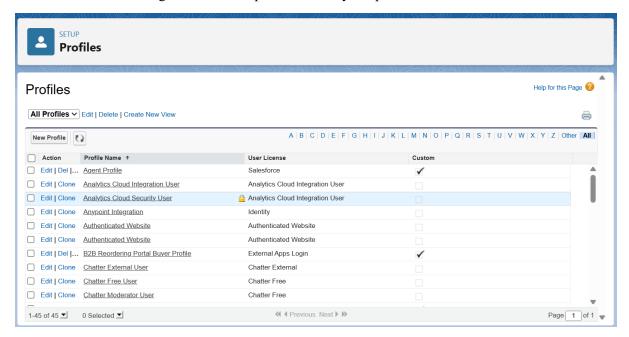
Phase 9: Security, Access, and User Management

1. Profiles & Permission Sets

Purpose: Control user access to objects, fields, and features. **Steps Performed:**

- 1. Navigate to **Setup** \rightarrow **Profiles**.
- 2. Configure Manager, Agent, and Customer profiles:
 - o Assign object-level and field-level permissions for Policy, Claim, and Agent objects.
 - Set access to tabs and apps based on roles.
- 3. Use **Permission Sets** to grant additional permissions beyond profiles as needed.

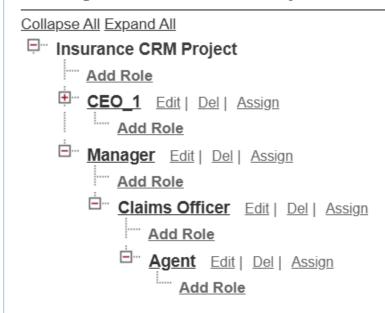


2. Roles & Role Hierarchy

Purpose: Ensure proper record-level access based on organizational hierarchy. **Steps Performed:**

- 1. Navigate to **Setup** \rightarrow **Roles**.
- 2. Create roles such as Manager, Agent, Customer Service.
- 3. Define hierarchy so that managers can see records owned by their subordinates.
- 4. Assign users to appropriate roles.

Your Organization's Role Hierarchy

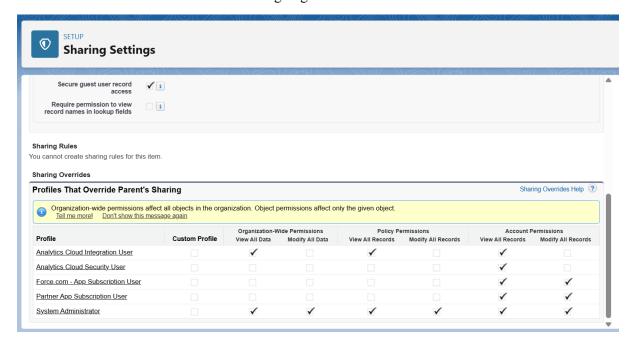


3. Sharing Rules

Purpose: Provide access to records beyond role hierarchy when needed.

Steps Performed:

- 1. Navigate to **Setup** \rightarrow **Sharing Settings**.
- 2. Create **Sharing Rules** for objects like Policy and Claim.
- 3. Define criteria-based or owner-based sharing to grant read/write access.

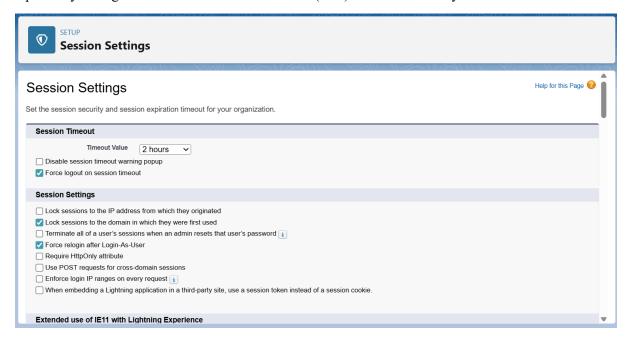


4. Login & Authentication Settings

Purpose: Ensure secure access to Salesforce.

Steps Performed:

- 1. Navigate to Setup \rightarrow Session Settings and Login Access Policies.
- 2. Enable IP restrictions or trusted IP ranges if required.
- 3. Optionally configure Two-Factor Authentication (2FA) for added security.



5. User Management

Purpose: Manage creation, activation, and roles of users in Salesforce.

Steps Performed:

- 1. Navigate to **Setup** \rightarrow **Users**.
- 2. Create users for Managers, Agents, and Customers.
- 3. Assign appropriate Profile, Role, and License.
- 4. Verify login access and permissions.

