<b>Question</b> <b>Number</b>	Scheme	Marks
<b>4</b> (a)	$b^2 - 4ac > 0$ $p^2 - 4 \times 3 \times 4 > 0$	M1
4(4)	$\Rightarrow p^2 > 48 \Rightarrow \text{critical values are } p = \pm \sqrt{48}  \left( = \pm 4\sqrt{3} \right)$	dM1A1
(b)	So set of values; $p < -4\sqrt{3}$ , $p > 4\sqrt{3}$ (accept 3dp or better inc $\pm \sqrt{48}$ ) $\pm 6, \pm 5, \pm 4, \pm 3, \pm 2, \pm 1, 0$	ddM1A1 (5) B1 (1) [6]
(a)	For the first <b>3</b> marks accept an equation or any inequality sign.  For the first <b>4</b> marks accept the use of <i>x</i> instead of <i>p</i>	[∨]
<b>M1</b>	Use discriminant	
dM1	Solve to find the CVs Depends on the first M mark.	
A1 dM1	Correct CVs, exact or (min) 3 dp Form 2 inequalities for the <b>outside</b> regions using their CVs ie $p < \text{smaller CV}$ and $p > \text{larger CV}$ Depends on both previous M marks	
A1 (b)	Correct set of values	
B1	Answer as shown.	