

Project Overview

The **Superstore Sales Dashboard** is an interactive Power BI report built to analyze sales, profit, and delivery performance across different categories, regions, and payment modes.

It helps identify key business insights like top-performing categories, seasonal trends, and preferred payment methods to support data-driven decision-making.

Objective

To design a Power BI dashboard that provides clear and actionable insights from retail sales data.

Key goals include.

- Analyzing sales and profit trends over time.

- Understanding regional and category performance.

- Tracking average delivery time.

- Identifying the most used payment modes.

Dataset Details

File Name: SuperStore_Sales_Dataset.csv

Domain: Retail / Sales Analytics

Data Source: Public Superstore dataset (Excel/CSV)

Columns Overview

Column Name	Description
Order ID	Unique ID for each order
Order Date	Date when order was placed
Ship Date	Date when order was shipped
Region	Central / East / South / West
Category	Furniture / Office Supplies / Technology
Sub-Category	Product sub-category (Phones, Chairs, etc.)
Sales	Total sales amount
Profit	Profit earned per order
Quantity	Number of items sold
Payment Mode	Mode of payment (COD, Online, Cards)

