Report 1: Croma India product wise sales for fiscal year 2021

As a product owner, generate a report of individual product sales for Croma India customer for FY – 2021.

The report should have following fields:

1. Month
2. Product name
3. Variant
4. Sold quantity
5. Gross Price Per Item
6. Gross Price Total

Report 2: Gross Monthly total sales report for Croma

As a product owner, generate a aggregate monthly gross sales report for Croma India customer so that I can track how much sales this particular customer is generating for Atliq and manage our relationship accordingly.

The report should have following fields,

1.Month

2.Total gross sales to Croma India in this month

Report 3: Stored Procedure for market badge

Create a stored procedure that can determine the market badge based on following logic:

If **total sold quantity > 5** million then market is considered **Gold** else it is **Silver**

My input will be

-Market

-Fiscal Year

Output:

Market badge

Report 4: Top markets for a given fiscal year

As a product owner I want a report for top markets by net sales for given fiscal year so that I can have a holistic view of our financial performance.

We will probably write stored procedure for this as we will need this report going forward.

Report for **top markets**

Rank	Market	Net Sales (in millions)
1	India	210.67
2	USA	132.05
3	South Korea	64.01

Report 5: Get top n products in each division by their quantity sold

Write a stored procedure for getting **top n** products in each division by their quantity sold in a given fiscal year. For example below would be the result for **FY = 2021**

Division	Product	Total Quantity
N & S	AQ Pen Drive DRC	2034569
N & S	AQ Digit SSD	1240149
N & S	AQ Clx1	1238683
P & A	AQ Gamers Ms	2477098
P & A	AQ Maxima Ms	2461991
P & A	AQ Master wireless x1 Ms	2448784
PC	AQ Digit	135092
PC	AQ Gen Y	135031
PC	AQ Elite	134431

Report 6: Forecast Accuracy for all customers for a given fiscal year

As a product owner, I need an aggregate forecast accuracy report for all customers for a given fiscal year so that I can track the accuracy of the forecast we make for these customers.

The report should have the following fields,

1.Customer code, name, market

2.Total sold quantity

3.Total Forecast Quantity

4.Net Error

5.Absolute Error

6.Forecast Accuracy %