



The Care of Trees, Inc.
 2371 S. Foster Avenue
 Wheeling, IL 60090-6510
 Phone: (847) 394-3903 Fax: (847) 394-9709
 Email: twimmer@thecareoftrees.com



Client

3/26/2012

DANA POINT
 C/O PROPERTY SPECIALIST
 1519 E Central Rd
 Arlington Hts, IL 60005-3302

Proposal #: 20031398-0000068
 Account #: 1676533
 Work: (847) 228-5176
 Fax: (847) 228-5190

2013 PROGRAM

Tree Pruning and Surgery

- | | | |
|---|-----------|------------|
| <input type="checkbox"/> Tree Pruning | Feb - Apr | \$6,950.00 |
| <i>Maintain health and appearance of all trees in Phase I by cleaning dead, diseased, and broken branches larger than 1/2" in diameter. Remove water sprouts on main stems and scaffold branches. Thin 5% the crabapples, hawthorn, and honeylocust. Raise and reduce branches as directed by arborist to provide clearance for buildings, pedestrians, vehicles, and smaller plants.</i> | | |
| <input type="checkbox"/> Tree Pruning | Summer | \$1,850.00 |
| <i>Maintain uniform appearance of property by pruning trees in Phase II and III as directed by arborist. Clean deadwood larger than 1.5 inches in diameter and provide clearance for buildings, pedestrians, and vehicles.</i> | | |

Service Total **\$8,800.00**

Plant Health Care

- | | | |
|--|-------------|------------|
| <input type="checkbox"/> Zimmerman Pine Moth Treatment | Spring | \$540.00 |
| <i>Application to help control Zimmerman pine moth applied to pines as determined through inspection. To be scheduled with office 3 days prior to application.</i> | | |
| <input type="checkbox"/> Scab / Rust Treatment | Spring | \$1,600.00 |
| <i>Application to help control apple scab, cedar hawthorn rust, and cedar apple rust applied to susceptible crabapples and hawthorns. To be scheduled with office 3 days prior to application.</i> | | |
| <input type="checkbox"/> Scab / Rust Treatment | Late Spring | \$1,600.00 |
| <i>Application to help control apple scab, cedar hawthorn rust, and cedar apple rust applied to susceptible crabapples and hawthorns. To be scheduled with office 3 days prior to application.</i> | | |
| <input type="checkbox"/> PHC Inspection (T&S Pest) | Late Spring | \$0.00 |
| <i>Inspect property for the presence of damaging levels of insects and diseases on the trees. A written summary of findings will be given to property manager.</i> | | |
| <input type="checkbox"/> Diplodia Treatment | Spring | \$195.00 |
| <i>Application to help control Sphaeropsis (Diplodia) tip blight applied to infected pines on property. To be scheduled with office 3 days prior to application.</i> | | |
| <input type="checkbox"/> Diplodia Treatment | Late Spring | \$195.00 |
| <i>Application to help control Sphaeropsis (Diplodia) tip blight applied to infected pines on property. To be scheduled with office 3 days prior to application.</i> | | |

Proposal continues on following page



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- | | | |
|--|--------------|----------|
| <input type="checkbox"/> Diplodia Treatment | Early Summer | \$195.00 |
| <i>Application to help control Sphaeropsis (Diplodia) tip blight applied to infected pines on property.
To be scheduled with office 3 days prior to application.</i> | | |
| <input type="checkbox"/> PHC Inspection (T&S Pest) | Summer | \$0.00 |
| <i>Inspect property for the presence of damaging levels of insects and diseases on the trees. A written summary of findings will be given to property manager.</i> | | |

Service Total \$4,325.00

SoilCare

- | | | |
|---|-----------|------------|
| <input type="checkbox"/> Organics/Fert Inj | Oct - Nov | \$1,095.00 |
| <i>Soil injection application of liquid fertilizer, and natural organic compounds to promote tree health by supplying necessary nutrients and improving both soil biology and structure injected to spruce, white pines, and recent transplanted trees.</i> | | |

Service Total \$1,095.00

Other Services

- | | | |
|---|--------|------------|
| <input type="checkbox"/> Tree Planting | Spring | \$2,100.00 |
| <i>Plant (3) trees to help diversify and maintain tree population on property. The \$2,100 figure is an estimate for budgeting purposes. A proposal will be given with specific tree recommendations and their price.</i> | | |

Service Total \$2,100.00

Total of All Services \$16,320.00

- ☐ Yes, please schedule the services marked above

ACCEPTANCE OF PROPOSAL: The above prices and conditions are hereby accepted. You are authorized to do this work as specified. I am familiar with and agree to the terms and conditions appended to this form. All deletions have been noted. I understand that once accepted, this proposal constitutes a binding contract. This proposal may be withdrawn if not accepted within 30 days.



Tim Wimmer

Your Arborist: Tim Wimmer

AS

Authorizing Signature

4/25/12

Date



The Care of Trees, Inc.
2371 S. Foster Avenue
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Phone: (847) 394-3903 Fax: (847) 394-9709
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Client

3/27/2012

DANA POINT
C/O PROPERTY SPECIALIST
1519 E Central Rd
Arlington Hts, IL 60005-3302

Proposal #: 20031398-0000069
Account #: 1676533
Work: (847) 228-5176
Fax: (847) 228-5190

2014 PROGRAM

Tree Pruning and Surgery

- | | | |
|--|-----------|-------------------|
| <input type="checkbox"/> Tree Pruning | Feb - Apr | \$7,250.00 |
| <i>Maintain health and appearance of all trees in Phase II by cleaning dead, diseased, and broken branches larger than 1/2" in diameter. Remove water sprouts on main stems and scaffold branches. Thin 5% the crabapples, hawthorn, and honeylocust. Raise and reduce branches as directed by arborist to provide clearance for buildings, pedestrians, vehicles, and smaller plants.</i> | | |
| <input type="checkbox"/> Tree Pruning | Summer | \$1,850.00 |
| <i>Maintain uniform appearance of property by pruning trees in Phase I and III as directed by arborist. Clean deadwood larger than 1.5 inches in diameter and provide clearance for buildings, pedestrians, and vehicles.</i> | | |
| Service Total | | \$9,100.00 |

Plant Health Care

- | | | |
|--|--------------|------------|
| <input type="checkbox"/> Zimmerman Pine Moth Treatment | Spring | \$550.00 |
| <i>Application to help control Zimmerman pine moth applied to pines as determined through inspection. To be scheduled with office 3 days prior to application.</i> | | |
| <input type="checkbox"/> Scab / Rust Treatment | Spring | \$1,650.00 |
| <i>Application to help control apple scab, cedar hawthorn rust, and cedar apple rust applied to susceptible crabapples and hawthorns. To be scheduled with office 3 days prior to application.</i> | | |
| <input type="checkbox"/> Scab / Rust Treatment | Late Spring | \$1,650.00 |
| <i>Application to help control apple scab, cedar hawthorn rust, and cedar apple rust applied to susceptible crabapples and hawthorns. To be scheduled with office 3 days prior to application.</i> | | |
| <input type="checkbox"/> PHC Inspection (T&S Pest) | Late Spring | \$0.00 |
| <i>Inspect property for the presence of damaging levels of insects and diseases on the trees. A written summary of findings will be given to property manager.</i> | | |
| <input type="checkbox"/> Diplodia Treatment | Spring | \$195.00 |
| <i>Application to help control Sphaeropsis (Diplodia) tip blight applied to infected pines on property. To be scheduled with office 3 days prior to application.</i> | | |
| <input type="checkbox"/> Diplodia Treatment | Late Spring | \$195.00 |
| <i>Application to help control Sphaeropsis (Diplodia) tip blight applied to infected pines on property. To be scheduled with office 3 days prior to application.</i> | | |
| <input type="checkbox"/> Diplodia Treatment | Early Summer | \$195.00 |

Proposal continues on following page



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Proposal #: 20031398-0000069
Account #: 1676533
Work: (847) 228-5176
Fax: (847) 228-5190

*Application to help control Sphaeropsis (Diplodia) tip blight applied to infected pines on property.
To be scheduled with office 3 days prior to application.*

- | | | |
|--|--------|------------|
| <input type="checkbox"/> PHC Inspection (T&S Pest) | Summer | \$0.00 |
| <i>Inspect property for the presence of damaging levels of insects and diseases on the trees. A written summary of findings will be given to property manager.</i> | | |
| <input type="checkbox"/> Emerald Ash Borer-2yr cycle | Summer | \$2,800.00 |
| <i>Trunk injection with Tree-age to help control emerald ash borer for a two year cycle applied to 17 selected ash trees.</i> | | |

Service Total \$7,235.00

SoilCare

- | | | |
|---|-----------|------------|
| <input type="checkbox"/> Organics/Fert Inj | Oct - Nov | \$1,120.00 |
| <i>Soil injection application of liquid fertilizer, and natural organic compounds to promote tree health by supplying necessary nutrients and improving both soil biology and structure injected to spruce, white pines, and recent transplanted trees.</i> | | |

Service Total \$1,120.00

Other Services

- | | | |
|---|--------|------------|
| <input type="checkbox"/> Tree Planting | Spring | \$2,100.00 |
| <i>Plant (3) trees to help diversify and maintain tree population on property. The \$2,100 figure is an estimate for budgeting purposes. A proposal will be given with specific tree recommendations and their price.</i> | | |

Service Total \$2,100.00

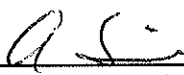
Total of All Services \$19,555.00

- ☐ Yes, please schedule the services marked above.

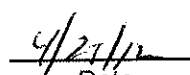
ACCEPTANCE OF PROPOSAL: The above prices and conditions are hereby accepted. You are authorized to do this work as specified. I am familiar with and agree to the terms and conditions appended to this form. All deletions have been noted. I understand that once accepted, this proposal constitutes a binding contract. This proposal may be withdrawn if not accepted within 30 days.



Your Arborist: Tim Wimmer



Authorizing Signature



Date



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Client

3/26/2012

DANA POINT
 C/O PROPERTY SPECIALIST
 1519 E Central Rd
 Arlington Hts, IL 60005-3302

Proposal #: 20031398-0000070
 Account #: 1676533
 Work: (847) 228-5176
 Fax: (847) 228-5190

2015 PROGRAM

Tree Pruning and Surgery

- | | | |
|---|----------------------|-------------------|
| <input type="checkbox"/> Tree Pruning | Feb - Apr | \$7,700.00 |
| <i>Maintain health and appearance of all trees in Phase III by cleaning dead, diseased, and broken branches larger than 1/2" in diameter. Remove water sprouts on main stems and scaffold branches. Thin 5% the crabapples, hawthorn, and honeylocust. Raise and reduce branches as directed by arborist to provide clearance for buildings, pedestrians, vehicles, and smaller plants.</i> | | |
| <input type="checkbox"/> Tree Pruning | Summer | \$1,850.00 |
| <i>Maintain uniform appearance of property by pruning trees in Phase I and II as directed by arborist. Clean deadwood larger than 1.5 inches in diameter and provide clearance for buildings, pedestrians, and vehicles.</i> | | |
| | Service Total | \$9,550.00 |

Plant Health Care

- | | | |
|--|--------------|------------|
| <input type="checkbox"/> Zimmerman Pine Moth Treatment | Spring | \$550.00 |
| <i>Application to help control Zimmerman pine moth applied to pines as determined through inspection. To be scheduled with office 3 days prior to application.</i> | | |
| <input type="checkbox"/> Scab / Rust Treatment | Spring | \$1,650.00 |
| <i>Application to help control apple scab, cedar hawthorn rust, and cedar apple rust applied to susceptible crabapples and hawthorns. To be scheduled with office 3 days prior to application.</i> | | |
| <input type="checkbox"/> Scab / Rust Treatment | Late Spring | \$1,650.00 |
| <i>Application to help control apple scab, cedar hawthorn rust, and cedar apple rust applied to susceptible crabapples and hawthorns. To be scheduled with office 3 days prior to application.</i> | | |
| <input type="checkbox"/> PHC Inspection (T&S Pest) | Late Spring | \$0.00 |
| <i>Inspect property for the presence of damaging levels of insects and diseases on the trees. A written summary of findings will be given to property manager.</i> | | |
| <input type="checkbox"/> Diplodia Treatment | Spring | \$195.00 |
| <i>Application to help control Sphaeropsis (Diplodia) tip blight applied to infected pines on property. To be scheduled with office 3 days prior to application.</i> | | |
| <input type="checkbox"/> Diplodia Treatment | Late Spring | \$195.00 |
| <i>Application to help control Sphaeropsis (Diplodia) tip blight applied to infected pines on property. To be scheduled with office 3 days prior to application.</i> | | |
| <input type="checkbox"/> Diplodia Treatment | Early Summer | \$195.00 |

Proposal continues on following page



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Client

3/26/2012

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1519 E Central Rd
Arlington Hts, IL 60005-3302

Proposal #: 20031398-0000070
Account #: 1676533
Work: (847) 228-5176
Fax: (847) 228-5190

*Application to help control Sphaeropsis (Diplodia) tip blight applied to infected pines on property.
To be scheduled with office 3 days prior to application.*

☐ PHC Inspection (T&S Pest) \$0.00

Inspect property for the presence of damaging levels of insects and diseases on the trees. A written summary of findings will be given to property manager.

Service Total \$4,435.00

SoilCare

☐ Organics/Fert Inj Oct - Nov \$1,150.00

Soil injection application of liquid fertilizer, and natural organic compounds to promote tree health by supplying necessary nutrients and improving both soil biology and structure injected to spruce, white pines, and recent transplanted trees.

Service Total \$1,150.00

Other Services

☐ Tree Planting Spring \$2,100.00

Plant (3) trees to help diversify and maintain tree population on property. The \$2,100 figure is an estimate for budgeting purposes. A proposal will be given with specific tree recommendations and their price.

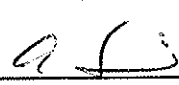
Service Total \$2,100.00

Total of All Services \$17,235.00

☐ Yes, please schedule the services marked above.

ACCEPTANCE OF PROPOSAL: The above prices and conditions are hereby accepted. You are authorized to do this work as specified. I am familiar with and agree to the terms and conditions appended to this form. All deletions have been noted. I understand that once accepted, this proposal constitutes a binding contract. This proposal may be withdrawn if not accepted within 30 days.


Your Arborist: Tim Wimmer


Authorizing Signature


Date

Client Care Guarantee

We guarantee to deliver what we have contracted to deliver. If we do not, we will work with you until you are satisfied, or you will not be charged for the disputed item. Our Client Care Guarantee demonstrates our commitment to creating lifelong client relationships with our professional programs.

Tree Pruning and Surgery

PRUNING: Performed by trained arborists who, through related training and on-the-job experience, are familiar with techniques and risks of this work including trimming, maintenance, repairing or removal, and the equipment used in such operations.

TREE REMOVAL: Complete removal of the tree within 6" of ground level and clean up of all debris (unless otherwise stated on proposal).

STUMP REMOVAL: Mechanical grinding of the visible tree stump to just below ground level. Stump area will be backfilled with stump chips and a mound of remaining chips will be left on site unless otherwise stated in the contract. Chip removal, grading and soil backfill are available for an additional charge.

CLEAN-UP: Logs, brush, leaves, and twigs large enough to rake are removed. Excess sawdust and other debris not able to be raked up will not be removed.

CABLING/BRACING: Cabling and bracing of trees is intended to reduce damage potential only. It does not permanently remedy structural weaknesses, is not a guarantee against failure and requires periodic inspection.

Tree and Shrub Fertilization/SoilCare

Your arborist will assess your property's overall soil conditions either through physical assessment or through soil testing and will recommend a soil management program to help the soil become a better medium to enable healthy plants to thrive or unhealthy plants to regain their vitality. SoilCare programs will include fertilizers, organic humates, fish emulsions and other organic soil conditioners.

Our advanced formula, Arbor Green PRO, works with nature to fertilize without burning delicate roots, building stronger root systems and healthier foliage. It contains no chlorides or nitrates. It is hydraulically injected into the root zone and the nutrients are gradually released over time. Research and experience shows the dramatic benefits Arbor Green PRO provides: greater resistance to insects and diseases, greater tolerance to drought stress, increased vitality, and healthier foliage.

Plant Health Care

The foundation of Plant Health Care is the natural defense system of the plant. In much the same manner as human health care systems, Plant Health Care is a proactive, holistic approach to preventative maintenance by promoting those practices which improve health. Healthy plants are less affected by and recover more quickly from insects and diseases and environmental stresses. The resulting landscape is more aesthetically appealing and less costly. There is less potential for environmental concern through the reduction in the use of chemicals.

INSECT AND DISEASE MANAGEMENT: Inspection and treatment visits are scheduled at the proper time to achieve management of destructive pests and diseases.

Pesticides are applied only when pests or diseases are present or the potential exists, and only to the plants affected.

EPA approved materials will be applied by licensed and insured operators and notices provided in accordance with State and Federal regulations.

Working Terms and Contract Conditions

INSURANCE: Our employees are covered by Worker's Compensation. The company is insured for personal injury and property damage liability. Proof of insurance can be verified by requesting a copy of our Certificate of Insurance.

WORKING WITH LIVING THINGS: As trees and other plant life are living, changing organisms affected by factors beyond our control, no guarantee on tree, plant or general landscape safety, health or condition is expressed or implied and is disclaimed in this contract unless that guarantee is specifically stated in writing by the company.

TREE CARE STANDARDS: All work is to be performed in accordance with current American National Standards Institute (ANSI) Standard Practices for Tree Care Operations.

OWNERSHIP OF TREES: The client warrants that all trees listed in this contract are located on their property, and if not, that they have obtained permission from the owner to allow us to work on them. Should any tree be mistakenly identified as to ownership, the client agrees to indemnify the company for any costs or damages incurred as a result thereof.

ARBORIST DISCLOSURE STATEMENT: Arborists cannot detect or anticipate every condition or event that could possibly lead to the structural failure of a tree or guarantee that a tree will be healthy or safe under all circumstances. Trees can be managed but not controlled.

TREE RISK: When elevated risk conditions in trees are observed and identified by our representatives and a contract has been signed to proceed with the remedial work we have recommended, we will make a reasonable effort to proceed with the job promptly. We will not assume liability for any accident, damage or injury that may occur on the ground or on any other object or structure. Site inspections do not include internal or structural considerations unless so noted. Unless otherwise specified, tree assessment will not include investigations to determine a tree's structural integrity or stability. We may recommend a Risk Assessment be conducted for an additional charge.

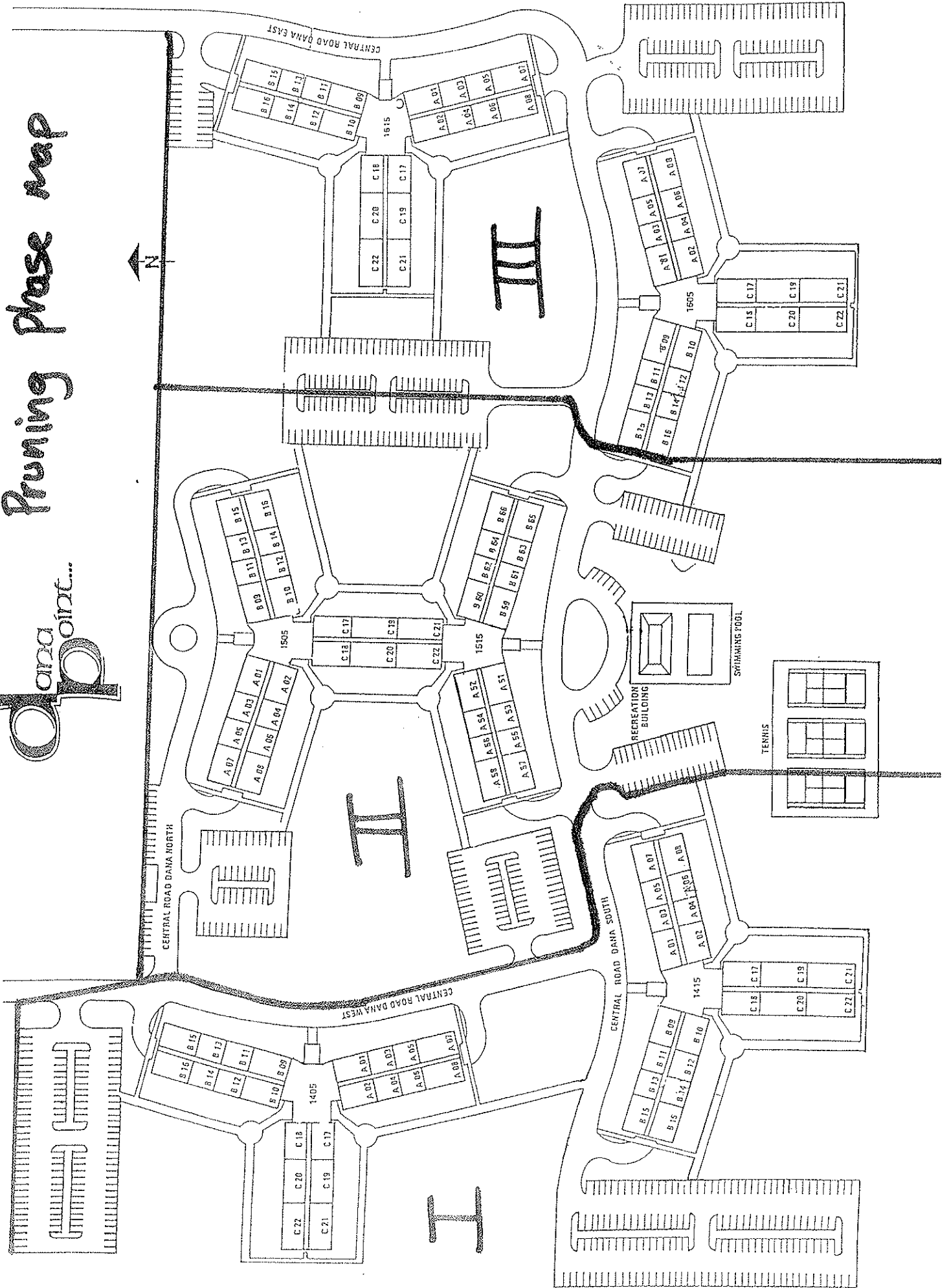
TIME & MATERIAL (T&M): Jobs performed on a T&M basis will be billed for the time on the job (not including lunch break), travel to and from the job, and materials used.

BILLING & SALES TAX: All amounts deposited with us will either be credited to your account or applied against any amounts currently due. Our invoices are due net 30 days. Additional services may be delayed or cancelled due to outstanding account balances. Sales tax will be added as per local jurisdiction. Clients claiming tax exempt status must submit a copy of their official tax exempt status form including their tax exempt number in order to waive the sales tax. Clients claiming capital improvement tax exemption must also submit a copy of their official capital improvement certificate.

PAYMENT: We accept checks and credit cards. Credit card payments may be made online at our web site. Paying by check authorizes us to send the information from your check electronically to your bank for payment. You will not receive your cancelled check back, because the original check will be destroyed and an image maintained in our records. If we cannot post the transaction electronically, you authorize us to present a copy of your check for payment.

Dana Point...

Pruning phase map



March 27, 2012

Janice Costa
Dana Point Condominiums
1519 E. Central
Arlington Heights, IL 60005

Dear Janice:

The Care of Trees is submitting tree care recommendations for 2013 – 2015. A proposal for each year and a description of each proposal item is given. A report on the tree population is also included.

Contracts run for short periods in relation to the longevity of trees. I have always taken a long term view on managing the trees at Dana Point. The purpose of all my recommendations is to preserve and improve the trees at Dana Point in a cost effective manner.

The specific goals of the program are to:

- Maintain the appearance and health of trees on the property through pruning.
- Manage insect and disease problems through properly timed applications and inspections of the property.
- Manage the effects of Emerald ash borer on the property.
- Maintain the number and increase the diversity of trees through a replacement program.

I and the rest of our team at The Care of Trees has enjoyed working at Dana Point and seeing the results of our combined efforts. We look forward to serving you in the future. If you have any questions I can be reached directly at (847) 774-0568 or twimmer@thecareoftrees.com.

Sincerely,



Tim Wimmer
Certified Arborist IL-0184