**Simulation Exercise: Nepal-India Energy Cooperation Negotiation**

**Venue: ABC Hotel, Kathmandu**

**Date: 2 July 2025**

A high-level bilateral negotiation between Nepal and India focusing on:

* Cross-border electricity trade
* Hydropower development and investment
* Infrastructure and regulatory harmonization

**Background Briefs**

**NEPAL**

* Holds over **83,000 MW of hydropower potential**, with ~45,000 MW technically and economically viable.
* Seeks long-term **Power Purchase Agreements (PPAs)** for stable export revenue.
* Requires Indian investment and guaranteed grid access.
* Focus on some specific projects like **Upper Karnali**, **Arun III**, **West Seti**, etc.

**INDIA**

* Requires clean energy imports to meet climate targets and peak demand.
* Invests in **regional electricity markets** for energy security.
* Concerned with **project execution delays** and **regulatory certainty**.
* Interested in **energy banking**, seasonal trading, and long-term PPAs.

**Delegation (Nepal)**

* Secretary, Ministry of Energy(MoE) - Head of the Delegation
* Joint Secretary, MoF
* Joint Secretary, MOLJPA
* Joint Secretary, MoFA
* Joint Secretary, Ministry of Commerce
* Joint Secretary, MoE
* CEO, Nepal Electricity Authority

**Delegation (India)**

* Secretary, Ministry of Power - Head of the Delegation
* Ambassador, Embassy of India
* Joint Secretary, Ministry of Law
* Joint Secretary, Ministry of Commerce
* Director ( Transmission), Ministry of Power
* Director, Power Grid Corporation of India
* Director, Central Electricity Authority

**Agenda (Guideline)**

* Opening statements by both heads of delegation
* Presentation of national energy priorities
* Discussion on cross-border transmission infrastructure
* Negotiation on electricity trade terms – pricing, PPA tenure, export volume
* Discussion on Indian investment in Nepal's hydropower (e.g., policy, land, repatriation)
* Memorandum of Understanding (MoU) ( points agreed only) – no need of any format
* Closing

**Other participants as observers**

**Some Rules for Simulation Exercise**

* Form a group: Nepal Delegation, India Delegation and Observers
* Time Allocation: Please divide your group , read the given issue and discuss in your lunch time tomorrow( 17th of Asar) , we will start simulation in the class on 18th of Asar,: 10:00a.m
* It is not any test or exam of your skills but a practical and engaged learning of what you have learnt in various sessions in this training
* Don’t worry about factual data, evidence and laws much, just feel free to raise your issues in the negotiation process.
* We can have this exercise for maximum 50 mins. of our class.
* Don’t take any stress, it will be fun.
* All the Best. See you on 18th Asar.