

SHIJO LAL

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PROFILE —

Strategic and results-driven Operational Excellence & Supply Chain Leader with 9+ years of experience in process optimization, supply chain management, and continuous improvement. **Certified Lean Six Sigma Black Belt** with proven success in driving cost reduction, efficiency gains, and workflow standardization across global and India operations. Adept at leading cross-functional teams, implementing S&OP processes, ERP tools and embedding a culture of CI and KPI-driven execution.

CORE COMPETENCIES

- Lean Six Sigma (Black Belt DMAIC, VSM, Kaizen, 5S)
- Supply Chain Optimization (S&OP, EOQ, 3PL, WMS, Freight & Cost Control)
- Supply & Inventory Planning (Safety Stock, Turnover)
- Logistics & Distribution Management (OTIF, Warehousing, Transportation)
- Continuous Improvement & Process Excellence (BPR, Standardization, Kaizen Events)
- Root Cause & Corrective Action (RCA, CAPA, FMEA, 5 Whys)
- ERP & Analytics Tools: SAP, Excel (Advanced), Power BI
- Stakeholder Engagement & Change Management

CERTIFICATIONS

- Lean Six Sigma Black Belt Council for Six Sigma Certification (CSSC)
- SC0x: Supply Chain Analytics MIT, USA
- Supply Chain & Operations NASBA
- Food Safety Awareness FSPCA

EXPERIENCE

Process Improvement Manager - India

CHEP India Pvt Ltd | India

2024-2025

- Led enterprise-wide process assessments using Lean Six Sigma (DMAIC, VSM) to eliminate inefficiencies and enhance KPIs.
- Designed and executed CI roadmaps, delivering cycle time reduction, cost savings, and process standardization.
- Directed multiple cross-functional CI projects at global and India levels, improving KPIs through root cause analysis and data-driven interventions.
- Facilitated Lean Six Sigma training programs, embedding CI culture, enabling scalable capability building and an annual savings of \$0.1M.
- Managed CI portfolio within a PMO framework, ensuring scope, risk, and benefit realization.

Associate Director - SCM, Asst. Manager - SCM

Khanal Foods Pvt Ltd - Dogsee & Himalayan Natives | Bengaluru, KA, India

2020-2023

- Developed supply chain & product lifecycle models, integrating demand planning & EOQ optimization, reducing operational costs by 20%.
- Analyzed transportation metrics and product mix, cutting logistics charges by 5% while improving service levels.
- Defined KPIs for supply chain and process performance; drove targeted improvement projects through crossfunctional collaboration.
- Negotiated international shipping contracts, reducing freight costs and enhancing risk resilience in global distribution.
- Implemented workflow automation in inventory & logistics, boosting scalability.

Operations Associate

PinkBlue Supply Solutions | Bengaluru, KA, India

2019-2020

- Managed HMS implementation, covering stock audits, software setup, and user training across the purchaseto-pay cycle.
- Improved inventory forecasting & working capital efficiency for 1,000+ SKUs, reducing excess stock while maintaining availability.

Executive - Operations

LEAP India Pvt Ltd | Bengaluru, KA, India

2016-2018

- Streamlined logistics workflows, achieving 95% OTIF and reducing internal error rates by 20%.
- Enhanced QA performance by 20% through audits, inspections, and Kaizen-driven improvements.
- Executed weekly/monthly procurement & production plans, balancing shortages/backlogs.

Mechanical Developer

Embedded Innovation Labs | Bengaluru, KA, India

2015-2016

EDUCATION

B-Tech - Mechanical Engineering

Jawaharlal Nehru Technological University - Hyderabad

2015

MITx MicroMasters Program - SCM

MIT - USA till date

REFERENCES

April Young

Global Head - OpEx | Brambles | april@coustille .com

Pradesh Naidu

Senior Manager: OpEx | CHEP | Pradashen.Naidu@chep.com