

Production and Inventory Optimization

Minimizing Costs and Maximizing
Profitability

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Objectives

- Minimize operational costs.
 - Meet demand effectively across periods.
 - Leverage promotional pricing for profitability.
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Methodology

- **Model Definition:**
 - Decision variables for workforce, production, subcontracting, inventory, stockouts, and demand.
 - **Objective Function:**
 - Minimize costs, including hiring, layoffs, overtime, subcontracting, and stockouts.
 - **Constraints:**
 - Workforce balance.
 - Capacity and overtime limits.
 - Inventory and demand fulfillment.
 - **Tools Used:**
 - Gurobi optimization.
 - Python for modeling and visualization.
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Results Overview

- **Minimum Cost:** \$422,660.00.
 - **Total Revenue:** \$640,000.00.
 - **Profit:** \$217,340.00.
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Key Insights

- **Promotional Pricing:**
 - Boosted demand during promotional periods, increasing revenue.
 - **Production Planning:**
 - Effective use of subcontracting and overtime to manage peaks.
 - **Inventory Management:**
 - Maintained required levels to avoid stockouts while minimizing holding costs.
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Visualizations

- **Aggregate Plan:**
 - Trends for production, inventory, demand, and stockouts.
 - **Cost Breakdown:**
 - Contributions of different cost components to total expenses.
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Conclusion

- **Summary:**

- Integrated planning minimizes costs and maximizes profitability.
- Scenario analysis highlights the impact of pricing strategies.

- **Next Steps:**

- Implement optimized plans and refine model parameters regularly.
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Thank you!!
