

\$3.74bn✓

BM: 823.85M (+353.5%)

NET SALES

38.08%✓

BM: 0.36 (+4.37%)

GM %

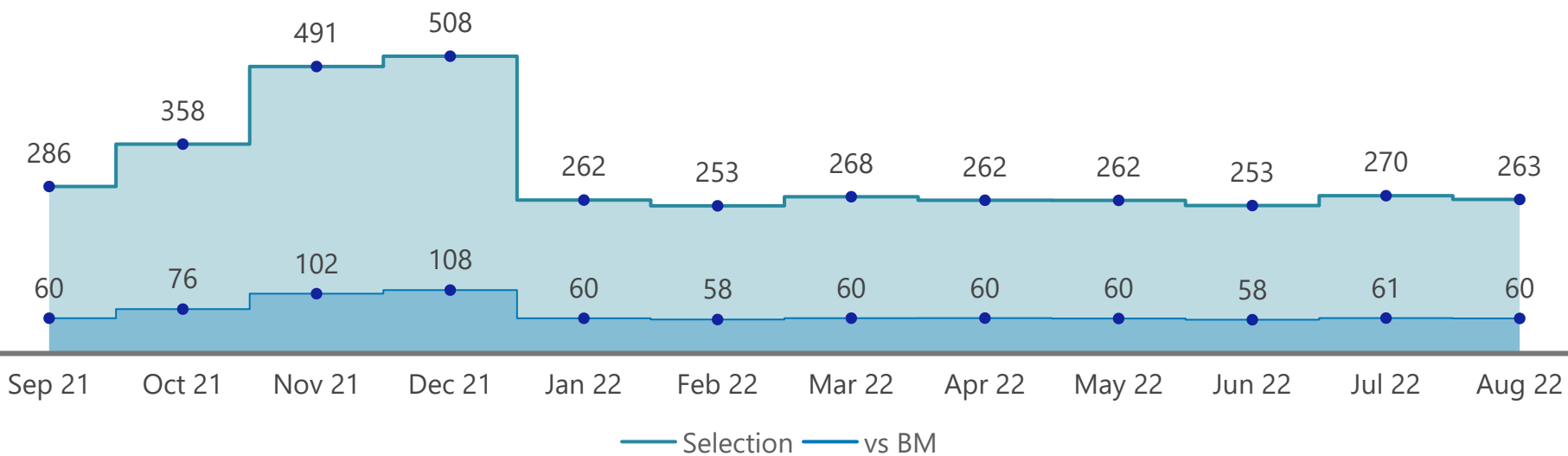
-13.98%!

BM: -6.63% (-110.79%)

Net Profit %

Profit & Loss Statement

Net SalesPerformance Over Time



Top / Bottom Products & Customers by Net Sales

Parameter

- ☐ region  
☒ category

Secondary Parameter

- ☐ market  
☒ product

category	P & L values		P & L Chg %
<input checked="" type="checkbox"/> Business Laptop	765.25		604.43
<input checked="" type="checkbox"/> Gaming Laptop	619.25		688.58
<input checked="" type="checkbox"/> Personal Laptop	539.83		377.41
<input checked="" type="checkbox"/> Processors	524.59		417.68
<input checked="" type="checkbox"/> Personal Desktopp	367.18		2,796.03
<input checked="" type="checkbox"/> Graphic Card	233.69		520.41
Total	3,736.17	3,736.17	353.50

Line Item	2022 Est	BM	Chg	Chg %
Total Post Invoice Deduction	1,906.95	448.29	1,458.67	325.39
Total COGS	2,313.29	523.22	1,790.07	342.13
Pre Invoice Deduction	1,727.01	392.50	1,334.51	340.00
Operational Expense	-1,945.30	-355.28	-1,590.02	-447.54
Net Sales	3,736.17	823.85	2,912.32	353.50
Net Profit %	-13.98	-6.63	-7.35	-110.79
Net Profit	-522.42	-54.65	-467.77	-855.93
Net Invoice Sales	5,643.13	1,272.13	4,370.99	343.59
Gross Sales	7,370.14	1,664.64	5,705.50	342.75
Gross Margin %	38.08	36.49	1.59	4.37
Gross Margin	1,422.88	300.63	1,122.25	373.30
GM / Unit	15.76	5.99	9.77	162.95
- Post Discounts	1,243.54	281.64	961.90	341.54
- Post Deductions	663.42	166.65	496.77	298.09
- Other Cost	15.52	3.39	12.14	358.03
- Manufacturing Cost	2,197.28	497.78	1,699.50	341.42
- Freight Cost	100.49	22.05	78.43	355.64
Total	3,736.17	823.85	2,912.32	353.50