# **Shilpa Parameshwara Bhat**

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### **EDUCATION**

### The University of Texas at Dallas

May 2020

Master's in Business Analytics

3.7

Relevant Coursework: Statistics, DB Foundation, Applied Econometrics, BA with R, Machine Learning, Big Data, Predictive Analytics using SAS, Marketing Web Analytics, Advanced BA with R, Prescriptive Analytics

### **TECHNICAL SKILLS**

Analytical Tools: R, Python, SQL, Tableau, R Shiny, SAS, Advanced Excel, NoSQL, Stata, Hadoop, Flume, Pig, Hive, Spark, Adobe Analytics

Statistical Techniques: Linear Regression, Logistic Regression, Clustering, Market Basket Analysis, Collaborative filtering, Decision Trees, Support Vector Machine, PCA, Naïve Bayes, Hypothesis Testing

### **EXPERIENCE**

# Business Intelligence Intern, BBVA Open Platform, Dallas, TX

Dec 2019 - May 2020

 KPI Reports – Developing and analyzing KPI reports in Tableau for active tracking of parameters in the newly formed analytics team of the venture, working closely with cross-functional teams

# Data Analytics Intern, Marvell Semiconductor, Santa Clara, CA

June 2019 - Aug 2019

- Saved 8 hours FTE per week by automating planning parameters report in Tableau
- Developed a dashboard in Tableau to find the pain points of 400+ daily ETL jobs

# Sr. Business Analyst, Practo Technologies Pvt. Ltd, Bangalore, India

Oct 2017 - June 2018

- Automated reports to understand SGA spends allocation channel-wise and business unit-wise
- Implemented SKU Profitability model to cost and enable decisions prior to introduction of new SKU
- Created Unified Dimension Model for different Hospital Management Systems

# Sr. Analyst, Cartesian Consulting Pvt. Ltd, Bangalore, India

April 2017 – Sep 2017

- Implemented Customer Lifecycle Management (CLM) project with focus on maximizing customer lifetime value through triggered personalized communications based on key data insights
- Identified the likelihood of customers to repeat/win-back using predictive models
- Improvised the efficiency of campaign management system by about 30% by segmenting customers for more customized and targeted campaigns using machine learning techniques

### Analyst, Cartesian Consulting Pvt. Ltd, Bangalore, , India

Aug 2015 – March 2017

- Built Logistic Regression Models to identify potential leads for No.1 Indian Educational Website. Implemented optimized call planning system to assign leads to call center agents
- Automated process by integrating MySQL and R, improved lead conversion from 0.9% to 4.9%

# **ACADEMIC PROJECT**

#### **Market Basket Analysis**

Jan 2020

Used apriori alogorithm to find the association rules. Developed Shiny App for the same

#### **Basics NLP**

Oct 2019 - Nov 2019

 Analyzed customer review data using Natural language processing to undertand customer sentiment and topic of discussion

#### **Customer Churn Prediction**

March 2019

• Built a logistic regression model to predict customer churn for telecommumnication data

# **Machine Learning Project**

Feb 2019 - May 2019

- Implemented linear regression using gradient descent batch update rule. Experimented with different learning rates and threshold of convergence using python on UCI Facebook dataset
- Implemented classification algorithms (Decision Trees, SVM, Gradient Boosting, PCA) in python on UCI bank dataset. Experimented with different kernels for SVM, pruning for Decision trees

#### **PUBLICATIONS AND AWARDS**

Innovation Award for implementing fully automated leads optimization and call planning system

Automatic floodgates control using PLC with an added focus on human safety - Published as proceedings of 2015
ICCICCT. (DOI: 10.1109/ICCICCT.2015.7475315, INSPEC Accession Number: 16005426, Publisher: IEEE)