

1. INTRODUCTION

1.1 Over view

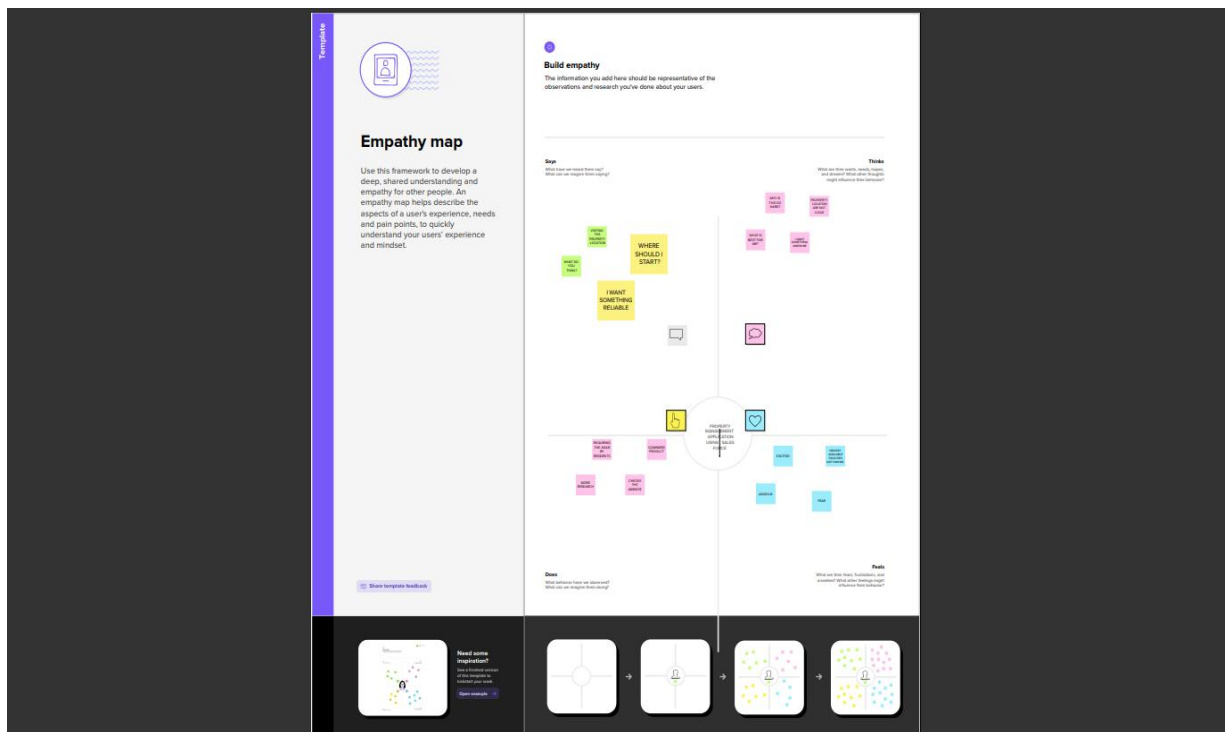
1.2 Property management of salesforce application using salesforce is CRM buyer can order his requirements and get the appropriate details of the property. According to the customers interest we can provide him with some discounts upto what extent he can get the discount. We will be enable to track whether he is interested in taking the loan available for so just calculate how much loan amount user can get. It provide the security for two different profiles like for marketing and sales team. We can create the report according to one requirement.

1.3 Purpose

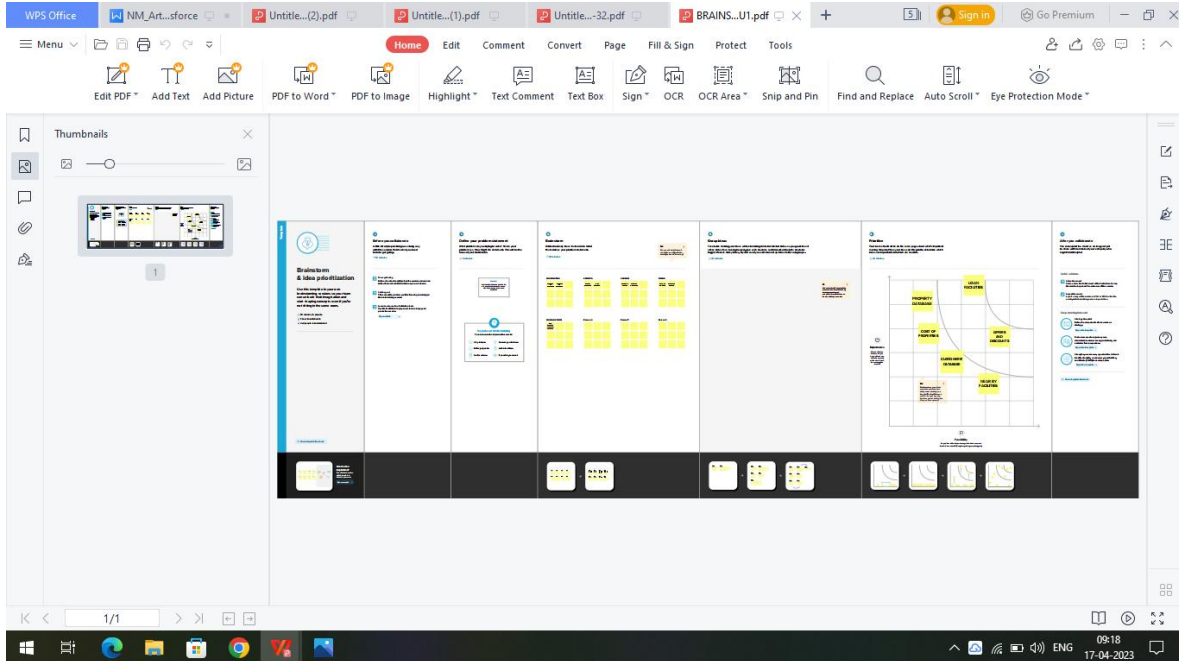
1.4 To enable a buyer to get a suitable property along with the discount and loan facilities

2. Problem Definition & Design Thinking

1.5 Empathy Map



1.6 Ideation & Brainstorming Map



3. RESULT

1.7 Data Model:

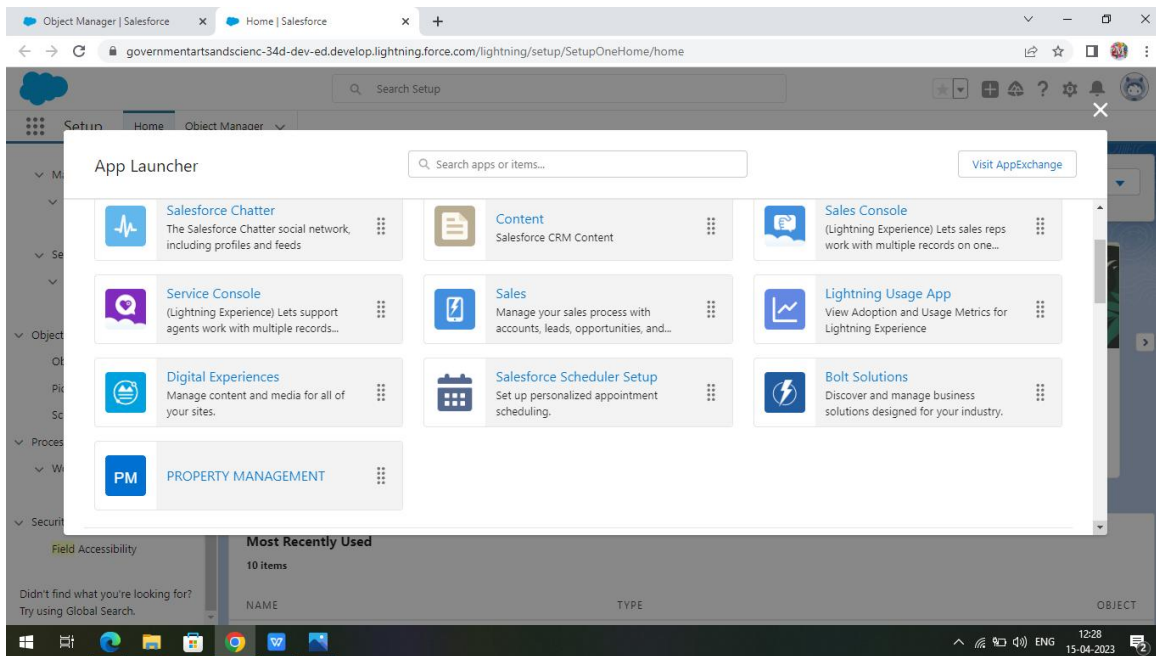
Object name	Fields in the Object

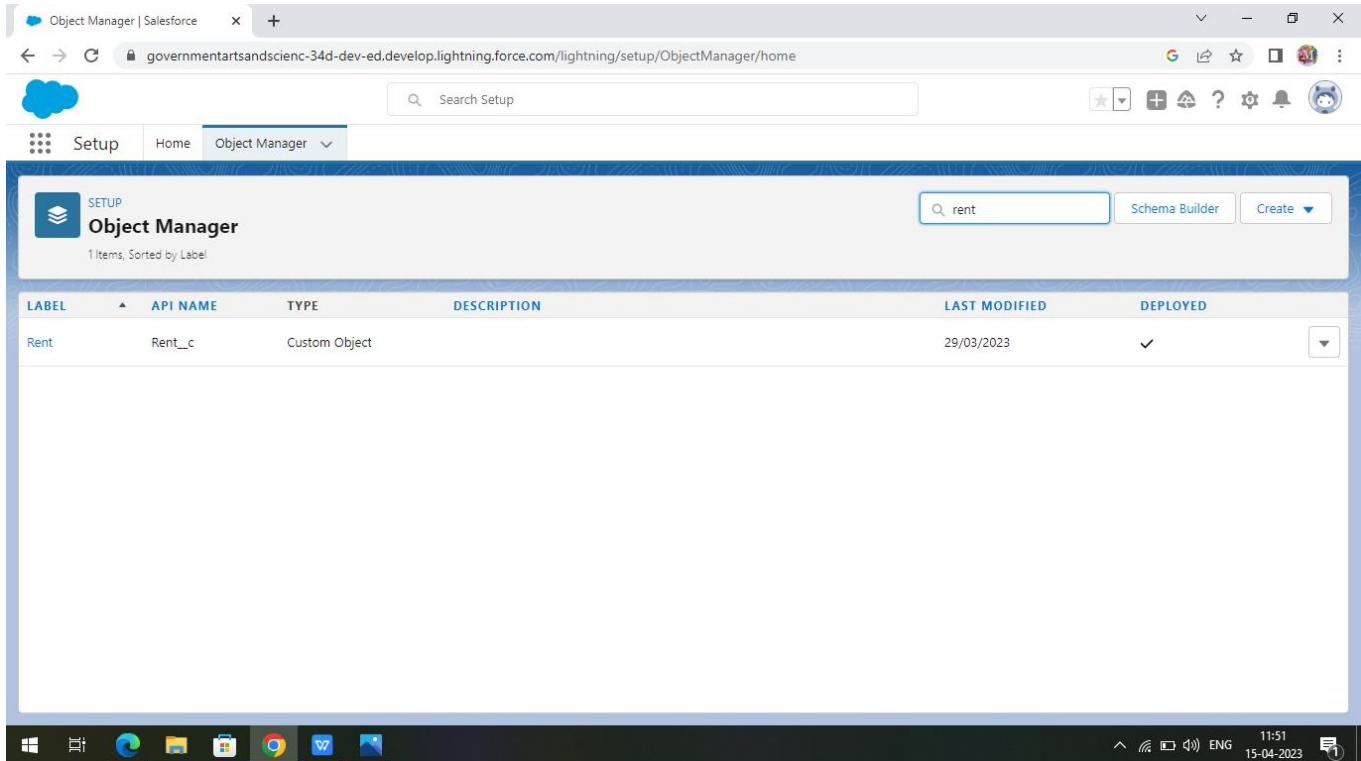
LEAD	<table><tr><th>Field label</th><th>Data type</th></tr><tr><td>Lead</td><td>Autonumber</td></tr><tr><td>State</td><td>Picklist</td></tr><tr><td>City</td><td>Picklist</td></tr><tr><td>Email</td><td>Email</td></tr></table>	Field label	Data type	Lead	Autonumber	State	Picklist	City	Picklist	Email	Email
Field label	Data type										
Lead	Autonumber										
State	Picklist										
City	Picklist										
Email	Email										
RENT	<table><tr><th>FIELD LABEL</th><th>DATA TYPE</th></tr><tr><td>Rent</td><td>Autonumber</td></tr><tr><td>Rental city</td><td>Text</td></tr><tr><td>BHK Type</td><td>Picklist</td></tr></table>	FIELD LABEL	DATA TYPE	Rent	Autonumber	Rental city	Text	BHK Type	Picklist		
FIELD LABEL	DATA TYPE										
Rent	Autonumber										
Rental city	Text										
BHK Type	Picklist										
BUYER	<table><tr><th>FIELD LABEL</th><th>DATA TYPE</th></tr><tr><td>Property type</td><td>Picklist</td></tr><tr><td>Discount</td><td>Percentage</td></tr><tr><td>State</td><td>Picklist</td></tr><tr><td>City</td><td>City</td></tr></table>	FIELD LABEL	DATA TYPE	Property type	Picklist	Discount	Percentage	State	Picklist	City	City
FIELD LABEL	DATA TYPE										
Property type	Picklist										
Discount	Percentage										
State	Picklist										
City	City										

Project Report Template

LOAN		
	FIELD LABEL	DATA TYPE
	Loan ID	Autonumber
	Interest Rate	Currency
	Term	Number
	Annual Loan	Number
	Total LoanInstalments	Number
	LoanRepayment	Number
	Loan Amount	Formula

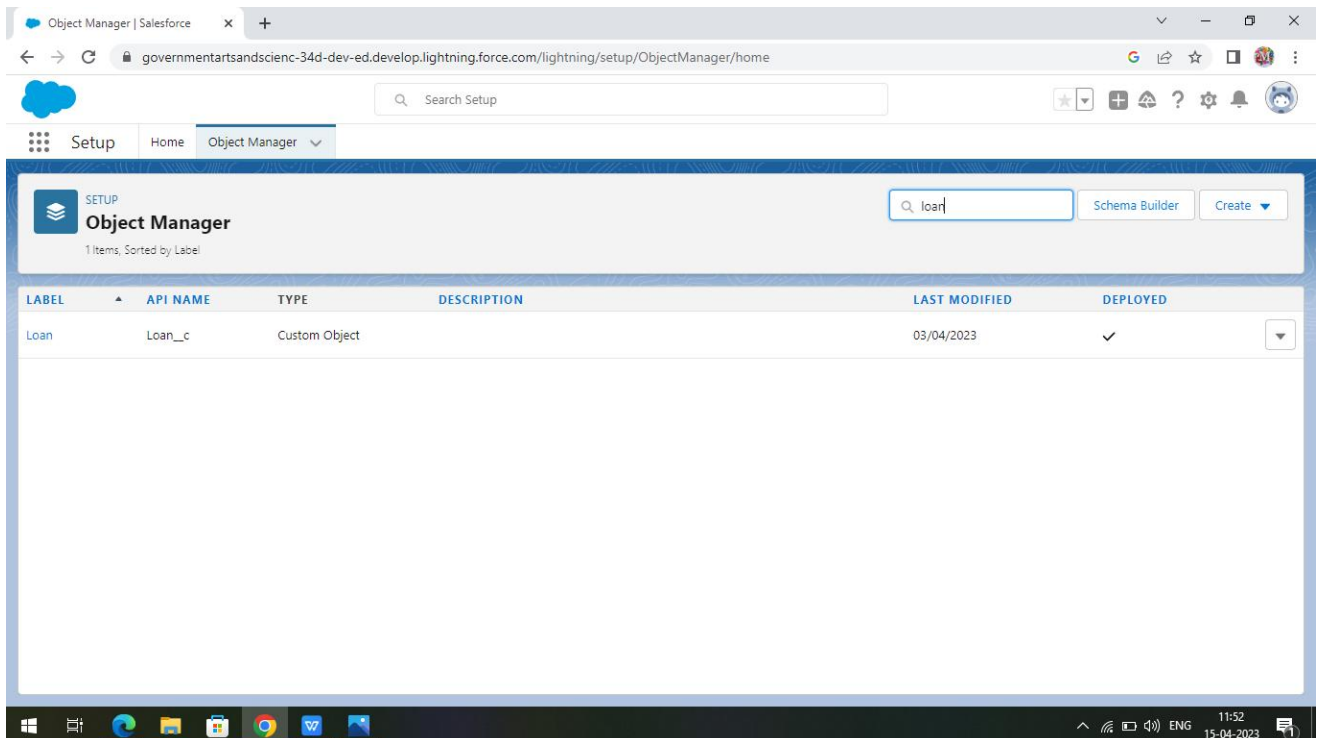
1.8 Activity & Screenshot





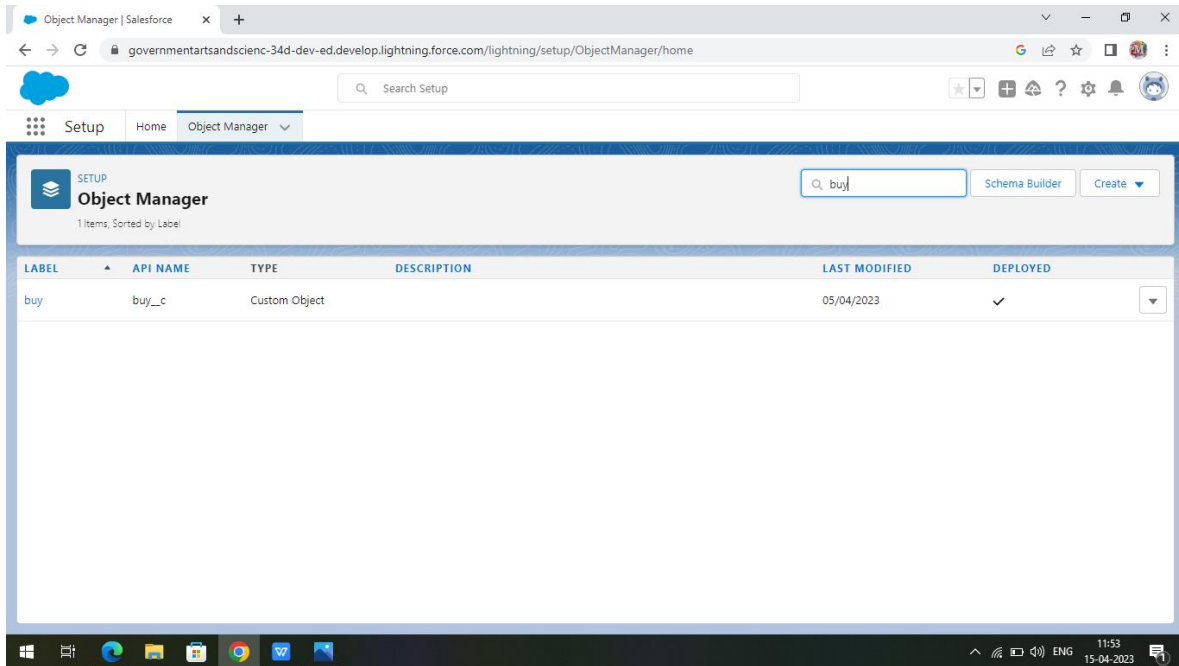
The screenshot shows the Salesforce Object Manager interface. The browser address bar displays the URL: `governmentartsandscienc-34d-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/home`. The page title is "Object Manager | Salesforce". The navigation bar includes "Setup", "Home", and "Object Manager". The main header shows "SETUP Object Manager" with a search bar containing "rent", a "Schema Builder" button, and a "Create" button. Below the header, a table lists the objects. The table has columns: LABEL, API NAME, TYPE, DESCRIPTION, LAST MODIFIED, and DEPLOYED. The table contains one row for the "Rent" object, which is a Custom Object, last modified on 29/03/2023, and is deployed. The taskbar at the bottom shows various application icons and the system clock indicating 11:51 on 15-04-2023.

LABEL	API NAME	TYPE	DESCRIPTION	LAST MODIFIED	DEPLOYED
Rent	Rent__c	Custom Object		29/03/2023	✓



The screenshot shows the Salesforce Object Manager interface. The browser address bar displays the URL: `governmentartsandscienc-34d-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/home`. The page title is "Object Manager | Salesforce". The navigation bar includes "Setup", "Home", and "Object Manager". The main header shows "SETUP Object Manager" with a search bar containing "loan", a "Schema Builder" button, and a "Create" button. Below the header, a table lists the objects. The table has columns: LABEL, API NAME, TYPE, DESCRIPTION, LAST MODIFIED, and DEPLOYED. The table contains one row for the "Loan" object, which is a Custom Object, last modified on 03/04/2023, and is deployed. The taskbar at the bottom shows various application icons and the system clock indicating 11:52 on 15-04-2023.

LABEL	API NAME	TYPE	DESCRIPTION	LAST MODIFIED	DEPLOYED
Loan	Loan__c	Custom Object		03/04/2023	✓



Object Manager | Salesforce

governmentartsandscienc-34d-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/home

Search Setup

Setup Home Object Manager

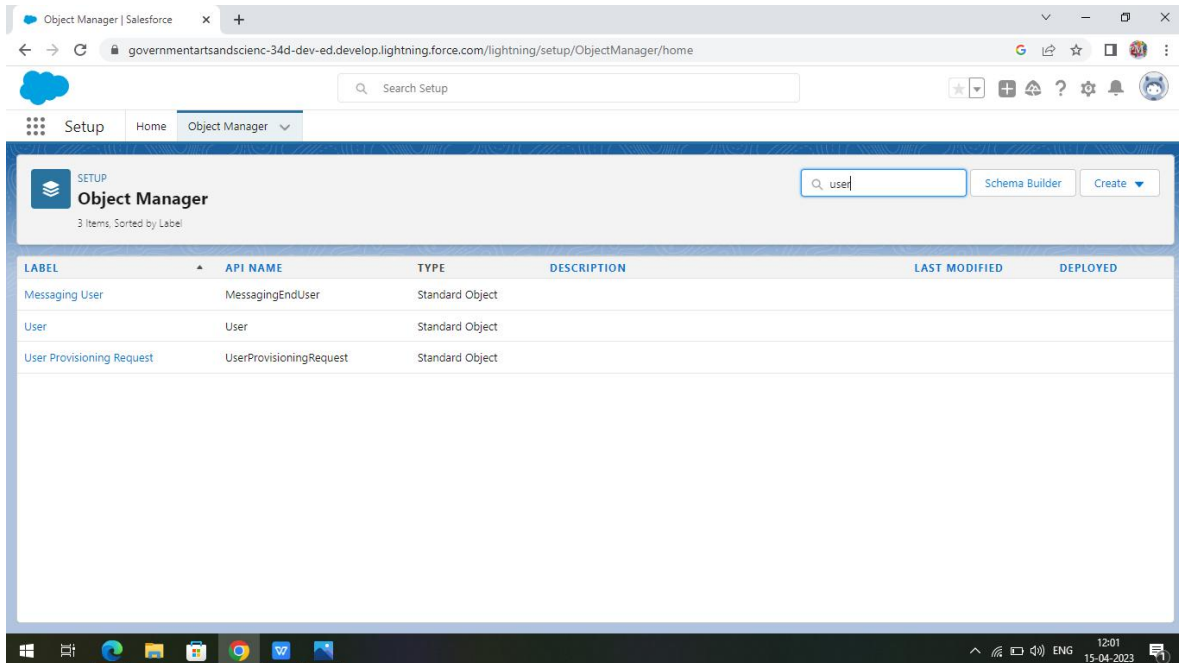
Object Manager

1 Items, Sorted by Label

buy

Schema Builder Create

LABEL	API NAME	TYPE	DESCRIPTION	LAST MODIFIED	DEPLOYED
buy	buy__c	Custom Object		05/04/2023	✓



Object Manager | Salesforce

governmentartsandscienc-34d-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/home

Search Setup

Setup Home Object Manager

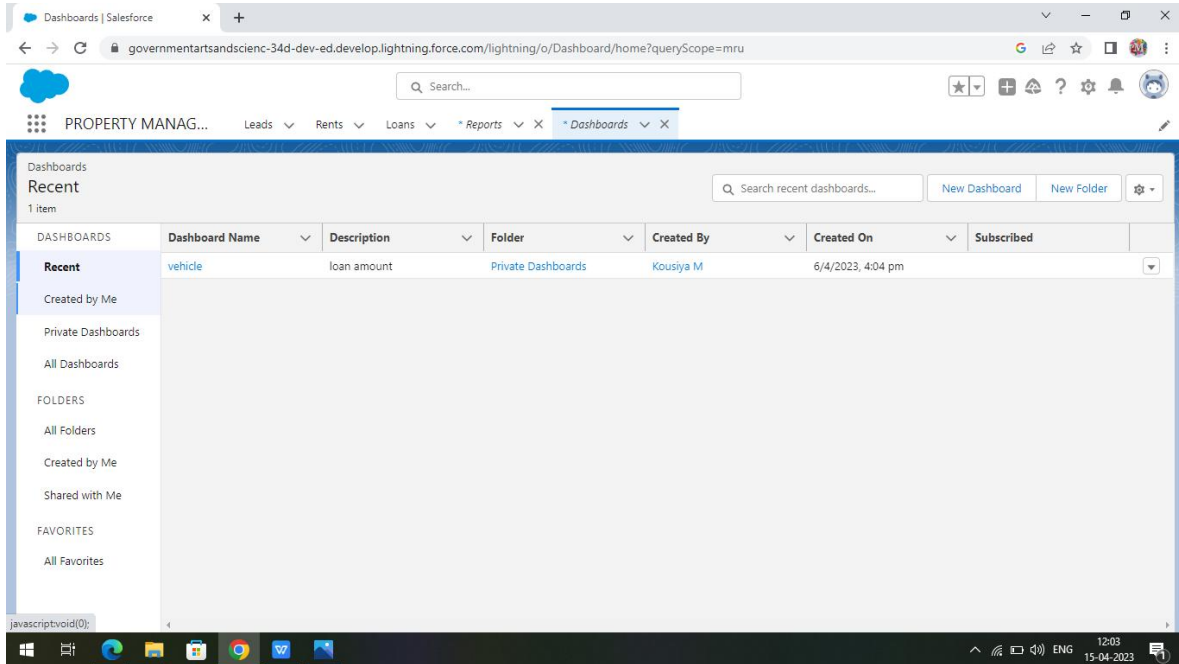
Object Manager

3 Items, Sorted by Label

user

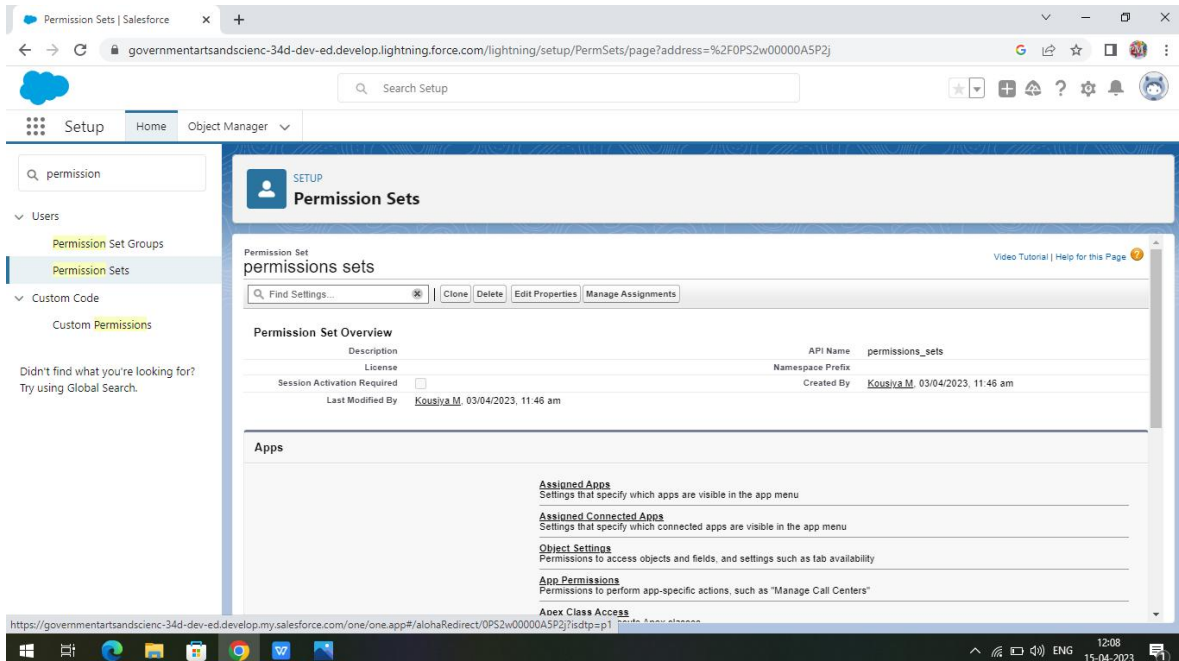
Schema Builder Create

LABEL	API NAME	TYPE	DESCRIPTION	LAST MODIFIED	DEPLOYED
Messaging User	MessagingEndUser	Standard Object			
User	User	Standard Object			
User Provisioning Request	UserProvisioningRequest	Standard Object			



The screenshot shows the Salesforce Dashboards interface. The top navigation bar includes the Salesforce logo, a search bar, and various utility icons. The main content area displays a list of recent dashboards. A sidebar on the left provides navigation options for dashboards, folders, and favorites.

DASHBOARDS	Dashboard Name	Description	Folder	Created By	Created On	Subscribed
Recent	vehicle	loan amount	Private Dashboards	Kousiya M	6/4/2023, 4:04 pm	

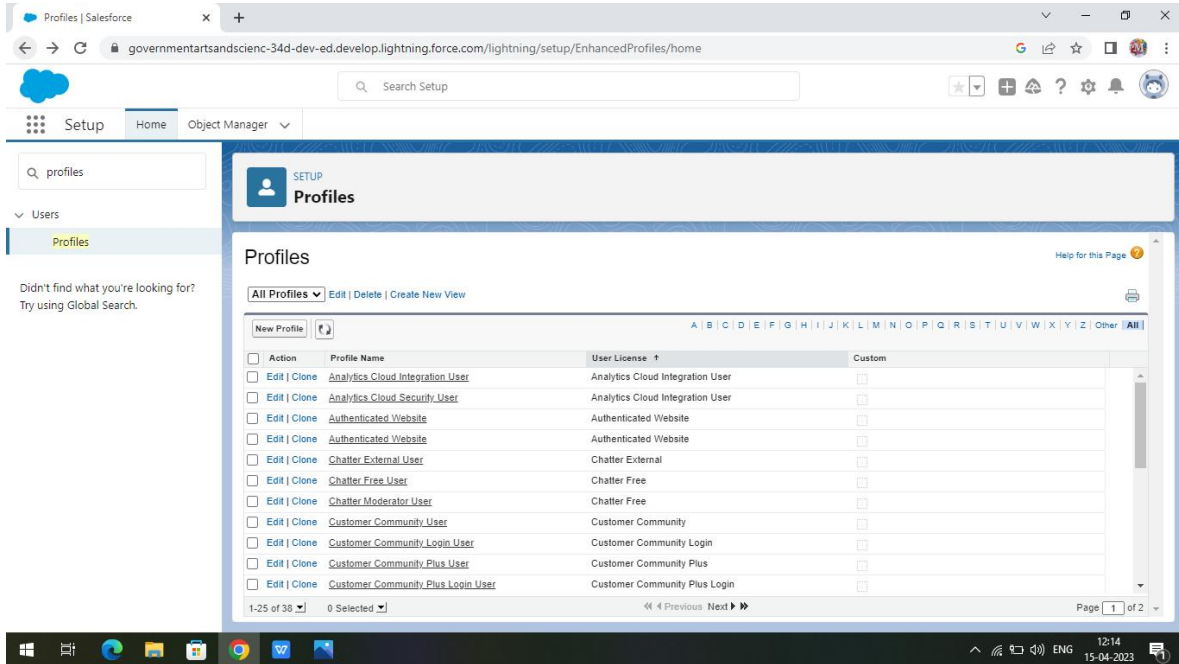


The screenshot shows the Salesforce Setup page for Permission Sets. The left sidebar contains navigation links for Users, Permission Set Groups, Permission Sets, Custom Code, and Custom Permissions. The main content area displays the 'permissions sets' overview, including a search bar, action buttons (Clone, Delete, Edit Properties, Manage Assignments), and a table of permission set details.

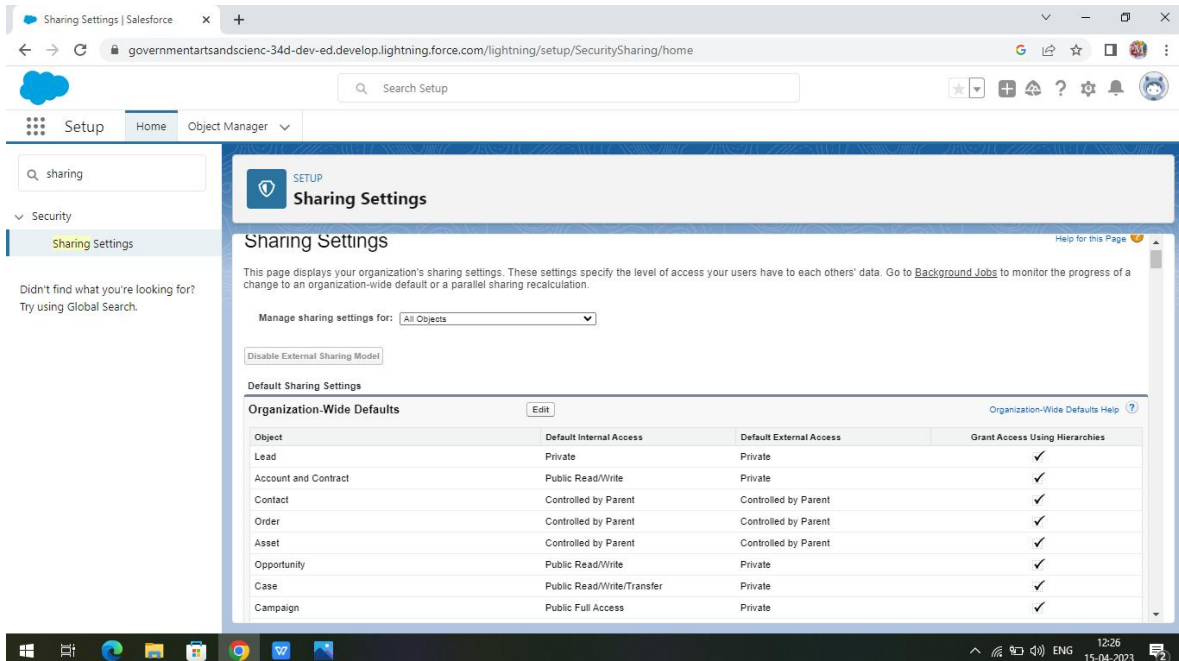
Permission Set Overview		API Name	permissions_sets
Description		Namespace Prefix	
License		Created By	Kousiya M
Session Activation Required	<input type="checkbox"/>	Created On	03/04/2023, 11:46 am
Last Modified By	Kousiya M		

Apps

- Assigned Apps**
Settings that specify which apps are visible in the app menu
- Assigned Connected Apps**
Settings that specify which connected apps are visible in the app menu
- Object Settings**
Permissions to access objects and fields, and settings such as tab availability
- App Permissions**
Permissions to perform app-specific actions, such as "Manage Call Centers"
- Apex Class Access**



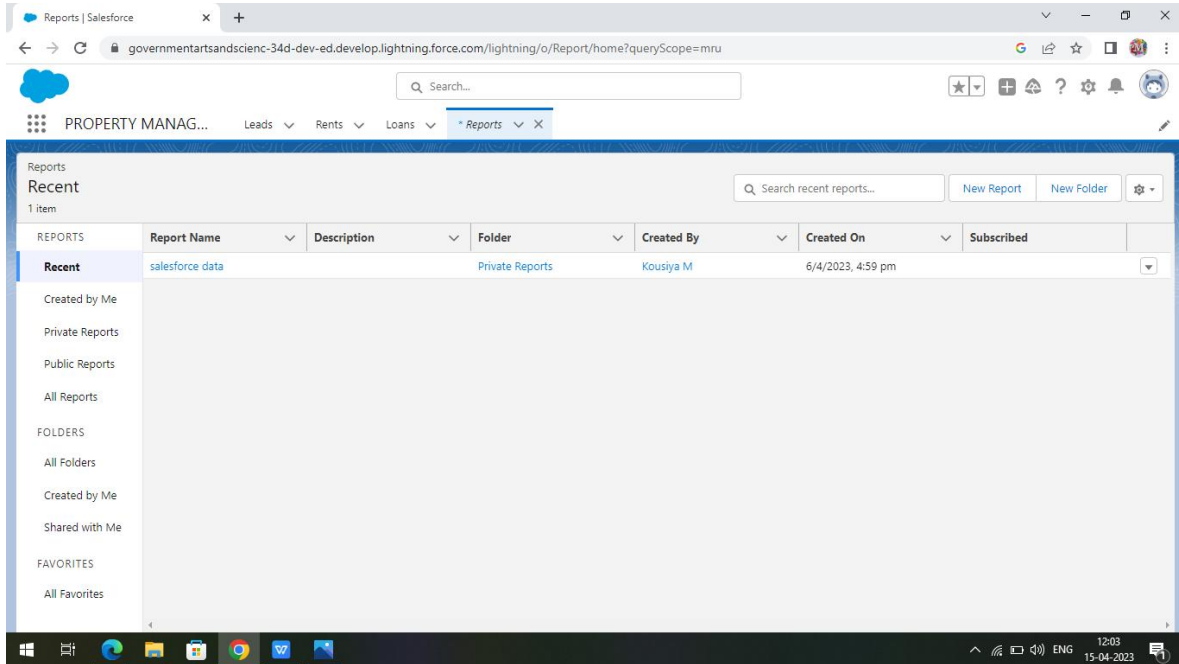
The screenshot shows the Salesforce Setup interface for the 'Profiles' section. The left sidebar contains a search bar with 'profiles' entered and a list of navigation items including 'Users' and 'Profiles'. The main content area displays a table of profiles with columns for 'Action', 'Profile Name', 'User License', and 'Custom'. The table lists various profiles such as 'Analytics Cloud Integration User', 'Authenticated Website', 'Chatter External User', 'Chatter Free User', 'Chatter Moderator User', 'Customer Community User', 'Customer Community Login User', 'Customer Community Plus User', and 'Customer Community Plus Login User'. Each row has an 'Edit | Clone' link. The bottom of the table shows '1-25 of 38' and '0 Selected'. The page footer includes the Windows taskbar with various application icons and the system clock showing 12:14 on 15-04-2023.



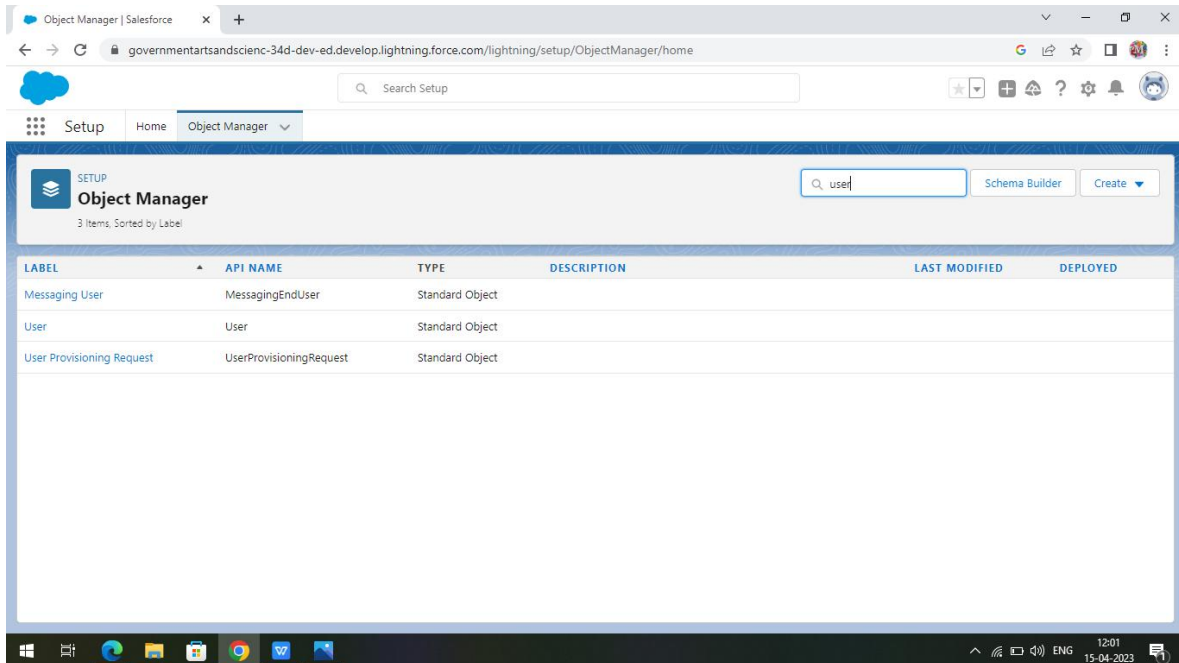
The screenshot shows the Salesforce Setup interface for the 'Sharing Settings' section. The left sidebar contains a search bar with 'sharing' entered and a list of navigation items including 'Security' and 'Sharing Settings'. The main content area displays the 'Sharing Settings' page, which includes a 'Manage sharing settings for:' dropdown set to 'All Objects'. Below this is a 'Default Sharing Settings' section with a table of organization-wide defaults. The table has columns for 'Object', 'Default Internal Access', 'Default External Access', and 'Grant Access Using Hierarchies'. The objects listed are Lead, Account and Contract, Contact, Order, Asset, Opportunity, Case, and Campaign. The bottom of the page shows the Windows taskbar with various application icons and the system clock showing 12:26 on 15-04-2023.

Object	Default Internal Access	Default External Access	Grant Access Using Hierarchies
Lead	Private	Private	✓
Account and Contract	Public Read/Write	Private	✓
Contact	Controlled by Parent	Controlled by Parent	✓
Order	Controlled by Parent	Controlled by Parent	✓
Asset	Controlled by Parent	Controlled by Parent	✓
Opportunity	Public Read/Write	Private	✓
Case	Public Read/Write/Transfer	Private	✓
Campaign	Public Full Access	Private	✓

Project Report Template



The screenshot shows the Salesforce Reports interface. The browser address bar displays the URL: `governmentartsandscienc-34d-dev-ed.develop.lightning.force.com/lightning/o/Report/home?queryScope=mrui`. The page title is "Reports | Salesforce". The navigation bar includes "PROPERTY MANAG...", "Leads", "Rents", "Loans", and "Reports". The "Reports" section is active, showing a "Recent" report titled "salesforce data" created by "Kousiya M" on "6/4/2023, 4:59 pm". The left sidebar lists various report categories: "Recent", "Created by Me", "Private Reports", "Public Reports", "All Reports", "FOLDERS", "All Folders", "Created by Me", "Shared with Me", "FAVORITES", and "All Favorites". The bottom status bar shows the time as 12:03 and the date as 15-04-2023.

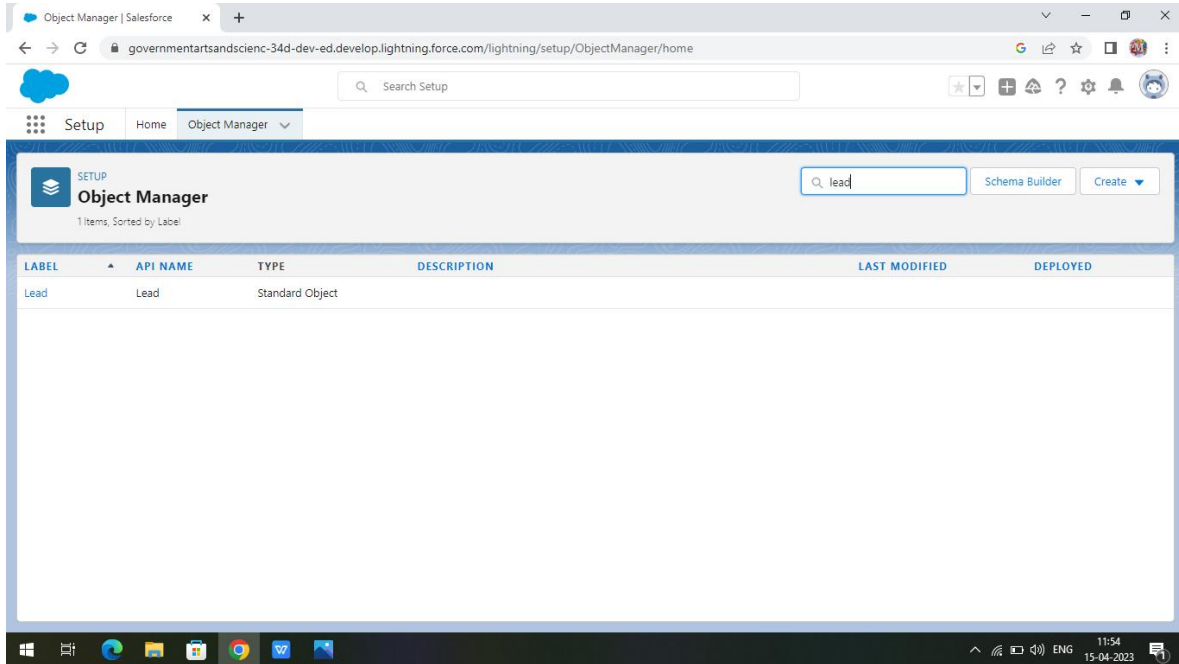


The screenshot shows the Salesforce Object Manager interface. The browser address bar displays the URL: `governmentartsandscienc-34d-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/home`. The page title is "Object Manager | Salesforce". The navigation bar includes "Setup", "Home", and "Object Manager". The "Object Manager" section is active, showing a list of objects. The search bar contains the text "user". The table below lists the objects:

LABEL	API NAME	TYPE	DESCRIPTION	LAST MODIFIED	DEPLOYED
Messaging User	MessagingEndUser	Standard Object			
User	User	Standard Object			
User Provisioning Request	UserProvisioningRequest	Standard Object			

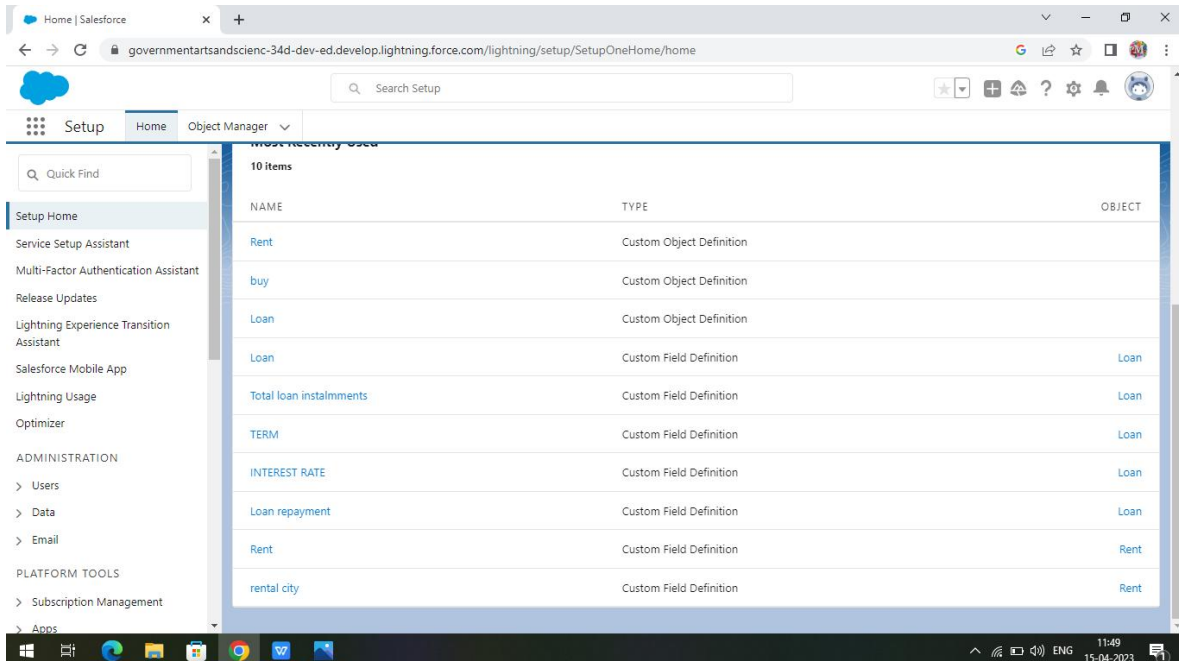
The bottom status bar shows the time as 12:01 and the date as 15-04-2023.

Project Report Template



The screenshot shows the Salesforce Object Manager interface. The browser address bar displays the URL: `governmentartsandscienc-34d-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/home`. The page title is "Object Manager | Salesforce". The main content area shows a table with one item, "Lead", which is a Standard Object. The table has columns for LABEL, API NAME, TYPE, DESCRIPTION, LAST MODIFIED, and DEPLOYED. The "Lead" row shows "Lead" for LABEL and API NAME, and "Standard Object" for TYPE. The page also includes a search bar with "lead" entered, a "Schema Builder" button, and a "Create" button.

LABEL	API NAME	TYPE	DESCRIPTION	LAST MODIFIED	DEPLOYED
Lead	Lead	Standard Object			



The screenshot shows the Salesforce Setup interface. The browser address bar displays the URL: `governmentartsandscienc-34d-dev-ed.develop.lightning.force.com/lightning/setup/SetupOneHome/home`. The page title is "Home | Salesforce". The main content area shows a table with 10 items, which are custom object and field definitions. The table has columns for NAME, TYPE, and OBJECT. The items listed are: "Rent" (Custom Object Definition), "buy" (Custom Object Definition), "Loan" (Custom Object Definition), "Loan" (Custom Field Definition), "Total loan instalments" (Custom Field Definition), "TERM" (Custom Field Definition), "INTEREST RATE" (Custom Field Definition), "Loan repayment" (Custom Field Definition), "Rent" (Custom Field Definition), and "rental city" (Custom Field Definition). The page also includes a search bar with "Quick Find" and a sidebar with navigation links.

NAME	TYPE	OBJECT
Rent	Custom Object Definition	
buy	Custom Object Definition	
Loan	Custom Object Definition	
Loan	Custom Field Definition	Loan
Total loan instalments	Custom Field Definition	Loan
TERM	Custom Field Definition	Loan
INTEREST RATE	Custom Field Definition	Loan
Loan repayment	Custom Field Definition	Loan
Rent	Custom Field Definition	Rent
rental city	Custom Field Definition	Rent

2 Trailhead Profile Public URL

Team Lead -

<https://trailblazer.me/id/smani428>

Team Member 1 -

<https://trailblazer.me/id/kousm5>

Team Member 2 -

[https://trailblazer.me
/id/snehs44](https://trailblazer.me/id/snehs44)

Team Member 3 –

[https://trailblazer.me
/id/shalm40](https://trailblazer.me/id/shalm40)

Team Member 4-

<https://trailblazer.me/id/mmahalakshmi18>

3 ADVANTAGES & DISADVANTAGE

ADVANTAGES:

- * 24 hours, 365 days service facilities.
- * All services like loan and discount facilities.

DIS ADVANTAGES:

- * Customers inadequate exposures in information technology.
- * Expensive.

APPLICATIONS

- * It will help the owner, to find suitable buyers.
- * Further it will help the buyers to set suitable properties with appropriate discounts and loans.

CONCLUSION

- * We believe that this project will be helpful in managing properties and to find suitable buyers, on the other hand it will be helpful for the buyers to find suitable properties, without any difficulties.

FUTURE SCOPE

- * Sellers and buyers can be linked from anywhere around the world

