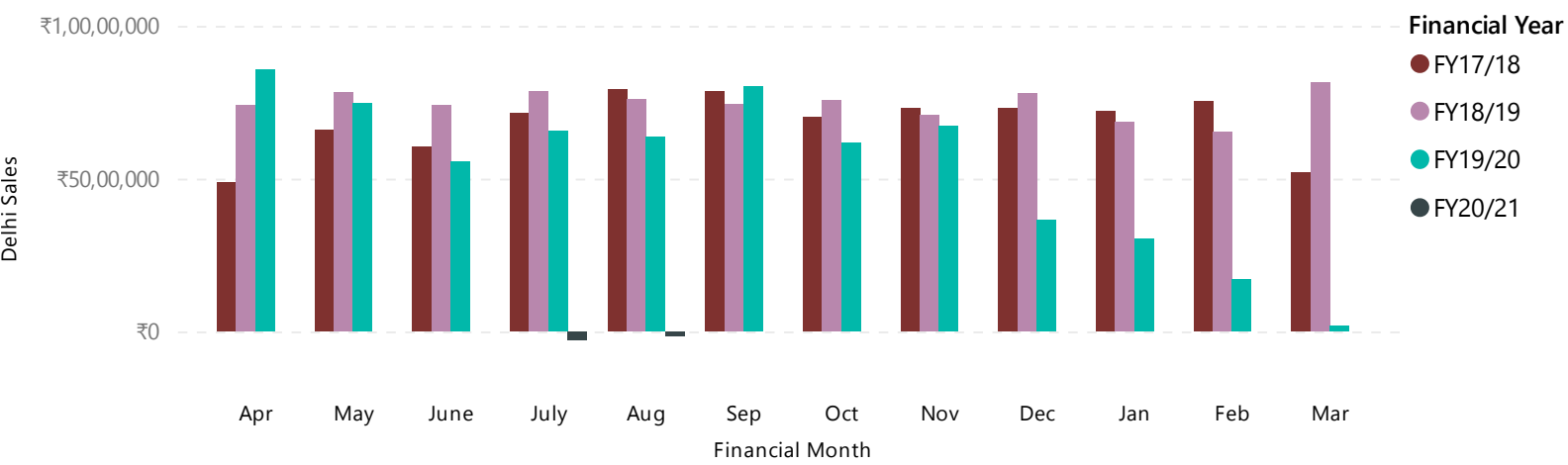


Zone Wise Sales Performance Report

Delhi-NCR

Financial Month	FY17/18	FY18/19	FY19/20
Apr	₹48,64,637	₹73,92,417	₹85,62,551
May	₹66,00,433	₹78,09,793	₹74,43,538
June	₹60,32,552	₹73,96,413	₹55,60,616
July	₹71,46,780	₹78,64,561	₹65,13,869
Aug	₹79,03,554	₹75,92,379	₹67,28,136
Sep	₹78,59,219	₹74,43,538	₹80,11,335
Oct	₹69,98,198	₹75,71,221	₹61,40,400
Nov	₹73,05,615	₹70,84,456	₹63,92,910
Total	₹8,19,36,016	₹8,94,32,970	₹6,39,28,910

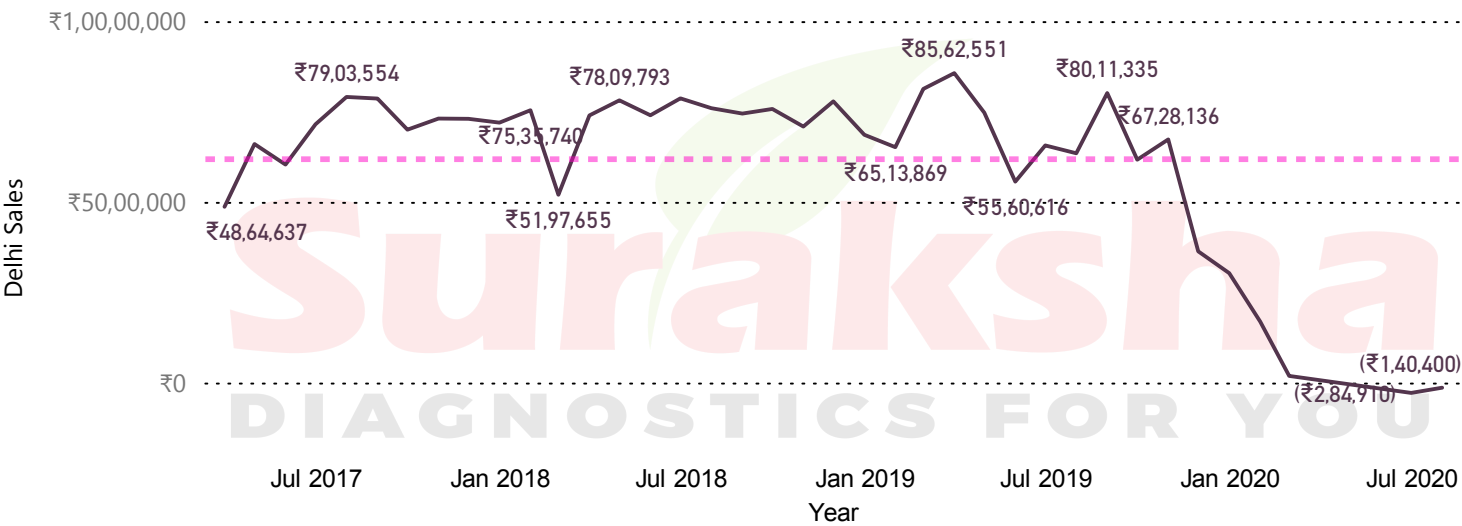
Delhi-NCR



Delhi-NCR Overall Growth

Financial Month	2017/2018 Sale (Rs.)	2018/2019 Sale (Rs.)	FY 18/19 Growth	2019/2020 Sale (Rs.)
Apr	48,64,637	73,92,417	51.96	85,62,551
May	66,00,433	78,09,793	18.32	74,43,538
June	60,32,552	73,96,413	22.61	55,60,616
July	71,46,780	78,64,561	10.04	65,13,869
Aug	79,03,554	75,92,379	-3.94	67,28,136
Sep	78,59,219	74,43,538	-5.29	80,11,335
Oct	69,98,198	75,71,221	8.19	61,40,400
Total	8,19,36,016	8,94,32,970	9.15	6,39,28,910

Monthly Trend Analysis of Delhi

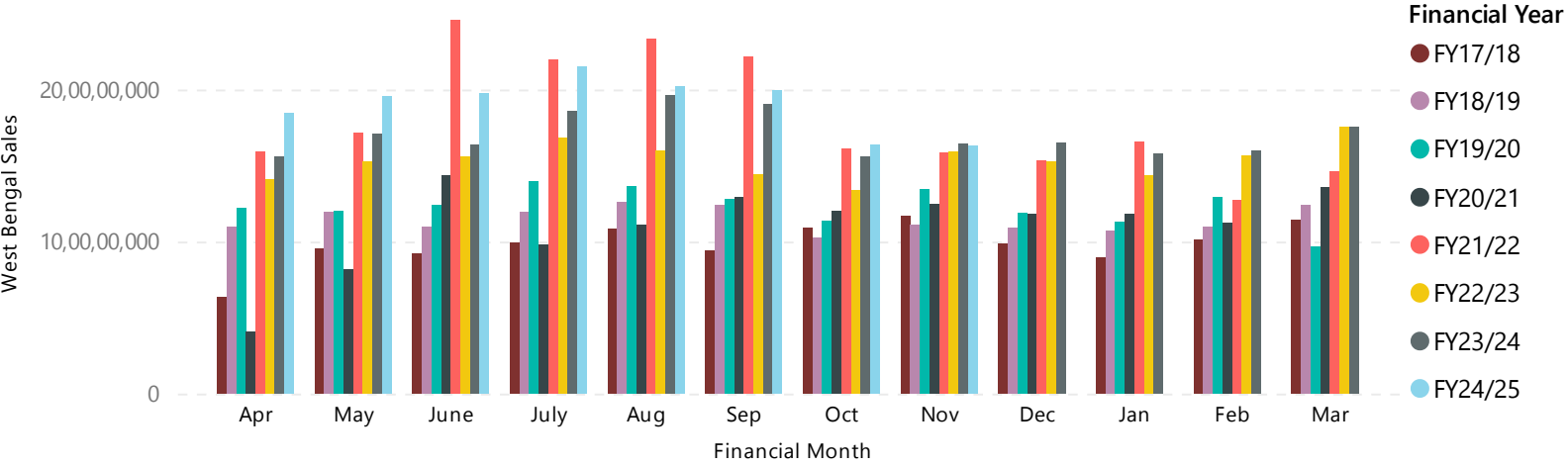


Zone Wise Sales Performance Report

West Bengal

Financial Month	FY17/18	FY18/19	FY19/20
Apr	6,35,06,545	10,96,50,018	12,40,12,597
May	9,54,18,321	11,94,24,108	11,06,92,064
June	9,22,60,450	10,98,14,955	12,40,12,597
July	9,94,77,690	11,96,93,642	12,40,12,597
Aug	10,85,00,007	12,59,93,603	12,40,12,597
Sep	9,42,55,128	12,40,12,597	12,40,12,597
Oct	10,87,57,221	10,23,08,693	12,40,12,597
Nov	11,65,26,740	11,06,92,064	12,40,12,597
Dec	9,87,88,364	10,87,38,026	12,40,12,597
Total	1,18,21,44,823	1,37,16,21,976	1,37,16,21,976

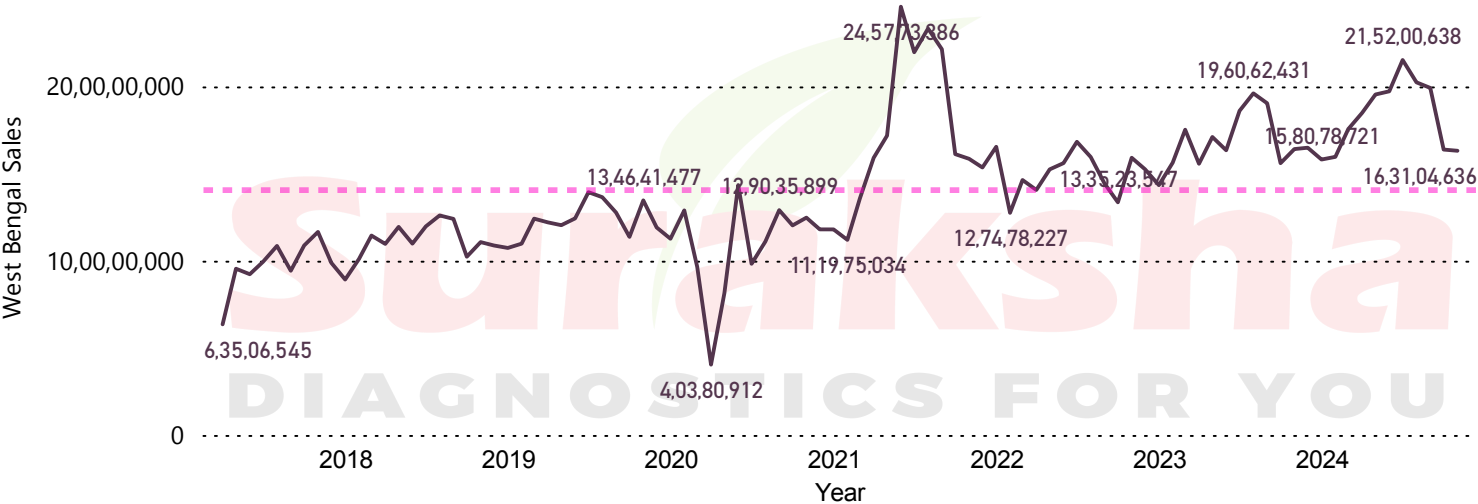
West Bengal



West Bengal Overall Growth

Financial Month	FY 2017/2018 Sale (Rs.)	FY 2018/2019 Sale (Rs.)	FY 18/19 Growth
Apr	6,35,06,545	10,96,50,018	72.8%
May	9,54,18,321	11,94,24,108	20.7%
June	9,22,60,450	10,98,14,955	18.2%
July	9,94,77,690	11,96,93,642	20.2%
Aug	10,85,00,007	12,59,93,603	15.1%
Sep	9,42,55,128	12,40,12,597	30.7%
Oct	10,87,57,221	10,23,08,693	-5.9%
Nov	11,65,26,740	11,06,92,064	-5.0%
Dec	9,87,88,364	10,87,38,026	10.1%
Total	1,18,21,44,823	1,37,16,21,976	16.1%

Monthly Trend Analysis of West Bengal

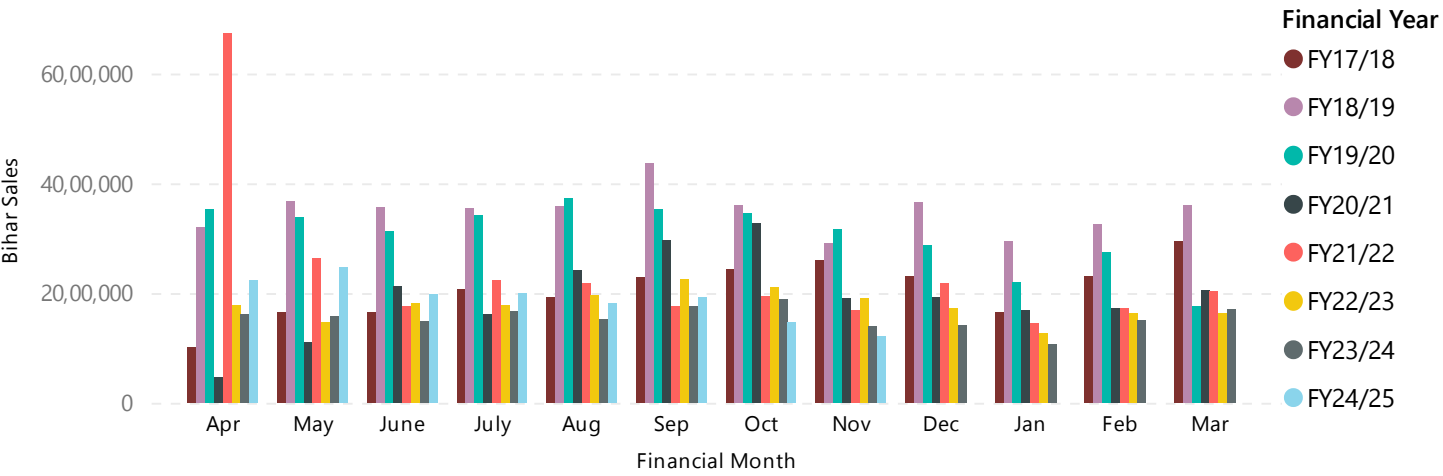


Zone Wise Sales Performance Report

Bihar

Financial Month	FY17/18	FY18/19	FY19/20	FY20/21
Apr	10,07,675	31,91,571	35,33,907	4,55,773
May	16,46,765	36,73,363	33,81,689	11,50,306
June	16,54,365	35,57,378	31,28,508	21,03,149
July	20,68,539	35,43,138	34,08,793	16,84,519
Aug	19,24,312	35,80,042	37,25,648	24,70,696
Sep	22,93,416	43,70,345	35,28,640	29,12,828
Oct	24,28,188	36,07,470	34,50,332	32,77,545
Nov	25,97,459	29,12,828	31,60,527	19,24,312
Dec	23,05,929	36,47,487	33,81,689	16,46,765
Total	2,48,24,644	4,18,68,137	3,68,94,009	2,32,05,929

Bihar



Bihar Overall Growth

Financial Month	FY 2017/2018 Sale (Rs.)	FY 2018/2019 Sale (Rs.)	FY 18/19 Growth
Apr	10,07,675	31,91,571	216.73
May	16,46,765	36,73,363	123.07
June	16,54,365	35,57,378	115.03
July	20,68,539	35,43,138	71.29
Aug	19,24,312	35,80,042	86.04
Sep	22,93,416	43,70,345	90.56
Oct	24,28,188	36,07,470	48.57
Nov	25,97,459	29,12,828	12.14
Dec	23,05,929	36,47,487	58.18
Total	2,48,24,644	4,18,68,137	68.66

Monthly Trend Analysis of Bihar

