

Shilpa Kamsani
shilpakamsani1617@gmail.com
(913) 413-7054
Overland Park, Kansas, 66213



<https://www.linkedin.com/in/shilpa-kamsani-993a83175/>

<https://www.salesforce.com/trailblazer/kamsani>

SUMMARY:

- Around 2.5 years of experience in IT of Salesforce experience as a Developer on integrating enterprise applications using Force.com, Visualforce and Apex with Salesforce customization, security access, workflow approvals, and support administration in salesforce.com CRM and Salesforce Lightning.
- Good Experience in Salesforce CPQ.
- Experienced in implementing Visual Force pages, Apex class, and standard Salesforce configuration which include Workflow rules, Validation rules, Assignment rules, Page layouts, and Record types.
- Experienced in building Custom objects, Reports, Dashboards and Tabs.
- Proficient in understanding Salesforce.com CRM and its Development life cycle.
- Experience in SFDC development using Apex classes, Triggers, Visualforce, Force.com IDE, SOQL, and SOSL.
- Developed Lightning apps and components to be more interactive to end users.
- Familiar with SFDC sales policies and procedures.
- Experience with the Force.com platform, including template solutions like Sales Cloud and Service Cloud.
- Experienced in SFDC administrative tasks like creating and assigning roles, profiles, Email services, page layouts, Sharing rules, and validation rules.
- Experienced with the SFDC platform to build custom applications which includes administration, configuration, and implementation and support experience.
- Experienced in using Import Wizard and Data Loader utility for Data migration.
- Implemented security and sharing rules for users at different levels of the organization, pick lists, lookups, master-detail relationships, and formula fields to the custom objects.
- Experienced in developing Salesforce Lightning Apps, events, components and controllers.
- Experienced in Web technologies – HTML, CSS, Javascript.
- Experienced with profiles, permission sets, Organization-wide defaults (OWD) and roles.
- Knowledge in customizing Salesforce CRM for generating web-to-leads and web-to-cases.
- Experienced in querying salesforce.com database using SOQL & SOSL queries using Force.com explorer.
- Excellent communication, problem-solving and programming skills. Self-sufficient, flexible, and a good team player. Familiar with working with both large and small team environments.
- Enthusiastic in learning new concepts, and applications, and implementing them for a successful project.
- Reviewed and analyzed the effectiveness and efficiency of existing systems and developed strategies for improving the application under test.

CERTIFICATIONS:

- **Certified Salesforce Administrator**
- **Certified Salesforce App Builder**
- **Certified Salesforce Platform Developer I**

TRAILHEAD SUPER BADGES:

- Access Governance Superbadge Unit

- Admin Super Set
- Authentication Governance Superbadge Unit
- Business Administration Specialist
- Extended User Access and Restriction Superbadge Unit
- Lightning Experience Reports & Dashboards Specialist
- Multi-Factor Authentication and Single Sign-On Settings Superbadge Unit
- Security Governance Specialist Superbadge
- Security Specialist Superbadge
- User Access Fundamentals Superbadge Unit
- User Access Specialist Superbadge
- User Access Troubleshooting Superbadge Unit
- User Authentication Settings Superbadge Unit
- User Authentication Specialist Superbadge
- User Authentication Troubleshooting Superbadge Unit

EDUCATION:

- Masters in Computer Sciences/ University of Central Missouri/ USA
- Bachelor of Engineering/ Kakatiya University/ India

TECHNICAL SKILLS:

Salesforce Technologies	Salesforce CPQ, Apex Classes, Triggers, Loader, Dashboards, Reports, Custom Objects, Force.com, Visual Force (Pages/Components & Controllers), Lightning (components and controllers), Workflow rule, Approvals, SOQL, SOSL, Custom Objects, Force.com IDE, Standard objects, Data loader, Data integration, Data migration, Sales Cloud, Service Cloud, Lightning Web Components
Salesforce Tools & Utilities	Eclipse, Force.com Explorer, Apex Data Loader, Command Line Data Loader, Force.com Platform (Sandbox, and Production), Postman, Workbench, ChangeSets
Web Technologies	HTML, XML, Javascript, CSS

LIVE PROJECTS USING LWC(Lightning Web Components):

- **BMI Calculator App**

<https://shilpakamsani-dev-ed.develop.my.site.com/bmicalculator>

Build a dynamic application using the LWC components. Harnessing the power of Salesforce, we're enabling users to make real-time health assessments and take proactive steps towards a healthier lifestyle. This cutting-edge tool not only instantly calculates your Body Mass Index (BMI) but also provides valuable insights into your health.

Under 18.5: Indicates being very underweight and possibly malnourished.

Between 18.5 to 24.9: Reflects a healthy weight range for young and middle-aged adults.

25.0 to 29.9: Suggests being overweight.

Over 30: Signals obesity.

PROFESSIONAL EXPERIENCE:

Project Name: ASM ICRM

Apr 2022 – Dec 2022

Client: NBN, Australia

Role: Salesforce Developer

Responsibilities:

- Worked on Invoice due date process using an Apex trigger and process builder which sends a notification email to the record owner when an invoice is due.
- Worked on integrating Salesforce data with external systems by writing Salesforce Rest web services for inbound classes and used HTTP request methods to call external applications and apex callouts.
- Worked on apex classes to update the fields on the Opportunity record based on the combination of the Product selected & the type of Service, using a backend custom logic.
- Worked on validating the values that we have received from the integrated systems and updated the records based on a combination of values that are present in custom settings and custom metadata types.
- Worked on the creation of custom buttons by using JavaScript to ease the process of creating customer cases by using lightning components.
- Worked on purging of Application logs every 3 months by using batch apex.
- Worked on Single Email Messages and created tasks/events using Apex to send email notifications to users when the object record gets created.
- Created reusable Lightning Web Components using HTML and CSS to improve development efficiency and promote code consistency.

Project Name: Planet DDS CPQ Implementation

Mar 2021 –Apr 2022

Client Name: Planet DDS

Role: Administrator & CPQ Consultant

Responsibilities:

- Involved in the Configuration of Salesforce CPQ, Created Product Bundles and Configured Guided Selling for the Products.
- Coordinated with Business Users and Pricing team to gather requirements for CPQ implementation.
- Working knowledge of product and service configuration, complex pricing rules, defining product bundle structures, constraint rules and options.
- Worked on Salesforce CPQ (Steel brick) pricing using list, cost/markup, percent total, block, price rules, calculator plugins, filter rules, system and user discounts.
- Involved in creating Product features and in creating Product Rules and price Rules.
- Worked with native Salesforce quote to cash functionality to design quotes, order management and billing.
- Coordinated with Legal, Business Operations, Orders and Finance teams to execute customer agreements and process purchase orders.
- Configured Workflows, Process Builders and Approval Process.
- Created Batch Apex, Schedule Apex and Triggers.
- Involved in creating page layouts and record types.
- Involved in Data Migration Activity.

Project Name: Autoglass

Client: Belron, UK

Aug 2020 –Mar 2021

Role: Salesforce Administrator

Responsibilities:

- Worked on Visualforce pages, Apex controller and Helper Methods. Developed Apex triggers, Classes, and Visual Force pages to implement the custom functionality
- Worked on Sharing settings, and Apex Sharing.
- Implemented a few custom REST APIs to meet the business requirements.
- Designed Workflow, Approval process, Assignment rules and validation rules according to application requirements.
- Created and assigned permission sets to users. Modified existing roles, profiles, and queues according to business requirements.
- Developed Apex triggers and classes to implement the custom functionality by following salesforce governor limits and best practices.
- Built Reports and Dashboards.
- Deployed the code into different environments using Force.com IDE, and provided the necessary support afterwards.
- Actively collaborating with external team members in meeting calls and sharing ideas while implementing project requirements.
- Good experience in using Change Sets for deployment to higher Environments.

