



region, market

All

customer

All

segment, categ...

All

2018

2019

2020

2021

2022Est

Q1

Q2

Q3

Q4

YTD

YTG



81.17%✓

LY: 80.21% (+1.2%)

Forecast Accuracy

-3472.7K✓

LY: -751.7K (-361.97%)

Net Error

6899.0K✓

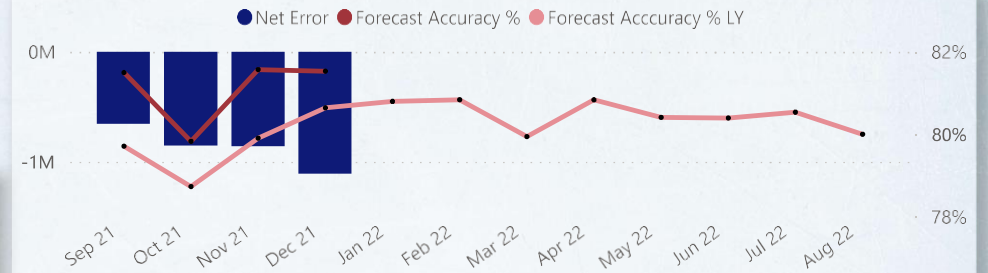
LY: 9780.7K (-29.46%)

ABS Error

## Key Metrics By Customer

customer	Forecast Accuracy %	Forecast Accuracy % LY	Net Error	Net Error %	RISK
Control	52.06%	47.42%	64731	13.01%	EI
walmart	54.78%	50.12%	84334	12.08%	EI
Staples	54.45%	49.38%	79821	11.51%	EI
Leader	48.72%	24.45%	166751	10.98%	EI
Acclaimed Stores	57.74%	50.69%	83037	10.74%	EI
Sage	50.72%	33.58%	154291	10.06%	EI
Currys (Dixons Carphone)	54.29%	35.92%	8104	6.00%	EI
Billa	42.63%	18.29%	3704	3.91%	EI
Saturn	41.54%	19.16%	2197	2.85%	EI
Otto	45.76%	18.37%	1962	2.41%	EI
Logic Stores	52.49%	51.44%	6430	2.37%	EI
Nomad Stores	53.44%	50.59%	3394	1.34%	EI
Notebiling	42.70%	18.87%	1141	1.31%	EI
Relief	51.88%	52.04%	-348	-0.14%	OOS
All-Out	43.96%	29.09%	-150	-0.32%	OOS
Flipkart	54.21%	52.59%	-13616	-1.09%	OOS
Total	81.17%	80.21%	-3472690	-9.48%	OOS

## Accuracy /Net Error Trend



## Key Metrics By Product

segment	Forecast Accuracy %	Forecast Accuracy % LY	Net Error	Net Error %	RISK
Accessories	87.42%	77.66%	341468	1.72%	EI
Desktop	87.53%	84.37%	78576	10.24%	EI
Networking	93.06%	90.40%	-12967	-1.69%	OOS
Notebook	87.24%	79.99%	-47221	-1.69%	OOS
Peripherals	68.17%	83.23%	-3204280	-31.83%	OOS
Storage	71.50%	83.54%	-628266	-25.61%	OOS