1. Requirement Gathering / Business Understanding

- **Objective:** Conduct a comprehensive analysis of Blinkit's:
 - Sales performance
 - Customer satisfaction
 - o Inventory distribution
 - o Identify opportunities for optimization using KPIs and visualizations.

Key KPIs to Track:

- 1. Total Sales
- 2. Average Sales
- 3. Number of Items Sold
- 4. Average Rating

2. Data Walkthrough

- Load and explore the dataset in Power BI.
- Objectives:
 - Understand the dataset structure, including:
 - Column names
 - Data types
 - Missing or invalid data
 - o Identify relationships and fields for calculated columns/measures.

Example columns to expect in the dataset:

• Sales, Item Type, Fat Content, Outlet Size, Outlet Type, Rating, Outlet Establishment Year, etc.

3. Data Connection

- Import the dataset into Power BI.
 - o Source: Excel, CSV, SQL Database, or any other data source.
 - Use the Home > Get Data option.

4. Data Cleaning / Quality Check (Power Query Editor)

- Steps:
 - 1. Remove Empty Rows/Columns: Filter out unnecessary data.
 - 2. **Handle Missing Values**: Use data imputation or remove null values.
 - 3. **Change Data Types**: Ensure columns like Sales (Currency), Rating (Decimal), etc., are assigned correct data types.
 - 4. Filter Data: Keep relevant rows/fields.
 - 5. Transform Columns:
 - Extract Year from the establishment date.
 - Split concatenated fields if any.
- Save these changes in the **Applied Steps** section.

5. Data Modeling

- Steps:
 - Create relationships between tables (if applicable).
 Example: Link Sales to Outlet and Item Type.
 - 2. Use Star Schema for efficient analysis.
 - 3. Define Primary and Foreign Keys.
 - 4. Ensure relationships are set to *One-to-Many* for better filtering.

6. DAX Calculations

- Write custom measures to calculate KPIs:
 - Total Sales:

Total sales = SUM('BlinkIT Grocery Data'[Sales])

o Average Sales:

Average_sales = AVERAGE('BlinkIT Grocery Data'[Sales])

O Number of Items Sold:

No_of_Items = COUNTROWS('BlinkIT Grocery Data')

Average Rating:

Average_ratings = AVERAGE('BlinkIT Grocery Data'[Rating])

Steps to Add:

- 1. Go to Modeling > New Measure.
- 2. Add the DAX formulas for each KPI.

7. Dashboard Layout Setup

- Go to View > Canvas Settings:
 - o Height: 800px
 - o Width: 1400px
 - o Alignment: Middle
 - o Background: White, Transparency: 40%

Style Customization:

- Insert shapes (rounded tabs) for visual sections.
- Apply Blinkit's brand color palette:
 - o Yellow: #FFD200
 - Green: (Complementary tones)
- Add app branding:
 - o Insert **Text Box**: Write "Blinkit" as the title (no background).
 - Align text and position appropriately.

8. Charts Development

- Charts and Objectives:
 - 1. Donut Chart (Total Sales by Fat Content):
 - Add KPIs: Total Sales, Average Sales, Number of Items, Average Rating.
 - 2. Bar Chart (Total Sales by Item Type):
 - Analyze item performance.
 - 3. Stacked Column Chart (Fat Content by Outlet):
 - Compare total sales segmented by fat content.
 - 4. Line Chart (Total Sales by Outlet Establishment Year):
 - Evaluate how the outlet's age impacts sales.

5. Pie/Donut Chart (Sales by Outlet Size):

Analyze sales distribution across outlet sizes.

6. Funnel Chart (Sales by Outlet Location):

Assess geographic sales performance.

7. Matrix Card (All Metrics by Outlet Type):

Provide a breakdown of KPIs by outlet types.

9. Formatting Visuals

Steps for Each Chart:

- o Add titles, legends, and data labels.
- o Apply consistent colors (Yellow/Green tones).
- o Resize visuals to fit within the layout grid.
- Set Interactions for cross-filtering between charts:
 - Format > Edit Interactions > Filter.

10. Insights Generation

- Analyze charts to derive actionable insights:
 - o Identify trends (e.g., highest/lowest sales by outlet or fat content).
 - o Highlight underperforming areas for improvement.

11. Final Touches

- Add slicers for easy filtering:
 - o Slicers: Outlet Location, Outlet Size, Item Size.
 - Adjust interactions between visuals.
- Export and publish the dashboard:
 - Save the file as .pbix.
 - Publish to Power BI Service for sharing.

Additional Notes:

- Keep a **Metrics Slicer** to toggle between KPIs like Total Sales, Average Sales, etc.
- Use **Bookmarks** for switching between dashboard views.
- Perform a **Data Refresh Test** to ensure the dataset updates dynamically.