

ATLIQ HARDWARE



P&L VALUES BY MONTHS

All values are in USD

region	All
market	All
division	All
FY	2019

Metrics	Quarter											
	Q1	Q2				Q3				Q4		
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug
Net sales	\$6.5M	\$8.0M	\$10.7M	\$11.4M	\$6.5M	\$6.1M	\$6.4M	\$6.3M	\$6.5M	\$6.2M	\$6.5M	\$6.3M
Total_COGS	\$3.8M	\$4.7M	\$6.3M	\$6.7M	\$3.9M	\$3.5M	\$3.8M	\$3.7M	\$3.8M	\$3.6M	\$3.8M	\$3.7M
Gross_margin	\$2.6M	\$3.4M	\$4.5M	\$4.7M	\$2.7M	\$2.6M	\$2.7M	\$2.6M	\$2.6M	\$2.6M	\$2.7M	\$2.6M
Gross_margin%	40.87%	41.97%	41.49%	41.39%	40.87%	41.94%	41.45%	41.39%	40.79%	42.00%	41.48%	41.39%

region	All
market	All
division	All
FY	2020

Metrics	Quarter											
	Q1	Q2				Q3				Q4		
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug
Net sales	\$17.1M	\$20.6M	\$28.7M	\$29.9M	\$17.1M	\$15.9M	\$2.1M	\$7.8M	\$9.9M	\$14.9M	\$16.1M	\$16.5M
Total_COGS	\$10.6M	\$12.8M	\$18.1M	\$18.9M	\$10.7M	\$9.9M	\$1.3M	\$4.8M	\$6.2M	\$9.3M	\$10.2M	\$10.5M
Gross_margin	\$6.5M	\$7.8M	\$10.6M	\$11.0M	\$6.5M	\$6.0M	\$0.8M	\$2.9M	\$3.7M	\$5.5M	\$5.9M	\$6.1M
Gross_margin%	37.77%	37.78%	37.04%	36.81%	37.75%	37.74%	36.68%	37.73%	37.49%	37.27%	36.68%	36.79%

region	All
market	All
division	All
FY	2021

Metrics	Quarter											
	Q1	Q2				Q3				Q4		
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug
Net sales	\$44.8M	\$54.6M	\$74.3M	\$78.1M	\$44.8M	\$41.8M	\$44.0M	\$43.5M	\$44.4M	\$41.5M	\$44.0M	\$43.0M
Total_COGS	\$28.4M	\$34.7M	\$47.4M	\$49.8M	\$28.4M	\$26.5M	\$28.0M	\$27.7M	\$28.1M	\$26.4M	\$28.0M	\$27.4M
Gross_margin	\$16.4M	\$19.9M	\$27.0M	\$28.3M	\$16.4M	\$15.3M	\$16.0M	\$15.8M	\$16.3M	\$15.1M	\$16.0M	\$15.6M
Gross_margin%	36.65%	36.52%	36.29%	36.26%	36.68%	36.53%	36.37%	36.33%	36.63%	36.45%	36.37%	36.26%