**PROFESSIONAL**  Focused Sales Consultant well-known for providing exciting product

**SUMMARY**  demonstrations and convincing leads to purchase. Detailed and quick-paced

and a true team player. Pursuing a new sales-driven role where hard work

and dedication will be highly valued.

**SKILLS**

* Customer service Sales reporting
* Trusted key holder
* Strategic sales knowledge
* Sales and marketing
* Product and service knowledge
* Demonstrations
* Payment processing

JANUARY 2018-CURRENT

**Sales Consultant** | Verizon Wireless | San Francisco, CA

* Processes credit and debit card payments to complete the purchasing experience.
* Identified prospect’s needs and developed appropriate responses along with information on products and services that would be suitable.
* Provided pricing information to customers regarding specific products.

**WORK HISTORY**

AUGUST 2016-FEBRUARY 2018

**Sales Representative** | Nike Inc | San Francisco, CA

* Identified prospects needs and developed appropriate responses along with information on fitting products and services.
* Responded to customer concerns with friendly and knowledgeable service.
* Increased profits through effective sales training and troubleshooting profit loss areas.

2017

**Associate of Arts:** Business Management

San Francisco city College, San Francisco, CA

**EDUCATION**