

# **Production and Inventory Optimization**

Minimizing Costs and Maximizing  
Profitability

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# Objectives

- Minimize operational costs.
  - Meet demand effectively across periods.
  - Leverage promotional pricing for profitability.
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# Methodology

- **Model Definition:**
    - Decision variables for workforce, production, subcontracting, inventory, stockouts, and demand.
  - **Objective Function:**
    - Minimize costs, including hiring, layoffs, overtime, subcontracting, and stockouts.
  - **Constraints:**
    - Workforce balance.
    - Capacity and overtime limits.
    - Inventory and demand fulfillment.
  - **Tools Used:**
    - Gurobi optimization.
    - Python for modeling and visualization.
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# Results Overview

- **Minimum Cost:** \$422,660.00.
  - **Total Revenue:** \$640,000.00.
  - **Profit:** \$217,340.00.
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# Key Insights

- **Promotional Pricing:**
    - Boosted demand during promotional periods, increasing revenue.
  - **Production Planning:**
    - Effective use of subcontracting and overtime to manage peaks.
  - **Inventory Management:**
    - Maintained required levels to avoid stockouts while minimizing holding costs.
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# Visualizations

- **Aggregate Plan:**
    - Trends for production, inventory, demand, and stockouts.
  - **Cost Breakdown:**
    - Contributions of different cost components to total expenses.
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# Conclusion

- **Summary:**

- Integrated planning minimizes costs and maximizes profitability.
- Scenario analysis highlights the impact of pricing strategies.

- **Next Steps:**

- Implement optimized plans and refine model parameters regularly.
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**Thank you!!**

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