

Shital

https://www.linkedin.com/in/shital-yadav/

#### Skills

Data Analysis: Proficient in Excel, Google Analytics, SQL, Power BI, and Python.

Data Visualization: creating dashboards and visual reports using Power BI & Excel.

Programming: Knowledge of Python for data manipulation, analysis and machine learning.

## **Projects**

#### Airlines Analysis - link

- Analyzed aircraft fleet operations data to enhance occupancy rates and maximize profitability, leveraging insights for optimizing a diverse fleet's performance.
- Utilized SQLite3 as the database and executed complex SQL queries in Jupyter Notebook for insights on route optimization, customer trends and dynamic pricing strategies.

#### Ecommerce Sales Analysis - link

- Conducted an in-depth SQL-based analysis of the Target Retail Dataset to derive actionable insights on sales trends, customer behavior, and product performance, driving data-informed business strategies.
- Designed advanced SQL queries on the Target Retail Dataset to address business problems such as retention rates, sales growth, and seller rankings.

#### Pizza Sales Analysis - link

- Conducted comprehensive SQL-based analysis on 4 datasets to calculate total revenue (\$1.2M), identify the top 5 most ordered pizzas, and analyze size preferences to drive actionable insights.
- Designed advanced SQL queries to determine category-wise pizza distribution, revenue contribution, and order trends, identifying top 3 pizzas contributing 25% to overall sales.

## Blinkit Power BI Project - link

- Analyzed Blinkit sales dataset using Power BI desktop to address business problems and generate actionable insights.
- Created an interactive using power BI dashboard to visualize sales, identify key trends, and highlight revenue contributions by outlet size, location, and product category.

### Ferns and Petals Sales Analysis - link

- Built an interactive sales dashboard in excel using pivot table, power query editor and DAX queries for Ferns N Petals (FNP) to analyze KPIs like total revenue, customer retention, and delivery efficiency.
- Identified trends in product performance and seasonal demand to optimize marketing and inventory strategies.

# **Work Experience**

2021 - 2024 (Non-Technical Field) | Real-Estate | US Mortgage

# Education

- Bachelor of Engineering: Electronics & Communication | Gujarat Technological University, Gujarat | 2019
- Post Graduation: Data Science | Purdue University, Indiana | 2023
- Relevant Courses: Data Analysis, Database Management, Python Programming, Statistics.
- **Certifications:** Certified Power BI Analyst and Excel specialist by Microsoft.