

1. Objective: Build Decision Tree models using C5.0 and rpart

**Steps:**

1. Load Data into R(Use CustomerData.csv)
2. Data preparation
  - a. Check the structure and summary of the dataset
  - b. Check for missing values
  - c. Convert necessary columns into factors
3. Split the Data into test and train using “createDataPartition” from caret package.
4. Build a regression model using” rpart” for “TotalRevenueGenerated” .

- a) Build the model and understand the “cp” value

```
DT_rpart_Reg<-rpart(TotalRevenueGenerated~.,data=train,method="anova")
```

```
DT_rpart_Reg<-rpart(TotalRevenueGenerated~.,data=train,method="anova",control =  
rpart.control(cp = 0.001))  
printcp(DT_rpart_Reg)
```

- b) Calculate the evaluation metrics  

```
predCartTrain=predict(DT_rpart_Reg, newdata=train, type="vector")  
predCartTest=predict(DT_rpart_Reg, newdata=test, type="vector")
```

```
regr.eval(train[, "TotalRevenueGenerated"], predCartTrain)  
regr.eval(test[, "TotalRevenueGenerated"], predCartTest)
```

5. Build a classification model model using” rpart” and “C5.0”.
  1. Tweek the data set for classification by binning the target “TotalRevenueGenerated”

```
If TotalRevenueGenerated < 150 ,” Regular “ , else, “Premium”
```

2. Build Classification model using “C5.0”

```
library(C50)  
DT_C50 <- C5.0(Revenue~.,data=train)  
summary(DT_C50)
```

3. Calculate the evaluation metrics

```
pred_Train = predict(DT_C50,newdata=train, type="class")  
pred_Test = predict(DT_C50, newdata=test, type="class")
```

```
confusionMatrix(train$Revenue,pred_Train)  
confusionMatrix(test$Revenue,pred_Test)
```

4. Repeat the above experiment using “rpart” model and tune for “cp” value.