

# PROPERTY ENHANCEMENT PROPOSAL

**Company Name:** DANA POINT CONDOMINIUMS  
**Customer Contact:** LISETTE RAY  
**Job Name:** DANA POINT CONDOMINIUMS  
**Enhancement Name:** ENTRANCE PERENNIALS - FALL PLANTING - ALL BEDS  
**Date Proposed:** 6/14/2013  
**Proposed By:** JOSH FELT

**BRICKMAN IS PLEASED TO ENHANCE YOUR PROPERTY AS OUTLINED IN THE FOLLOWING SCOPE OF SERVICE:**

THIS PROPOSAL IS IN RESPONSE TO THE SPECIAL BOARD MEETING WITH BRICKMAN ON 6/11/13.  
THE PRICING BELOW REPRESENTS THE COST TO REPLACE THE DEAD PERENNIALS IN THE AREA ALONG THE WALK AT EACH OF THE 6 ENTRANCES. THERE IS A LIST ON THE SECOND SHEET THAT GIVES THE KIND OF PERENNIAL TO BE CHOOSEN AND STATES WHETHER IT IS A FULL REPLACEMENT OR JUST FILLING IN THE BED WITH WHAT IS ALREADY THERE. THERE ARE TWO OPTIONS: PLANTING WITH PINE FINE MULCH AND PLANTING WITHOUT. THE MULCH REPRESENTED IN THIS PROPOSAL IS ONLY FOR THE ROUGHLY 200 SQUARE FEET THAT NEW PERENNIALS ARE BEING PLANTED.

OPTIONS	COST
PERENNIALS AND PINE FINE MULCH	\$5,900.00
<i>THE MULCH WILL ONLY BE APPLIED TO THE AREA OF THE BED WHERE THE PLANTINGS ARE TAKING PLACE.</i>	
PERENNIALS AND NO MULCH	\$5,530.00

Note: This is just a pricing proposal. Once Dana Point has decided on an option a formal agreement will be drafted.