```
> data[, YEARMONTH := year(DATE)*100 + month(DATE)]
> #### Define the measure calculations
> measureOverTime <- data[, .(totSales = sum(TOT SALES),
                nCustomers = uniqueN(LYLTY CARD NBR),
                nTxnPerCust =uniqueN(TXN ID)/uniqueN(LYLTY CARD NBR),
+
                nChipsPerTxn = sum(PROD QTY)/uniqueN(TXN ID),
                avgPricePerUnit = sum(TOT SALES)/sum(PROD QTY))
              , by = c("STORE NBR", "YEARMONTH")][order(STORE NBR, YEARMONTH)]
> storesWithFullObs <- unique(measureOverTime[, .N, STORE NBR][N == 12, STORE NBR])
> preTrialMeasures<- measureOverTime[YEARMONTH < 201902 &
STORE NBR %in%storesWithFullObs, ]
>
> calculateCorrelation <- function(inputTable, metricCol, storeComparison) {
   calcCorrTable = data.table(Store1 = numeric(), Store2 = numeric(), corr_measure=
numeric())
   storeNumbers <- unique(inputTable[, STORE NBR])
   for (i in storeNumbers) {
     calculatedMeasure = data.table("Store1" = storeComparison,
+
                      "Store2" = i,
+
                      "corr measure" = cor(inputTable[
                        STORE NBR == storeComparison, /
                        eval(metricCol)],
                          inputTable[STORE NBR == i, eval(metricCol)]))
     calcCorrTable <- rbind(calcCorrTable, calculatedMeasure)}
+
   return(calcCorrTable)}
> calculateMagnitudeDistance <- function(inputTable, metricCol, storeComparison){
     calcDistTable = data.table(Store1 = numeric(), Store2 = numeric(), YEARMONTH
=numeric(), measure = numeric())
     storeNumbers <- unique(inputTable[, STORE NBR])
     for (i in storeNumbers) {
+
        calculatedMeasure = data.table("Store1" = storeComparison
                        , "Store2" = i
+
                        , "YEARMONTH" = inputTable[STORE NBR ==storeComparison,
YEARMONTH]
                        , "measure" = abs(inputTable[STORE NBR ==storeComparison,
eval(metricCol)]
+
                                 - inputTable[STORE NBR == i,eval(metricCol)])
       calcDistTable <- rbind(calcDistTable, calculatedMeasure)</pre>
+
+ #### Standardise the magnitude distance so that the measure ranges from 0 to 1
     minMaxDist <- calcDistTable[, .(minDist = min(measure), maxDist =max(measure)),
```

```
by = c("Store1", "YEARMONTH")]
+
     distTable <- merge(calcDistTable, minMaxDist, by = c("Store1", "YEARMONTH"))
     distTable[, magnitudeMeasure := 1 - (measure - minDist)/(maxDist - minDist)]
+
     finalDistTable <- distTable[, .(mag measure = mean(magnitudeMeasure)),
                    by =.(Store1, Store2)]
+
+
     return(finalDistTable)
+ }
> #### Use the functions for calculating correlation
> trial store <- 77
> corr nSales<- calculateCorrelation(preTrialMeasures, quote(totSales),trial store)
> corr nSales
  Store1 Store2 corr measure
 1:
    77
          1 0.07521784
 2:
     77
          2 -0.26307873
 3:
     77
          3 0.80664364
 4:
     77 4 -0.26329960
    77 5 -0.11065231
 5:
---
256: 77 268 0.34475712
257:
     77 269 -0.31573035
258: 77 270 0.31543042
259: 77 271 0.35548730
260:
      77 272 0.11762158
> corr nCustomers<- calculateCorrelation(preTrialMeasures, quote(nCustomers),trial store)
> corr nCustomers
  Store1 Store2 corr measure
 1:
     77
          1 0.32216828
 2:
     77
          2 -0.57205090
 3:
     77
          3 0.83420743
 4:
     77
          4 -0.29563870
5:
     77
          5 0.37065851
256: 77 268 0.36951700
257: 77 269 -0.47429252
258:
     77 270 -0.13125910
      77 271 0.01962906
259:
260:
      77 272 0.22321747
> #### Use the functions for calculating magnitude
> magnitude nSales<- calculateMagnitudeDistance(preTrialMeasures,quote(totSales),
trial store)
> magnitude nSales
  Store1 Store2 mag measure
 1: 77
          1 0.9532849
```

```
2:
     77
          2 0.9375792
 3:
     77
          3 0.3543149
 4:
     77
          4 0.1771353
 5:
     77
          5 0.5530434
256: 77 268 0.9607852
257: 77 269 0.4521340
258:
     77
          270 0.4460825
259: 77 271 0.5523175
260:
      77 272 0.8850883
> magnitude nCustomers <-
calculateMagnitudeDistance(preTrialMeasures,quote(nCustomers), trial store)
> magnitude nCustomers
  Store1 Store2 mag measure
 1:
          1 0.9403206
 2:
     77
          2 0.9246380
 3:
     77 3 0.3450667
 4:
    77 4 0.1895787
5:
    77
          5 0.4811990
256: 77 268 0.9399068
257: 77
          269 0.3435465
258:
     77 270 0.3577249
259:
      77
          271 0.4834575
260:
      77
          272 0.9482070
>
> corr weight<- 0.5
> score_nSales<- merge(corr_nSales, magnitude_nSales,
            by = c("Store1", "Store2"))[, scoreNSales := corr measure * corr weight +
mag_measure * (1-corr_weight)]
> score nCustomers<- merge(corr nCustomers, magnitude nCustomers, by =
                c("Store1", "Store2"))[, scoreNCust := corr_measure * corr_weight
+mag measure * (1- corr weight)]
> score Control<- merge(score nSales, score nCustomers, by = c("Store1", "Store2"))
> score Control[, finalControlScore := scoreNSales * 0.5 + scoreNCust * 0.5]
> control store<- score Control[Store1 == trial store,][order(-finalControlScore)][2, Store2]
> control store
[1] 233
```