# Phase 1: Problem Understanding & Industry Analysis (Leave Tracker App)

## **Project Title**

Leave Tracker App - Employee Leave Tracking & Approval System

## **Industry**

Human Resources / Employee Management

## **Project Type**

Salesforce Developer Org Implementation for Internal HR

### **Target Users**

HR Managers, Team Leads, Employees

#### **Problem Statement**

Organizations face challenges tracking employee leave requests, approvals, balances, and compliance with company leave policies. Manual or email-based processes lead to approval delays, data inconsistency, and lack of centralized reporting, which hinders workforce planning.

To solve this, the Leave Tracker App will:

- Automate leave request submission and approval workflows.
- Track leave balances (annual, sick, casual, etc.) for each employee.
- Ensure policy compliance, prevent leave conflicts, and maintain historical data for audits.
- Provide dashboards and reports for HR and management to analyze leave trends.

#### **Use Cases**

- Employee initiates leave request via web/mobile form.
- System checks available leave balance and applies policy validations.
- Approvers (manager/HR) receive notifications and can approve/reject requests with comments.
- Leave balances are updated automatically upon approval.

HR can view employee-wise leave history and download reports for compliance.

## **Requirement Gathering**

- Stakeholder interviews: HR, Managers, Employees
- Existing process review: Manual forms, emails, spreadsheets
- Policy analysis: Leave types, rules, carry-forward policies
- Data points: Employee details, leave types, dates, approvals, balances
- Integration needs: Payroll, attendance systems, user provisioning

## **Stakeholder Analysis**

- HR: Needs centralized control, audit history, policy enforcement
- Managers: Needs quick approval access, absence tracking for teams
- Employees: Needs seamless submission, leave balance visibility, mobile access

## **Business Process Mapping**

- Map current leave request workflow (initiation, approval, balance adjustment).
- Identify pain points: delays, manual errors, lack of notifications, poor reporting.

## **Industry-specific Use Case Analysis**

- Benchmark leave management best practices in similar-sized companies.
- Review regulatory compliance requirements for leave policies.

### **AppExchange Exploration**

 Evaluate existing Salesforce leave tracker packages for features, gaps, and customizability relevant to the developer org.