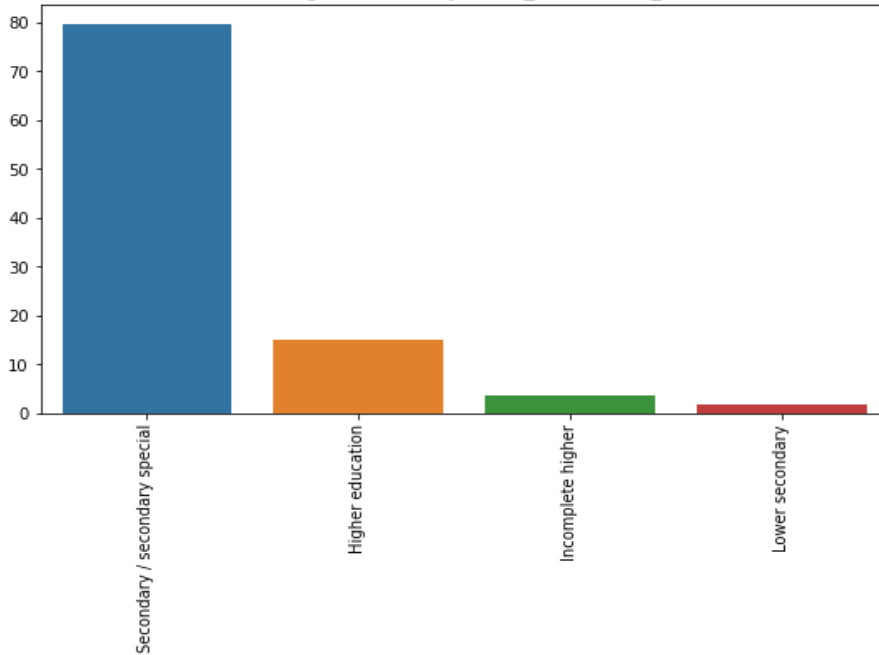
Percentage of clients by NAME\_INCOME\_TYPE



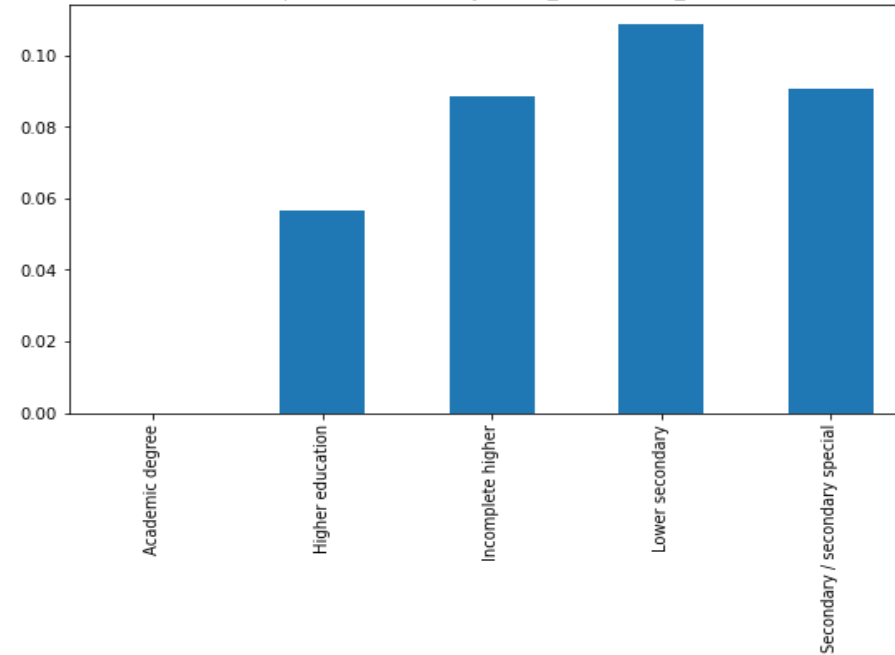
Proportion of clients by NAME\_INCOME\_TYPE



Percentage of clients by NAME\_EDUCATION\_TYPE



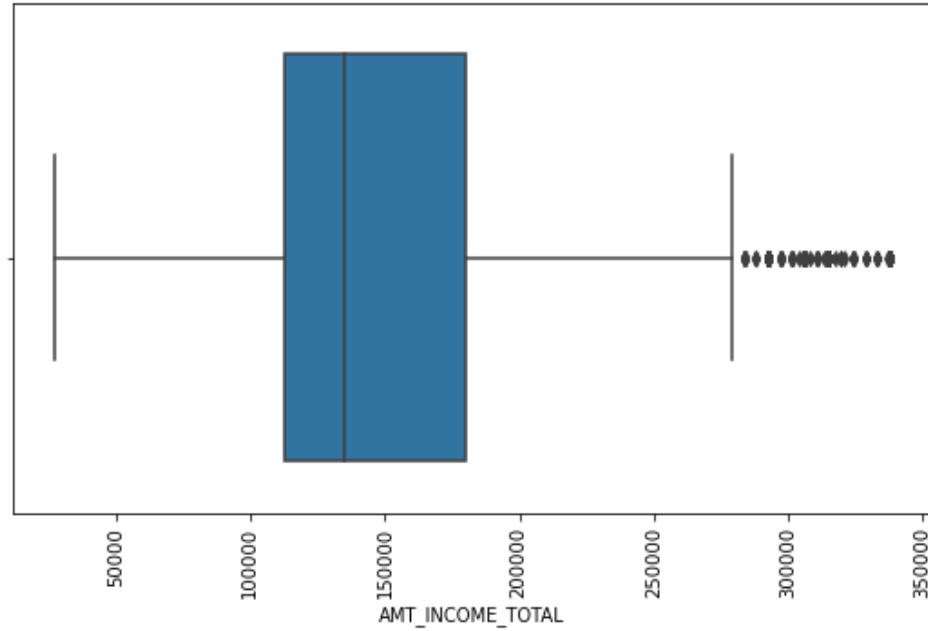
Proportion of clients by NAME\_EDUCATION\_TYPE



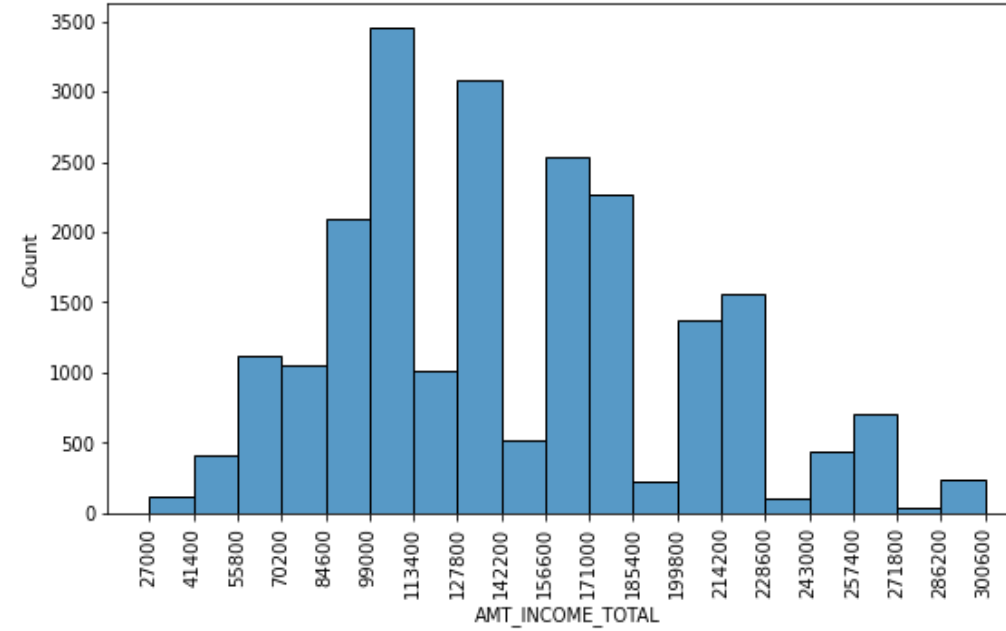
- Most defaulters are working but higher proportions from Others (Student, Businessman, Unemployed).
- Pensioners have the lowest proportions.
- Most defaulters have Secondary level education, but highest proportion of defaulters are from Lower secondary level.
- The proportion is low for clients with Higher education.
- No defaulters were with an Academic degree.
- This means more educated people are less likely to default.



Quantile distribution of AMT\_INCOME\_TOTAL

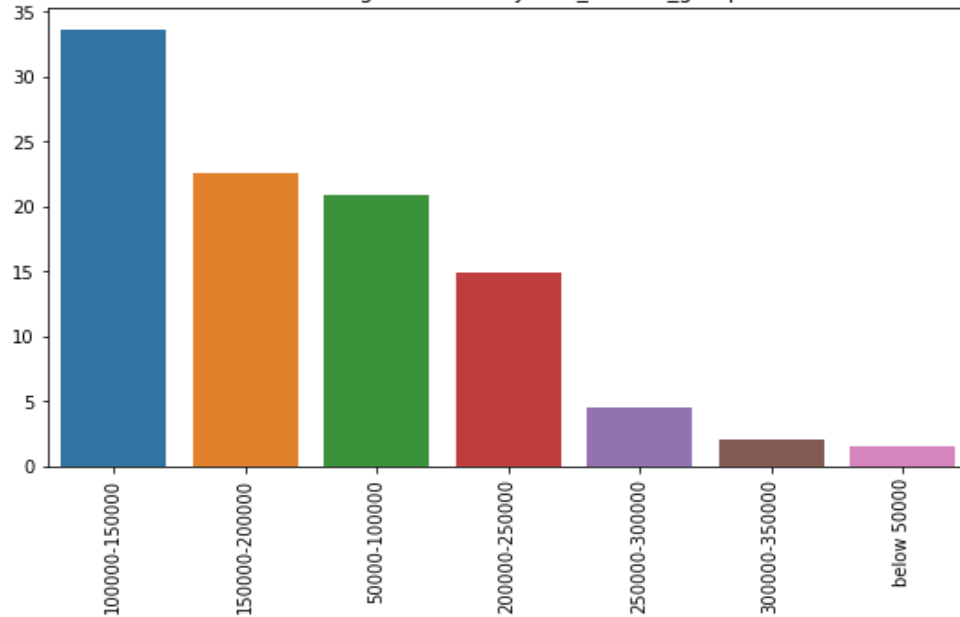


Frequency Distribution in AMT\_INCOME\_TOTAL

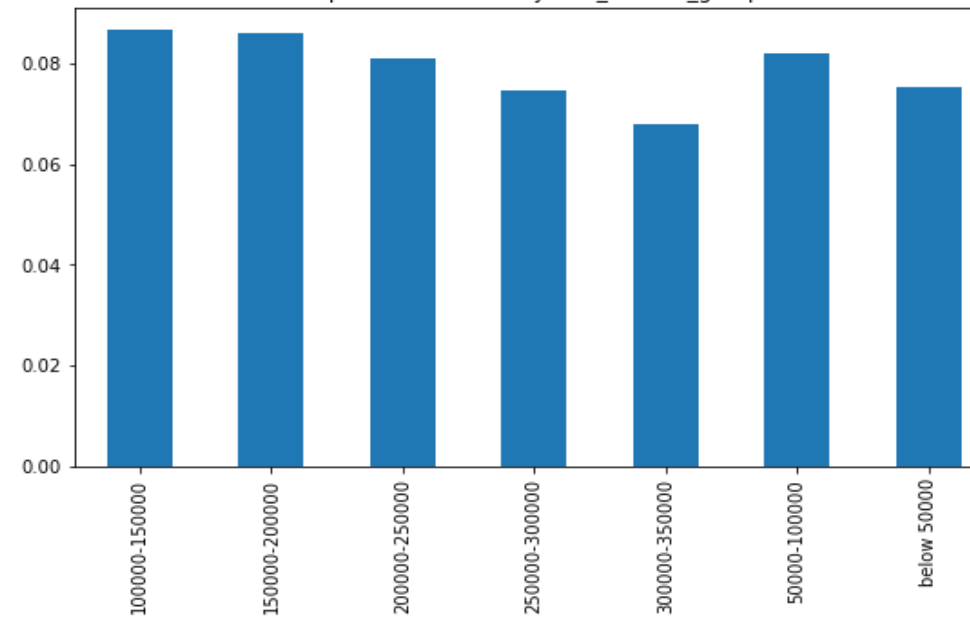


- 50% of defaulters earn below 1.3 lakh.
- Highest no of defaulters earn between 1 – 1.13 lakh

Percentage of clients by amt\_income\_groups



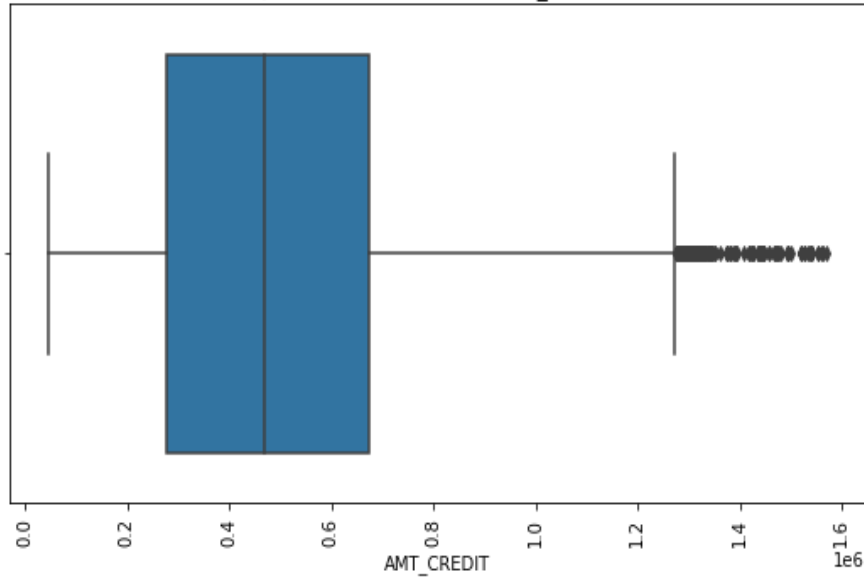
Proportion of clients by amt\_income\_groups



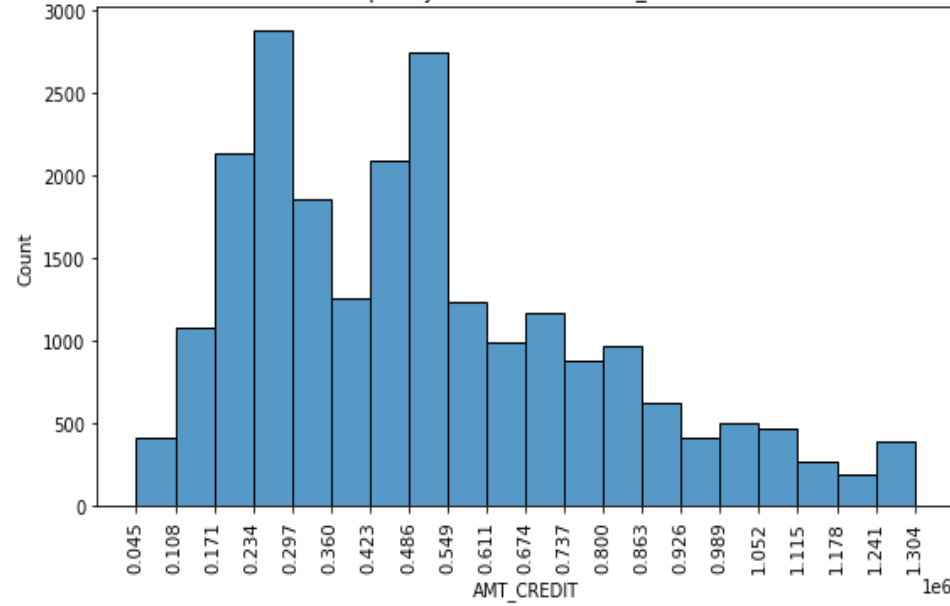
- Highest proportion of defaulters earn between 1-2 lakhs.
- Clients with higher income less likely to default



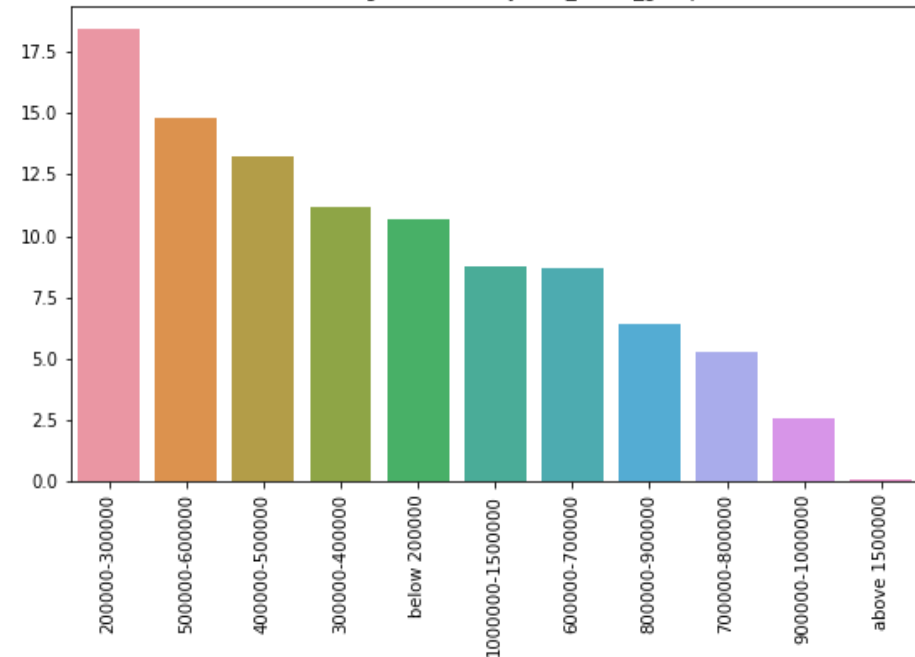
Quantile distribution of AMT\_CREDIT



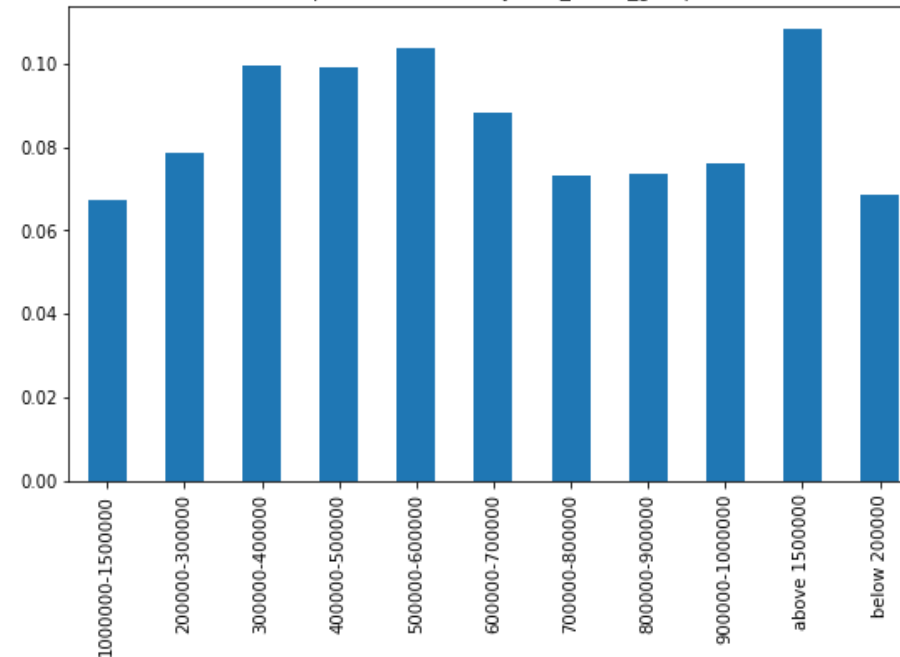
Frequency Distribution in AMT\_CREDIT



Percentage of clients by amt\_credit\_groups



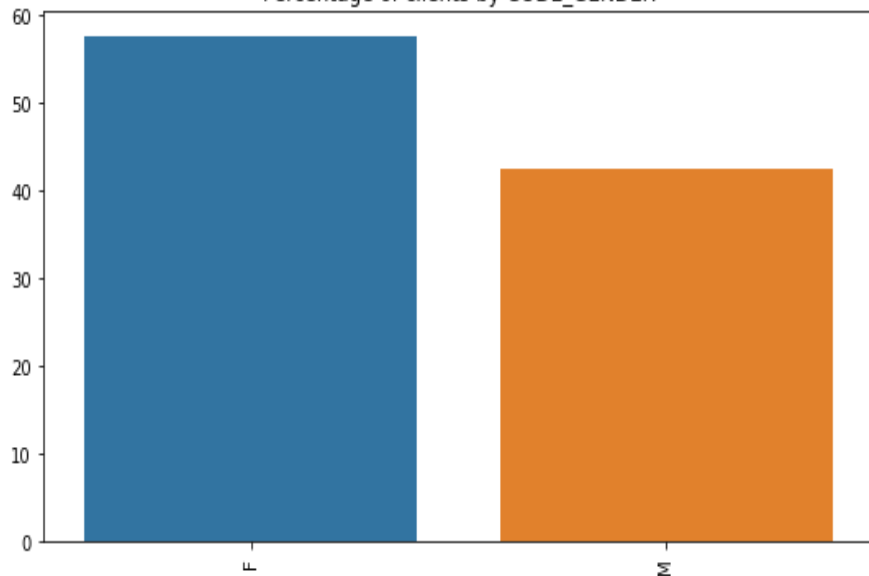
Proportion of clients by amt\_credit\_groups



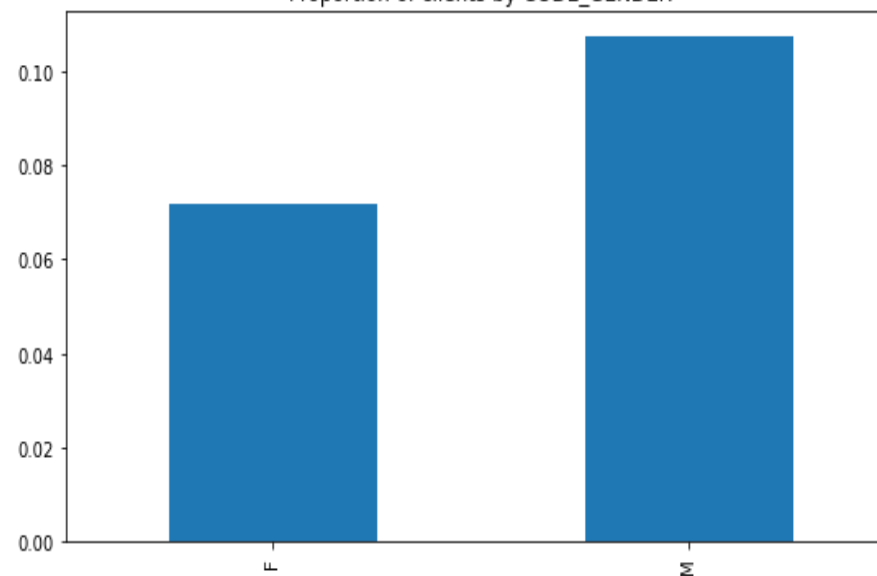
- 50% of defaulters had credit amount below around 5 lakhs.
- Most defaulters had credit between 2-3 lakhs.
- But highest proportion of defaulters had Loan credit amount as 3-6 lakhs.



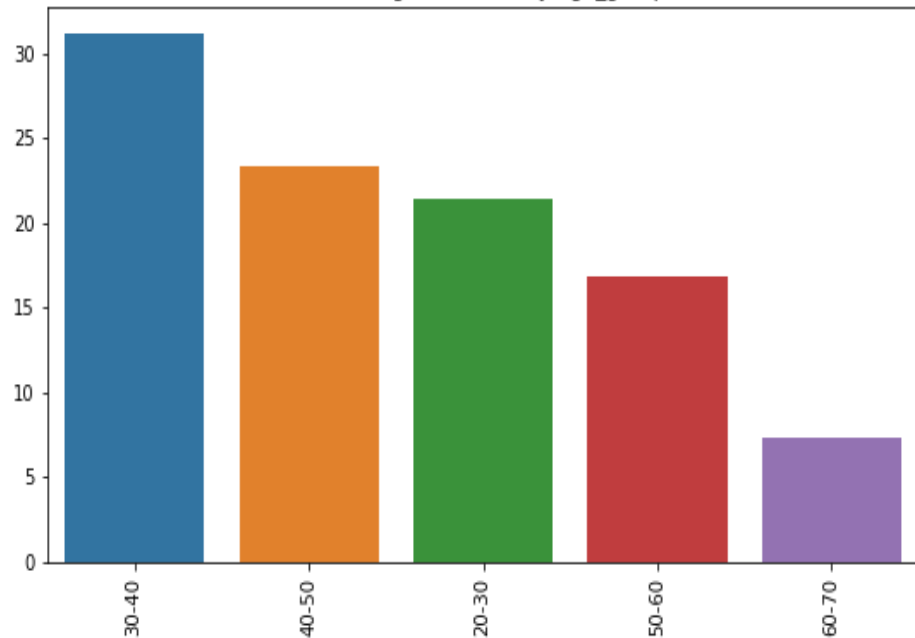
Percentage of clients by CODE\_GENDER



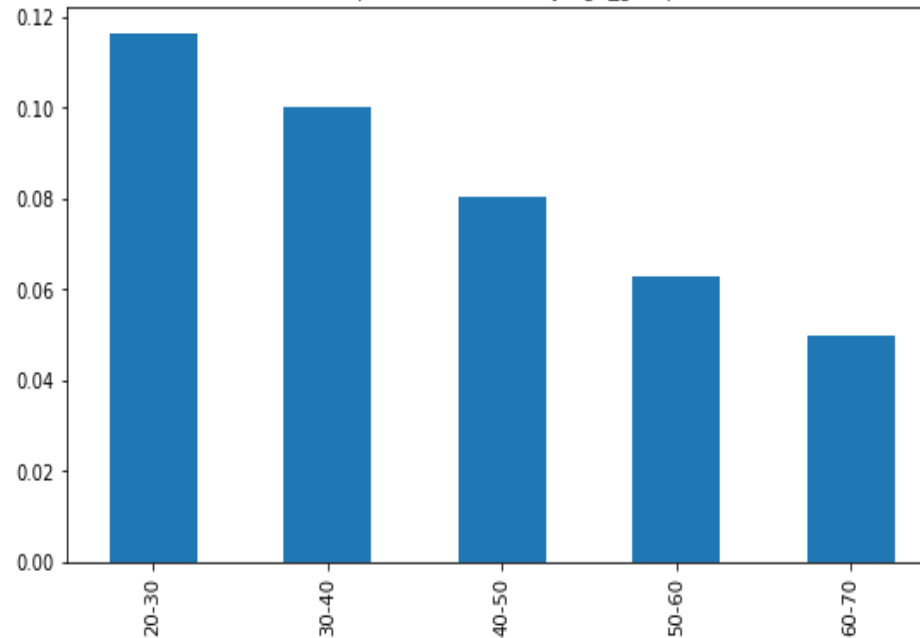
Proportion of clients by CODE\_GENDER



Percentage of clients by age\_group



Proportion of clients by age\_group

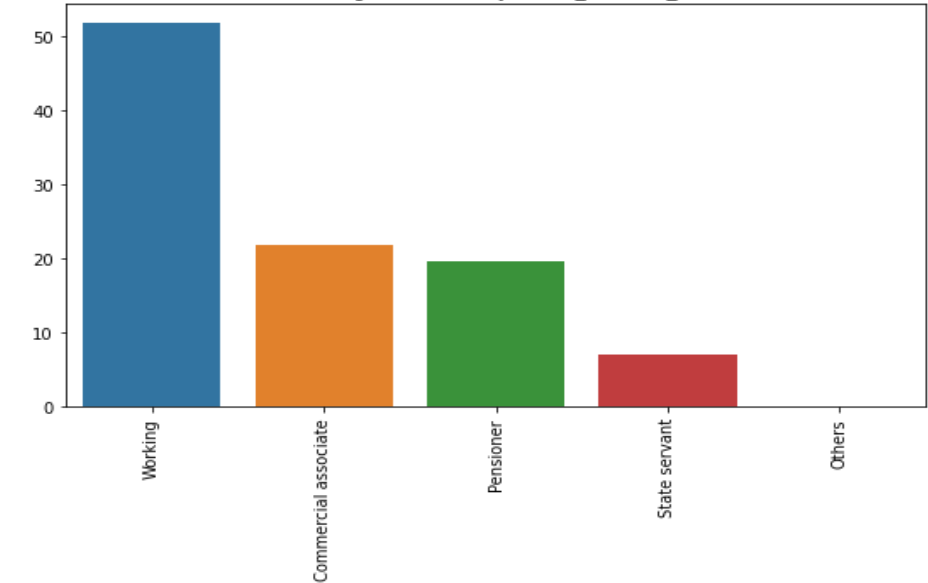


- Most defaulters were females but highest proportion of defaulters are from the Male gender
- 50% of defaulters are below 40 years of age.
- Most defaulters are in 30-40 age group but highest proportion of defaulters are from the 20-30 age group.
- We can see that people with higher ages are less likely to default.

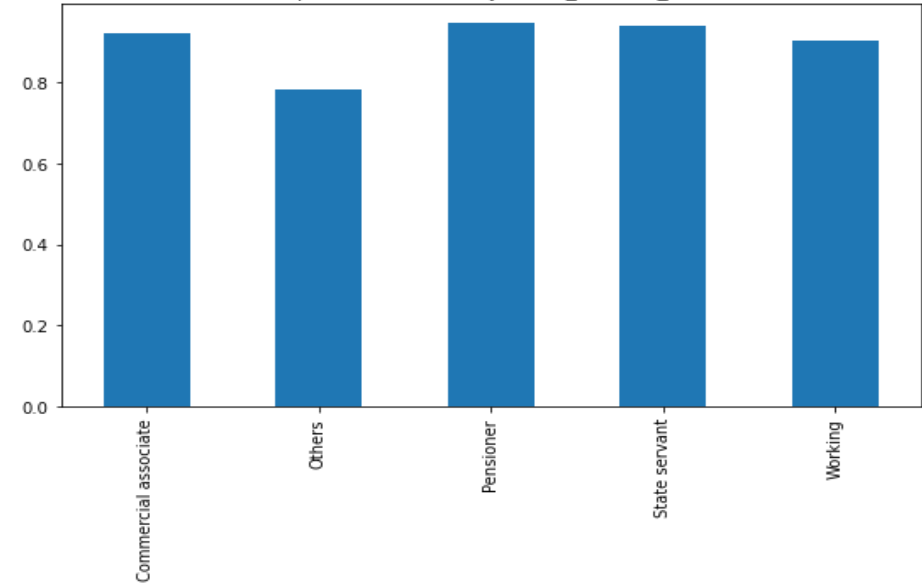


# DATA OF NON-DEFAULTERS BY PERCENTAGES AND PROPORTIONS OF EACH CATEGORY WITHIN COLUMNS

Percentage of clients by NAME\_INCOME\_TYPE

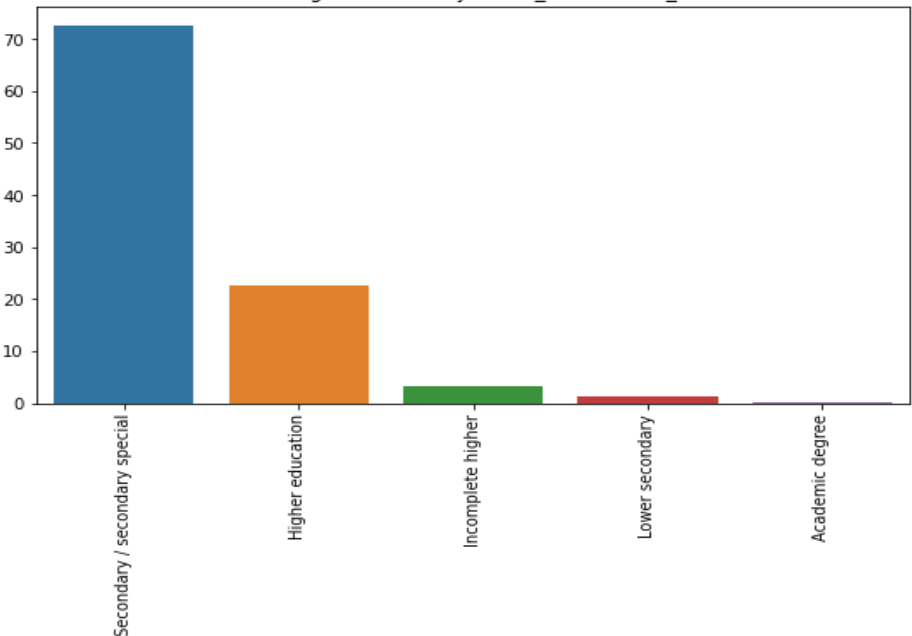


Proportion of clients by NAME\_INCOME\_TYPE

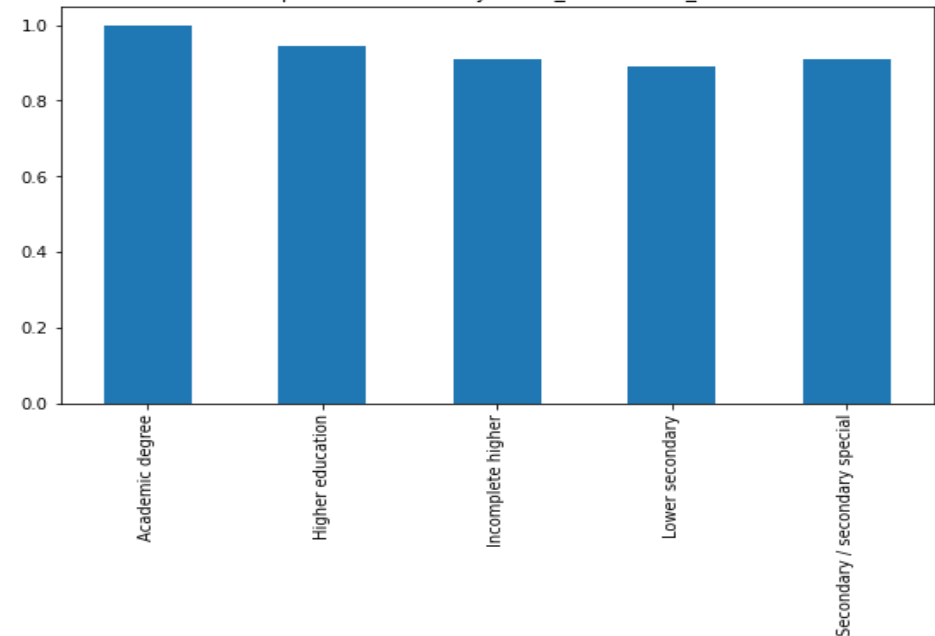


Pensioners have the highest proportions of Non-defaulters.

Percentage of clients by NAME\_EDUCATION\_TYPE



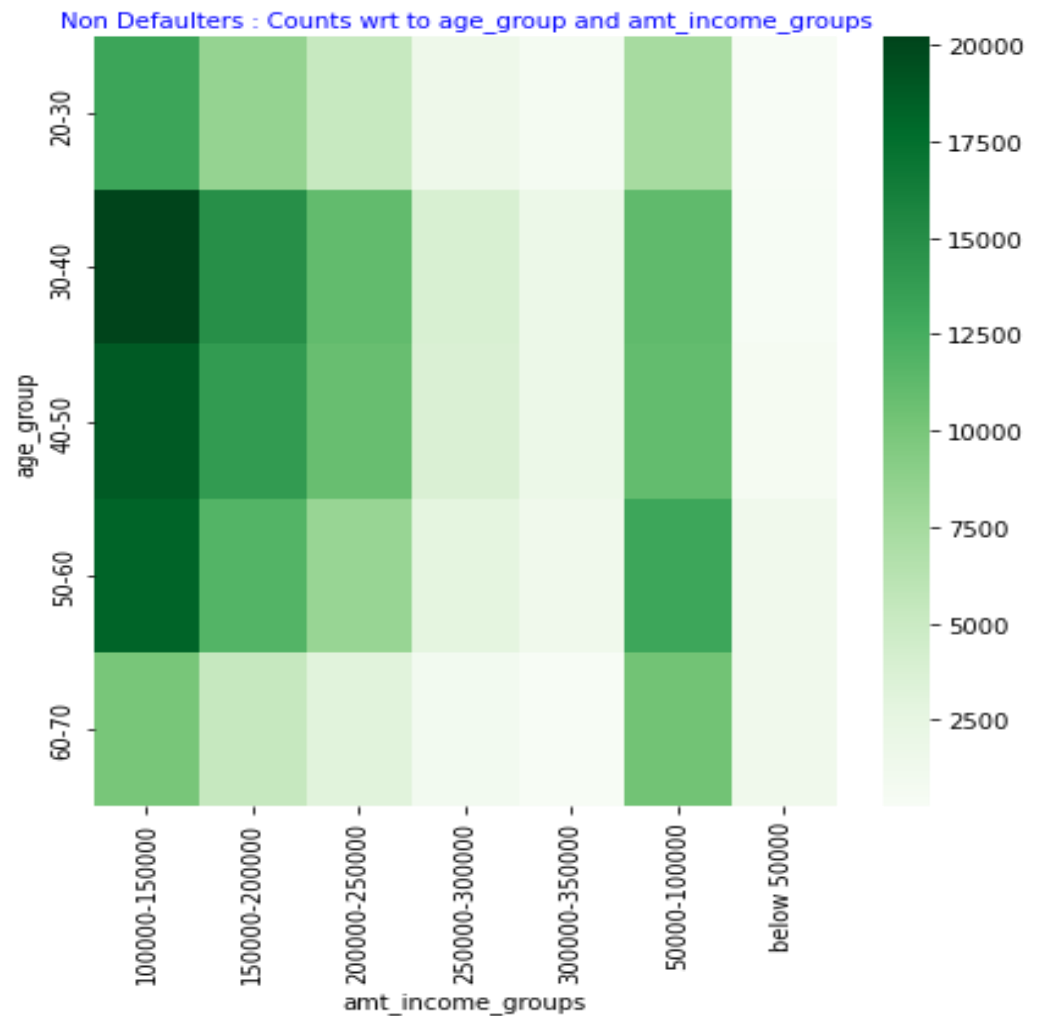
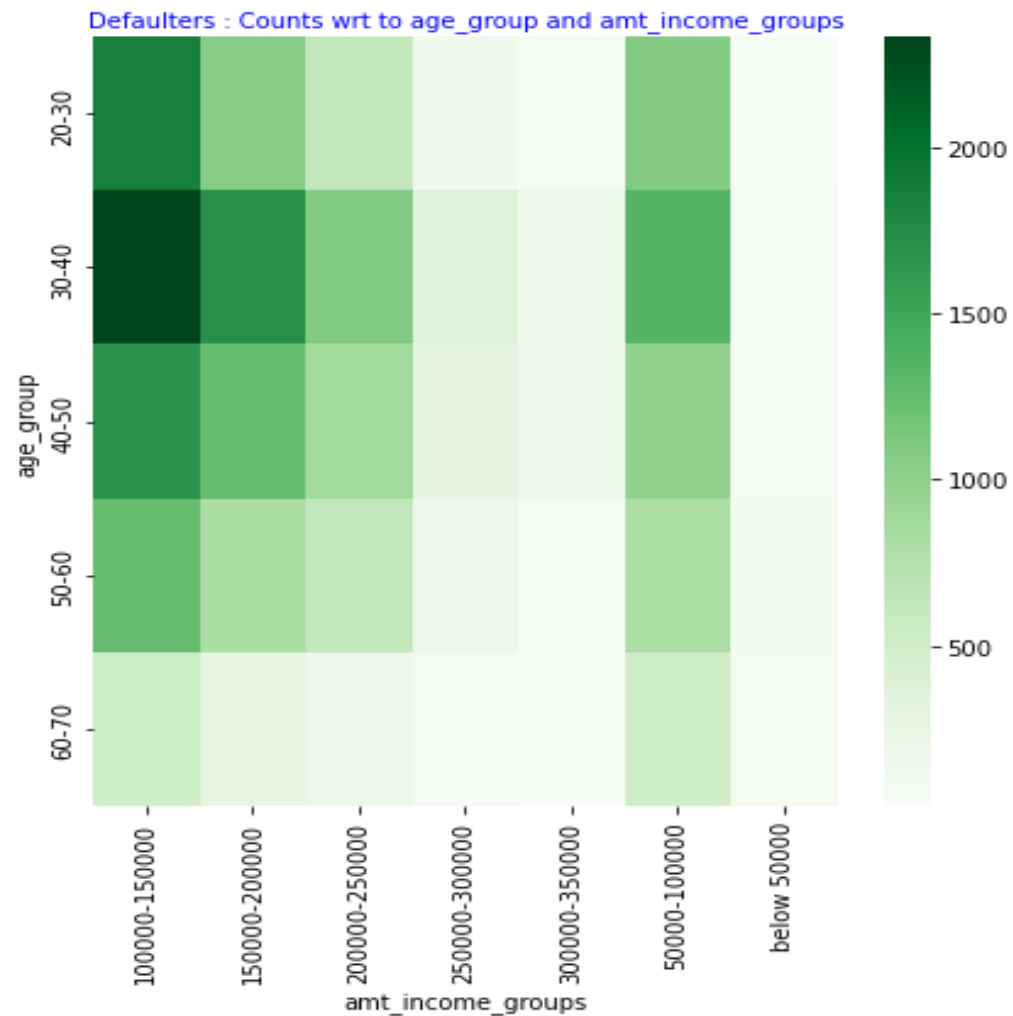
Proportion of clients by NAME\_EDUCATION\_TYPE



Academic degree holders have highest proportion of Non-defaulters.



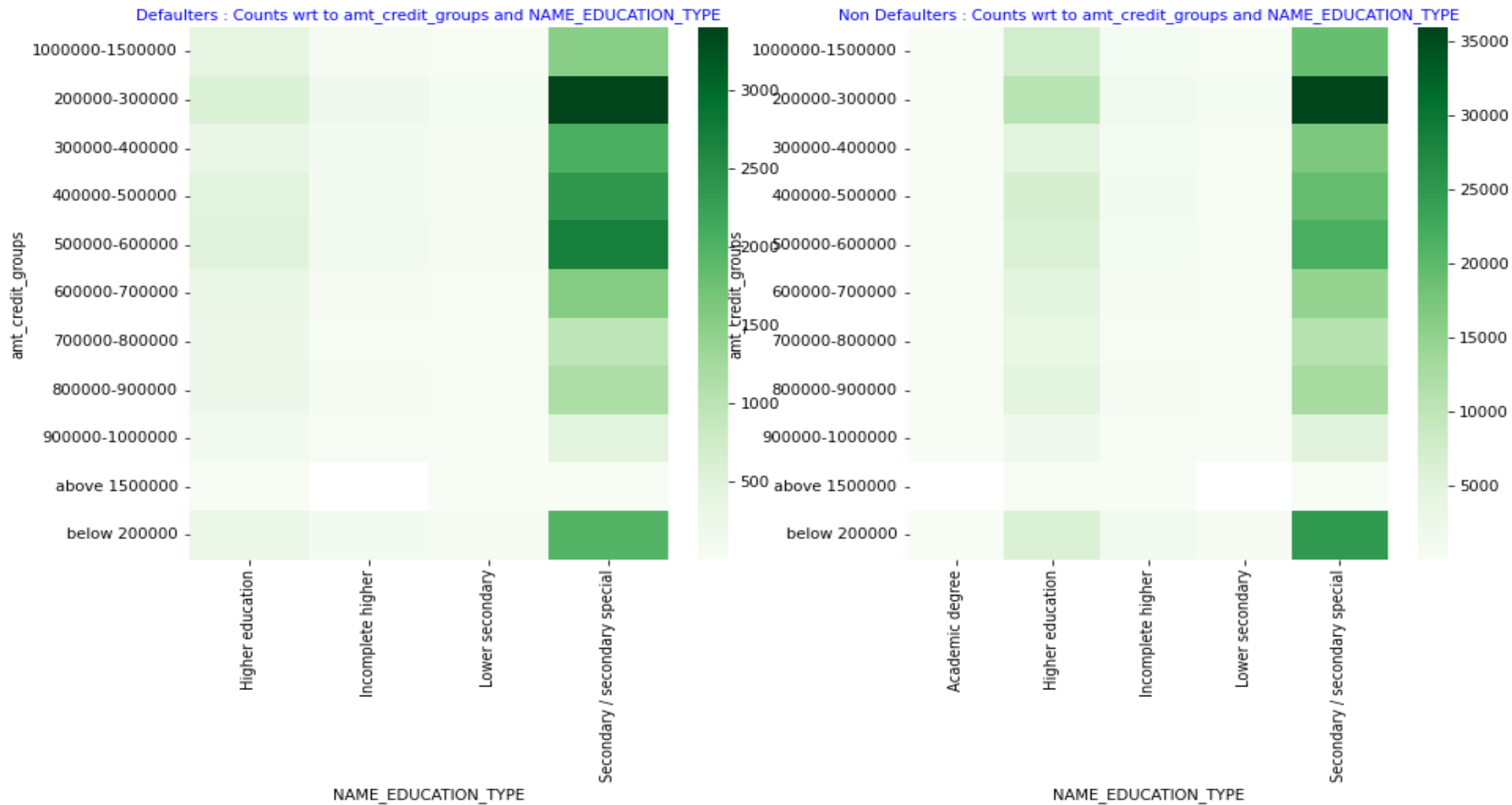
# BIVARIATE ANALYSIS



- Most defaulters with salary 1-1.5 lakh were 20-40 years of age.
- There are many Non defaulters in the age group 30-60 earning 1-1.5 lakhs



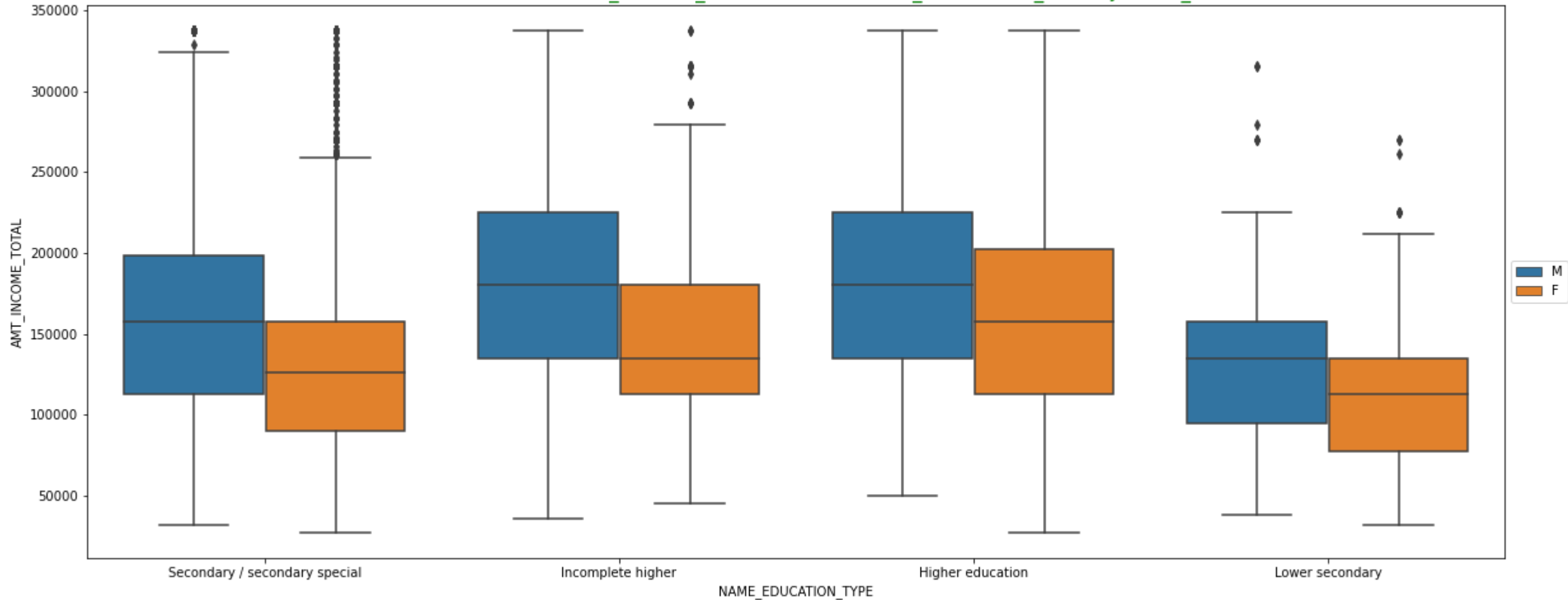




- Most defaulters had Credit between 2-6 lakhs and had secondary education



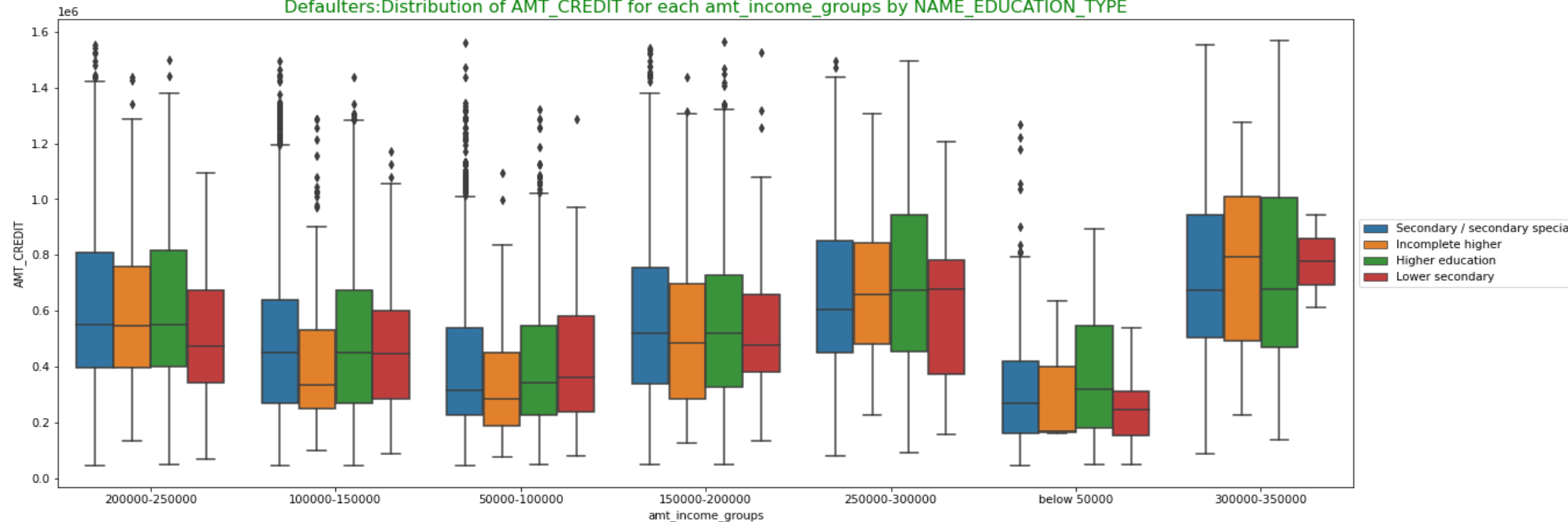
Defaulters: Distribution of AMT\_INCOME\_TOTAL for each NAME\_EDUCATION\_TYPE by CODE\_GENDER



- Mostly males are having higher median salary across all education levels.
- None of those with Academic degrees were defaulters. All those with Academic degrees were non defaulters
- Median salary for higher education is higher.
- Among the defaulters with Lower secondary level education, most males and females are in lower income range.

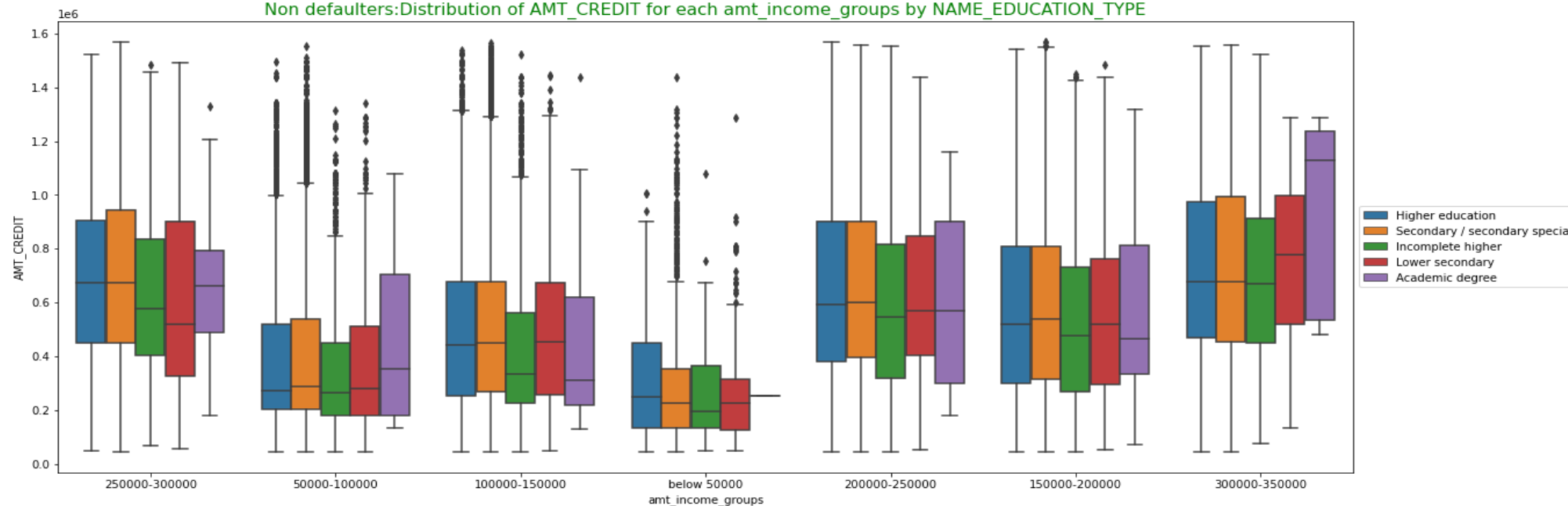


Defaulters: Distribution of AMT\_CREDIT for each amt\_income\_groups by NAME\_EDUCATION\_TYPE



- Credit amount is generally higher for higher income groups.
- Non-Defaulters with Academic degree had the highest credits compared to other education levels.

Non defaulters: Distribution of AMT\_CREDIT for each amt\_income\_groups by NAME\_EDUCATION\_TYPE

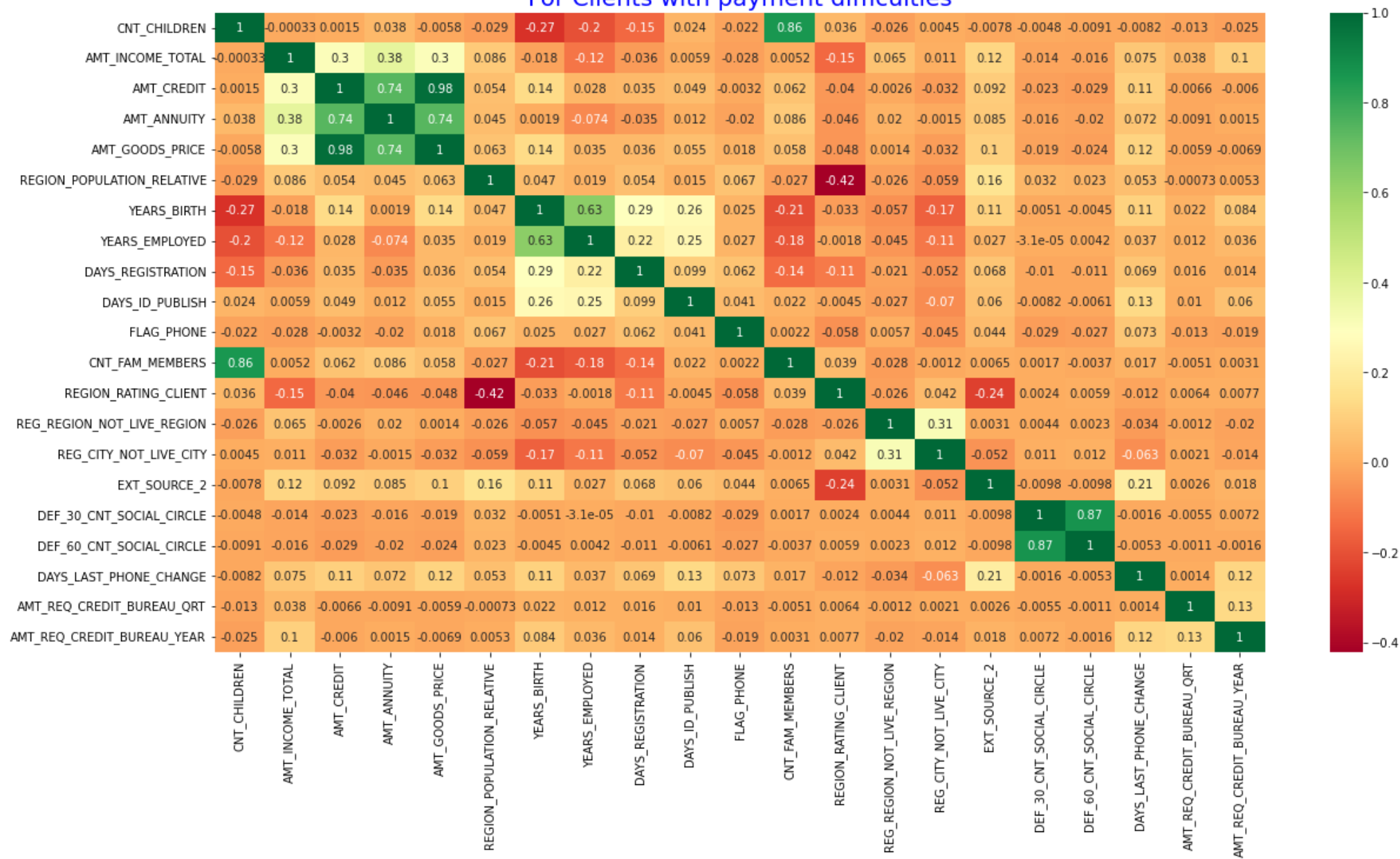


- This means all people with academic degree were able to pay back loans even with high credits.



# CORRELATION MAP

For Clients with payment difficulties



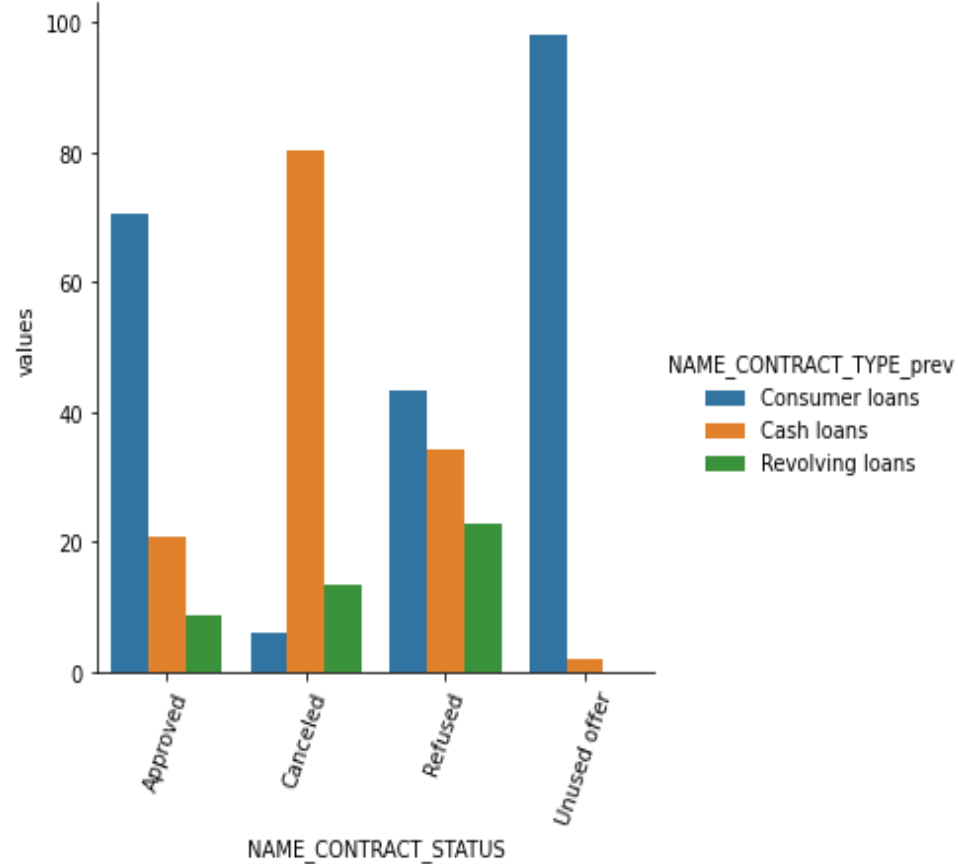
## We can see that for clients with Payment difficulties:

- The region rating is inversely proportional to Income, credit, population, normalized external score. This means better regions have rating 1.
- Higher the Income, higher the annuity, credit and goods price.
- Client permanent address does not match contact address for mostly those defaulters who had low age and years of employment.
- Defaulters that changed registration recently before the application had poor region ratings.
- Age and Years of employment is inversely proportional to count of children and family members. This means mostly young defaulters had more family members and children.



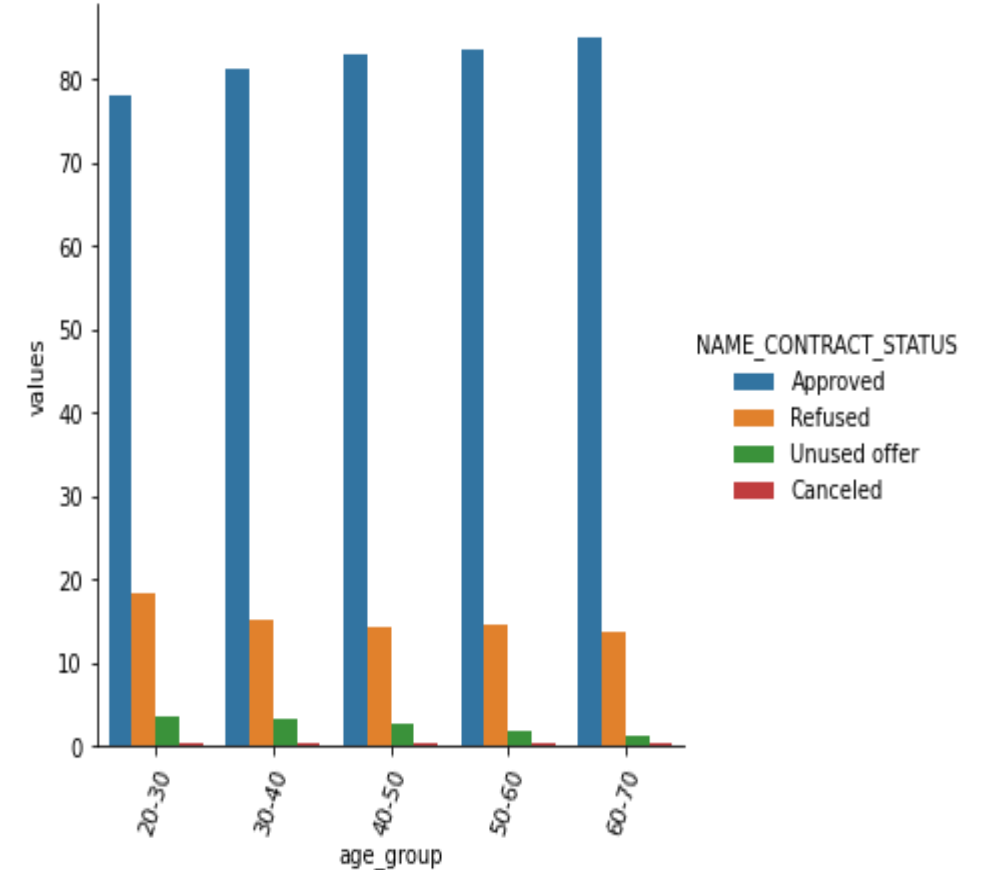
# PREVIOUS APPLICATION DATA

Distribution (in %) of NAME\_CONTRACT\_TYPE\_prev for each category in NAME\_CONTRACT\_STATUS



- Most of the loans that were approved were Consumer loans
- Most loans that were cancelled were cash loans followed by revolving loans

Distribution (in %) of NAME\_CONTRACT\_STATUS for each category in age\_group

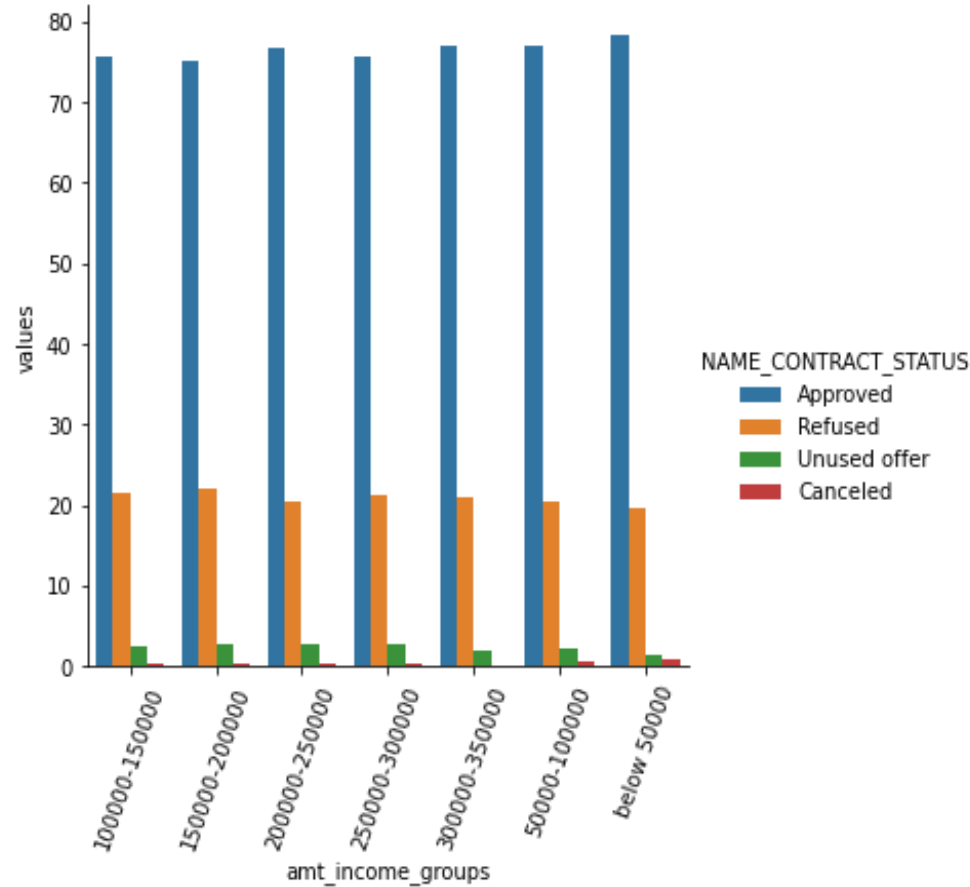


- Clients with age 20-30 have lowest no of Approved contracts and highest no. of refused contracts.
- People with age 60-70 had least unused offers

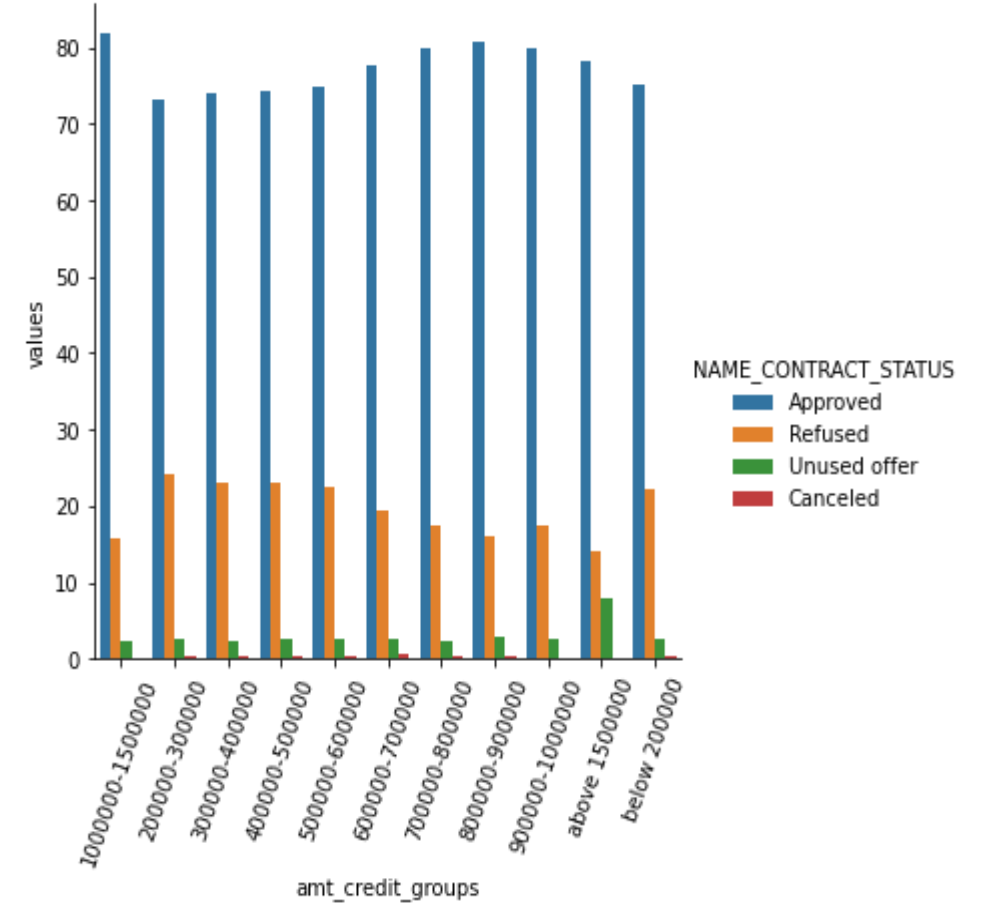


# ANALYSIS OF CONTRACT STATUS FOR DEFAULTERS

Distribution (in %) of NAME\_CONTRACT\_STATUS for each category in amt\_income\_groups



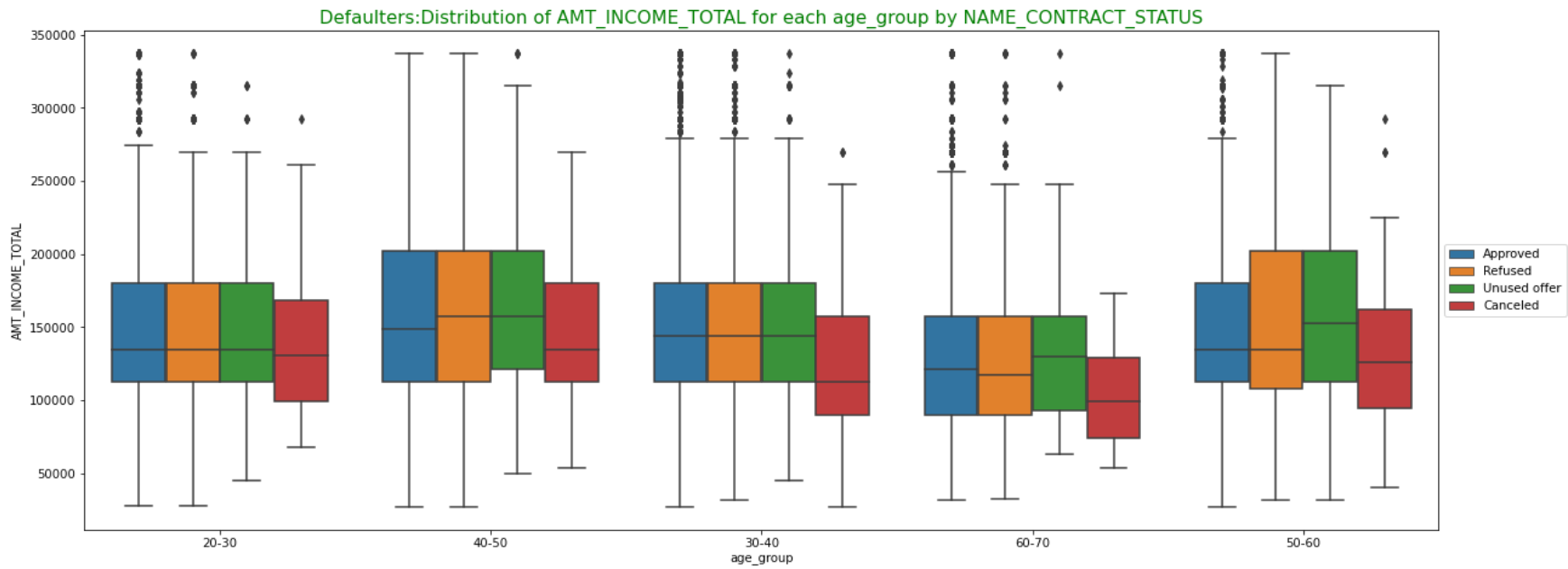
Distribution (in %) of NAME\_CONTRACT\_STATUS for each category in amt\_credit\_groups



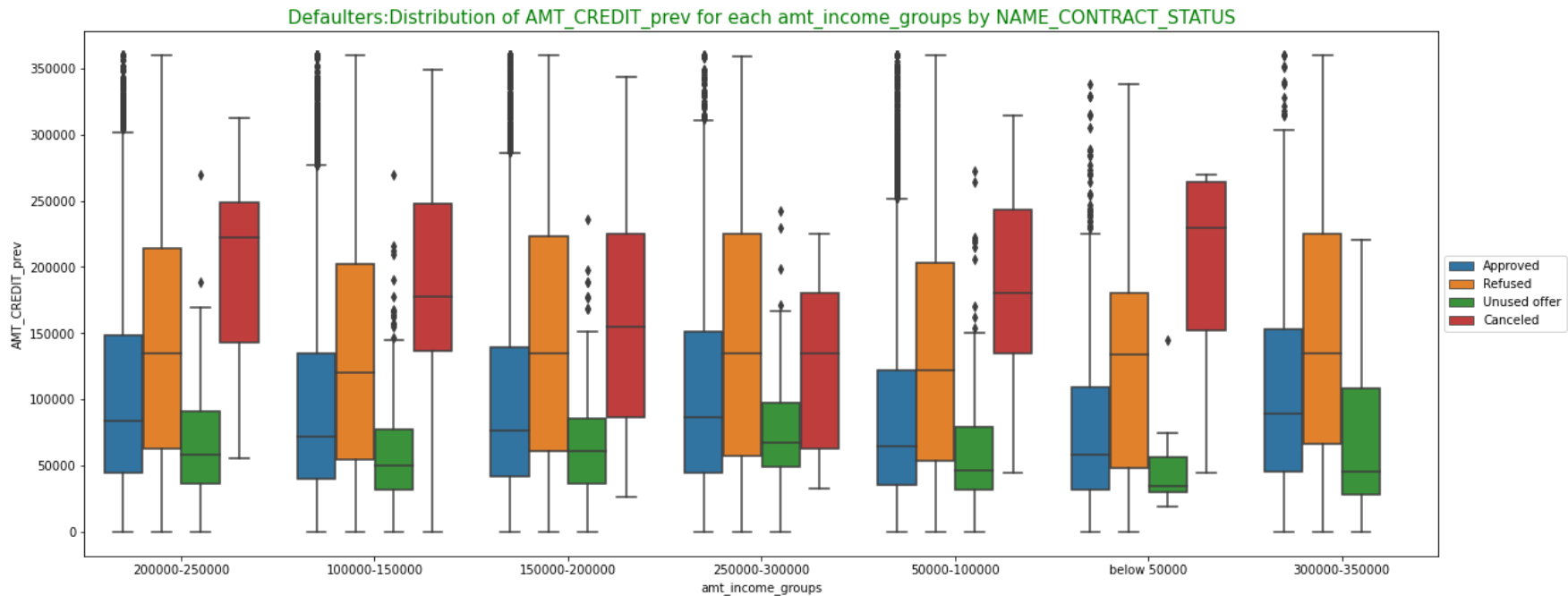
- Defaulters earning below 50k had highest cancelled offers percentage compared to other income groups

- Defaulters with credits between 1-1.5 lakhs had highest % of approved offers.
- Defaulters with credit > 15 lakhs had highest % of unused offers. This means extremely high credits were mostly unused.





- The loans were mostly cancelled for clients with lower median income.
- For defaulters in age 50-70, the median income was higher of those who did not use the offer.

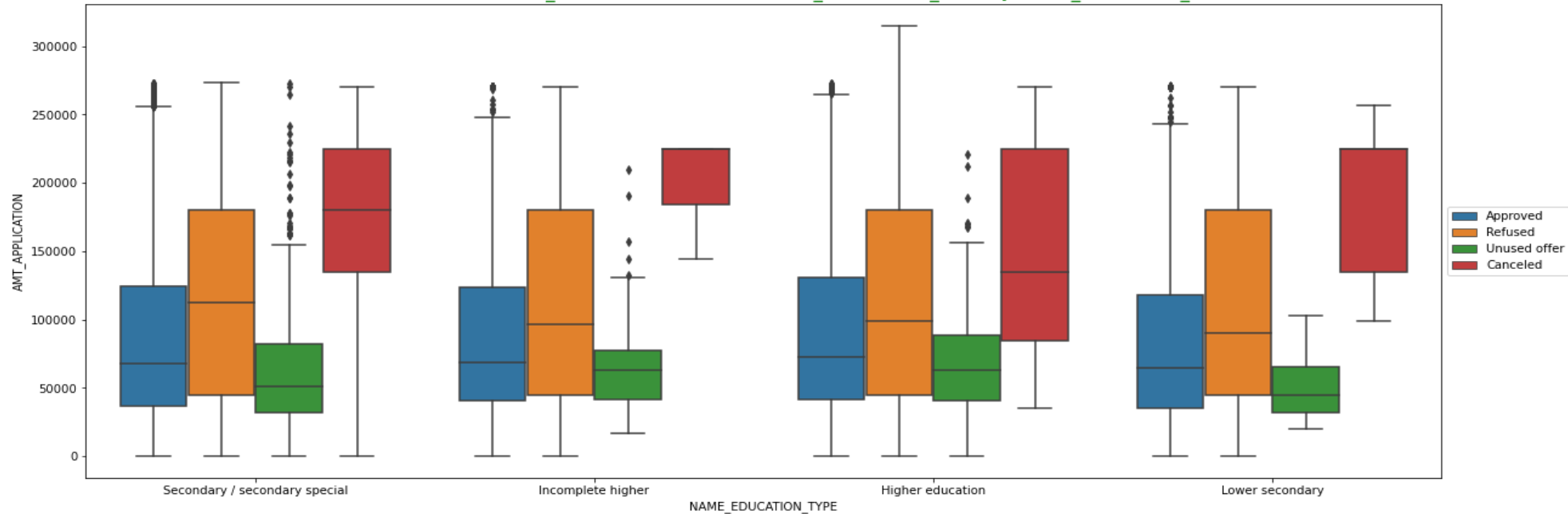


- No loans were cancelled previously for defaulters that earned 3-3.5 lakhs.
- The median credit amount of cancelled loans is higher than median credit of the other loans.



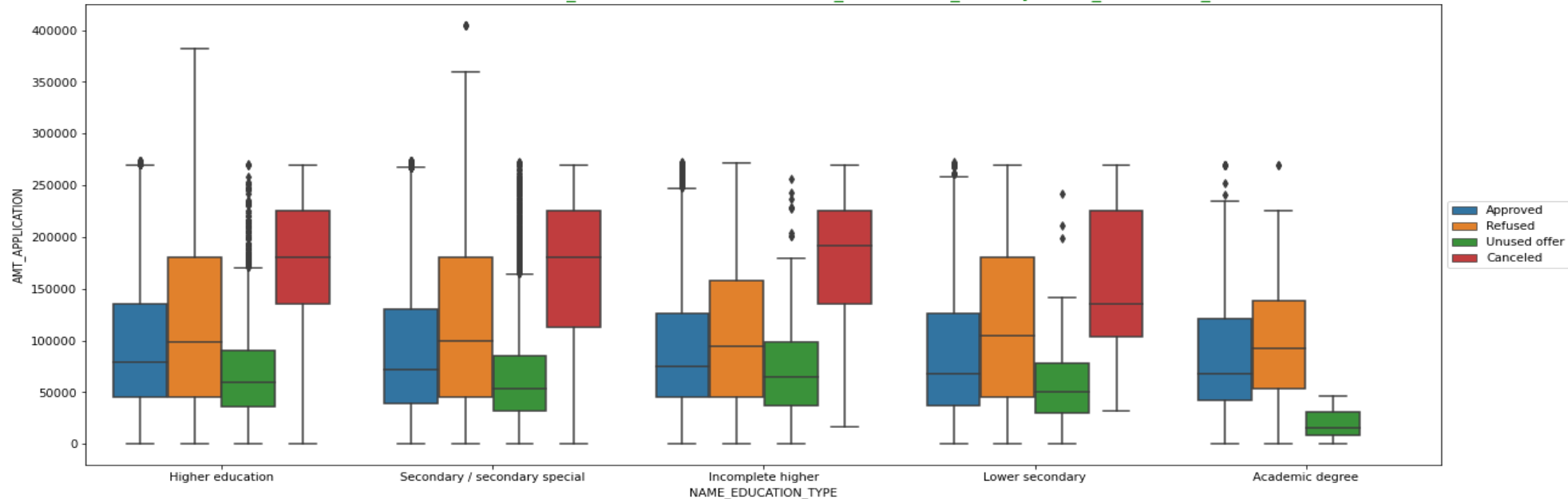


Defaulters: Distribution of AMT\_APPLICATION for each NAME\_EDUCATION\_TYPE by NAME\_CONTRACT\_STATUS



- The median application amount was highest for those defaulters with Lower secondary level education and Incomplete higher education and these loans were cancelled.

Non defaulters: Distribution of AMT\_APPLICATION for each NAME\_EDUCATION\_TYPE by NAME\_CONTRACT\_STATUS



- Approved loan amounts were mostly between 40k to 130k.
- No loans were cancelled for clients with academic degree and none of them were defaulters



# CONCLUSIONS

- Males are more likely to default
- Clients with lower income and lower secondary education more likely to default.
- Clients with Academic degree least likely to default.
- Pensioners are also least likely to default.
- Clients with high credit amounts above 15 lakhs mostly don't use the offer.

