

RESUME

SOURAV DATTATRAY SAPKAL

Email:souravsapkal13@gmail.com

Mob-9049353137

Career Objective

Doing work in passionate and creative way with commitment and dedication to make it more and more perfect. Always work for betterment of industry, society and the nature.

Academic Details :

Qualification				
H.S.C.	Shri Jain Fattechand	Maharashtra State Board	2015	58.62 %
S.S.C.	Shri Jain Fattechand	Maharashtra State Board	2013	58.00 %
Diploma In Automobile.	Rasiklal m. dhariwal institute of technology	Maharashtra State Board	2020	71.25%

Work Experience

- 1) 1 year GM motor experience .
- 2) 1 Year Kaprimo Automotive Garage Management Work.
- 3) 1 Year FTA Rto service Experience.

Interpersonal Skills :

- ❖ Commitment and dedication towards the work.

- ❖ Willingness to learn new things.
- ❖ Ability to work as a good TeamMember.
- ❖ Good Body lauguage.

Skills:

Business development	- Upper intermediate
Public Speaking	- Advanced
Product and Service sales	- Upper intermediate

Work History:

2020- 2021 Sales Executive -

Increased revenue by implementing effective sales strategies in sales cycle process from prospecting leads through close.

Developed and led sales training initiative for employees and terms across organization

2019- 2020 Retail sales Associative -

Helped customers complete purchases, locate items and join reward programs

Provided accurate information about promotions, customer programs and products, helping drive high customer retention.

2019- 2020 Purchase executive-

Consulted and advised department heads on equipment and supply decisions.

Negotiated with the vendors to procure best prices and quickest service for equipment and suppliers.

Personal Details :

Full Name	SOURAV DATTATRAY SAPKAL
Gender	Male
Date of Birth	22 September 1997
Marital Status	Single
Languages known	English, Marathi, Hindi
E-mail	shubham.surya97@gmail.com
Mobile	9049353137
Alternate Contact	9561109659
Address	Flat no-304, Laxmi Heights, Wakad Road, Thergaon, Pune-411033
Hobbies	Swimming, Trekking, listening to music, watching movies, Driving and etc.

Declaration:

All the information mentioned in the resume are correct to the best of my knowledge and believe.

Date:

Place: Thergaon, pune

S(SOURAV DATTATRAY SAPKAL)