LEASE MANAGEMENT

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College Code: BRUBH

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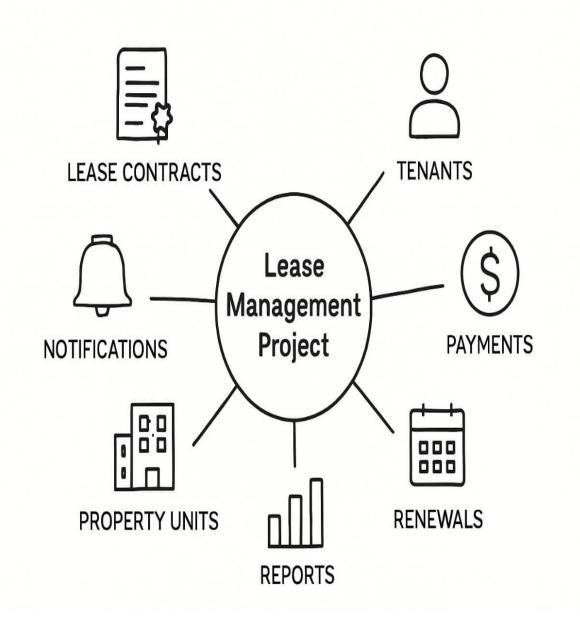
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1.INTRODUCTION

1.1 Project Overview

Salesforce lease management systems aim to simplify handling lease agreements, tenant information, lease renewals, payments, and vacancy tracking. These systems typically allow property owners or managements. Generate dashboards and repot showing metrics like total vacancies, occupied units, and revenue generated



1.2 Purpose

The lease management is to effectively organize, monitor, and administer leases for properties or assets to optimize their usage, ensure timely payments, and maintain compliance. It aims to automate lease related workflows, reduce manual error, and provide better visibility and control over lease contracts and tenant interactions.

DEVELOPMEMT PHASE

Creating Developer Account:

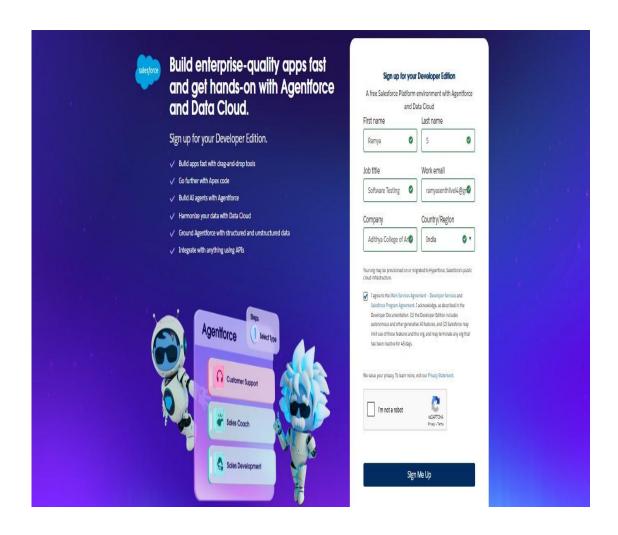
By using this URL - https://www.salesforce.com/form/developer-signup/?d=pb

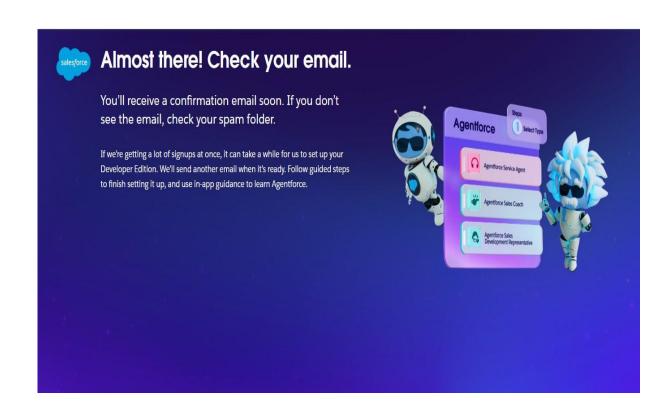
- 1. First name & Last name
- 2. Email
- 3. Role: Developer
- 4. Company: College Name
- 5. County: India
- 6. Postal Code: pin code
- 7. Username: should be a combination of your name and company

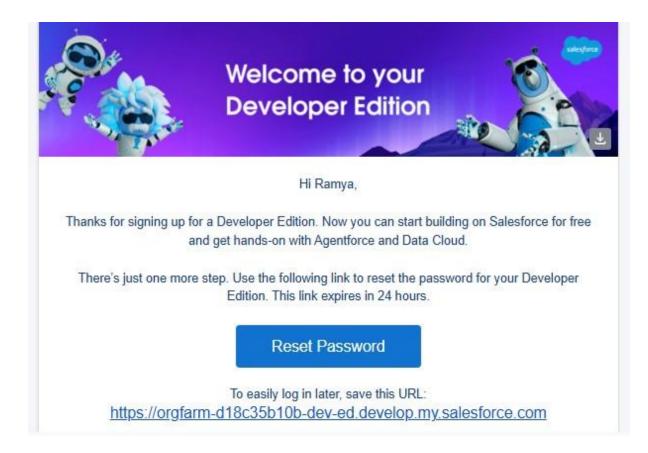
This need not be an actual email id you can give anything in the

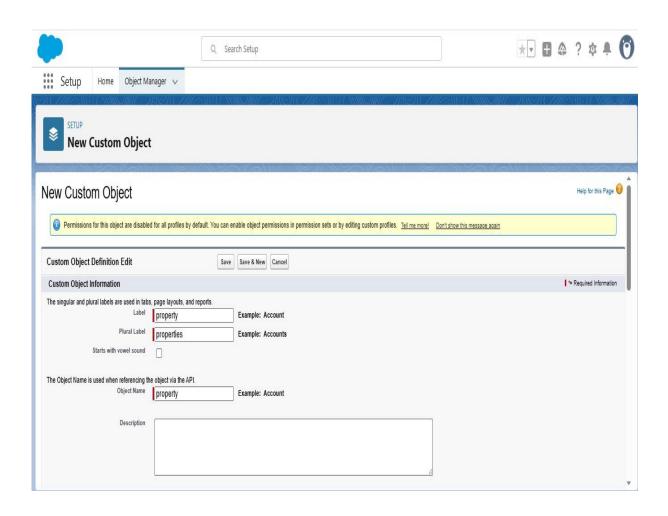
format: username@organization.com

Click on sign me up after filling these.

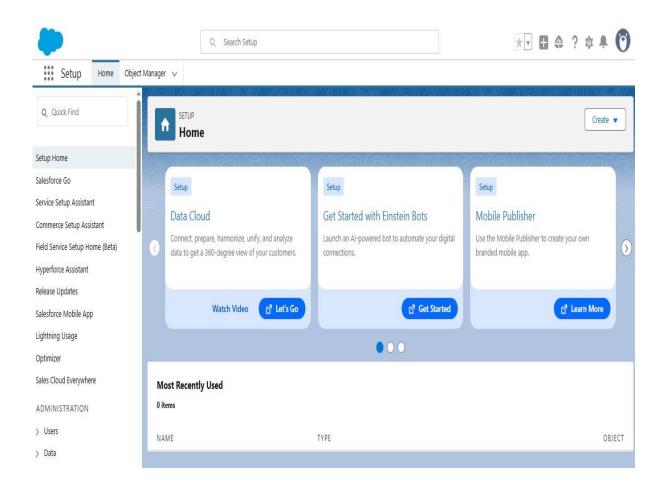






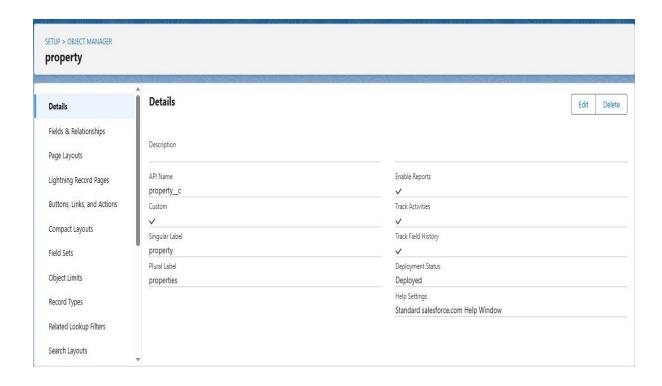


• Create an object: Property, Tenant, Payment, Lease.



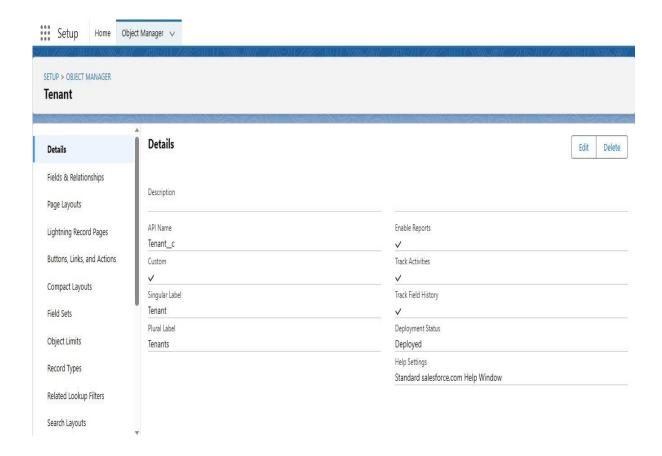
To create an object:

- 1. From the setup page >> Click on Object Manager >> Click on Create >> Click on Custom Object.
- 1. Enter the label name>> property
- 2. Plural label name>> property
- 3. Enter Record Name Label and Format
- Record Name >>property Name
- Data Type >> Text
- 2. Click on Allow reports and Track Field History, Allow Activities
- 3. Allow search >> Save.



To create an object:

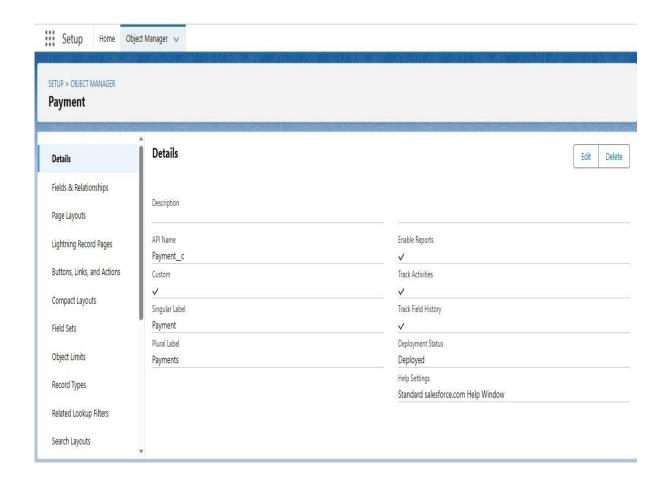
- 1. From the setup page >> Click on Object Manager >> Click on Create >> Click on Custom Object.
- 1. Enter the label name>> Tenant
- 2. Plural label name>> Tenants
- 3. Enter Record Name Label and Format
- Record Name >> Tenant Name
- Data Type >> Text
- 2. Click on Allow reports and Track Field History, Allow Activities
- 3. Allow search >> Save.
 - Data Type >> Text
- 4. Click on Allow reports and Track Field History, Allow Activities
- 5. Allow search >> Save.



To create an object:

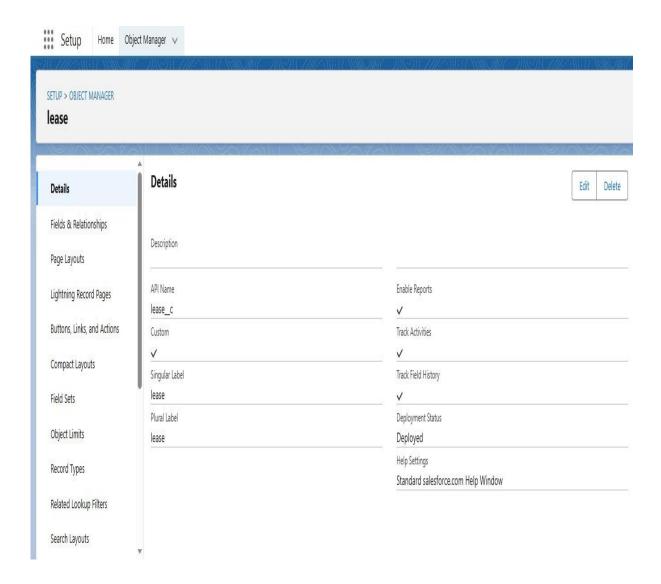
- 1. From the setup page >> Click on Object Manager >> Click on Create >> Click on Custom Object.
- 2. Enter the label name>> Payment
- 3. Plural label name>> Payment
- 4. Enter Record Name Label and Format
- Record Name >> Payment Name
- Data Type >> Text
- 5. Click on Allow reports and Track Field History, Allow Activities

Allow search >> Save.

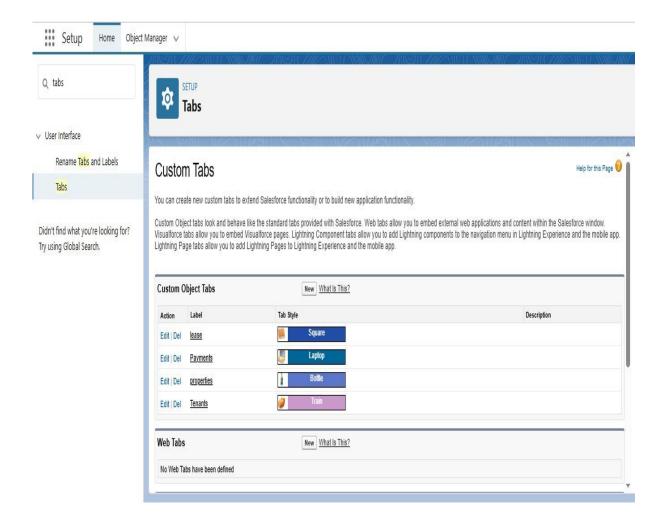


To create an object:

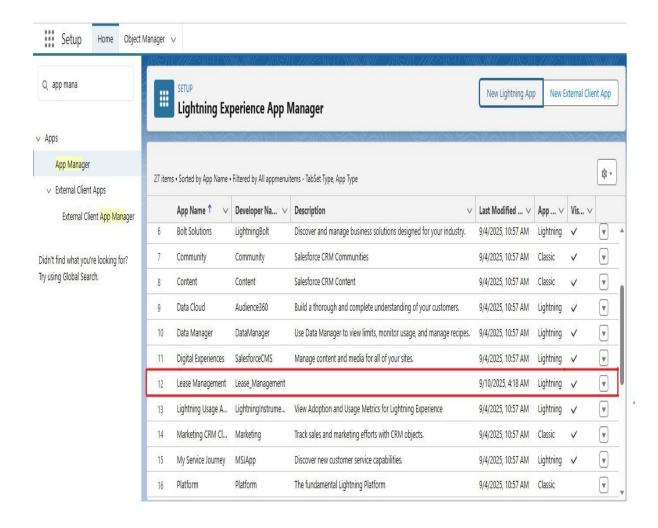
- 1. From the setup page >> Click on Object Manager >> Click on Create >> Click on Custom Object.
- 1. Enter the label name>> lease
- 2. Plural label name>> lease
- 3. Enter Record Name Label and Format
- Record Name >> lease Name
- Data Type >> Text
- 2. Click on Allow reports and Track Field History, Allow Activities
- 3. Allow search >> Save.



- Go to setup page >>type Tabs in Quick Find bar >> click on tabs >> New (under custom object tab)
- 1. Select Object (property) >> Select the tab style >> Next (Add to profiles page) keep it as default >> Next (Add to Custom App) uncheck the include tab.
- 2. Make sure that the Append tab to users' existing personal customizations is checked.
- 3. Click save



- Create a Lightning App.
- An app is a collection of items that work together to serve a particular function. In Lightning Experience, Lightning apps gives users access to sets of objects, tabs, and other items all in one convenient bundle in the navigation bar.
- Lightning apps let you brand your apps with a custom colour and logo. You
 can even include a utility bar and Lightning page tabs in your Lightning app.
 Members of your org can work more efficiently by easily switching between
 apps.



• Configured Fields and Relationship.

Fill the Above as following:

Field Label: Name

Field Name: gets auto generated

Length: 25

Required: check box

Click on Next >> Next >> Save and new.

2. To create another fields in an object:

- 1. Go to setup >> click on Object Manager >> type object name(property) in search bar >> click on the object.
- 2. Now click on "Fields & Relationships" >> New
- 3. Select Data type as a "Long Text" and Click on Next

- 4. Fill the Above as following:
- Field Label: Address
- Field Name: gets auto generated
- Click on Next >> Next >> Save and new.
 - 3. To create another fields in an object:
 - 5. Go to setup >> click on Object Manager >> type object name(property) in search bar >> click on the object.
 - 6. Now click on "Fields & Relationships" >> New
 - 7. Select Data type as a "picklist" and Click on Next
 - 8. Fill the Above as following:
- Field Label: Type
- Field Name: gets auto generated
- Enter values, with each value separated by a new line
- Enter these values

1BHK

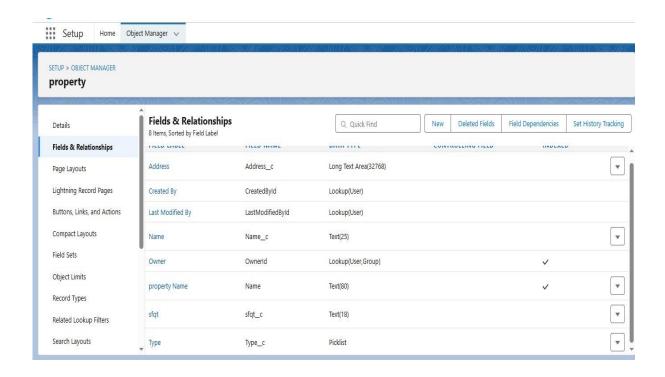
2BHK

3BHK

• Click on Next >> Next >> Save and new.

To create another fields in an object:

- 9. Go to setup >> click on Object Manager >> type object name(property) in search bar >> click on the object.
- 10. Now click on "Fields & Relationships" >> New
- 11. Select Data type as a "Text" and Click on Next
- 12. Fill the Above as following:
- Field Label: sfqt
- Field Name: gets auto generated
- Length: 18
- Click on Next >> Next >> Save.



- Go to setup >> click on Object Manager >> type object name(Tenant) in search bar >> click on the object.
- 2. Now click on "Fields & Relationships" >> New
- 3. Select Data type as a "Email" and Click on Next
- 4. Fill the Above as following:
 - Field Label: Email
 - · Field Name: gets auto generated
 - Click on required check box
 - Click on Next >> Next >> Save and new.

Go to setup >> click on Object Manager >> type object name (Tenant) in search bar
 >> click on the object.

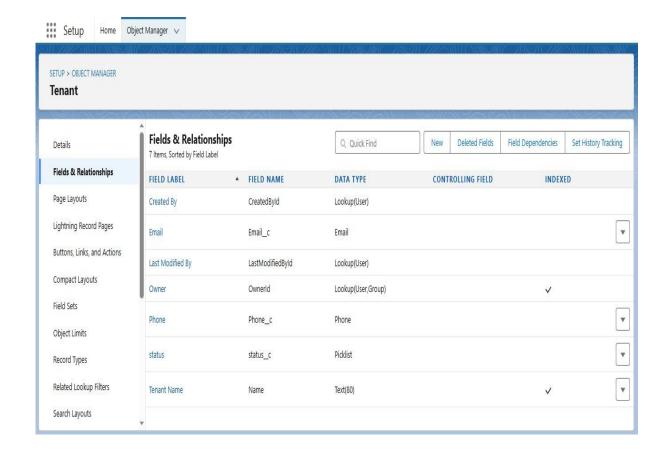
- 1. Now click on "Fields & Relationships" >> New
- 2. Select Data type as a "phone" and Click on Next
- 3. Fill the Above as following:
- Field Label: Phone
- Field Name: gets auto generated
- Click on Next >> Next >> Save and new.

- 5. Go to setup >> click on Object Manager >> type object name (Tenant) in search bar >> click on the object.
- 6. Now click on "Fields & Relationships" >> New
- 7. Select Data type as a "picklist" and Click on Next
- 8. Fill the Above as following:
 - Field Label: status
 - Field Name: gets auto generated
 - Enter values, with each value separated by a new line
 - Enter these values

Stay

Leaving

• Click on Next >> Next >> Save



- Go to setup >> click on Object Manager >> type object name(Lease) in search bar >> click on the object.
- 2. Now click on "Fields & Relationships" >> New
- 3. Select Data type as a "Date" and Click on Next
- 4. Fill the Above as following:
 - Field Label: start date
 - Field Name: gets auto generated
 - Click on Next >> Next >> Save and new.

1.Go to setup >> click on Object Manager >> type object name(Lease) in search bar >> click on the object.

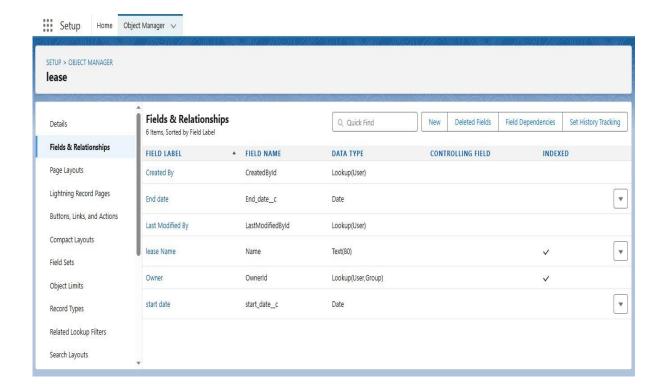
- 2. Now click on "Fields & Relationships" >> New
- 3. Select Data type as a "Date" and Click on Next

4. Fill the Above as following:

• Field Label: End date

Field Name: gets auto generated

• Click on Next >> Next >> Save and new.



- 1.Go to setup >> click on Object Manager >> type object name (Payment for tenant) in search bar >> click on the object.
- 2. Now click on "Fields & Relationships" >> New
- 3. Select Data type as a "Date" and Click on Next
- 4. Fill the Above as following:
 - Field Label: Payment date
 - Field Name: gets auto generated
 - Click on Next >> Next >> Save and new.

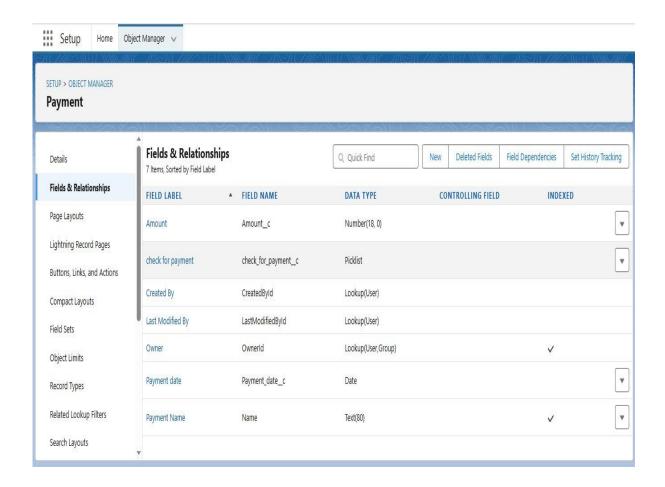
- 1.Go to setup >> click on Object Manager >> type object name (Payment for tenant) in search bar >> click on the object.
- 2. Now click on "Fields & Relationships" >> New
- 3. Select Data type as a "Number" and Click on Next
- 4. Fill the Above as following:
 - Field Label: Amount
 - Length: 18
 - Field Name: gets auto generated
 - Click on Next >> Next >> Save and new.

To create another fields in an object:

- 1.Go to setup >> click on Object Manager >> type object name (Payment for tenant) in search bar >> click on the object.
- 2. Now click on "Fields & Relationships" >> New
- 3. Select Data type as a "picklist" and Click on Next
- 4. Fill the Above as following:
 - Field Label: check for payment
 - Field Name: gets auto generated
 - Enter values, with each value separated by a new line

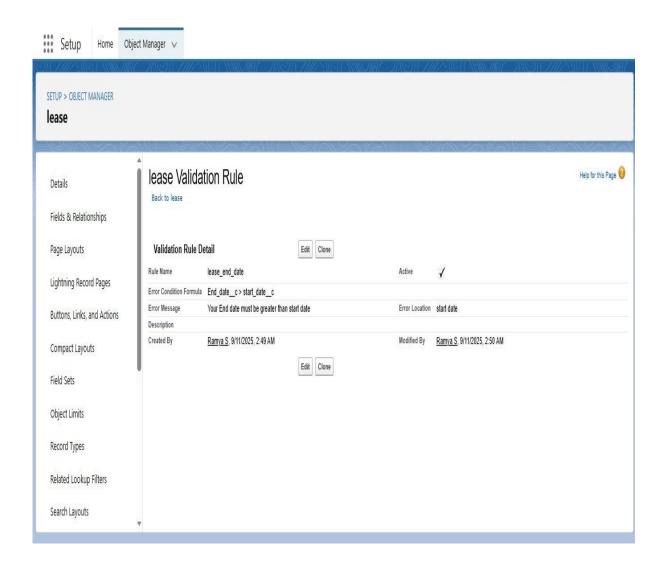
Enter these values Paid Not paid

• Click on Next >> Next >> Save and new.



- Create a validation Rule to an lease object.
- 1. Go to the setup page >> click on object manager >> From drop down click edit for Lease object.
- 2. Click on the validation rule >> click New.
- 3. Enter the Rule name as "lease_end_date".
- 4. Insert the Error Condition Formula as: End_date__c > start_date__c

5. Enter the Error Message as "Your End date must be greater than start date", select the Error location as Field and select the field as "start date", and click Save



To create Email Template:

- 1. Go to setup in quick find box enter email template >> click on classic Email Template.
- 2. Click on >> New Email Template===>Choose text

Folder: Unfiled public Classic Email templates

Click on available for use

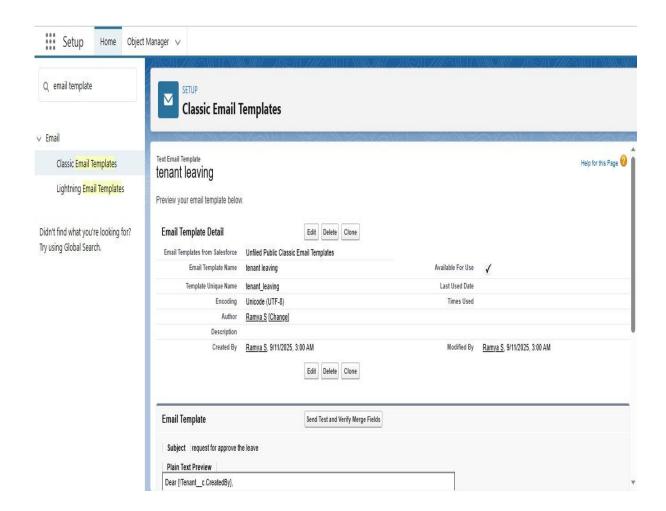
- 3. Email Template Name is "tenant leaving"
- 4. Template Unique Name: Auto populated

- 5. Subject: " request for approve the leave"
- 6. Email body:

Dear {!Tenant___c.CreatedBy},

Please approve my leave

7. Save



- Go to setup in quick find box enter email template >> click on classic Email Template.
- 2. Click on >> New Email Template===>Choose text

Folder: Unfiled public Classic Email templates

Click on available for use

3. Email Template Name is "Leave approved"

4. Template Unique Name: Auto populated

5. Subject: "Leave approved"

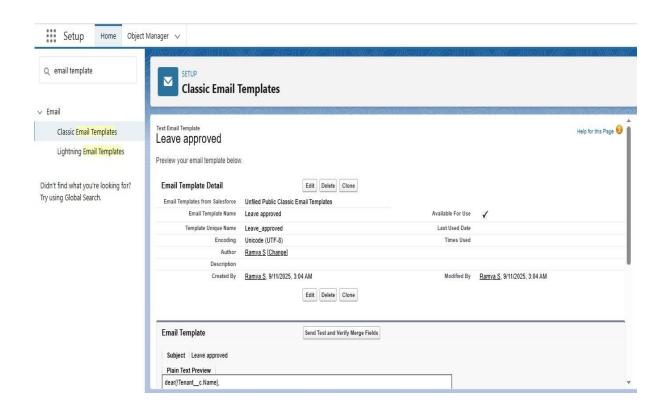
6. Email body:

dear{!Tenant c.Name},

I hope this message finds you well. I am writing to inform you that I have received your email confirming the approval of my leave request. I would like to express my gratitude for considering and approving my time off.

your leave is approved. You can leave now

8. Save



Go to setup in quick find box enter email template >> click on classic Email Template.

2. Click on >>New Email Template===>Choose text

Folder: Unfiled public Classic Email templates

Click on available for use

3. Email Template Name is "Leave rejected"

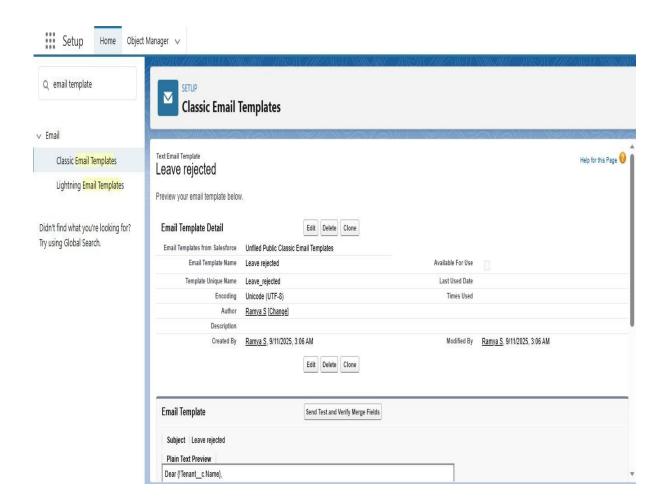
4. Template Unique Name: Auto populated

5. Subject: "Leave rejected"

Email body: Dear {!Tenant__c.Name},

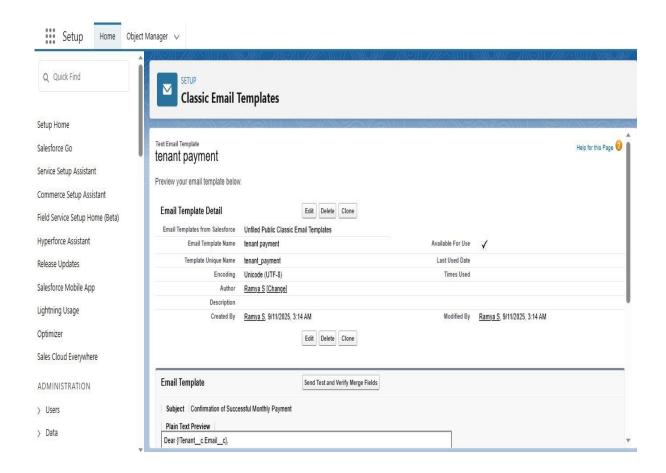
I hope this email finds you well. Your contract has not ended. So we can't approve your leave your leave has rejected

7. Save



Go to setup in quick find box enter email template >> click on classic Email Template
2. Click on >> New Email Template===>Choose text
Folder: Unfiled public Classic Email templates
Click on available for use
3. Email Template Name is "Tenant Email"
4. Template Unique Name: Auto populated
5. Subject: "Urgent: Monthly Rent Payment Reminder"
6. Email body:
Dear {!Tenantc.Name},
I trust this email finds you well. We appreciate your continued tenancy at our property and
hope you have been comfortable in your residence.
This communication is a friendly reminder regarding your monthly rent payment, which is currently outstanding. As outlined in our rental agreement, the payment is due. To ensure the smooth operation of our property management and to avoid any inconvenience, we kindly request you to settle the payment at your earliest convenience.

7. Save



Go to setup in quick find box enter email template >> click on classic Email Template.

2. Click on >> New Email Template===>Choose text

Folder: Unfiled public Classic Email templates

Click on available for use

3. Email Template Name is "tenant payment"

4. Template Unique Name: Auto populated

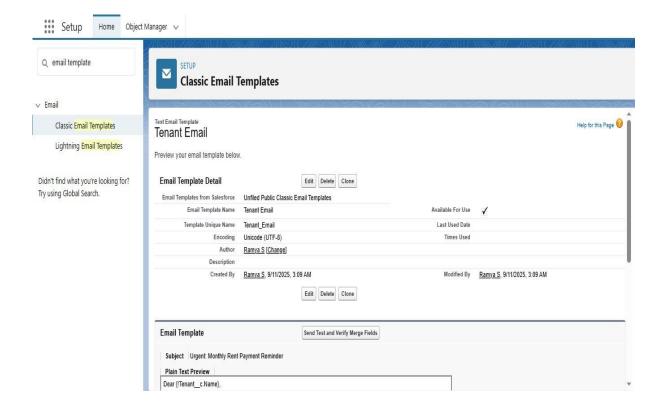
5. Subject: "Confirmation of Successful Monthly Payment"

6. Email body:

Dear {!Tenant__c.Email__c},

We hope this email finds you well. We are writing to inform you that we have successfully received your monthly payment. Thank you for your prompt and diligent payment.

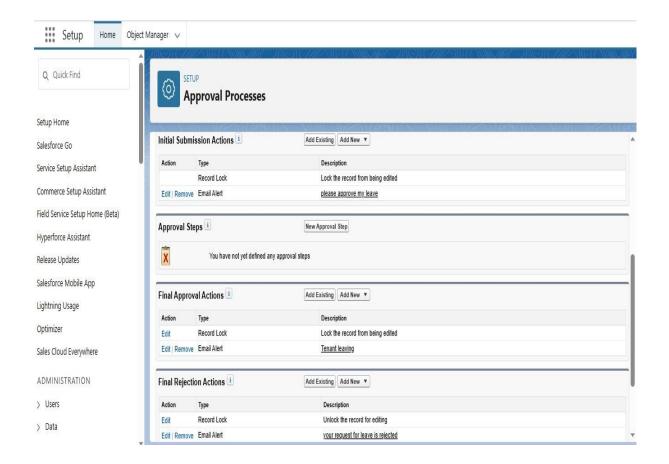
7. Save



• Create Approval Process and initial submission.

To create fields in an object:
1.Go to setup >> Approval Processes in quick find bar>>click on it
Manage Approval Process For >> "Tenant" from the drop down.
3.Click on "Create New Approval Process" >> Use standard setup wizard.
4. Process Name "check for vacant" >> Click Next.
5. Field "Tenant:status" >> Operator: Not equals, Value >> Click on the lookup filter icon and select "Leaving".
6.Click insert field, then click Next.
7. Next Automated Approver determined by "None" from the drop down.
8. Select the "Administrators ONLY can edit records during the approval process". Then Next.
9. Click on next leave the email template click on next
10.From the available fields select >> Tenant Name, and then add >>Add it to the selected.Then Next.
Make sure Display approver history is checked.
 And under security settings check the "Allow approvers to access the approval page only from within the Salesforce application. (Recommended)" option.

- 11.Submitter type Search>>Owner, Allowed Submitters>>Property Owner.Then Next.
 - Then click save.
 - Click on "i'll do this later. Take me back to the listing of all approval process for this object"
 - Click go



1. Under initial submission action click on add new and then select email alert.

2.Description: "please approve my leave".

3.unique name: auto populated

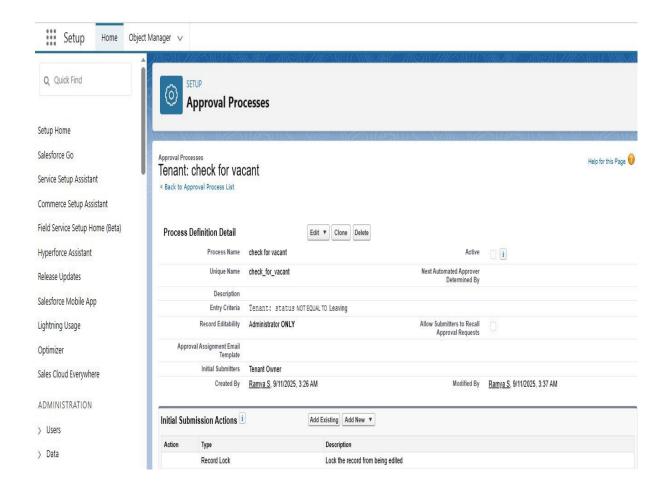
4.Email template: tenant leaving

5. Recipient type: Email field

6. Available Recipients: Email field: Email

7. From Email address: Current user's email

8. Click save.



- Create an apex trigger and apex handler.
 - 1.To create a new Apex Class follow the below steps: Click on the file >> New ? Apex Class.

- 2. Give the Apex Trigger name as "test", and select "Tenant c" from the dropdown for subject.
- 3.Click Submit.
- 4.Now write the code logic here

```
 \textit{File} \, \bullet \quad \textit{Edit} \, \bullet \quad \textit{Debug} \, \bullet \quad \textit{Test} \, \bullet \quad \textit{Workspace} \, \bullet \quad \textit{Help} \, \bullet \quad < \quad > \quad \\
test.apxt * X testHandler.apxc * X
  Code Coverage: None 🔻 API Version: 64 💌
                                                                                                                                                                                                                                Go To
  1 trigger test on Tenant_c (before insert)
   2
   3 * {
  4
               if(trigger.isInsert && trigger.isBefore){
  5 🔻
   6
                       testHandler.preventInsert(trigger.new);
1 7
   8
               }
  9
  10
  11 }
  12
  13
```

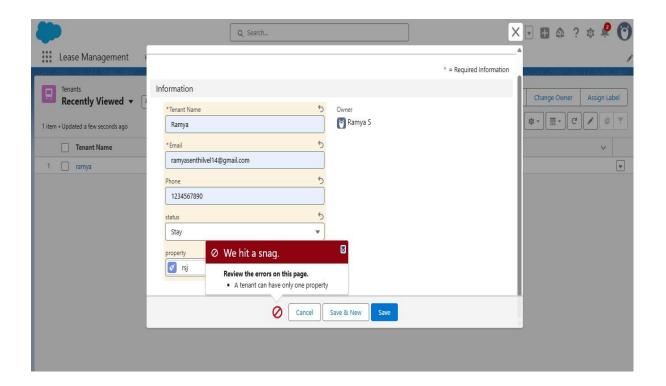
• To create a new Apex Class follow the below steps:

Click on the file >> New >>Apex Class.

2. Enter class name as testHandler.

```
File + Edit + Debug + Test + Workspace + Help + < >
 test.apxt * A testHandler.apxc * =
  Code Coverage: None • API Version: 64 M
  1 * public class testHandler {
  3 •
        public static void preventInsert(List<Tenant_c> newlist) {
  5
              Set<Id> existingPropertyIds = new Set<Id>();
  6
  7 ,
              for (Tenant_c existingTenant : [SELECT Id, Property_c FROM Tenant_c WHERE Property_c != null]) {
  8
  9
                 existingPropertyIds.add(existingTenant.Property_c);
  10
             }
  11
  12
  13
  14 🕶
              for (Tenant_c newTenant : newlist) {
  15
  16
  17
  18 •
                 if (newTenant.Property_c != null && existingPropertyIds.contains(newTenant.Property_c)) {
  19
  20
                      newTenant.addError('A tenant can have only one property');
  21
  22
                 }
  23
  24
             }
  25
  26
          }
  27
  28 }
```

Try to create new tenant with the existing property then it shows the error



Create Flow for monthly payment

- 1. Go to setup >> type Flow in quick find box >> Click on the Flow and Select the New Flow.
- 2. Select the record Triggered flow.Click on create.
- 3. Under Object select "Payment for tenant". Click on A record is updated.
- 4. Set entry condition

Under Condition Requirements

All Conditions are met

Field: check_for_paymentc	Operator: Equals	Value : paid

- 5. Click on: Every time a record is updated and meets the condition requirements
- 6. Click on: Actions and related records, done
- 7. Under record trigger flow click on "+" icon and select action

In action search for send email then click on send email (check below image)

8. Label: send email

API Name: send email

9. Label: send email

10. API Name: send email

11. Enable Body

12. Click on new resource

Under resource type select "Text Template"

API Name: emailbody

Under body: (paste the below text)

Dear {!\$Record.Tenant__r.Name},

We hope this email finds you well. We are writing to inform you that we have successfully received your monthly payment. Thank you for your prompt and diligent payment.

14. Click Done.

15. Enable recipient Address List

Paste this ?{!\$Record.Tenant__r.Email__c}

16. Click Done

17. Enable subject

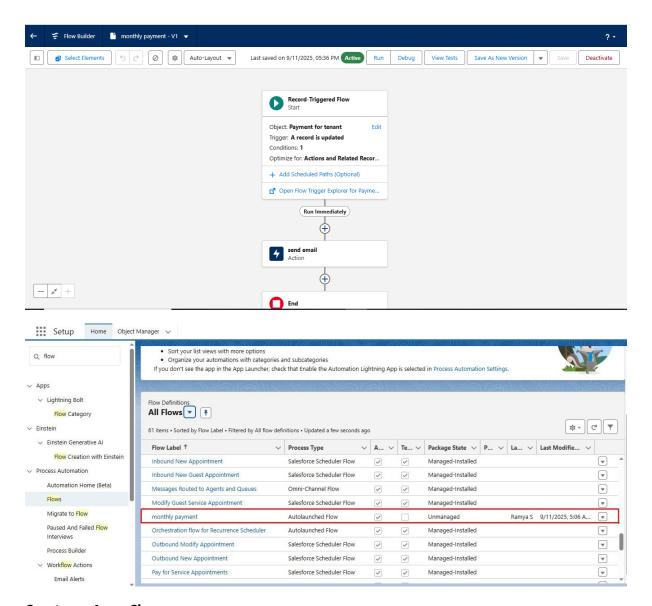
Pate this >> Confirmation of Successful Monthly Payment

18. Click on save

Flow label: monthly payment

Flow API Name: monthly_payment

Click on activate



Create an Apex Class

1. To create a new Apex Class follow the below steps:

Click on the file >> New >> Apex Class.

2. Enter class name as MonthlyEmailScheduler.

```
| Cost Compage Note - APT Weekers | St Town | The State of the Cost of the Cos
```

```
Apex logic:
global class MonthlyEmailScheduler implements Schedulable {
  global void execute(SchedulableContext sc) {
    Integer currentDay = Date.today().day();
    if (currentDay == 1) {
      sendMonthlyEmails();
    }
  }
  public static void sendMonthlyEmails() {
    List<Tenant__c> tenants = [SELECT Id, Email__c FROM Tenant__c];
    for (Tenant__c tenant : tenants) {
      String recipientEmail = tenant.Email c;
      String emailContent = 'I trust this email finds you well. I am writing to remind you that
the monthly rent is due Your timely payment ensures the smooth functioning of our rental
arrangement and helps maintain a positive living environment for all.';
      String emailSubject = 'Reminder: Monthly Rent Payment Due';
      Messaging.SingleEmailMessage email = new Messaging.SingleEmailMessage();
      email.setToAddresses(new String[]{recipientEmail});
      email.setSubject(emailSubject);
      email.setPlainTextBody(emailContent);
       Messaging.sendEmail(new Messaging.SingleEmailMessage[]{email});
    }
  }
```

Save the code.

Schedule Apex class

1. Enter Apex class in quick find box

2. Select schedule Apex

3. Enter job Name: MonthlyEmailScheduler

4. Apex class: MonthlyEmailScheduler

5. Frequency: Monthly===>select on day 1

6. Start date: 09/11/2025

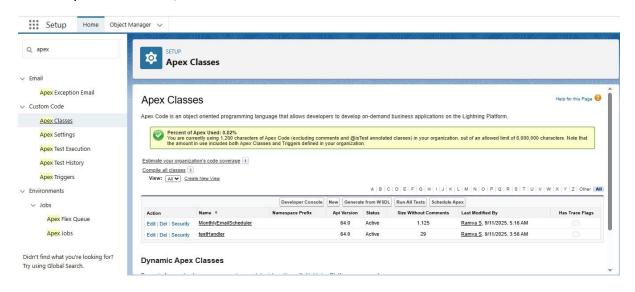
7. End date: 10/11/2025

8. Preferred start time: 03:00 am

9. save

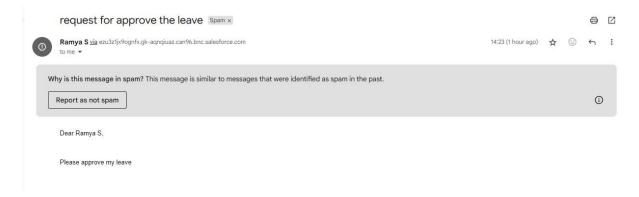
Testing the approval process

Enter any comment am\nd click on submit

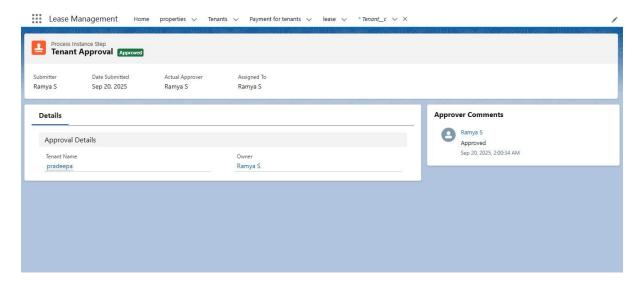


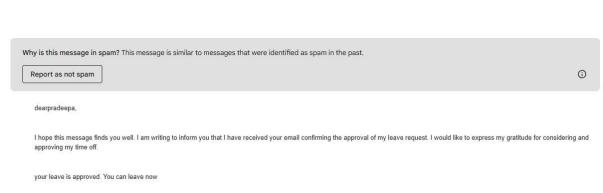
RESULT

Request for Approve the leave

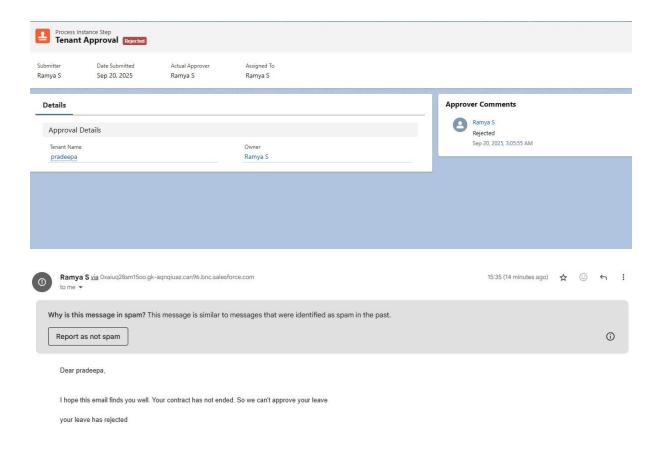


Leave Approved

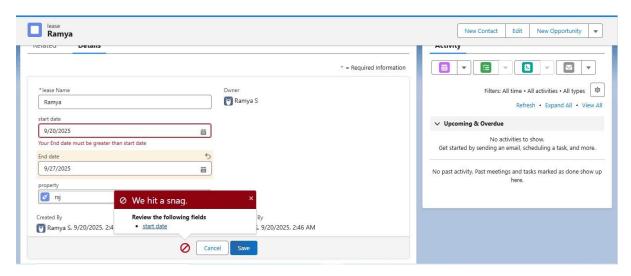




Leave Rejected



Validation Rule



Conclusion

The Lease Management System successfully streamlines the operations of leasing through a structured, automated Salesforce application. It improves efficiency, communication, and data accuracy for both admins and tenants.

Appendix

```
.source code: provide in apex class and triggers
Test.apxt:
trigger test on Tenant__c (before insert) { if
(trigger.isInsert && trigger.isBefore){
testHandler.preventInsert(trigger.new);
}}
testHandler.apxc:
public class testHandler { public static void preventInsert(List<</pre>
Tenant__c> newlist) { Set<Id> existingPropertyIds
= new Set<Id>()
for (Tenant c existingTenant : [SELECT Id, Property c FROM Tenant c
WHERE Property_c != null]) { existingPropertyIds.add(existingTenant.Property_c;
} for (Tenant__c newTenant :
newlist) {
if (newTenant.Property c!= null &&
existingPropertyIds.contains(newTenant.Property__c)) { newTenant.addError('A tenant can
have only one property');
}
}
}
}
MothlyEmailScheduler.apxc:
global class MonthlyEmailScheduler implements Schedulable { global void
execute(SchedulableContext sc) { Integer currentDay = Date.today().day(); if (currentDay ==
1) { sendMonthlyEmails();
}
```

```
} public static void sendMonthlyEmails() { List<Tenant__c> tenants = [SELECT Id, Email__c
FROM
Tenant__c]; for (Tenant__c tenant :
tenants) {
String recipientEmail = tenant.Email c;
String emailContent = 'I trust this email finds you well. I am writing to remind you that the
monthly rent is due Your timely payment ensures the smooth functioning of our rental
arrangement and helps maintain a positive living environment for all.';
String emailSubject = 'Reminder: Monthly Rent Payment Due';
Messaging.SingleEmailMessage email = new
Messaging.SingleEmailMessage(); email.setToAddresses(new String[]{recipientEmail});
email.setSubject(emailSubject); email.setPlainTextBody(emailContent);
Messaging.sendEmail(new Messaging.SingleEmailMessage[]{email});
}
}
}
```