

SHAYAN ZAMAN

SALES REPRESENTATIVE



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House # 2 Block K Architect
Engineers Society, Lahore.

OBJECTIVE

Excited to join a dynamic organization, I aim to contribute passionately and secure a key position. Seeking recognition for my efforts in an environment that values and compensates hard work, with opportunities for continuous career development.

WORK EXPERIENCE

- CSR at Mindbridge UBER Eats for 5 months.
- Freelancer on different platforms.
- Director of Communication for UCL's Media Team and Event Head in competitions held at UCL.
- IBEX DGS as a Sales Executive for 1 year.
- Motive as a Sales Development Representative (IB and OB) for 2 years.

EDUCATION

- O levels - School of International Studies in Sciences and Arts (SISA) 2014-2016
- A levels - University College Lahore (UCL) 2017-2019

INTERESTS

All about diving into global gaming competitions whether virtual or physical sports, love the thrill of the game. Throw in some astrophysics and cosmology discussions, and you've got the perfect mix of brains and brawn. That's me - a sales rep, a gamer, and a cosmic enthusiast."

ACHIEVEMENTS

- Highest Revenue generated in the first quarter at Motive (222k), a total of 580k USD sourced in Outbound.
- KPI overachiever winner 4 times.
- Gold Medals in football, swimming,

SKILLS

- Communication skills.
- Various CRMs (Salesforce specifically) and dialers experience.
- Time management.
- Effective Target and KPIs execution.
- Leadership qualities and Interpersonal skills.
- Ability to work well in both a team environment and an individual environment.
- For English CEFR level C1 as per IELTS score, URDU, Punjabi, and Farsi as well.

