

Glasses For Letter Grade Impression

BA830 - Fall 2019

team 7

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Key Elements of Project Writeup When you write up your project paper, there is no predefined format. However, these factors must be included:

- a. Your causal question of interest.

- b. Your experimental design and what data you collected.
- c. Why you chose the experiment design.
- d. Summary statistics about the data.
- e. Treatment effects.
- f. Limitations of your study.

Make sure the paper is well-written and that there are figures and tables that are easy to understand.

```
library(data.table)
library(tidyverse)

## -- Attaching packages ----- tidyverse 1.2.1 --

## v ggplot2 3.2.1      v purrrr   0.3.2
## v tibble  2.1.3      v dplyr     0.8.3
## v tidyrr   1.0.0      v stringr   1.4.0
## v readr    1.3.1      vforcats   0.4.0

## -- Conflicts ----- tidyverse_conflicts() --
## x dplyr::between()  masks data.table::between()
## x dplyr::filter()   masks stats::filter()
## x dplyr::first()    masks data.table::first()
## x dplyr::lag()      masks stats::lag()
## x dplyr::last()     masks data.table::last()
## x purrrr::transpose() masks data.table::transpose()

library(lfe)

## Loading required package: Matrix

##
## Attaching package: 'Matrix'

## The following objects are masked from 'package:tidyrr':
## 
##     expand, pack, unpack
```

```

library(lubridate)

##
## Attaching package: 'lubridate'

## The following objects are masked from 'package:data.table':
##
##     hour, isoweek, mday, minute, month, quarter, second, wday,
##     week, yday, year

## The following object is masked from 'package:base':
##
##     date

library(stargazer)

##
## Please cite as:

## Hlavac, Marek (2018). stargazer: Well-Formatted Regression and Summary Statistics Tables.

## R package version 5.2.2. https://CRAN.R-project.org/package=stargazer

library(gridExtra)

##
## Attaching package: 'gridExtra'

## The following object is masked from 'package:dplyr':
##
##     combine

library(naniar)
library(ggmap)

## Google's Terms of Service: https://cloud.google.com/maps-platform/terms/.

## Please cite ggmap if you use it! See citation("ggmap") for details.

smart <- fread("survey.csv")

#skimr::skim(smart)
#View(smart)
dim(smart)

## [1] 228 43

```

```
head(smart, 2)
```

```
##                                         StartDate
## 1:                                         Start Date
## 2: {"ImportId":"startDate","timeZone":"America/Denver"}
##                                         EndDate
## 1:                                         End Date
## 2: {"ImportId":"endDate","timeZone":"America/Denver"}
##             Status                  IPAddress
## 1:     Response Type          IP Address
## 2: {"ImportId":"status"} {"ImportId":"ipAddress"}
##             Progress      Duration (in seconds)
## 1:     Progress      Duration (in seconds)
## 2: {"ImportId":"progress"} {"ImportId":"duration"}
##             Finished
## 1:     Finished
## 2: {"ImportId":"finished"}
##                                         RecordedDate
## 1:                                         Recorded Date
## 2: {"ImportId":"recordedDate","timeZone":"America/Denver"}
##             ResponseId      RecipientLastName
## 1:     Response ID          Recipient Last Name
## 2: {"ImportId":"_recordId"} {"ImportId":"recipientLastName"}
##             RecipientFirstName      RecipientEmail
## 1:     Recipient First Name    Recipient Email
## 2: {"ImportId":"recipientFirstName"} {"ImportId":"recipientEmail"}
##             ExternalReference
## 1:     External Data Reference
## 2: {"ImportId":"externalDataReference"}
##             LocationLatitude
## 1:     Location Latitude
## 2: {"ImportId":"locationLatitude"}
##             LocationLongitude
## 1:     Location Longitude
## 2: {"ImportId":"locationLongitude"}
##             DistributionChannel      UserLanguage
## 1:     Distribution Channel    User Language
## 2: {"ImportId":"distributionChannel"} {"ImportId":"userLanguage"}
##             Q2.1_First Click
## 1:     Timing - First Click
## 2: {"ImportId":"QID11_FIRST_CLICK"}
##             Q2.1_Last Click
## 1:     Timing - Last Click
## 2: {"ImportId":"QID11_LAST_CLICK"}
##             Q2.1_Page Submit
## 1:     Timing - Page Submit
## 2: {"ImportId":"QID11_PAGE_SUBMIT"}
##             Q2.1_Click Count
## 1:     Timing - Click Count
## 2: {"ImportId":"QID11_CLICK_COUNT"}
##             Q2.3
## 1: Please guess the year of this person.
## 2: {"ImportId":"QID12"}
```

```

##                                     Q2.4
## 1: Please guess this person's personality.
## 2: {"ImportId":"QID13"}
##
##                                     Q2.5
## 1: Please guess the letter grade of this person.
## 2: {"ImportId":"QID14"}
##
##                                     Q3.1_First Click
## 1: Timing - First Click
## 2: {"ImportId":"QID41_FIRST_CLICK"}
##
##                                     Q3.1_Last Click
## 1: Timing - Last Click
## 2: {"ImportId":"QID41_LAST_CLICK"}
##
##                                     Q3.1_Page Submit
## 1: Timing - Page Submit
## 2: {"ImportId":"QID41_PAGE_SUBMIT"}
##
##                                     Q3.1_Click Count
## 1: Timing - Click Count
## 2: {"ImportId":"QID41_CLICK_COUNT"}
##
##                                     Q3.3
## 1: Please guess the year of this person.
## 2: {"ImportId":"QID43"}
##
##                                     Q3.4
## 1: Please guess this person's personality.
## 2: {"ImportId":"QID44"}
##
##                                     Q3.5
## 1: Please guess the letter grade of this person.
## 2: {"ImportId":"QID45"}
##
##                                     Q4.1_First Click
## 1: Timing - First Click
## 2: {"ImportId":"QID36_FIRST_CLICK"}
##
##                                     Q4.1_Last Click
## 1: Timing - Last Click
## 2: {"ImportId":"QID36_LAST_CLICK"}
##
##                                     Q4.1_Page Submit
## 1: Timing - Page Submit
## 2: {"ImportId":"QID36_PAGE_SUBMIT"}
##
##                                     Q4.1_Click Count
## 1: Timing - Click Count
## 2: {"ImportId":"QID36_CLICK_COUNT"}
##
##                                     Q4.3
## 1: Please guess the year of this person.
## 2: {"ImportId":"QID38"}
##
##                                     Q4.4
## 1: Please guess this person's personality.
## 2: {"ImportId":"QID39"}
##
##                                     Q4.5                                     Q5.1
## 1: Please guess the letter grade of this person.      What is your gender?
## 2: {"ImportId":"QID40"} {"ImportId":"QID46"}
##
##                                     Q5.2                                     Q5.3
## 1: What year are you? What's your personality?
## 2: {"ImportId":"QID33"} {"ImportId":"QID34"}
##
##                                     Q5.4
## 1: What's your letter grade?
## 2: {"ImportId":"QID35"}

```

```

##                                     Q48
## 1: Can you guess the purpose of our experiment? (optional)
## 2: {"ImportId":""QID48_TEXT""}

smart=smart%>%select(-Status, -DistributionChannel, -RecipientEmail, -RecipientFirstName, -RecipientLast
#only keep finished records
smart=smart%>%filter(Finished=="True")%>%filter(Progress==100)

smart=smart%>%select(-Progress, -Finished)

length(unique(smart$ResponseId))

## [1] 226

length(unique(smart$IPAddress))

## [1] 211

#some people take more than once, we only want to keep each person once.
smart=smart%>%distinct(IPAddress, .keep_all = TRUE)

# Add treatment/control dummy variable:
smart2 = smart %>%
  mutate(Treatment = ifelse(`Q4.1_First Click`=="", FALSE, TRUE))

# Variable selection:
smart_cleaned = smart2 %>%
  select(-c(`Q2.1_First Click`:`Q2.1_Click Count`, `Q3.1_First Click`:`Q3.1_Click Count`,
           `Q4.1_First Click`:`Q4.1_Click Count`, Q48, IPAddress, StartDate, EndDate, ResponseId)) %>%
  select(1:8,
         class_baseline=Q2.3, personality_baseline=Q2.4, grade_baseline=Q2.5,
         gender_p=Q5.1, class_p=Q5.2, personality_p=Q5.3, grade_p=Q5.4,
         everything())

control = smart_cleaned %>%
  filter(Treatment == F) %>%
  select(-c(Q4.3, Q4.4, Q4.5), class=Q3.3, personality=Q3.4, grade=Q3.5)

treatment = smart_cleaned %>%
  filter(Treatment == T) %>%
  select(-c(Q3.3, Q3.4, Q3.5), class = Q4.3, personality=Q4.4, grade=Q4.5)

data = rbind(control, treatment)
#write_csv(data, "data.csv")

data2<-read.csv("data.csv", na.strings = c("", "NA"))

```

```

data2 = na.omit(data2)

#write_csv(data2, "cleaned_data.csv")

dim(data2)

## [1] 205 15

# Convert GPA
data2$grade = ifelse(data2$grade == "A(3.75-4.0)", 9,
                     ifelse(data2$grade == "A-(3.5-3.75)", 8,
                            ifelse(data2$grade == "B+(3.25-3.5)", 7,
                                   ifelse(data2$grade == "B(3.0-3.25)", 6,
                                          ifelse(data2$grade == "B-(2.75-3.0)", 5,
                                                 ifelse(data2$grade == "C+(2.5-2.75)", 4,
                                                       ifelse(data2$grade == "C(2.25-2.5)", 3,
                                                              ifelse(data2$grade == "C-(2.0-2.25)", 2,
                                                                 ifelse(data2$grade == "Prefer not
))))))))))

table(data2$grade)

## 
##  2  3  4  5  6  7  8  9 
##  1  1  3  7 18 40 76 59

# Convert GPA_P
data2$grade_p = ifelse(data2$grade_p == "A(3.75-4.0)", 9,
                      ifelse(data2$grade_p == "A-(3.5-3.75)", 8,
                             ifelse(data2$grade_p == "B+(3.25-3.5)", 7,
                                    ifelse(data2$grade_p == "B(3.0-3.25)", 6,
                                           ifelse(data2$grade_p == "B-(2.75-3.0)", 5,
                                                 ifelse(data2$grade_p == "C+(2.5-2.75)", 4,
                                                       ifelse(data2$grade_p == "C(2.25-2.5)", 3,
                                                              ifelse(data2$grade_p == "C-(2.0-2.25)", 2,
                                                                 ifelse(data2$grade_p == "Prefer not
))))))))))

table(data2$grade_p)

## 
##  3  4  5  6  7  8  9 
##  2  3  5 30 33 79 42

# Convert GPA_baseline
data2$grade_baseline = ifelse(data2$grade_baseline == "A(3.75-4.0)", 9,
                               ifelse(data2$grade_baseline == "A-(3.5-3.75)", 8,
                                      ifelse(data2$grade_baseline == "B+(3.25-3.5)", 7,
                                             ifelse(data2$grade_baseline == "B(3.0-3.25)", 6,
                                                   ifelse(data2$grade_baseline == "B-(2.75-3.0)", 5,
                                                         ifelse(data2$grade_baseline == "C+(2.5-2.75)", 4,
                                                               ifelse(data2$grade_baseline == "C(2.25-2.5)", 3,
                                                                 ifelse(data2$grade_baseline == "C-(2.0-2.25)", 2
))))))))))

```

```

ifelse(data2$grade_baseline == "P
      1))))))))))






```

```

analysis<-read("data2.csv")

summary(analysis)

## Duration..in.seconds RecordedDate      LocationLatitude
## Min.   : 35.00      Length:205        Min.   :-27.473
## 1st Qu.: 62.00      Class :character 1st Qu.: 34.065
## Median : 82.00      Mode  :character Median : 42.037
## Mean   : 312.92
## 3rd Qu.: 116.00
## Max.   :17896.00
##
## LocationLongitude class_baseline personality_baseline
## Min.   :-158.0419 Length:205        Min.   :0.00000
## 1st Qu.: -83.3713 Class :character 1st Qu.:0.00000
## Median : -71.0975 Mode  :character Median :1.00000
## Mean   : -27.1948
## 3rd Qu.:  2.3387
## Max.   : 153.0215
##
## grade_baseline    class          gender_p      class_p
## Min.   :1.0000  Length:205        Min.   :0.0000  Length:205
## 1st Qu.:7.0000  Class :character 1st Qu.:0.0000  Class :character
## Median :8.0000  Mode  :character Median :0.0000  Mode  :character
## Mean   :7.6146
## 3rd Qu.:8.0000
## Max.   :9.0000
##
## personality_p    grade_p      personality     grade
## Min.   :0.00000  Min.   :3.0000  Min.   :0.00000  Min.   :2.0000
## 1st Qu.:0.00000  1st Qu.:7.0000  1st Qu.:0.00000  1st Qu.:7.0000
## Median :1.00000  Median :8.0000  Median :1.00000  Median :8.0000
## Mean   :0.54902  Mean   :7.5464  Mean   :0.74146  Mean   :7.7024
## 3rd Qu.:1.00000  3rd Qu.:8.0000  3rd Qu.:1.00000  3rd Qu.:9.0000
## Max.   :1.00000  Max.   :9.0000  Max.   :1.00000  Max.   :9.0000
## NA's   :52       NA's   :11
##
## Treatment
## Mode :logical
## FALSE:102
## TRUE :103
##
##
##
##
```

```

names(analysis)

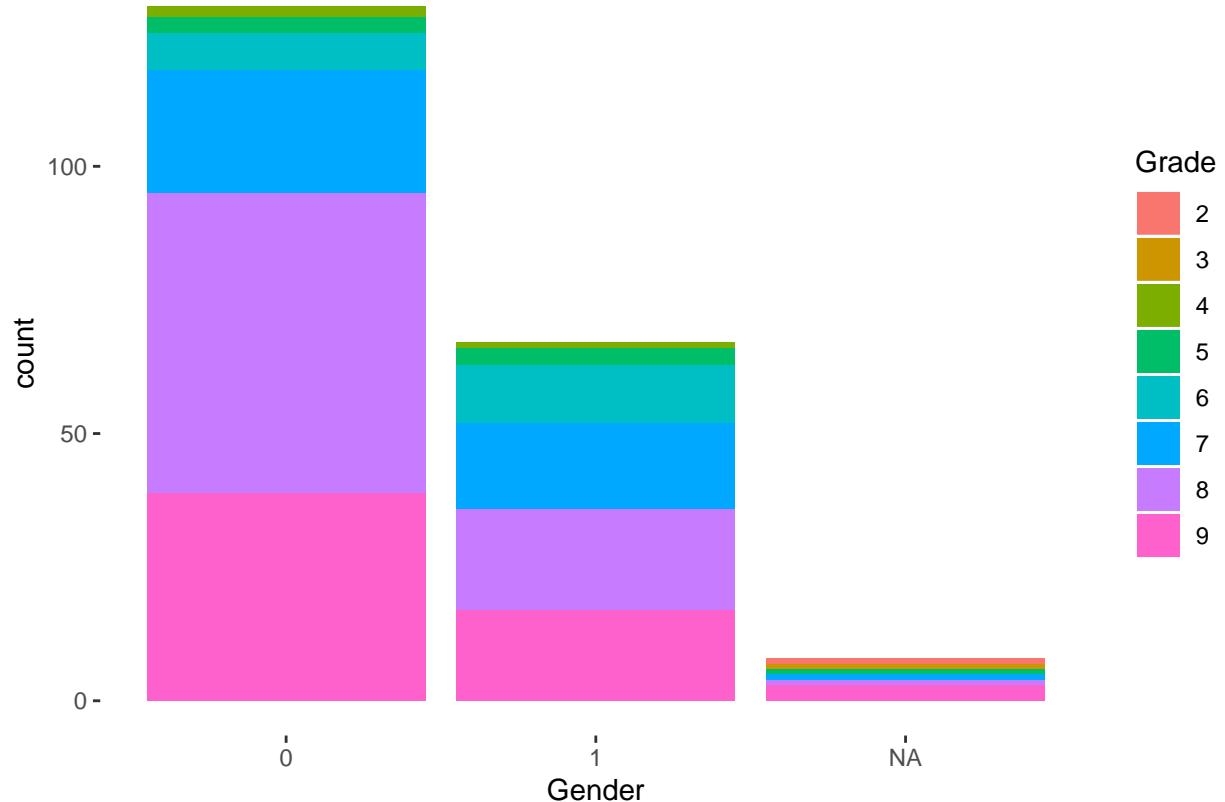
## [1] "Duration..in.seconds." "RecordedDate"
## [3] "LocationLatitude"      "LocationLongitude"
## [5] "class_baseline"        "personality_baseline"
## [7] "grade_baseline"        "class"
## [9] "gender_p"              "class_p"
```

```

## [11] "personality_p"           "grade_p"
## [13] "personality"             "grade"
## [15] "Treatment"

ggplot(data=analysis, aes(x=factor(gender_p), fill=factor(grade)))+
  geom_bar()+
  labs(x="Gender", fill="Grade")+
  theme(panel.background = element_rect(fill="white"))

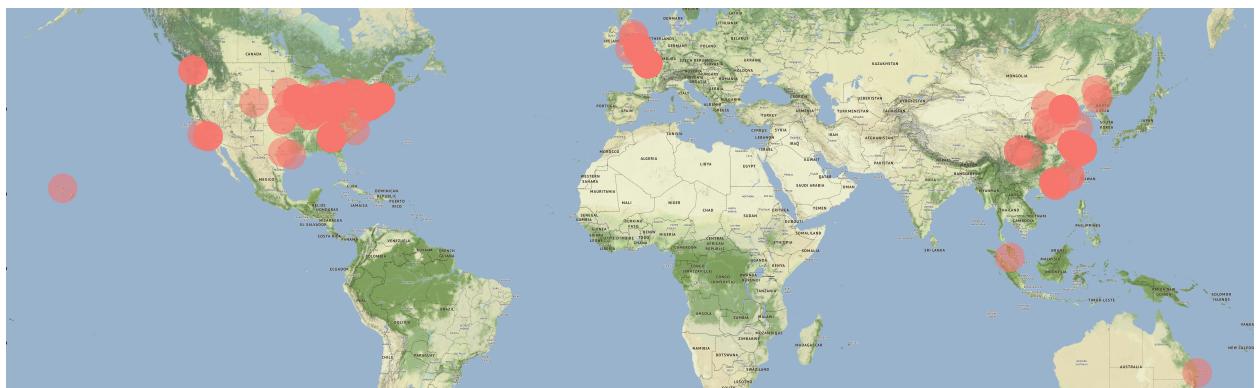
```



```

qmplot(x = LocationLongitude, y = LocationLatitude, data = analysis, colour = 'blue', alpha=0.4, size =
  theme(legend.position="")

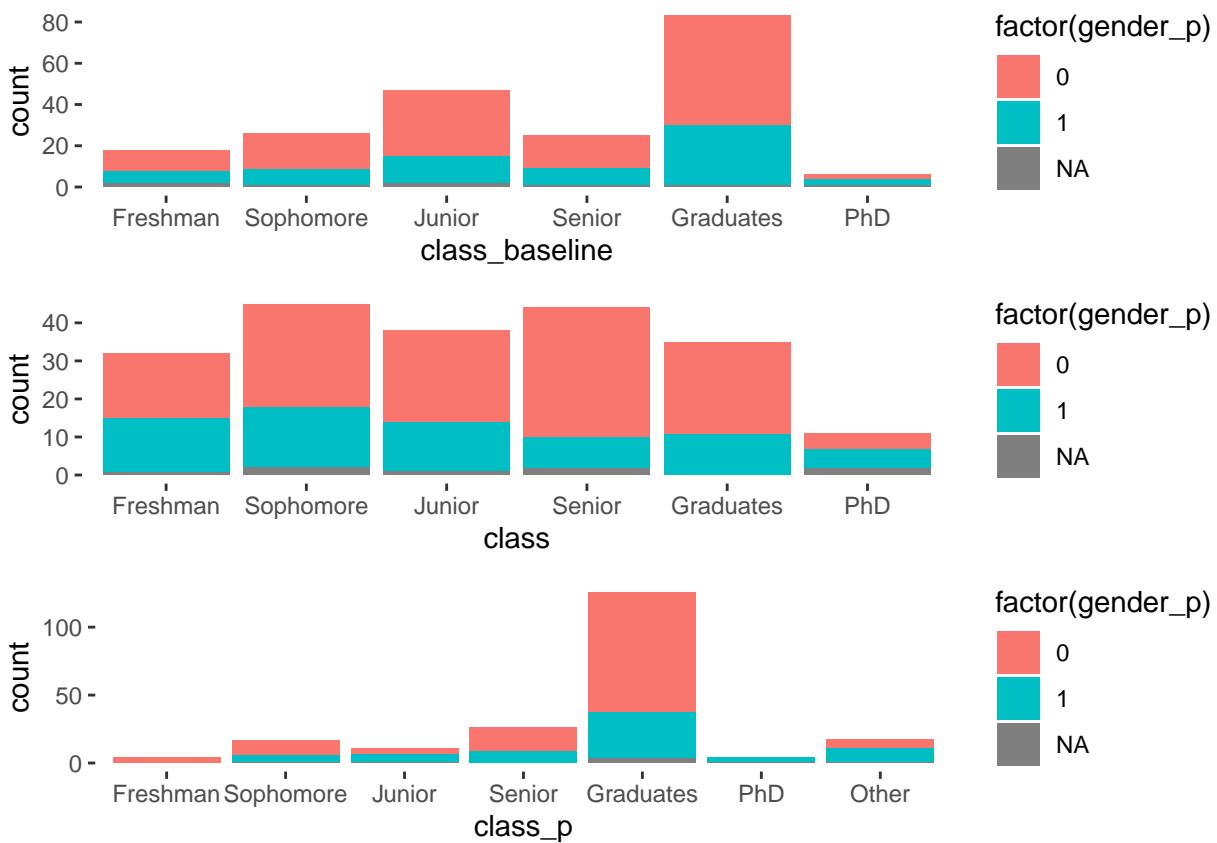
```



```

analysis$class_baseline<-factor(analysis$class_baseline, levels=c("Freshman", "Sophomore", "Junior", "Senior", "Graduates"))
p1<-ggplot(analysis, aes(x=class_baseline, fill=factor(gender_p)))+
  geom_bar()+
  theme(panel.background = element_rect(fill="white"))
analysis$class<-factor(analysis$class, levels=c("Freshman", "Sophomore", "Junior", "Senior", "Graduates"))
p2<-ggplot(analysis, aes(x=class, fill=factor(gender_p)))+
  geom_bar()+
  theme(panel.background = element_rect(fill="white"))
analysis$class_p<-factor(analysis$class_p, levels=c("Freshman", "Sophomore", "Junior", "Senior", "Graduates"))
p3<-ggplot(analysis, aes(x=class_p, fill=factor(gender_p)))+
  geom_bar()+
  theme(panel.background = element_rect(fill="white"))
grid.arrange(p1,p2,p3, nrow=3, ncol=1)

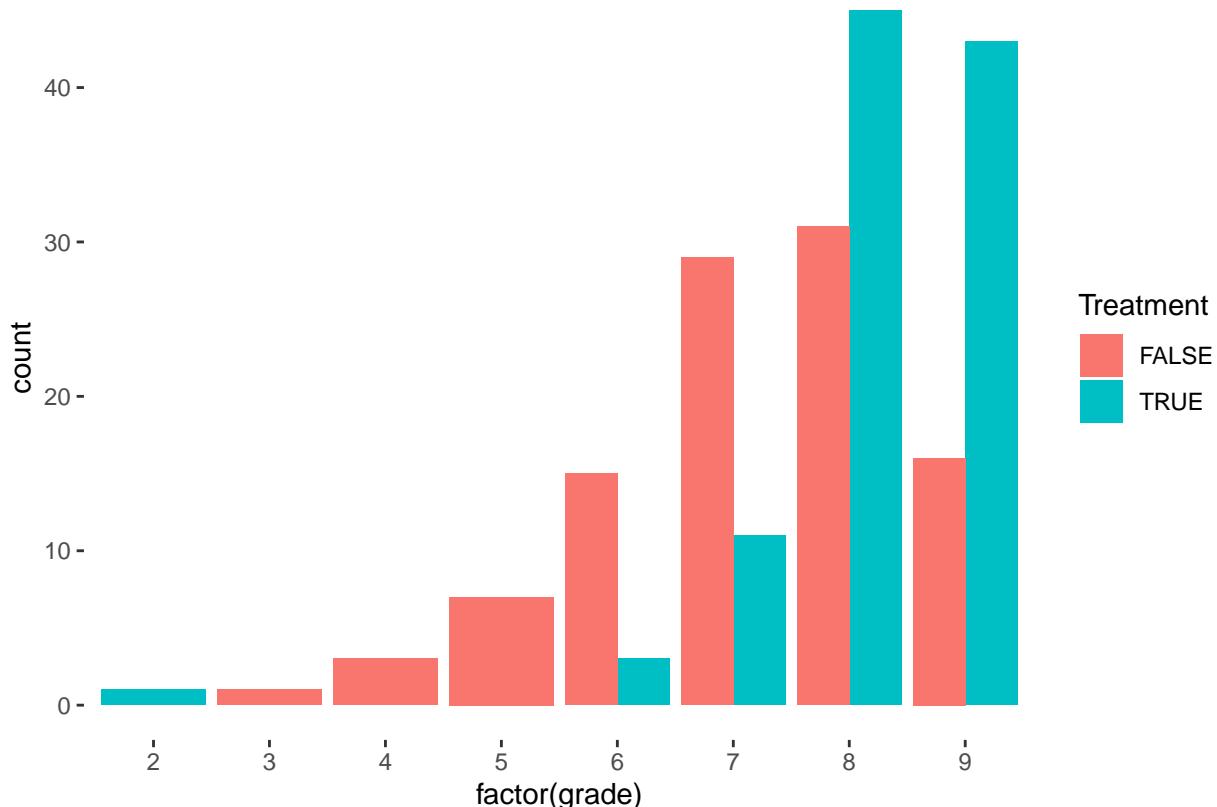
```



```

ggplot(analysis, aes(x=factor(grade), fill=Treatment))+
  geom_bar(position = "dodge")+
  theme(panel.background = element_rect(fill="white"))

```



##Randomization Check/Balance Check

```
summary(lm(grade_baseline~Treatment, analysis))
```

```
##
## Call:
## lm(formula = grade_baseline ~ Treatment, data = analysis)
##
## Residuals:
##      Min       1Q   Median       3Q      Max 
## -6.62136 -0.62136  0.37864  0.39216  1.39216 
##
## Coefficients:
##             Estimate Std. Error t value Pr(>|t|)    
## (Intercept) 7.607843  0.101792 74.7392 <2e-16 ***
## TreatmentTRUE 0.013516  0.143606  0.0941  0.9251  
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 1.028 on 203 degrees of freedom
## Multiple R-squared:  4.3636e-05, Adjusted R-squared:  -0.0048823 
## F-statistic: 0.0088585 on 1 and 203 DF,  p-value: 0.92511
```

Since the p-value is 0.9251 which is larger than 0.05, the R-square is -0.0048823 which is too small, so we fail to reject the null hypothesis, thus we think the ATE is 0, so we have 95% confidence that the glasses treatment on grade taken before the experiment started does not have effect. So this results indicate that the validity of the study's conclusion is high.

```

##Causal Effect

summary(lm(grade~Treatment, data=analysis))

##
## Call:
## lm(formula = grade ~ Treatment, data = analysis)
##
## Residuals:
##       Min     1Q   Median     3Q    Max 
## -6.19417 -0.20588 -0.19417  0.80583  1.79412 
##
## Coefficients:
##             Estimate Std. Error t value Pr(>|t|)    
## (Intercept) 7.20588   0.11520  62.551 < 2.2e-16 ***
## TreatmentTRUE 0.98829   0.16252   6.081 5.838e-09 ***
## ---      
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1 
##
## Residual standard error: 1.1635 on 203 degrees of freedom
## Multiple R-squared:  0.15409, Adjusted R-squared:  0.14992 
## F-statistic: 36.978 on 1 and 203 DF, p-value: 5.8378e-09

lowerci<-0.98829-1.96*0.16252
lowerci

## [1] 0.6697508

upperci<-0.98829+1.96*0.16252
upperci

## [1] 1.3068292

```

The ATE of treatment on grade is **0.98829**, the 95% confidence interval is **[0.6697508, 1.3068292]**.

```
##Fixed Effect Check ##Grade_Baseline
```

```
summary(felm(grade~grade_baseline, data=analysis))
```

```

##
## Call:
## felm(formula = grade ~ grade_baseline, data = analysis)
##
## Residuals:
##       Min     1Q   Median     3Q    Max 
## -5.31903 -0.87395  0.12605  0.68097  2.46126 
##
## Coefficients:
##             Estimate Std. Error t value Pr(>|t|)    
## (Intercept) 4.313387   0.618596  6.9729 4.278e-11 ***
## grade_baseline 0.445071   0.080514  5.5278 9.889e-08 ***
## ---
```

```

## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 1.1794 on 203 degrees of freedom
## Multiple R-squared(full model): 0.13083   Adjusted R-squared: 0.12655
## Multiple R-squared(proj model): 0.13083   Adjusted R-squared: 0.12655
## F-statistic(full model):30.557 on 1 and 203 DF, p-value: 9.8894e-08
## F-statistic(proj model): 30.557 on 1 and 203 DF, p-value: 9.8894e-08

```

Since the p-value is less than 0.05, so we reject the null hypothesis, so we have 95% confidence that the baseline has effect for the grade, that's what we want to do baseline during our survey. Thus, it's a fixed effect. ###Personal Gender

```
with(analysis, table(gender_p, grade))
```

```

##          grade
## gender_p  2  3  4  5  6  7  8  9
##        0  0  0  2  3  7 23 56 39
##        1  0  0  1  3 11 16 19 17

```

```
male_grade<-analysis[gender_p==1, grade]
table(male_grade)
```

```

## male_grade
##  4  5  6  7  8  9
##  1  3 11 16 19 17

```

```
female_grade<-analysis[gender_p==0, grade]
table(female_grade)
```

```

## female_grade
##  4  5  6  7  8  9
##  2  3  7 23 56 39

```

```
t.test(male_grade, female_grade)
```

```

##
##  Welch Two Sample t-test
##
## data: male_grade and female_grade
## t = -2.1912, df = 116.782, p-value = 0.030423
## alternative hypothesis: true difference in means is not equal to 0
## 95 percent confidence interval:
## -0.746452065 -0.037704077
## sample estimates:
## mean of x mean of y
## 7.4925373 7.8846154

```

Since the p-value is 0.030423 which smaller than 0.05, so we reject the null hypothesis, so we have 95% confidence that the true difference in means is not equal to 0, so which means it's not 50/50 split by gender in each grade level, so the experiment didn't achieve its desired randomizaion, so we need to consider gender as fixed effect.

###Personal Personality

```

with(analysis, table(personality_p, grade))

##          grade
## personality_p 2 3 4 5 6 7 8 9
##             0 0 0 1 2 5 14 21 26
##             1 1 1 1 3 9 20 30 19

logical_grade<-analysis[personality_p==1, grade]
table(logical_grade)

## logical_grade
## 2 3 4 5 6 7 8 9
## 1 1 1 3 9 20 30 19

emotional_grade<-analysis[personality_p==0, grade]
table(emotional_grade)

## emotional_grade
## 4 5 6 7 8 9
## 1 2 5 14 21 26

t.test(logical_grade, emotional_grade)

##
##  Welch Two Sample t-test
##
## data: logical_grade and emotional_grade
## t = -1.92402, df = 150.802, p-value = 0.056235
## alternative hypothesis: true difference in means is not equal to 0
## 95 percent confidence interval:
## -0.802585092 0.010659626
## sample estimates:
## mean of x mean of y
## 7.4880952 7.8840580

```

Since the p-value is 0.056235 which larger than 0.05, so we fail to reject the null hypothesis, so we have 95% confidence that the true difference in means is not equal to 0, so which means it's 50/50 split by personality in each grade level, so the experiment achieve its desired randomizaion, so we do need to consider personality as fixed effect. ####Class Since most of our survey participants are around Graduates, but their classes guessing of pictures are randomly, so we do not think it's a fixed effect here.

```

summary(felm(grade~Treatment | grade_baseline + gender_p, data=analysis))

##
## Call:
##   feml(formula = grade ~ Treatment | grade_baseline + gender_p,      data = analysis)
##
## Residuals:
##       Min     1Q    Median     3Q     Max 
## -2.86147 -0.57468  0.13280  0.55207  1.85032

```

```

## 
## Coefficients:
##             Estimate Std. Error t value Pr(>|t|)    
## TreatmentTRUE 1.00573   0.13825  7.275 8.977e-12 ***
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## 
## Residual standard error: 0.95269 on 189 degrees of freedom
##   (8 observations deleted due to missingness)
## Multiple R-squared(full model): 0.33205   Adjusted R-squared: 0.30731 
## Multiple R-squared(proj model): 0.21877   Adjusted R-squared: 0.18983 
## F-statistic(full model):13.422 on 7 and 189 DF, p-value: 5.028e-14
## F-statistic(proj model): 52.925 on 1 and 189 DF, p-value: 8.9765e-12

```

##Limitation

```
summary(felm(grade~Treatment+personality | grade_baseline + gender_p, data=analysis))
```

```

## 
## Call:
##     feml(formula = grade ~ Treatment + personality | grade_baseline +      gender_p, data = analysis)
## 
## Residuals:
##     Min      1Q      Median      3Q      Max  
## -2.951298 -0.672204 -0.009534  0.578417  1.757184
## 
## Coefficients:
##             Estimate Std. Error t value Pr(>|t|)    
## TreatmentTRUE 0.66267   0.12955  5.1153 7.69e-07 ***
## personality    1.11184   0.14692  7.5676 1.65e-12 *** 
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## 
## Residual standard error: 0.8363 on 188 degrees of freedom
##   (8 observations deleted due to missingness)
## Multiple R-squared(full model): 0.48801   Adjusted R-squared: 0.46622 
## Multiple R-squared(proj model): 0.40118   Adjusted R-squared: 0.3757 
## F-statistic(full model):22.399 on 8 and 188 DF, p-value: < 2.22e-16
## F-statistic(proj model): 62.975 on 2 and 188 DF, p-value: < 2.22e-16

```

```
summary(felm(grade~Treatment+class | grade_baseline + gender_p, data=analysis))
```

```

## 
## Call:
##     feml(formula = grade ~ Treatment + class | grade_baseline + gender_p,      data = analysis)
## 
## Residuals:
##     Min      1Q      Median      3Q      Max  
## -2.88656 -0.55989  0.15496  0.58122  1.92812
## 
## Coefficients:
##             Estimate Std. Error t value Pr(>|t|)    
## TreatmentTRUE 1.00573   0.13825  7.275 8.977e-12 ***
## 
## Residual standard error: 0.95269 on 189 degrees of freedom
##   (8 observations deleted due to missingness)
## Multiple R-squared(full model): 0.33205   Adjusted R-squared: 0.30731 
## Multiple R-squared(proj model): 0.21877   Adjusted R-squared: 0.18983 
## F-statistic(full model):13.422 on 7 and 189 DF, p-value: 5.028e-14
## F-statistic(proj model): 52.925 on 1 and 189 DF, p-value: 8.9765e-12

```

```

## TreatmentTRUE 0.87703 0.13716 6.3943 1.293e-09 ***
## classSophomore 0.51845 0.22005 2.3561 0.019521 *
## classJunior 0.59990 0.22725 2.6399 0.009006 **
## classSenior 0.54328 0.22590 2.4049 0.017167 *
## classGraduates 0.96262 0.23305 4.1305 5.487e-05 ***
## classPhD 0.98737 0.35738 2.7628 0.006312 **
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.9185 on 184 degrees of freedom
##   (8 observations deleted due to missingness)
## Multiple R-squared(full model): 0.39555   Adjusted R-squared: 0.35613
## Multiple R-squared(proj model): 0.29304   Adjusted R-squared: 0.24693
## F-statistic(full model):10.034 on 12 and 184 DF, p-value: 5.213e-15
## F-statistic(proj model): 12.711 on 6 and 184 DF, p-value: 5.5137e-12

```

```
summary(felm(grade~Treatment*personality | grade_baseline + gender_p, data=analysis))
```

```

##
## Call:
##   feml(formula = grade ~ Treatment * personality | grade_baseline +      gender_p, data = analysis)
##
## Residuals:
##       Min        1Q     Median        3Q       Max
## -3.008968 -0.632629  0.052621  0.596440  1.889850
##
## Coefficients:
##                               Estimate Std. Error t value Pr(>|t|)
## TreatmentTRUE             1.15764   0.28782  4.0221 8.363e-05 ***
## personality                 1.29341   0.17379  7.4425 3.495e-12 ***
## TreatmentTRUE:personality -0.61382   0.31930 -1.9224  0.05608 .
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.83036 on 187 degrees of freedom
##   (8 observations deleted due to missingness)
## Multiple R-squared(full model): 0.49793   Adjusted R-squared: 0.47377
## Multiple R-squared(proj model): 0.41278   Adjusted R-squared: 0.38452
## F-statistic(full model):20.606 on 9 and 187 DF, p-value: < 2.22e-16
## F-statistic(proj model): 43.817 on 3 and 187 DF, p-value: < 2.22e-16

```

```
summary(felm(grade~Treatment*class| grade_baseline + gender_p, data=analysis))
```

```

##
## Call:
##   feml(formula = grade ~ Treatment * class | grade_baseline + gender_p,      data = analysis)
##
## Residuals:
##       Min        1Q     Median        3Q       Max
## -2.83331 -0.54880  0.11490  0.53303  1.82092
##
## Coefficients:
##                               Estimate Std. Error t value Pr(>|t|)
```

```

## TreatmentTRUE          0.566200  0.361649  1.5656  0.119208
## classSophomore         0.364933  0.293266  1.2444  0.214989
## classJunior            0.366625  0.297905  1.2307  0.220057
## classSenior             0.351909  0.287017  1.2261  0.221775
## classGraduates          1.024126  0.347598  2.9463  0.003644 **
## classPhD                1.304569  0.611522  2.1333  0.034261 *
## TreatmentTRUE:classSophomore 0.388238  0.458820  0.8462  0.398590
## TreatmentTRUE:classJunior   0.566018  0.474129  1.1938  0.234134
## TreatmentTRUE:classSenior    0.498612  0.463692  1.0753  0.283684
## TreatmentTRUE:classGraduates 0.062503  0.498265  0.1254  0.900316
## TreatmentTRUE:classPhD      -0.281937  0.784445  -0.3594  0.719713
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.9233 on 179 degrees of freedom
##   (8 observations deleted due to missingness)
## Multiple R-squared(full model): 0.40581   Adjusted R-squared: 0.34938
## Multiple R-squared(proj model): 0.30504   Adjusted R-squared: 0.23904
## F-statistic(full model):7.1912 on 17 and 179 DF, p-value: 3.3542e-13
## F-statistic(proj model): 7.1426 on 11 and 179 DF, p-value: 5.1172e-10

summary(felm(grade~personality*class | grade_baseline + gender_p, data=analysis))

## Warning in chol.default(mat, pivot = TRUE, tol = tol): the matrix is either
## rank-deficient or indefinite

## Warning in chol.default(mat, pivot = TRUE, tol = tol): the matrix is either
## rank-deficient or indefinite

##
## Call:
##   feml(formula = grade ~ personality * class | grade_baseline +      gender_p, data = analysis)
##
## Residuals:
##       Min     1Q     Median      3Q     Max
## -3.27503 -0.44463  0.19984  0.56847  1.68049
##
## Coefficients:
##                               Estimate Std. Error t value Pr(>|t|)
## personality                 1.49500   0.31884  4.6889 5.41e-06 ***
## classSophomore               0.79088   0.35229  2.2450  0.02599 *
## classJunior                  0.66482   0.36401  1.8264  0.06945 .
## classSenior                  0.44114   0.36193  1.2189  0.22449
## classGraduates                1.07569   0.49846  2.1580  0.03225 *
## classPhD                      0.68842   0.36221  1.9006  0.05895 .
## personality:classSophomore -0.53948   0.44093 -1.2235  0.22274
## personality:classJunior      -0.30930   0.45960 -0.6730  0.50183
## personality:classSenior      -0.15549   0.44528 -0.3492  0.72734
## personality:classGraduates   -0.38241   0.56946 -0.6715  0.50274
## personality:classPhD          NA        NA        NA        NA
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##

```

```
## Residual standard error: 0.87116 on 180 degrees of freedom
##   (8 observations deleted due to missingness)
## Multiple R-squared(full model): 0.46807   Adjusted R-squared: 0.42079
## Multiple R-squared(proj model): 0.37786   Adjusted R-squared: 0.32256
## F-statistic(full model):9.8995 on 16 and 180 DF, p-value: < 2.22e-16
## F-statistic(proj model): 9.9387 on 11 and 180 DF, p-value: 5.2209e-14
```

We have one optional question in the end of our survey to ask whether people can detect our purpose or not, and they can take a guess.

```
guess <- read_csv("glasses.csv")
```

```
## Parsed with column specification:
## cols(
##   `Can you guess the purpose of our experiment? (optional)` = col_character()
## )
```

```
names(guess)
```

```
## [1] "Can you guess the purpose of our experiment? (optional)"
```

```
names(guess)<- "purpose_guess"
```