

NEWS FLASH

Indian Ocean Financial Services signs a non-exclusive agreement with Rabobank to offer one of the **safest & highest** returning interest savings accounts and term deposits products currently available in the Australian market.

Mick Steffan, CFP™, the director of Indian Ocean Financial Services (IFSWA) has today signed a non-exclusive agreement with the Rabobank- RaboDirect.

This agreement means that from now on IFSWA can provide our individual, company and SMSF customers with even better cash and fixed interest investment solutions than ever before.

Mick explains: "This agreement means that we can access the best interest rates for saving accounts and term deposits in Australia according to our research based on Canstar research rating agency. The products of RaboDirect have been highly competitive for a while now and have won the money magazine best savings account reward 2012 and Australian Financial Review- smart investor blue ribbon award 2012".

Rabo Direct is a subsidiary of the RaboBank, a Dutch bank with the highest (triple A) credit rating awarded by Standard & Poor's, Moody Investor Service and Fitch. The prestigious magazine Global Finance ranks Rabobank 6th in its annual survey of "the world's safest banks".

In addition, the Rabobank savings products are covered by the Australian Government \$250,000 Guarantee under the Financial Claims Scheme.

Mick further explains that this does not necessary means that the Rabobank products will be the most appropriate financial solution for all our clients. It all depends on the client's individual needs and we do a thorough analysis of all our clients' financial situation and aim to match our client needs with the best possible product out there.

Furthermore, we are always on the look out to improve our range and quality of our financial product offering and continuously strive to increase our client's financial advice experience.

For more information about our financial planning advice solutions including any RaboDirect products please contact our office on 99 500 349.