

Finding Optimal Locations at Taipei & New Taipei City to Open Convenience Store

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Finding Optimal Locations are essential for stakeholder

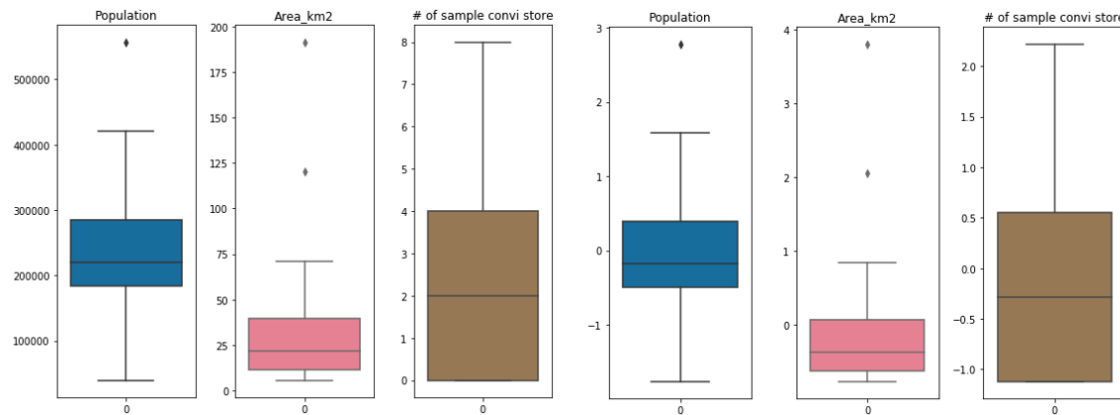
- ▶ Convenience store has been the most happening business in Taiwan
- ▶ Such variables are need to consider in order to get optimal profit:
 - ▶ Number of population in each district
 - ▶ Area size for each district
 - ▶ Sample number of existing convenience store
- ▶ Finding best districts location that could generate optimal profit will give stakeholder benefit

Data acquisition and cleaning

- ▶ Taipei and New Taipei City Districts lists, population and area size can be found in [Wikipedia](#)
- ▶ Approximate latitude and longitude for each district extracted using geolocator
- ▶ Number of existing of convenience store are extracted using Foursquare API
- ▶ removed districts that belong to mountain, beach or rural area.

Data engineering

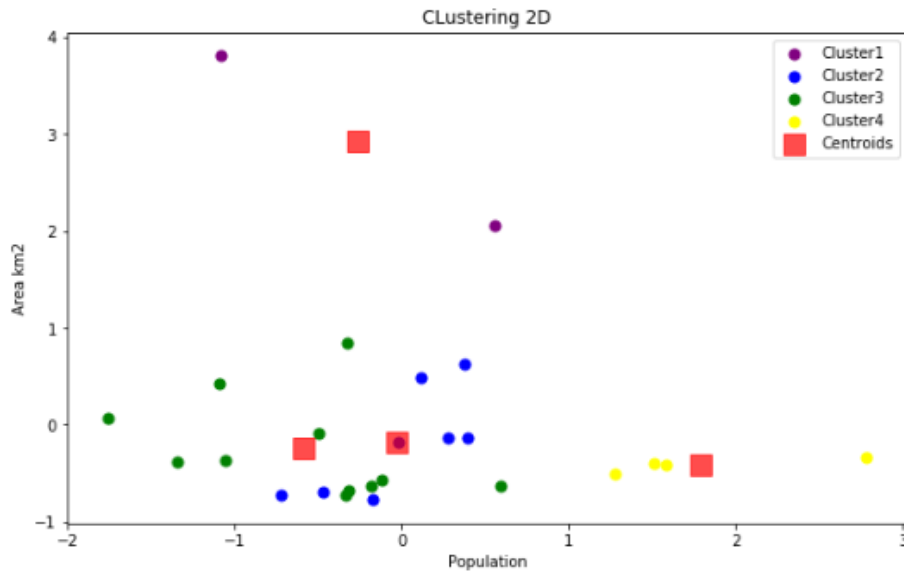
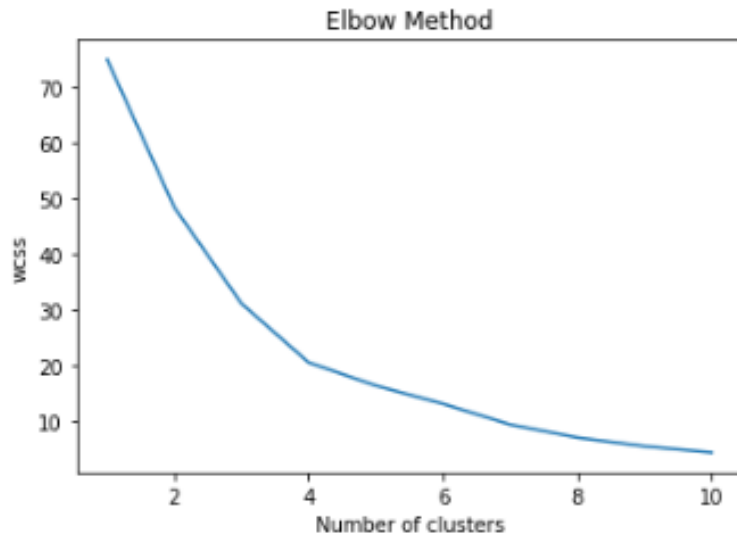
- ▶ For number of existing convenience store, only extract from radius 1km as sample of numbers
- ▶ sum all the sample number of existing convenience store for each district as one of the variables
- ▶ normalize the three variables {Population, area size and sample number of convenience store} to remove its 'metrics'



Before(left) VS After(Right) Normalization

Clustering Model

- ▶ Using Elbow method to determine best K
- ▶ Cluster districts into 4 different groups (K=4)



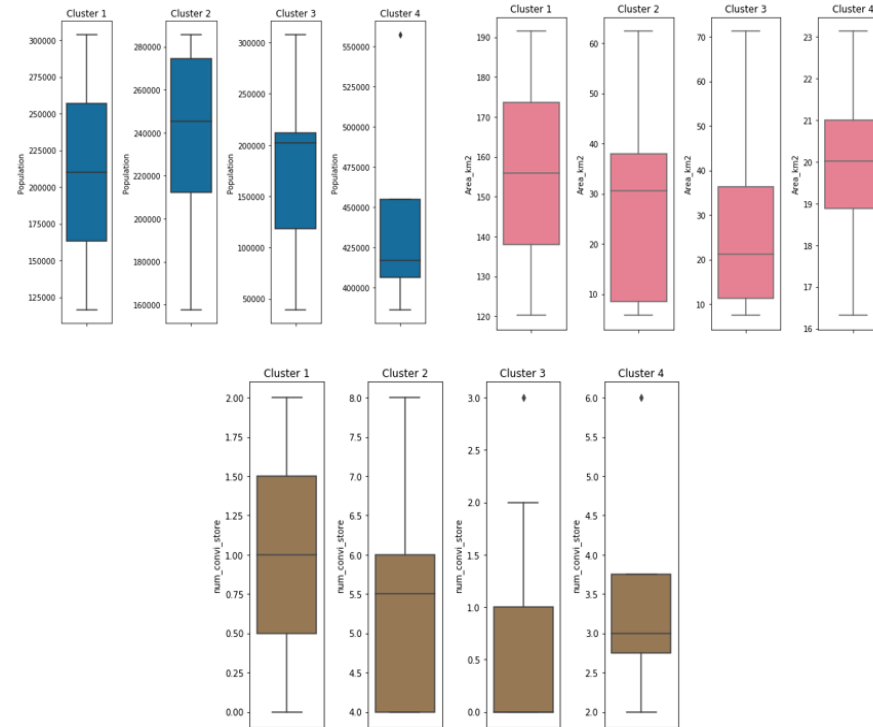
Analysis & Results

Cluster Characteristics:

- Cluster 1: lower mid of population, large area, lower mid number of existing convenience store
- Cluster 2: upper mid of population, upper mid area, big number of existing convenience store
- Cluster 3: small population, lower mid area, low number of existing convenience store
- Cluster 4: large population, small area, upper mid number of existing convenience store

Apply scoring method to get the best cluster:

- give score 1-4 from low to big for area and population
 - give opposite score as 1-4 from large to small for number of available convenience store
- Best Cluster: Cluster 2



Cluster	Population	Area	# of store	Total
1	2	4	2	8
2	3	3	4	10
3	1	2	1	4
4	4	1	3	8

Conclusion

- Proposed best districts are: Yonghe District, Tucheng District, Zhongzheng District, Wanhua District, Wenshan District, Neihu District, Shilin District, Beitou District.

Future Directions

- For future research, we could add variables such as real estate availability, levels of noise / proximity to major roads and attractiveness of each location to get much accurate and narrower group of districts.