

The Dana Point Condo (#0554)

2014 Annual Budget

Vendor Information

GL	DESCRIPTION	2011 ACTUAL	2012 ACTUAL	2013 BUDGET	2013 PROJ	2014 BUDGET	VAR \$ ('14 BUD- '13 PROJ)	VAR % ('14 BUD- '13 PROJ)	NOTES	VENDOR NAME	CONTRACT START	CONTRACT END	CONTRACT AMOUNT
OPERATING BUDGET													
4010	Assessments - Regular	0	(1,305,474)	(1,258,300)	(1,258,300)	(1,308,167)	(49,867)	7.5%	7.52 % increase from 2013 assessments				
4011	Assessment, Reserve	0	(499,824)	(485,174)	(485,174)	(505,000)	(19,826)	4.1%	2014: Reserve funds collected for future capital expenses currently as part of assessments charged to owners				
4012	Bank Loan Payment	0	(21,000)	(140,650)	(140,650)	(212,573)	(71,923)	51.1%	2014: Reserve funds collected for repayment of loan currently as part of assessments charged to owners				
4013	Community Assn Fees	0	(4,800)	0	0	0	0		Do Not Use				
4020	Late Charges	0	(4,100)	(3,600)	(4,920)	(4,000)	920	-18.7%	Late fees for assessments 2014: expect new owners to take place of delinquent/foreclosures reducing late fees for the year				
4021	NSF Fees	0	(210)	0	0	0	0		Do not budget- charged back to owners				
4030	Move In/Move Out Fees	0	(7,175)	(10,000)	(7,669)	(7,500)	169	-2.2%	2014: Tenant/owner move fees				
4050	Violation Income	0	(1,200)	(600)	(2,850)	(1,000)	1,850	-64.9%	2014: Owner violation fines collected				
4060	Locker Rental Income	0	0	(15,360)	(14,230)	(14,760)	(530)	3.7%	Storage locker rental income 2014: increase to \$35.00 per locker per month for slight increase in income				
4070	Storage Space Rent	0	(12,330)	0	0	0	0		Do Not Use				
4110	Laundry Room Income	0	(53,847)	(52,000)	(55,306)	(55,312)	(6)	0.0%	2014: Laundry income from building machines	Family Pride	3/1/2011	3/1/2016	50% of all income
4111	Fitness Room Income	0	0	0	(180)	(100)	80	-44.4%	2014: Swimming pool pass replacements				
4130	Key Charges	0	(4,145)	0	(1,333)	(800)	533	-40.0%	2014: Owner building key purchases				
4140	Unit Rental Income	0	(66,360)	(67,260)	(66,760)	(68,210)	(1,450)	2.2%	2014: assuming \$25 increase at lease renewal for 2014				
4170	Maintenance Service Inc.	0	(75)	0	0	0	0		Do Not Use				
4330	PAL/Transfer Fees	0	(7,750)	(6,000)	0	0	0		2014: closings done at LMS				
4610	Checking Account Interest	0	(30)	(100)	0	0	0		No operating account interest				
4995	Miscellaneous Income	0	(708)	(1,000)	(844)	(750)	94	-11.1%	2014: Garage door openers and bus passes				
4996	Miscellaneous Income	0	(225)	0	0	0	0		Do Not Use				
7011	On Site Manager	0	0	0	58,264	65,345	7,081	12.2%	2014: Payroll, benefits, tax and all fees for Property Manager - was previously lumped with management contract	LMS			
7012	Assistant Manager	0	0	0	32,865	40,000	7,135	21.7%	2014: Payroll, benefits, tax and all fees for Asst. Manager - was previously lumped with management contract	LMS			
7020	Maintenance Salaries	0	131,634	133,603	133,356	0	(133,356)	-100.0%	2014: Moved to individual lines below				
7021	Maintenance Supervisor	0	0	0	0	56,665	56,665	New	Sam's payroll 2014: budgeted 3% increase beginning Jan. 1	Dana Point			
7022	Asst. Maint. Supervisor	0	0	0	0	45,660	45,660	New	Juan's payroll 2014: budgeted 3% increase beginning Jan. 1	Dana Point			
7023	Maintenance Man	0	0	0	0	35,439	35,439	New	Manuel's payroll 2014: budgeted 3% increase beginning Jan. 1	Dana Point			
7065	Payroll Process Fees	0	1,035	864	2,266	1,826	(440)	-19.4%	2014: ADP pass though payroll processing fees	ADP			
7082	FICA Tax Expense	0	9,828	10,800	10,328	10,539	211	2.0%	2014: Total FICA for Association employees	USA			
7083	Federal Unemployment Tax	0	189	500	127	126	(1)	-0.8%	2014: Total FUTA for Association employees	USA			
7084	State Unemployment Tax	0	224	500	1,346	252	(1,094)	-81.3%	2014: Total SUTA for association employees	State of Illinois			

The Dana Point Condo (#0554)

2014 Annual Budget

Vendor Information

GL	DESCRIPTION	2011 ACTUAL	2012 ACTUAL	2013 BUDGET	2013 PROJ	2014 BUDGET	VAR \$ ('14 BUD- '13 PROJ)	VAR % ('14 BUD- '13 PROJ)	NOTES	VENDOR NAME	CONTRACT START	CONTRACT END	CONTRACT AMOUNT
7085	Workers Comp Insurance	0	2,038	5,600	7,684	8,452	768	10.0%	2014: Work Comp Insurance with projected 10% increase for renewal	Guard Insurance	11/1/2012	11/1/2013	
7086	Medical/Life Insurance	0	11,663	7,600	11,110	8,032	(3,078)	-27.7%	2013: paid December 2012 premium in January 2014: (\$3,825) for Jan. - June 2014 and figure 10% increase for 7/1/14 renewal (\$4,207) Jul/ - Dec. for total	Aetna	7/1/2013	7/1/2014	\$1,090/month (50% employ. Reimburse) +50% medicare for Manuel
7210	Electricity	0	76,544	90,500	83,428	90,000	6,572	7.9%	2014: PM secured locked rate contract per kWh - total budget amount based on warmer summer weather predictions for 2014	Integrus Energy	2/28/2013	1/31/2015	\$0.5227/Kwh
7221	Water	0	107,334	115,000	124,059	129,950	5,891	4.7%	2014: Village of Arlington Heights projects 5% increase	VAH			
7230	Gas	0	72,059	101,970	92,989	97,000	4,011	4.3%	2014: Locked Therm rate through 2014 dependent on usage - expect colder winter	Integrus Energy	8/1/2013	7/31/2014	\$0.4761/therm
7410	Scavenger Services	0	33,372	41,604	34,599	37,759	3,160	9.1%	2014: budgeted 10% rate increase for April 2014	Waste Management			
7412	Compactor/Trash Chute	0	1,928	4,000	3,728	4,000	272	7.3%	2014: budget Quarterly Maintenance plus repairs as needed	Trinity Compaction			\$220/qtr
7420	Exterminating	0	4,147	9,220	3,376	3,700	324	9.6%	2014: Increase to \$144/monthly service plus \$1,790 exterior ground treatment for all bldgs. per year.	Aerex Pest Control	1/1/2013	12/31/2013	\$3,332 per year + call backs (2013)
7431	Cleaning Contract	0	90,954	73,080	79,287	85,000	5,713	7.2%	2013: contract \$78,516 per year 2014: estimated increase for cleaning due to increased services requested for contract renewal (tile cleaning, increase trash removal, etc.)	Janiking	2/1/2013	2/1/2014	\$6,629/mo. for pool season, \$6,500/mo. for off season
7433	Carpet Cleaning	0	29,350	25,582	16,954	17,536	582	3.4%	2013: \$13,349 for hall carpet 2x yearly, \$1,226 for 2x yearly mat cleaning, \$2,160 monthly mat cleaning, \$5,099 yearly tile cleaning plus call backs for new stains 2014: - no tile cleaning-projected contract rates \$13,349 for halls 2x yearly, \$1,226 for 2x yearly mat cleaning, \$2,400 monthly mat cleaning plus call backs	Medallion Healthy Homes	1/1/2013	12/31/2014	2013 - \$16,734.50/year 2014- \$16,975
7450	Fire Prevention	0	26,335	22,710	22,711	21,000	(1,711)	-7.5%	2014: reduction for inspection services - PM secured lower monitoring fees with no phone lines - hoses will not need to be done in 2014 to reduce overall budget	Fox Valley/Tyco/	6/12/2013	6/12/2016	\$8,800 for all inspections plus fire ext. and hoses
7462	Elevator Repairs/Services	0	32,036	33,912	18,830	32,505	13,675	72.6%	2013: contract regular maintenance with overtime charged for call backs. 2014: budgeted for increase to 24 hour contract with no overtime and small repairs not covered under contract	Colley Elevator	1/1/2013	12/31/2013	\$19,512/year plus overtime/call backs
7465	Generator Services	0	0	0	(0)	2,800	2,800	New	2013: previously lumped in another category 2014: Generator maintenance contract plus repairs as needed	Alternate Power	8/1/2013	8/1/2014	\$2,400
7470	Security Services	0	11,666	12,000	0	0	0		2014: Will not use service				

The Dana Point Condo (#0554) 2014 Annual Budget

Vendor Information

GL	DESCRIPTION	2011 ACTUAL	2012 ACTUAL	2013 BUDGET	2013 PROJ	2014 BUDGET	VAR \$ ('14 BUD- '13 PROJ)	VAR % ('14 BUD- '13 PROJ)	NOTES	VENDOR NAME	CONTRACT START	CONTRACT END	CONTRACT AMOUNT
7475	All Uniform Expenses	0	994	1,200	1,187	1,200	13	1.1%	2014: Uniforms for maintenance men - kept same budgeted amount	Cintas			as needed
7495	Other Building Services	0	9,273	4,504	3,508	1,200	(2,308)	-65.8%	2013: fitness equip maint..., generator maint.. lumped together 2014: generator maint... moved to separate line, reduced overall budget for misc. building service/maint.. not contracted				
7607	Maintenance Supplies	0	4,794	4,200	3,391	4,000	609	18.0%	Maintenance equipment purchases and various hardware needed (emergency lights, bolts, screws, air gun replacement) 2014: increase in work order repairs/maintenance items	Home Depot, HD Supply, Grainger			as needed
7610	Plumbing Repairs/Supplies	0	17,877	15,120	24,738	20,000	(4,738)	-19.2%	2013: increased service to do rod hors. and vert. rod for first time with plumbing repairs - large sewer/drain repairs expected 2014: \$10,995 for horizontal. bldg. rod only plus repairs, boiler repairs, supplies	Capps Plumbing	6/25/2013	6/25/2015	\$10,995
7620	Electric Repairs/Supplies	0	5,444	4,800	5,716	5,800	84	1.5%	2014: Wiring repairs, fixtures, ballasts, replacements - seen increase in replacement of old exit signs	Dana Point			as needed
7621	Lights, Bulbs and Tubes	0	4,659	5,004	6,553	5,500	(1,053)	-16.1%	2014: Light bulbs only for all fixtures - increase in overall budget amount for removal of incandescent	HD Supply, Steven Chemical,			as needed
7632	HVAC Repairs/Supplies	0	17,754	10,000	8,342	10,000	1,658	19.9%	2014: HVAC Maintenance contract plus repairs and filters needed - does not include unit replacements	HD Supply/Addison Building Supply			as needed
7642	Doors, Locks & Keys	0	5,298	5,000	4,711	5,200	489	10.4%	2014: Building Key duplicates, door repairs, lock repairs, door closers	A Lock			as needed
7645	Garage Door Repairs	0	0	0	(0)	5,000	5,000	New	2014: garage door replacement, opener repairs previously lumped in garage repairs	Metro Dock and Door			as needed
7646	Building Equipment Repairs	0	1,936	5,990	2,566	2,500	(66)	-2.6%	2014: Intercom repairs - project 1 panel shortage	M&R Electronics			as needed
7647	Garage Maintenance/Repairs	0	21,233	24,000	17,988	20,000	2,012	11.2%	2014: Garage remote purchases, water proofing, garage cleaning - expect high waterproofing costs for 2014 to stop seepage	AYR, US Waterproofing,			
7651	Interior Painting & Decorating	0	1,335	4,020	4,169	20,000	15,831	379.7%	2013: hallway and unit drywall, paint, restoration for unit damage, 2014: budget for lobby wallpaper removal in all buildings	Dana Point			as needed
7652	Exterior Painting & Decorating	0	0	5,000	2,081	2,750	669	32.1%	2014: painting supplies for exterior planting beds and retaining walls need painting	Dana Point			as needed
7661	Masonry & Tuckpointing	0	6,268	40,000	3,000	60,000	57,000	1900.0%	2014: phased plan to tuck point and waterproofing of one building per year plus emergency repairs	A Plus Tuckpointing			as needed
7670	Roof Repairs & Supplies	0	26,360	17,000	17,000	17,000	0	0.0%	2014: Budgeted for yearly inspection with minor repairs needed for leaks - does not include any roof repairs as part of balcony project	Peterson Roofing	8/1/2013	8/1/2014	\$10,100/year maint/+repairs
7693	Cleaning Supplies	0	2,877	2,000	1,780	2,000	220	12.4%	2014: Special tile cleaner, garbage bags and misc. supplies	Stevens Chemical			as needed

The Dana Point Condo (#0554)

2014 Annual Budget

Vendor Information

GL	DESCRIPTION	2011 ACTUAL	2012 ACTUAL	2013 BUDGET	2013 PROJ	2014 BUDGET	VAR \$ ('14 BUD- '13 PROJ)	VAR % ('14 BUD- '13 PROJ)	NOTES	VENDOR NAME	CONTRACT START	CONTRACT END	CONTRACT AMOUNT
7805	Contract Landscape Services	0	85,600	93,800	64,800	77,260	12,460	19.2%	2014: Based on Acres proposed price for landscape contract only - will not include snow removal moved to separate line	Brickman	4/1/2013	11/15/2013	\$64,800/year
7810	Landscape - Additional	0	12,235	25,110	8,672	20,000	11,328	130.6%	2014: flowers, seeding, bldg. entrance redesign and final plantings	Brickman			as needed
7811	Trees & Bushes	0	19,767	17,295	17,021	22,235	5,214	30.6%	2014: Tree contract plus \$5,000 for additional treatments and plantings	Care of Trees	1/1/2013	12/31/2015	\$17,235/year
7840	Snow & Ice Removal	0	5,200	0	0	0	0		Do Not Use				
7841	Normal Snow Removal	0	0	0	(0)	26,000	26,000	New	2014: Snow removal contract only	BMS	11/15/2012	4/15/2015	\$26,000/year
7843	Ice Control	0	10,860	30,000	63,080	37,000	(26,080)	-41.3%	2013: includes snow and ice control 2014: Salting only, charged at flat rate \$250 for ramps, \$965 for walkways, \$1,250 for roadways/lots per event	BMS	11/15/2012	4/15/2015	Rate per event in notes
7870	Streets & Sidewalks	0	0	10,000	6,772	10,000	3,228	47.7%	2013: Seal Coating and striping 2014: crack fill main road and patching asphalt	Dubois Paving			as needed
7880	Concrete Repair/Replacement	0	1,795	5,000	0	6,700	6,700	New	2014: 1 new trench drain per year planned replacement, plus emergency concrete repairs				
7890	Vehicle Expenses	0	164	900	375	450	75	20.0%	2014: Oil change and gas for cart				
8012	Pool Contract	0	25,077	28,604	25,136	25,550	414	1.6%	2014: pool contract only, estimated increase for renewal 1.6%	Chicagoland Pool	10/1/2012	9/30/2013	\$25,135/year
8020	Pool Chemicals	0	601	1,500	0	0	0		2013: Pool chemicals are provided by contractor 2014: no chemicals needed if renew with Chicagoland	Chicagoland Pool			
8050	Pool Repairs & Supplies	0	4,288	2,000	2,862	2,500	(362)	-12.6%	Pool repairs and pool equipment only, 2014: new hoses, power washing, repairs to boiler, patio and pool - does not include new surfacing (reserve expense)	Chicagoland Pool			
8095	Other Pool Expenses	0	35	1,200	500	3,000	2,500	500.0%	2014: new pool furniture (umbrellas, tables, chairs)	In the Swim/			
8116	Fitness Equipment	0	0	0	(0)	4,500	4,500	New	Fitness Room equipment/maintenance/supplies, 2013: lumped in other line item, 2014: budget elliptical replacement and maintenance contract	KC Fitness	5/31/2013	8/1/2015	\$245/qrt plus repairs/supply
8505	Management Contract	0	142,593	154,000	40,800	40,800	0	0.0%	2014: Contract rate for management(staff salaries separate for budgeting)	Lieberman	1/1/2013	12/31/2014	\$147,000 per year including salaries
8520	Legal Services (Residents)	0	8,070	0	4,696	5,000	304	6.5%	2014: Legal chargebacks for collection activity, should equal reimbursement from owners	DKSZ LLC			
8520-5	Legal Services Reimb (Resident)	0	(7,604)	0	(4,696)	(5,000)	(304)	6.5%	2014: Owner reimbursements from legal collection fees charged back	DKSZ LLC			
8521	Legal Services (Assn)	0	5,860	9,000	7,529	6,000	(1,529)	-20.3%	2014: Retainer Fee for legal services only	DKSZ LLC			\$500/monthly
8530	Audit & Financial Services	0	8,675	9,000	9,500	5,050	(4,450)	-46.8%	Audit and tax prep, 2014: PM secured lower rate on audit	Cantey Associates	1/1/2013	12/31/2014	\$5,000 plus expenses
8540	Professional Services	0	279	0	6,500	6,500	0	0.0%	Engineering evaluation, project management, permit drawings 2013: concrete header evaluation and project management 2014: Possible roof/partial reserve study	J Hershey			\$1,500 eval only
8545	Secretary Minutes PM	0	900	0					2014: Board Secretary is taking minutes-do not use				

The Dana Point Condo (#0554)

2014 Annual Budget

Vendor Information

GL	DESCRIPTION	2011 ACTUAL	2012 ACTUAL	2013 BUDGET	2013 PROJ	2014 BUDGET	VAR \$ ('14 BUD- '13 PROJ)	VAR % ('14 BUD- '13 PROJ)	NOTES	VENDOR NAME	CONTRACT START	CONTRACT END	CONTRACT AMOUNT
8550	General Office Expenses	0	4,180	4,500	3,598	4,500	902	25.1%	2014: Office supplies, stationary products, ink, toner, etc.	Quill, Franz, Warehouse Direct			
8551	Photocopy/Reproduction	0	2,190	3,420	2,162	2,000	(162)	-7.5%	2014: Copy charges, copier maintenance, printing services	Canon	10/1/2014	10/1/2014	\$80.50 copier maint.
8552	Postage Expenses	0	3,492	2,700	2,753	3,000	247	9.0%	2014: Postage meter lease and postage expense	Pintey Bowes			
8553	Coupon Books/Lockbox Fee	0	0	0	(30)	0	30	-100.0%	2014: Coupon books included in management contract	Lieberman	1/1/2013	12/31/2014	
8554	Bank Charges	0	4,221	4,008	629	0	(629)	-100.0%	2014: Minimal expenses from bank				
8556	Dues, Fees, & Licenses	0	1,410	3,954	4,941	4,200	(741)	-15.0%	2014: Illinois Mgmt. License fee (\$50+\$1/unit), Boiler License, pool license, construction permits, Registered agent/NFP fees, State Inspections (fire/elevator) , software licenses	State of IL			
8557	Office Equipment Expense	0	6,143	6,300	7,345	18,000	10,655	145.1%	2014: Copier lease, equipment purchases/computer software - budgeted for new copier purchase instead of lease	Canon	10/1/2009	10/1/2014	\$353.35 monthly lease plus maint.
8560	Telephone/Pager Expense	0	33,292	16,040	25,318	15,000	(10,318)	-40.8%	All telephone lines 2014: PM secured reduction for locked rate for all office/clubhouse, intercom, and elevator lines, no bldg.. fire panel phone lines needed	AT&T	8/27/2013	8/27/2014	\$560+overage s, cellphone reimburse.
8562	Renting Expense	0	1,367	2,500	1,044	2,500	1,456	139.5%	2013: minimal expenses - all units renewed leases 2014: Credit checks, leasing, and advertising for association rental units - project 1-2 unit turnover				
8565	Internet/Website Expense	0	0	0	1,329	1,422	93	7.0%	Office internet access 2014: project 10% increase in July for renewal	Comcast	10/27/2010	10/27/2013	\$99.95/mo.+ tax and fees
8570	Community Newsletter	0	0	1,800	750	0	(750)	-100.0%	2014: Newsletters to be completed in office				
8575	Promotions/Social Activity	0	985	1,200	19	0	(19)	-100.0%	2014: No social activities planned				
8580	Income Taxes	0	3,988	0	0	0	0		Do not use				
8592	Bad Debt Write-Offs	0	30,136	12,000	13,548	5,000	(8,548)	-63.1%	2014: reduction in write offs due to aggressive collection actions for delinquent owners.				
8595	Other Administrative Expense	0	284	500	961	500	(461)	-48.0%	Misc. office expenses				
8601	Provision for NOI Shortfall	0	0	0	0	0	0	New	This account is used if projecting a shortfall in NOI for 2013.				
8602	Provision for Loan Repayment	0	0	0	0	0	0	New	This account is used if the Association intends to pay back the loan from reserves from previous year(s).				
8603	Provision for Operating Cash	0	0	0	0	0	0	New	This account is used if the Association is consistently low on operating cash for monthly bills.				
8604	Provision for Delinquency	0	0	0	0	0	0	New	This account is used if the Association has high delinquency rates that are affecting operating cash because the assessments are not being collected in a timely manner.				
8605	Provision for Other/AP	0	0	0	0	0	0	New	This account is used if the Association has an unusually large amount of outstanding accounts payable in 2013.				
8710	All Association Insurance	0	120,979	131,806	125,966	135,196	9,230	7.3%	2014 : Budgeted 5% increase in premiums for May renewal				

The Dana Point Condo (#0554)

2014 Annual Budget

Vendor Information

GL	DESCRIPTION	2011 ACTUAL	2012 ACTUAL	2013 BUDGET	2013 PROJ	2014 BUDGET	VAR \$ ('14 BUD- '13 PROJ)	VAR % ('14 BUD- '13 PROJ)	NOTES	VENDOR NAME	CONTRACT START	CONTRACT END	CONTRACT AMOUNT
8801	Budgeted Trsf to Res	0	4,800	485,174	485,174	505,000	19,826	4.1%	2014: recommended Reserve transfer for reserve funding from last reserve study				
8802	Budgeted Trsf to Res	0	499,824	0	0	0	0						
8806	Interest Transfer to Reserve	0	1,021	11,949	11,949	19,864	7,915	66.2%	2014: interest on loan collected from owners to be paid to reserves				
8807	Loan Payment	0	0	128,702	128,702	192,709	64,007	49.7%	2014: loan payment collected from owners to be paid to reserves				
RESERVE BUDGET													
9001	Budgeted Operating Fund to Reserves	0	(4,800)	(485,174)	(485,174)	(505,000)	(19,826)	4.1%	Reserve contribution for capital improvements 2014: based on current reserve study recommended contribution				
9002	Bdgt Oper Fnd to Res	0	(499,824)	0	0	0	0						
9005	Bdgt Oper Fnd to Res	0	0	(140,650)	(140,650)	(212,573)	(71,923)	51.1%	2014: transfer from operating to reserves for loan payment				
9025	Reserve Interest Inc	0	(490)	(800)	(32)	0	32	-100.0%	2014: Minimal or no interest on reserve checking accounts				
9041	Loan Proceeds	0	0	0	(378,700)	0	378,700	-100.0%	2014: assume full loan funds drawn in full in 2013 - no additional loan funds available in 2014				
9101	Bank Service Fees	0	0	0	25	25	0	0.0%	2014: reserve checks, service fees, deposit slips				
9150	Reserve Study	0	4,650	5,000	0	0	0						
9160	Building Capital Expenses	0	99,280	0	0	0	0						
9160-1	Building Capital Expenses	0	0	12,000	0	0	0						
9160-2	Trash System	0	0	8,000	0	0	0						
9160-3	Rental Units	0	0	2,400	0	0	0						
9160-4	Fitness Center	0	0	2,000	831	0	(831)	-100.0%	2014: Moved to operating expense				
9162	Masonry/Tuckpointing Capital Expense	0	4,938	10,000	4,169	0	(4,169)	-100.0%	2014: budgeted in operating				
9163-4	Carpentry-Door Replacement	0	5,875	5,800	2,419	0	(2,419)	-100.0%					
9163-6	Carpentry-Balcony Repair/Replacement	0	782,795	220,000	91,574	175,000	83,426	91.1%	2014: Allocated balcony project expense limit for Phase 2 construction				
9164	Concrete Capital Expense	0	0	3,500	1,456	27,835	26,379	1811.7%	2014: reserve study recommendation				
9168	HVAC Capital Expense	0	12,166	12,000	43,643	32,000	(11,643)	-26.7%	2014: Replacement of 2 cores and 1 RTU or 2 RTUs and 1 core unit				
9169	Plumbing Capital Expense	0	0	40,000	16,669	20,000	3,331	20.0%	2014: large pipe replacements				
9169-3	Plumbing-Water Heaters	0	0	6,000	2,500	0	(2,500)	-100.0%					
9170	Roof Capital Expense	0	283,694	0	0	5,175	5,175	New	2014: Reserve study recommendation				
9173	Asphalt Capital Expense	0	4,694	100,000	41,669	46,150	4,481	10.8%	2014: Replacement of parking lot projected in reserve study				
9174	Electrical Capital Expense	0	0	1,500	0	0	0						
9174-1	Electrical-Fixture Replacement	0	0	1,500	0	0	0						
9180	Swimming Pool Capital Expense	0	12,557	2,400	0	50,000	50,000	New	2014: plaster pool surface with new edging and paint recommended				
9182	Garage Capital Expense	0	4,245	4,600	0	0	0						
9184	Capital Loan Payment	0	1,021	11,949	11,615	19,864	8,249	71.0%	2014: expected loan interest repayment on current loan conversion terms				
9184-P	Loan Principal Pymt	0	0	128,702	75,075	192,709	117,634	156.7%	2014: expected Principal loan repayment portion under current loan conversion terms				

The Dana Point Condo (#0554) 2014 Budget Summary Report

	2011 ACTUAL	2012 ACTUAL	2013 BUDGET	2013 PROJ	2014 BUDGET	VAR \$ ('14 BUD- '13 PROJ)	VAR % ('14 BUD- '13 PROJ)	VAR \$ ('14 BUD- '13 BUD)	VAR % ('14 BUD- '13 BUD)	% OF TOTAL INCOME
INCOME										
Assessment Income	-	1,305,474	1,258,300	1,258,300	1,308,167	49,867	4.0%	49,867	4.0%	60.1%
Other Income	-	683,779	781,744	779,916	870,005	90,089	11.6%	88,261	11.3%	39.9%
Total Income	-	1,989,253	2,040,044	2,038,216	2,178,172	139,956	6.9%	138,128	6.8%	100.0%
EXPENSES										
Payroll	-	156,611	159,467	257,346	272,336	14,990	5.8%	112,869	70.8%	12.5%
Utilities	-	255,937	307,470	300,476	316,950	16,474	5.5%	9,480	3.1%	14.6%
Building Services	-	240,055	227,812	184,180	206,700	22,520	12.2%	(21,112)	-9.3%	9.5%
Repairs & Maintenance	-	115,835	142,134	102,035	179,750	77,715	76.2%	37,616	26.5%	8.3%
Common Area	-	135,621	182,105	160,720	199,645	38,925	24.2%	17,540	9.6%	9.2%
Swimming Pool	-	30,001	33,304	28,498	31,050	2,552	9.0%	(2,254)	-6.8%	1.4%
Community Facilities	-	-	-	(0)	4,500	4,500	New	4,500	New	0.2%
General Office	-	250,461	230,922	128,696	114,472	(14,224)	-11.1%	(116,450)	-50.4%	5.3%
Provision for Contingency	-	-	-	-	0	0	New	0	New	0.0%
Insurance	-	120,979	131,806	125,966	135,196	9,230	7.3%	3,390	2.6%	6.2%
Transfer to Reserves	-	504,624	485,174	485,174	505,000	19,826	4.1%	19,826	4.1%	23.2%
Operating Loan	-	1,021	140,651	140,651	212,573	71,922	51.1%	71,922	51.1%	9.8%
Total Expense	-	1,811,145	2,040,845	1,913,742	2,178,172	264,430	13.8%	137,327	6.7%	100.0%
NET PROFIT/(LOSS)	-	178,108	(801)	124,474	-	(124,474)	-100.0%	801	-100.0%	

The Dana Point Condo (#0554)

2014 Budget Monthly Allocation

GL	DESC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	BUDGET TOTAL
OPERATING BUDGET														
4010	Assessments - Regular	(109,014)	(109,014)	(109,014)	(109,014)	(109,014)	(109,014)	(109,014)	(109,014)	(109,014)	(109,014)	(109,014)	(109,013)	(1,308,167)
4011	Assessment, Reserve	(42,083)	(42,083)	(42,083)	(42,083)	(42,083)	(42,083)	(42,083)	(42,083)	(42,083)	(42,083)	(42,083)	(42,087)	(505,000)
4012	Bank Loan Payment	(17,714)	(17,714)	(17,714)	(17,714)	(17,714)	(17,714)	(17,714)	(17,714)	(17,714)	(17,714)	(17,714)	(17,719)	(212,573)
4013	Community Assn Fees	0	0	0	0	0	0	0	0	0	0	0	0	0
4020	Late Charges	(333)	(333)	(333)	(333)	(333)	(333)	(333)	(333)	(333)	(333)	(333)	(337)	(4,000)
4021	NSF Fees	0	0	0	0	0	0	0	0	0	0	0	0	0
4030	Move In/Move Out Fees	(625)	(625)	(625)	(625)	(625)	(625)	(625)	(625)	(625)	(625)	(625)	(625)	(7,500)
4050	Violation Income	(83)	(83)	(83)	(83)	(83)	(83)	(83)	(83)	(83)	(83)	(83)	(87)	(1,000)
4060	Locker Rental Income	(1,230)	(1,230)	(1,230)	(1,230)	(1,230)	(1,230)	(1,230)	(1,230)	(1,230)	(1,230)	(1,230)	(1,230)	(14,760)
4070	Storage Space Rent	0	0	0	0	0	0	0	0	0	0	0	0	0
4110	Laundry Room Income	(4,609)	(4,609)	(4,609)	(4,609)	(4,609)	(4,609)	(4,609)	(4,609)	(4,609)	(4,609)	(4,609)	(4,613)	(55,312)
4111	Fitness Room Income	(8)	(8)	(8)	(8)	(8)	(8)	(8)	(8)	(8)	(8)	(8)	(12)	(100)
4130	Key Charges	(50)	(50)	(50)	(50)	(100)	(100)	(100)	(100)	(50)	(50)	(50)	(50)	(800)
4140	Unit Rental Income	(5,630)	(5,630)	(5,630)	(5,630)	(5,655)	(5,655)	(5,680)	(5,705)	(5,730)	(5,755)	(5,755)	(5,755)	(68,210)
4170	Maintenance Service Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0
4330	PAL/Transfer Fees	0	0	0	0	0	0	0	0	0	0	0	0	0
4610	Checking Account Interest	0	0	0	0	0	0	0	0	0	0	0	0	0
4995	Miscellaneous Income	(63)	(63)	(63)	(63)	(63)	(63)	(63)	(63)	(63)	(63)	(63)	(57)	(750)
4996	Miscellaneous Income	0	0	0	0	0	0	0	0	0	0	0	0	0
7011	On Site Manager	5,576	5,576	5,576	4,790	5,576	5,576	5,576	5,576	5,576	4,795	5,576	5,576	65,345
7012	Assistant Manager	3,233	3,233	3,233	3,835	3,233	3,233	3,233	3,233	3,233	3,835	3,233	3,233	40,000
7020	Maintenance Salaries	0	0	0	0	0	0	0	0	0	0	0	0	0
7021	Maintenance Supervisor	4,722	4,722	4,722	4,722	4,722	4,722	4,722	4,722	4,722	4,722	4,722	4,722	56,665
7022	Asst. Maint. Supervisor	3,517	3,517	5,244	3,517	3,517	3,517	3,517	5,244	3,517	3,517	3,517	3,517	45,660
7023	Maintenance Man	2,753	2,753	4,054	2,703	2,703	2,753	2,753	4,105	2,703	2,753	2,703	2,703	35,439
7065	Payroll Process Fees	152	152	152	152	152	152	152	152	152	152	152	152	1,826
7082	FICA Tax Expense	841	841	1,073	837	837	841	841	1,076	837	841	837	837	10,539
7083	Federal Unemployment Tax	66	51	9	0	0	0	0	0	0	0	0	0	126
7084	State Unemployment Tax	71	71	83	22	4	0	0	0	0	0	0	0	252
7085	Workers Comp Insurance	2,113	0	0	2,113	0	0	2,113	0	0	2,113	0	0	8,452
7086	Medical/Life Insurance	730	545	730	545	730	582	790	600	790	600	790	600	8,032
7210	Electricity	7,700	7,500	7,200	7,000	7,000	7,000	7,000	7,000	7,500	7,900	8,200	9,000	90,000
7221	Water	21,658	0	21,658	0	21,658	0	21,658	0	21,658	0	21,660	0	129,950
7230	Gas	9,500	9,500	9,500	8,500	8,500	7,000	6,500	7,000	7,000	8,000	8,000	9,000	97,000
7410	Scavenger Services	3,048	3,050	3,050	3,179	3,179	3,179	3,179	3,179	3,179	3,179	3,179	3,179	37,759
7412	Compactor/Trash Chute	245	750	0	245	750	0	245	750	0	245	770	0	4,000
7420	Exterminating	144	159	159	159	1,966	159	159	159	159	159	159	159	3,700
7431	Cleaning Contract	7,083	7,083	7,083	7,083	7,083	7,083	7,083	7,083	7,083	7,083	7,083	7,087	85,000
7433	Carpet Cleaning	380	180	380	180	7,468	180	180	380	180	180	7,468	380	17,536
7450	Fire Prevention	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	21,000
7462	Elevator Repairs/Services	2,640	2,640	2,640	2,915	2,640	2,915	2,640	2,915	2,640	2,640	2,640	2,640	32,505
7465	Generator Services	2,400	400	0	0	0	0	0	0	0	0	0	0	2,800
7470	Security Services	0	0	0	0	0	0	0	0	0	0	0	0	0
7475	All Uniform Expenses	0	0	0	600	600	0	0	0	0	0	0	0	1,200
7495	Other Building Services	100	100	100	100	100	100	100	100	100	100	100	100	1,200
7607	Maintenance Supplies	333	333	333	333	333	333	333	333	333	333	333	337	4,000
7610	Plumbing Repairs/Supplies	750	750	750	850	850	850	10,995	905	850	850	750	850	20,000
7620	Electric Repairs/Supplies	483	483	483	483	483	483	483	483	483	483	483	487	5,800
7621	Lights, Bulbs and Tubes	458	458	458	458	458	458	458	458	458	458	458	462	5,500
7632	HVAC Repairs/Supplies	0	850	850	0	2,000	2,000	0	600	2,000	0	850	850	10,000
7642	Doors, Locks & Keys	433	433	433	433	433	433	433	433	433	433	433	437	5,200
7645	Garage Door Repairs	417	417	417	417	417	417	417	417	417	417	417	413	5,000
7646	Building Equipment Repairs	208	208	208	208	208	208	208	208	208	208	208	212	2,500
7647	Garage Maintenance/Repairs	1,667	1,667	1,667	1,667	1,667	1,667	1,667	1,667	1,667	1,667	1,667	1,663	20,000
7651	Interior Painting & Decorating	0	950	950	15,500	0	900	0	850	0	850	0	0	20,000
7652	Exterior Painting & Decorating	0	0	0	1,000	300	300	300	300	550	0	0	0	2,750
7661	Masonry & Tuckpointing	0	0	0	0	0	0	0	60,000	0	0	0	0	60,000
7670	Roof Repairs & Supplies	0	950	950	2,000	0	0	950	0	10,250	950	950	0	17,000
7693	Cleaning Supplies	167	167	167	167	167	167	167	167	167	167	167	163	2,000
7805	Contract Landscape Services	0	0	9,657	9,657	9,657	9,657	9,657	9,657	9,657	9,661	0	0	77,260
7810	Landscape - Additional	0	0	0	10,000	5,000	5,000	0	0	0	0	0	0	20,000
7811	Trees & Bushes	0	0	0	7,250	5,100	4,435	0	2,500	1,850	0	1,100	0	22,235
7840	Snow & Ice Removal	0	0	0	0	0	0	0	0	0	0	0	0	0
7841	Normal Snow Removal	5,200	5,200	5,200	0	0	0	0	0	0	0	5,200	5,200	26,000
7843	Ice Control	7,400	7,400	7,400	0	0	0	0	0	0	0	7,400	7,400	37,000
7870	Streets & Sidewalks	0	0	0	0	0	0	0	5,000	5,000	0	0	0	10,000

The Dana Point Condo (#0554)

2014 Budget Monthly Allocation

GL	DESC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	BUDGET TOTAL
7880	Concrete Repair/Replacement	0	0	0	0	0	3,300	3,400	0	0	0	0	0	6,700
7890	Vehicle Expenses	0	0	50	50	50	50	50	50	50	50	50	0	450
8012	Pool Contract	400	2,300	0	3,832	6,386	6,386	5,109	0	1,137	0	0	0	25,550
8020	Pool Chemicals	0	0	0	0	0	0	0	0	0	0	0	0	0
8050	Pool Repairs & Supplies	0	0	0	0	500	500	500	500	500	0	0	0	2,500
8095	Other Pool Expenses	0	0	0	950	950	0	600	0	500	0	0	0	3,000
8116	Fitness Equipment	245	0	0	245	0	250	0	245	0	250	3,020	245	4,500
8505	Management Contract	3,400	3,400	3,400	3,400	3,400	3,400	3,400	3,400	3,400	3,400	3,400	3,400	40,800
8520	Legal Services (Residents)	417	417	417	417	417	417	417	417	417	417	417	413	5,000
8520-5	Legal Services Reimb (Resident)	(417)	(417)	(417)	(417)	(417)	(417)	(417)	(417)	(417)	(417)	(417)	(413)	(5,000)
8521	Legal Services (Assn)	500	500	500	500	500	500	500	500	500	500	500	500	6,000
8530	Audit & Financial Services	0	0	0	0	0	0	5,050	0	0	0	0	0	5,050
8540	Professional Services	0	0	3,000	0	3,500	0	0	0	0	0	0	0	6,500
8545	Secretary/Minutes	0	0	0	0	0	0	0	0	0	0	0	0	0
8550	General Office Expenses	375	375	375	375	375	375	375	375	375	375	375	375	4,500
8551	Photocopy/Reproduction	167	167	167	167	167	167	167	167	167	167	167	163	2,000
8552	Postage Expenses	250	250	250	250	250	250	250	250	250	250	250	250	3,000
8553	Coupon Books/Lockbox Fee	0	0	0	0	0	0	0	0	0	0	0	0	0
8554	Bank Charges	0	0	0	0	0	0	0	0	0	0	0	0	0
8556	Dues, Fees, & Licenses	350	350	350	350	350	350	350	350	350	350	350	350	4,200
8557	Office Equipment Expense	450	450	450	450	450	450	450	450	450	13,750	100	100	18,000
8560	Telephone/Pager Expense	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	15,000
8562	Renting Expense	0	0	500	500	0	500	500	500	0	0	0	0	2,500
8565	Internet/Website Expense	119	119	119	119	119	119	119	119	119	119	119	113	1,422
8570	Community Newsletter	0	0	0	0	0	0	0	0	0	0	0	0	0
8575	Promotions/Social Activity	0	0	0	0	0	0	0	0	0	0	0	0	0
8580	Income Taxes	0	0	0	0	0	0	0	0	0	0	0	0	0
8592	Bad Debt Write-Offs	417	417	417	417	417	417	417	417	417	417	417	413	5,000
8595	Other Administrative Expense	42	42	42	42	42	42	42	42	42	42	42	38	500
8601	Provision for NOI Shortfall	0	0	0	0	0	0	0	0	0	0	0	0	0
8602	Provision for Loan Repayment	0	0	0	0	0	0	0	0	0	0	0	0	0
8603	Provision for Operating Cash	0	0	0	0	0	0	0	0	0	0	0	0	0
8604	Provision for Delinquency	0	0	0	0	0	0	0	0	0	0	0	0	0
8605	Provision for Other/AP	0	0	0	0	0	0	0	0	0	0	0	0	0
8710	All Association Insurance	9,500	0	0	0	56,011	9,955	9,955	9,955	9,955	9,955	9,955	9,955	135,196
8801	Budgeted Trsf to Res	42,083	42,083	42,083	0	0	42,083	42,083	42,083	42,083	42,083	84,168	84,168	505,000
8802	Budgeted Trsf to Res	0	0	0	0	0	0	0	0	0	0	0	0	0
8806	Interest Transfer to Reserve	1,655	1,655	1,655	1,655	1,655	1,655	1,655	1,655	1,655	1,655	1,655	1,659	19,864
8807	Loan Payment	16,059	16,059	16,059	16,059	16,059	16,059	16,059	16,059	16,059	16,059	16,059	16,060	192,709
RESERVE BUDGET														
9001	Budgeted Operating Fund to Reserves	(42,083)	(42,083)	(42,083)	0	0	(42,083)	(42,083)	(42,083)	(42,083)	(42,083)	(84,168)	(84,168)	(505,000)
9002	Bdgt Oper Fnd to Res	0	0	0	0	0	0	0	0	0	0	0	0	0
9005	Bdgt Oper Fnd to Res	(17,714)	(17,714)	(17,714)	(17,714)	(17,714)	(17,714)	(17,714)	(17,714)	(17,714)	(17,714)	(17,714)	(17,719)	(212,573)
9025	Reserve Interest Inc	0	0	0	0	0	0	0	0	0	0	0	0	0
9041	Loan Proceeds	0	0	0	0	0	0	0	0	0	0	0	0	0
9101	Bank Service Fees	0	0	25	0	0	0	0	0	0	0	0	0	25
9150	Reserve Study	0	0	0	0	0	0	0	0	0	0	0	0	0
9160	Building Capital Expenses	0	0	0	0	0	0	0	0	0	0	0	0	0
9160-1	Building Capital Expenses	0	0	0	0	0	0	0	0	0	0	0	0	0
9160-2	Trash System	0	0	0	0	0	0	0	0	0	0	0	0	0
9160-3	Rental Units	0	0	0	0	0	0	0	0	0	0	0	0	0
9160-4	Fitness Center	0	0	0	0	0	0	0	0	0	0	0	0	0
9162	Masonry/Tuckpointing Capital Expense	0	0	0	0	0	0	0	0	0	0	0	0	0
9163-4	Carpentry-Door Replacement	0	0	0	0	0	0	0	0	0	0	0	0	0
9163-6	Carpentry-Balcony Repair/Replacement	0	0	0	30,000	5,000	25,000	60,000	55,000	0	0	0	0	175,000
9164	Concrete Capital Expense	0	0	0	0	0	0	12,315	0	15,520	0	0	0	27,835
9168	HVAC Capital Expense	0	0	0	0	0	32,000	0	0	0	0	0	0	32,000
9169	Plumbing Capital Expense	0	0	0	0	0	10,000	0	10,000	0	0	0	0	20,000
9169-3	Plumbing-Water Heaters	0	0	0	0	0	0	0	0	0	0	0	0	0
9170	Roof Capital Expense	0	0	0	0	0	5,175	0	0	0	0	0	0	5,175
9173	Asphalt Capital Expense	0	0	0	0	0	0	46,150	0	0	0	0	0	46,150
9174	Electrical Capital Expense	0	0	0	0	0	0	0	0	0	0	0	0	0
9174-1	Electrical-Fixture Replacement	0	0	0	0	0	0	0	0	0	0	0	0	0
9180	Swimming Pool Capital Expense	0	0	0	0	50,000	0	0	0	0	0	0	0	50,000
9182	Garage Capital Expense	0	0	0	0	0	0	0	0	0	0	0	0	0
9184	Capital Loan Payment	1,949	1,895	1,842	1,789	1,736	1,683	1,630	1,576	1,522	1,468	1,414	1,360	19,864
9184-P	Loan Principal Pymt	15,768	15,819	15,872	15,925	15,978	16,031	16,085	16,138	16,192	16,246	16,300	16,355	192,709

The Dana Point Condo (#0554) 2014 Budget Monthly Allocation

GL	DESC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	BUDGET TOTAL
	TOTALS	(48,321)	(79,268)	(45,015)	(15,461)	76,656	14,684	87,382	58,719	(21,744)	(61,936)	(40,903)	(73,609)	(148,815)
	CUMULATIVE CASH FLOW	(48,321)	(127,588)	(172,603)	(188,064)	(111,408)	(96,724)	(9,342)	49,377	27,633	(34,303)	(75,206)	(148,814)	(297,629)

The Dana Point Condo (#0554)

2014 Budget Detail Report

DESCRIPTION		2011 ACTUAL	2012 ACTUAL	2013 BUDGET	2013 PROJ	2014 BUDGET	VAR \$ ('14 BUD- '13 PROJ)	VAR % ('14 BUD- '13 PROJ)	VAR \$ ('14 BUD- '13 BUD)	VAR % ('14 BUD- '13 BUD)
OPERATING BUDGET										
ASSESSMENTS										
4010	Assessments - Regular	-	1,305,474	1,258,300	1,258,300	1,308,167	49,867	4.0%	49,867	4.0%
OTHER INCOME										
4011	Assessment, Reserve	-	499,824	485,174	485,174	505,000	19,826	4.1%	19,826	4.1%
4012	Bank Loan Payment	-	21,000	140,650	140,650	212,573	71,923	51.1%	71,923	51.1%
4013	Community Assn Fees	-	4,800	-	-	-	-	-	-	-
4020	Late Charges	-	4,100	3,600	4,920	4,000	(920)	-18.7%	400	11.1%
4021	NSF Fees	-	210	-	-	-	-	-	-	-
4030	Move In/Move Out Fees	-	7,175	10,000	7,669	7,500	(169)	-2.2%	(2,500)	-25.0%
4050	Violation Income	-	1,200	600	2,850	1,000	(1,850)	-64.9%	400	66.7%
4060	Locker Rental Income	-	-	15,360	14,230	14,760	530	3.7%	(600)	-3.9%
4070	Storage Space Rent	-	12,330	-	-	-	-	-	-	-
4110	Laundry Room Income	-	53,847	52,000	55,306	55,312	6	0.0%	3,312	6.4%
4111	Fitness Room Income	-	-	-	180	100	(80)	-44.4%	100	New
4130	Key Charges	-	4,145	-	1,333	800	(533)	-40.0%	800	New
4140	Unit Rental Income	-	66,360	67,260	66,760	68,210	1,450	2.2%	950	1.4%
4170	Maintenance Service Inc.	-	75	-	-	-	-	-	-	-
4330	PAL/Transfer Fees	-	7,750	6,000	-	-	-	-	(6,000)	-100.0%
4610	Checking Account Interest	-	30	100	-	-	-	-	(100)	-100.0%
4995	Miscellaneous Income	-	708	1,000	844	750	(94)	-11.1%	(250)	-25.0%
4996	Miscellaneous Income	-	225	-	-	-	-	-	-	-
TOTAL OTHER INCOME		-	683,779	781,744	779,916	870,005	90,089	11.6%	88,261	11.3%
TOTAL INCOME		-	1,989,253	2,040,044	2,038,216	2,178,172	139,956	6.9%	138,128	6.8%

DESCRIPTION		2011 ACTUAL	2012 ACTUAL	2013 BUDGET	2013 PROJ	2014 BUDGET	VAR \$ ('14 BUD- '13 PROJ)	VAR % ('14 BUD- '13 PROJ)	VAR \$ ('14 BUD- '13 BUD)	VAR % ('14 BUD- '13 BUD)
EXPENSES										
PERSONNEL EXPENSE										
7011	On Site Manager	-	-	-	58,264	65,345	7,081	12.2%	65,345	New
7012	Assistant Manager	-	-	-	32,865	40,000	7,135	21.7%	40,000	New
7020	Maintenance Salaries	-	131,634	133,603	133,356	-	(133,356)	-100.0%	(133,603)	-100.0%
7022	Asst. Maint. Supervisor	-	-	-	-	45,660	45,660	New	45,660	New
7023	Maintenance Man	-	-	-	-	35,439	35,439	New	35,439	New
7065	Payroll Process Fees	-	1,035	864	2,266	1,826	(440)	-19.4%	962	111.3%
7082	FICA Tax Expense	-	9,828	10,800	10,328	10,539	211	2.0%	(261)	-2.4%
7083	Federal Unemployment Tax	-	189	500	127	126	(1)	-0.8%	(374)	-74.8%
7084	State Unemployment Tax	-	224	500	1,346	252	(1,094)	-81.3%	(248)	-49.6%
7085	Workers Comp Insurance	-	2,038	5,600	7,684	8,452	768	10.0%	2,852	50.9%
7086	Medical/Life Insurance	-	11,663	7,600	11,110	8,032	(3,078)	-27.7%	432	5.7%
Total Personnel Expense		-	156,611	159,467	257,346	215,671	(41,675)	-16.2%	56,204	35.2%

UTILITIES										
7210	Electricity	-	76,544	90,500	83,428	90,000	6,572	7.9%	(500)	-0.6%

The Dana Point Condo (#0554)

2014 Budget Detail Report

		2011	2012	2013	2013	2014	VAR \$	VAR %	VAR \$	VAR %
DESCRIPTION		ACTUAL	ACTUAL	BUDGET	PROJ	BUDGET	('14 BUD- '13 PROJ)	('14 BUD- '13 PROJ)	('14 BUD- '13 BUD)	('14 BUD- '13 BUD)
7221	Water	-	107,334	115,000	124,059	129,950	5,891	4.7%	14,950	13.0%
7230	Gas	-	72,059	101,970	92,989	97,000	4,011	4.3%	(4,970)	-4.9%
Total Utilities		-	255,937	307,470	300,476	316,950	16,474	5.5%	9,480	3.1%
BUILDING SERVICES										
7410	Scavenger Services	-	33,372	41,604	34,599	37,759	3,160	9.1%	(3,845)	-9.2%
7412	Compactor/Trash Chute	-	1,928	4,000	3,728	4,000	272	7.3%	-	0.0%
7420	Exterminating	-	4,147	9,220	3,376	3,700	324	9.6%	(5,520)	-59.9%
7431	Cleaning Contract	-	90,954	73,080	79,287	85,000	5,713	7.2%	11,920	16.3%
7433	Carpet Cleaning	-	29,350	25,582	16,954	17,536	582	3.4%	(8,046)	-31.5%
7450	Fire Prevention	-	26,335	22,710	22,711	21,000	(1,711)	-7.5%	(1,710)	-7.5%
7462	Elevator Repairs/Services	-	32,036	33,912	18,830	32,505	13,675	72.6%	(1,407)	-4.1%
7465	Generator Services	-	-	-	(0)	2,800	2,800	New	2,800	New
7470	Security Services	-	11,666	12,000	-	-	-	-	(12,000)	-100.0%
7475	All Uniform Expenses	-	994	1,200	1,187	1,200	13	1.1%	-	0.0%
7495	Other Building Services	-	9,273	4,504	3,508	1,200	(2,308)	-65.8%	(3,304)	-73.4%
Total Building Services		-	240,055	227,812	184,180	206,700	22,520	12.2%	(21,112)	-9.3%
BUILDING REPAIRS & MAINTENANCE										
7607	Maintenance Supplies	-	4,794	4,200	3,391	4,000	609	18.0%	(200)	-4.8%
7610	Plumbing Repairs/Supplies	-	17,877	15,120	24,738	20,000	(4,738)	-19.2%	4,880	32.3%
7620	Electric Repairs/Supplies	-	5,444	4,800	5,716	5,800	84	1.5%	1,000	20.8%
7621	Lights, Bulbs and Tubes	-	4,659	5,004	6,553	5,500	(1,053)	-16.1%	496	9.9%
7632	HVAC Repairs/Supplies	-	17,754	10,000	8,342	10,000	1,658	19.9%	-	0.0%
7642	Doors, Locks & Keys	-	5,298	5,000	4,711	5,200	489	10.4%	200	4.0%
7645	Garage Door Repairs	-	-	-	(0)	5,000	5,000	New	5,000	New
7646	Building Equipment Repairs	-	1,936	5,990	2,566	2,500	(66)	-2.6%	(3,490)	-58.3%
7647	Garage Maintenance/Repairs	-	21,233	24,000	17,988	20,000	2,012	11.2%	(4,000)	-16.7%
7651	Interior Painting & Decorating	-	1,335	4,020	4,169	20,000	15,831	379.7%	15,980	397.5%
7652	Exterior Painting & Decorating	-	-	5,000	2,081	2,750	669	32.1%	(2,250)	-45.0%
7661	Masonry & Tuckpointing	-	6,268	40,000	3,000	60,000	57,000	1900.0%	20,000	50.0%
7670	Roof Repairs & Supplies	-	26,360	17,000	17,000	17,000	-	0.0%	-	0.0%
7693	Cleaning Supplies	-	2,877	2,000	1,780	2,000	220	12.4%	-	0.0%
Total Building Repairs & Maintenance		-	115,835	142,134	102,035	179,750	77,715	76.2%	37,616	26.5%
COMMON AREA LANDSCAPING										
7805	Contract Landscape Services	-	85,600	93,800	64,800	77,260	12,460	19.2%	(16,540)	-17.6%
7810	Landscape - Additional	-	12,235	25,110	8,672	20,000	11,328	130.6%	(5,110)	-20.4%
7811	Trees & Bushes	-	19,767	17,295	17,021	22,235	5,214	30.6%	4,940	28.6%
7840	Snow & Ice Removal	-	5,200	-	-	-	-	-	-	-
7841	Normal Snow Removal	-	-	-	(0)	26,000	26,000	New	26,000	New
7843	Ice Control	-	10,860	30,000	63,080	37,000	(26,080)	-41.3%	7,000	23.3%
7870	Streets & Sidewalks	-	-	10,000	6,772	10,000	3,228	47.7%	-	0.0%
7880	Concrete Repair/Replacement	-	1,795	5,000	-	6,700	6,700	New	1,700	34.0%
7890	Vehicle Expenses	-	164	900	375	450	75	20.0%	(450)	-50.0%
Total Common Area Landscaping		-	135,621	182,105	160,720	199,645	38,925	24.2%	17,540	9.6%
PROPERTY AMENITIES: POOL										
8012	Pool Contract	-	25,077	28,604	25,136	25,550	414	1.6%	(3,054)	-10.7%
8020	Pool Chemicals	-	601	1,500	-	-	-	-	(1,500)	-100.0%
8050	Pool Repairs & Supplies	-	4,288	2,000	2,862	2,500	(362)	-12.6%	500	25.0%
Total Property Amenities: Pool		-	29,966	32,104	27,998	28,050	52	0.2%	(4,054)	-12.6%

The Dana Point Condo (#0554)

2014 Budget Detail Report

		2011	2012	2013	2013	2014	VAR \$	VAR %	VAR \$	VAR %
DESCRIPTION		ACTUAL	ACTUAL	BUDGET	PROJ	BUDGET	('14 BUD- '13 PROJ)	('14 BUD- '13 PROJ)	('14 BUD- '13 BUD)	('14 BUD- '13 BUD)
8095	Other Pool Expenses	-	35	1,200	500	3,000	2,500	500.0%	1,800	150.0%
8116	Fitness Equipment	-	-	-	(0)	4,500	4,500	New	4,500	New
Total Property Amenities: Common Facilities		-	35	1,200	500	7,500	7,000	1400.0%	6,300	525.0%
GENERAL & ADMINISTRATIVE										
8505	Management Contract	-	142,593	154,000	40,800	40,800	-	0.0%	(113,200)	-73.5%
8520	Legal Services (Residents)	-	8,070	-	4,696	5,000	304	6.5%	5,000	New
8520-5	Legal Services Reimb (Resident)	-	(7,604)	-	(4,696)	(5,000)	(304)	-6.5%	(5,000)	New
8521	Legal Services (Assn)	-	5,860	9,000	7,529	6,000	(1,529)	-20.3%	(3,000)	-33.3%
8530	Audit & Financial Services	-	8,675	9,000	9,500	5,050	(4,450)	-46.8%	(3,950)	-43.9%
8540	Professional Services	-	279	-	6,500	6,500	0	0.0%	6,500	New
8545	Secretary/Minutes	-	900	-	-	-	-	-	-	-
8550	General Office Expenses	-	4,180	4,500	3,598	4,500	902	25.1%	-	0.0%
8551	Photocopy/Reproduction	-	2,190	3,420	2,162	2,000	(162)	-7.5%	(1,420)	-41.5%
8552	Postage Expenses	-	3,492	2,700	2,753	3,000	247	9.0%	300	11.1%
8553	Coupon Books/Lockbox Fee	-	-	-	(30)	-	30	100.0%	-	-
8554	Bank Charges	-	4,221	4,008	629	-	(629)	-100.0%	(4,008)	-100.0%
8556	Dues, Fees, & Licenses	-	1,410	3,954	4,941	4,200	(741)	-15.0%	246	6.2%
8557	Office Equipment Expense	-	6,143	6,300	7,345	18,000	10,655	145.1%	11,700	185.7%
8560	Telephone/Pager Expense	-	33,292	16,040	25,318	15,000	(10,318)	-40.8%	(1,040)	-6.5%
8562	Renting Expense	-	1,367	2,500	1,044	2,500	1,456	139.5%	-	0.0%
8565	Internet/Website Expense	-	-	-	1,329	1,422	93	7.0%	1,422	New
8570	Community Newsletter	-	-	1,800	750	-	(750)	-100.0%	(1,800)	-100.0%
8575	Promotions/Social Activity	-	985	1,200	19	-	(19)	-100.0%	(1,200)	-100.0%
8580	Income Taxes	-	3,988	-	-	-	-	-	-	-
8592	Bad Debt Write-Offs	-	30,136	12,000	13,548	5,000	(8,548)	-63.1%	(7,000)	-58.3%
8595	Other Administrative Expense	-	284	500	961	500	(461)	-48.0%	-	0.0%
Total General & Administrative		-	250,461	230,922	128,696	114,472	(14,224)	-11.1%	(116,450)	-50.4%
INSURANCE										
8601	Provision for NOI Shortfall	-	-	-	-	0	0	New	0	New
8602	Provision for Loan Repayment	-	-	-	-	0	0	New	0	New
8603	Provision for Operating Cash	-	-	-	-	0	0	New	0	New
8604	Provision for Delinquency	-	-	-	-	0	0	New	0	New
8605	Provision for Other/AP	-	-	-	-	0	0	New	0	New
8710	All Association Insurance	-	120,979	131,806	125,966	135,196	9,230	7.3%	3,390	2.6%
Total Insurance		-	120,979	131,806	125,966	135,196	9,230	7.3%	3,390	2.6%
TRANSFERS TO RESERVES										
8801	Budgeted Trsf to Res	-	4,800	485,174	485,174	505,000	19,826	4.1%	19,826	4.1%
8802	Budgeted Trsf to Res	-	499,824	-	-	-	-	-	-	-
8806	Interest Transfer to Reserve	-	1,021	11,949	11,949	19,864	7,915	66.2%	7,915	66.2%
8807	Loan Payment	-	-	128,702	128,702	192,709	64,007	49.7%	64,007	49.7%
Total Transfers to Reserves		-	505,645	625,825	625,825	717,573	91,748	14.7%	91,748	14.7%
TOTAL EXPENSES		-	1,811,145	2,040,845	1,913,742	2,121,507	207,765	10.9%	80,662	4.0%
OPERATING NET PROFIT/(LOSS)		-	178,108	(801)	124,474	56,665	(67,809)	-54.5%	57,466	7174.3%

RESERVE INCOME

The Dana Point Condo (#0554)

2014 Budget Detail Report

		2011	2012	2013	2013	2014	VAR \$	VAR %	VAR \$	VAR %
DESCRIPTION		ACTUAL	ACTUAL	BUDGET	PROJ	BUDGET	('14 BUD- '13 PROJ)	('14 BUD- '13 PROJ)	('14 BUD- '13 BUD)	('14 BUD- '13 BUD)
9005	Bdgt Oper Fnd to Res	-	-	(140,650)	(140,650)	(212,573)	(71,923)	-51.1%	(71,923)	-51.1%
9025	Reserve Interest Inc	-	(490)	(800)	(32)	-	32	100.0%	800	100.0%
9041	Loan Proceeds	-	-	-	(378,700)	-	378,700	100.0%	-	-
9101	Bank Service Fees	-	-	-	25	25	0	0.0%	25	New
CAPITAL EXPENSES										
9150	Reserve Study	-	4,650	5,000	-	-	-	-	(5,000)	-100.0%
9160	Building Capital Expenses	-	99,280	-	-	-	-	-	-	-
9160-1	Building Capital Expenses	-	-	12,000	-	-	-	-	(12,000)	-100.0%
9160-2	Trash System	-	-	8,000	-	-	-	-	(8,000)	-100.0%
9160-3	Rental Units	-	-	2,400	-	-	-	-	(2,400)	-100.0%
9160-4	Fitness Center	-	-	2,000	831	-	(831)	-100.0%	(2,000)	-100.0%
9162	Masonry/Tuckpointing Capital Expense	-	4,938	10,000	4,169	-	(4,169)	-100.0%	(10,000)	-100.0%
9163-4	Carpentry-Door Replacement	-	5,875	5,800	2,419	-	(2,419)	-100.0%	(5,800)	-100.0%
9163-6	Carpentry-Balcony Repair/Replacement	-	782,795	220,000	91,574	175,000	83,426	91.1%	(45,000)	-20.5%
9164	Concrete Capital Expense	-	-	3,500	1,456	27,835	26,379	1811.7%	24,335	695.3%
9168	HVAC Capital Expense	-	12,166	12,000	43,643	32,000	(11,643)	-26.7%	20,000	166.7%
9169	Plumbing Capital Expense	-	-	40,000	16,669	20,000	3,331	20.0%	(20,000)	-50.0%
9169-3	Plumbing-Water Heaters	-	-	6,000	2,500	-	(2,500)	-100.0%	(6,000)	-100.0%
9170	Roof Capital Expense	-	283,694	-	-	5,175	5,175	New	5,175	New
9173	Asphalt Capital Expense	-	4,694	100,000	41,669	46,150	4,481	10.8%	(53,850)	-53.9%
9174	Electrical Capital Expense	-	-	1,500	-	-	-	-	(1,500)	-100.0%
9174-1	Electrical-Fixture Replacement	-	-	1,500	-	-	-	-	(1,500)	-100.0%
9180	Swimming Pool Capital Expense	-	12,557	2,400	-	50,000	50,000	New	47,600	1983.3%
9182	Garage Capital Expense	-	4,245	4,600	-	-	-	-	(4,600)	-100.0%
9184	Capital Loan Payment	-	1,021	11,949	11,615	19,864	8,249	71.0%	7,915	66.2%
9184-P	Loan Principal Pymt	-	-	128,702	75,075	192,709	117,634	156.7%	64,007	49.7%
NET PROFIT/(LOSS)		-	(715,601)	(435,901)	227,737	(356,185)	(583,922)	-256.4%	79,716	18.3%

The Dana Point Condo (#0554)

2014 Budget - Operating Cash Flow Analysis

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
TOTAL INCOME	(181,442)	(181,442)	(181,442)	(181,442)	(181,517)	(181,517)	(181,542)	(181,567)	(181,542)	(181,567)	(181,567)	(181,585)	(2,178,172)
TOTAL EXPENSE	175,201	144,257	178,485	135,981	203,173	166,109	192,541	217,369	186,361	161,714	224,832	192,148	2,178,172
NET PROFIT/(LOSS)	6,241	37,185	2,957	45,461	(21,656)	15,408	(10,999)	(35,802)	(4,819)	19,853	(43,265)	(10,563)	(0)
CUMULATIVE CASH FLOW	6,241	43,425	46,382	91,843	70,187	85,595	74,596	38,794	33,975	53,828	10,563	(1)	

The Dana Point Condo (#0554)

2014 Budget Summary

	2011 ACTUAL	2012 ACTUAL	2013 BUDGET	2013 PROJ	2014 BUDGET	VAR \$ ('14 BUD- '13 PROJ)	VAR % ('14 BUD- '13 PROJ)	VAR \$ ('14 BUD- '13 BUD)	VAR % ('14 BUD- '13 BUD)	% OF TOTAL INCOME
INCOME										
Assessment Income	-	1,305,474	1,258,300	1,258,300	1,308,167	49867.0	4.0%	49,867	4.0%	60.1%
Other Income	-	683,779	781,744	779,916	870,005	90089.0	11.6%	88,261	11.3%	39.9%
Total Income	-	1,989,253	2,040,044	2,038,216	2,178,172	139956.0	6.9%	138,128	6.8%	
EXPENSES										
Payroll	-	156,611	159,467	257,346	272,336	14990.0	5.8%	112,869	70.8%	12.5%
Utilities	-	255,937	307,470	300,476	316,950	16474.0	5.5%	9,480	3.1%	14.6%
Building Services	-	240,055	227,812	184,180	206,700	22520.0	12.2%	(21,112)	-9.3%	9.5%
Repairs & Maintenance	-	115,835	142,134	102,035	179,750	77715.0	76.2%	37,616	26.5%	8.3%
Common Area	-	135,621	182,105	160,720	199,645	38925.0	24.2%	17,540	9.6%	9.2%
Swimming Pool	-	30,001	33,304	28,498	31,050	2552.0	9.0%	(2,254)	-6.8%	1.4%
Community Facilities	-	-	-	0	(4,500)	-4500.0	New	(4,500)	New	-0.2%
General Office	-	250,461	230,922	128,696	114,472	-14224.0	-11.1%	(116,450)	-50.4%	5.3%
Provision for Contingency	-	-	-	-	0	0.0	New	0	New	0.0%
Insurance	-	120,979	131,806	125,966	135,196	9230.0	7.3%	3,390	2.6%	6.2%
Transfer to Reserves	-	504,624	485,174	485,174	505,000	19826.0	4.1%	19,826	4.1%	23.2%
Operating Loan	-	1,021	140,651	140,651	212,573	71922.0	51.1%	71,922	51.1%	9.8%
Total Expense	-	1,811,145	2,040,845	1,913,742	2,169,172	255430.0	13.3%	128,327	6.3%	
NET PROFIT/(LOSS)	-	178,108	(801)	124,474	9,000	-115474.0	-92.8%	9,801	1223.6%	

2014 Reserve Projection

Reserve Account Total Balance as of 12/31/2013	\$	832,599
Budgeted Operating Contributions to Reserves	\$	717,573
Special Assessment Income	\$	-
Other Reserve Income	\$	-
Reserve Loan	\$	-
Reserve Expenditures	\$	(568,733)

Projected Reserve Account Total Balance as of 12/31/2014 **981,439**

The Dana Point Condo (#0554)

2014 Budget - Assessment Detail

UNIT/DESC	PERCENT	# UNITS	TOTAL %	2013	2014
				MONTHLY ASSESSMENT	MONTHLY ASSESSMENT
	0.143	24	3.432	224.52	241.40
	0.145	24	3.480	227.66	244.78
	0.147	24	3.528	230.81	248.15
	0.151	24	3.624	237.09	254.91
	0.152	24	3.648	238.66	256.59
	0.154	24	3.696	241.80	259.97
	0.156	24	3.744	244.94	263.35
	0.160	24	3.840	251.22	270.10
	0.198	24	4.752	310.88	334.25
	0.200	24	4.800	314.02	337.62
	0.202	34	6.868	317.16	341.00
	0.204	10	2.040	320.30	344.38
	0.206	17	3.502	323.44	347.75
	0.208	24	4.992	326.58	351.13
	0.212	10	2.120	332.86	357.88
	0.215	24	5.160	337.57	362.95
	0.219	12	2.628	343.85	369.70
	0.223	12	2.676	350.13	376.45
	0.227	24	5.448	356.41	383.20
	0.236	12	2.832	370.54	398.40
	0.280	12	3.360	439.63	472.67
	0.281	2	0.562	441.20	474.36
	0.282	10	2.820	442.77	476.05
	0.284	12	3.408	445.91	479.43
	0.288	8	2.304	452.19	486.18
	0.290	12	3.480	455.33	489.55
	0.297	8	2.376	466.32	501.37
	0.301	8	2.408	472.60	508.12
	0.309	8	2.472	485.16	521.63
TOTALS	6.370000	499	100.000000		

2014 Budget - Reserve Study

The Dana Point Condo (#0554)

Reserve Account Total Balance as of 12/31/2013	832,599
+ Budgeted Operating Contributions to Reserves	717,573
+ Special Assessment Income	-
+ Other Reserve Income	-
+ Reserve Loan	-
- Reserve Expenditures	(568,733)

Projected Reserve Account Total Balance as of 12/31/2014	981,439
-----------------------------------------------------------------	----------------

**The Dana Point Condo
2014 Reserve Study 10-Year Projection**

	GL	Name	2014 Budget	2015	2016	2017	2018	2019	2020	2021	2022	2023
INCOME	0001	Budgeted Operating Funds to Reserves	506,000	1,345,375	1,335,463	1,298,391	1,272,713	1,213,279	1,022,025	1,029,832	969,172	954,272
	0002	Budgeted Operating Funds to Reserves	0									
	0003	Budgeted Operating Funds to Reserves	0									
	0004	Budgeted Operating Funds to Reserves	0									
	0005	Budgeted Operating Funds to Reserves	212,573									
	0025	Reserve Interest Inc.	0									
	0031	Special Assessment	0									
	0032	Special Assessment	0									
	0033	Special Assessment	0									
	0034	Special Assessment	0									
	0035	Special Assessment	0									
	0041	Loan Proceeds	0									
	0045	Reserve Interest Inc.	0									
	0050	Unbudgeted Over Res Fund	0									
	0051	Unbudgeted Over Res Fund	0									
	0052	Unbudgeted Over Res Fund	0									
	0053	Unbudgeted Over Res Fund	0									
	0054	Unbudgeted Over Res Fund	0									
	0040	Unbudgeted Over Res Fund	0									
		TOTAL INCOME	717,573	1,345,375	1,335,463	1,298,391	1,272,713	1,213,279	1,022,025	1,029,832	969,172	954,272

	GL	Name	2014 Budget	2015	2016	2017	2018	2019	2020	2021	2022	2023
EXPENSES	0101	Bank Service Fees	25									
	0150	Reserve Study	0									
	0151	Capital Project Management	0									
	0160	Building Capital Expense	0									
	0160-1	Building Capital Expense	0									
	0160-2	Trash System	0									
	0160-3	Rental Units	0									
	0160-4	Fitness Center	0									
	0161	Interior/Remodeling Capital Expense	0									
	0162	Masonry/Touchpointing Capital Expense	0				251,600			56,240	24,907	56,240
	0163	Carpentry Capital Expense	0									
	0163-1	Carpentry-Wood Replacement	0									
	0163-2	Carpentry-Window Replacement	0			1,910						
	0163-3	Carpentry-Siding Replacement	0									
	0163-4	Carpentry-Door Replacement	0									
	0163-5	Carpentry-Board Replacement	0									
	0163-6	Carpentry-Balcony Repair/Replacement	175,000									
	0163-7	Carpentry-New Construction	0									
	0163-9	Carpentry-Mailbox Stations	0									
	0163-9	Carpentry-Softi Repair/Replacement	0			2,442				4,894	2,442	7,326
	0164	Concrete Capital Expense	27,835									30,459
	0164-1	Concrete-Sidewalk Replacement	0									
	0164-2	Concrete-Curb Replacement	0									
	0164-3	Concrete-Driveway Replacement	0									41,516
	0164-4	Concrete-Steps Replacement	0									
	0164-5	Concrete-Patio Replacement	0									
	0165	Electric Capital Expense	0									
	0166	Fencing Capital Expense	0									
	0166-1	Fence-Wood	0									
	0166-2	Fence-Aluminum	0									
	0167	Grounds Capital Expense	0			2,076						
	0167-1	Grounds-Tree/Shrub Replacement	0									
	0167-2	Grounds-Lawns, Fertil	0									
	0168	HVAC Capital Expense	32,000									
	0168-1	HVAC-Condenser Replacement	0									
	0168-2	HVAC-Heater Replacement	0									
	0169	Plumbing Capital Expense	20,000									
	0169-1	Plumbing-Installation/Replacement	0									
	0169-2	Plumbing-Pipe Upgrades	0									
	0169-3	Plumbing-Water Heaters	0									
	0169-4	Plumbing-Boiler Replacement	0									
	0170	Roof Capital Expense	5,175									
	0170-1	Roof-Asphalt	0									
	0170-2	Roof-Cedar	0									
	0170-3	Roof-Flat	0	28,930		14,465	43,395	43,395	43,395	28,930		
	0171	Interior Painting Capital Expenses	0	87,561								
	0171-1	Interior Paintino-Hallways	0									
	0171-2	Interior Painting-Clubhouse	0									
	0171-3	Interior Painting-Common Area	0								69,190	
	0172	Exterior Painting Capital Expense	0									
	0172-1	Exterior Painting-Building	0									
	0172-2	Exterior Painting-Siding	0									
	0172-3	Exterior Painting-Trim	0									
	0173	Asphalt Capital Expense	46,150									
	0173-1	Asphalt-Driveway Replacement	0					50,460			30,448	
	0173-2	Asphalt-Path Replacement	0				1,023,820					
	0174	Electrical Capital Expense	0									
	0174-1	Electrical-Fixture Replacement	0									
	0174-2	Electrical-Service Repair/Replacement	0									
	0175	Siding Capital Expense	0									
	0175-1	Siding-Aluminum	0									
	0175-2	Siding-Cedar	0									
	0175-3	Siding-Vinyl	0									
	0175-4	Siding-Hardy Board	0									
	0176	Flooring Capital Expense	0									
	0176-1	Flooring-Life Replacement	0								166,440	
	0176-2	Flooring-Carpet Replacement	0		284,095							
	0176-3	Flooring-Laminate Floors	0									
	0177	Gutter Capital Expense	0									
	0177-1	Gutter-Replacement	0									
	0177-2	Gutter-Downspout Replacement	0									
	0178	Driveway Capital Expense	0									
	0179	Insurance Claim Expense	0									
	0179-1	Insurance-Fire	0									
	0179-2	Insurance-Flood	0									
	0179-3	Insurance-Water	0									
	0180	Swimming Pool Capital Expense	50,000									
	0181	Life Safety Capital Expense	0									
	0182	Garage Capital Expense	0									
	0183	Security Capital Expense	0									
	0184	Capital Loan Payment	19,864	12,013	3,842	0	0	0	0	0	0	0
	0184-P	Loan Pymt - Principal	192,709	200,560	191,017	0	0	0	0	0	0	0
	0185	Capital Loan Payment	0	0	0	0	0	0	0	0	0	0
	0185-P	Loan Pymt - Principal	0	0	0	0	0	0	0	0	0	0
	0186	Loan Legal/Bank Fees	0									
	0199	Funds Trnf Fee to Checkings	0									
		TOTAL EXPENSES	568,758	212,573	595,445	20,893	1,318,815	93,855	89,545	276,494	126,984	135,538

Beginning Reserve Cash Balance 12/31/2013

832,599

BUDGETED	Annual Net Reserve Income(Loss)	148,815	1,132,802	740,018	1,277,498	(46,102)	1,119,424	932,480	753,338	842,188	818,734
	Cumulative Reserve Cash Flow	981,414	2,114,216	2,854,234	4,131,732	4,085,630	5,205,054	6,137,534	6,890,872	7,733,060	8,551,794
	Reserve Balance Recommended per Study										
	% of Underfunding	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

Assumed 3% Annual Reserve of Future Contributions	Percent Increase	3%									
	Annual Contribution to Reserves - 3% increase	717,573	739,100	761,273	784,111	807,635	831,864	856,820	882,524	909,000	936,270
	Annual Net Reserve Income(Loss)	148,815	526,527	165,828	763,218	(511,180)	738,009	767,275	606,030	782,016	800,732
	Cumulative Reserve Cash Flow	981,414	1,507,941	1,673,769	2,436,988	1,925,808	2,663,816	3,431,091	4,037,121	4,819,137	5,619,869
	Reserve Balance Recommended per Study	0	0	0	0	0	0	0	0	0	0
	% of Underfunding	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

NOTE: The above assumptions are based upon the most recent Reserve Study dated 6/2010 and input from the Board. Lieberman Management Services recommends a new Reserve Study every three to five years.

The Dana Point Condo (#0554)
2013 Projection

		Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Proj	Proj	Proj	Proj	Proj	2013				Variance	Variance	
GL	DESCRIPTION	JAN	FEB	MAR	APR	MAY	JUN	JUL		AUG	SEP	OCT	NOV	DEC	TOTAL	BUDGET	\$	%	NOTES		
OPERATING BUDGET																					
4010	Assessments - Regular	-104,858	-104,858	-104,858	-104,858	-104,858	-104,858	-104,858	-104,858	-104,858	-104,858	-104,858	-104,858	-104,862	-\$1,258,300	-\$1,258,300	\$0	0.0%			
4011	Assessment, Reserve	-40,431	-40,431	-40,431	-40,431	-40,431	-40,431	-40,431	-40,431	-40,431	-40,431	-40,431	-40,431	-40,433	-\$485,174	-\$485,174	\$0	0.0%			
4012	Bank Loan Payment	-11,721	-11,721	-11,721	-11,721	-11,721	-11,721	-11,721	-11,721	-11,721	-11,721	-11,721	-11,721	-11,719	-\$140,650	-\$140,650	\$0	0.0%			
4020	Late Charges	0	0	-1,250	-1,075	-750	-525	-120	-300	-300	-300	-300	-300	0	-\$4,920	-\$3,600	-\$1,320	36.7%	More late fees than budgeted		
4030	Move In/Move Out Fees	-150	-1,200	-50	-450	-300	-900	-450	-833	-833	-833	-833	-837	-837	-\$7,669	-\$10,000	\$2,331	-23.3%	Move in fees reduced from anticipated amount		
4050	Violation Income	0	0	0	0	-800	0	-1,900	-50	0	-50	0	-50	-50	-\$2,850	-\$600	-\$2,250	375.0%	More inspections being completed led to more violations noted.		
4060	Locker Rental Income	-1,185	-1,185	-1,125	-1,150	-1,140	-1,145	-1,150	-1,230	-1,230	-1,230	-1,230	-1,230	-1,230	-\$14,230	-\$15,360	\$1,130	-7.4%			
4110	Laundry Room Income	-5,488	-4,814	-5,126	-4,622	-4,480	-4,780	-4,327	-4,333	-4,333	-4,333	-4,333	-4,337	-4,337	-\$55,306	-\$52,000	-\$3,306	6.4%			
4111	Fitness Room Income	0	0	0	0	-65	-60	-55	0	0	0	0	0	0	-\$180	\$0	-\$180	New	Pool Passes		
4130	Key Charges	-152	-122	-200	-77	-200	-237	-345	0	0	0	0	0	0	-\$1,333	\$0	-\$1,333	New	Building Keys, tennis court keys, storage room		
4140	Unit Rental Income	-5,530	-5,530	-5,530	-5,530	-5,530	-5,530	-5,555	-5,605	-5,605	-5,605	-5,605	-5,605	-5,605	-\$66,760	-\$67,260	\$500	-0.7%			
4330	PAL/Transfer Fees	0	0	0	0	0	0	0	0	0	0	0	0	0	\$0	-\$6,000	\$6,000	-100.0%	PAL's closings completed at LMS Corporate		
4610	Checking Account Interest	0	0	0	0	0	0	0	0	0	0	0	0	0	\$0	-\$100	\$100	-100.0%	NO interest on checking account		
4995	Miscellaneous Income	0	-20	-60	-200	0	-186	41	-83	-83	-83	-83	-83	-87	-\$844	-\$1,000	\$156	-15.6%	Garage remotes,		
7011	On Site Manager	10,592	5,414	4,125	5,414	5,414	5,414	235	0	5,414	5,414	5,414	5,414	5,414	\$58,264	\$0	\$58,264	New	Manager Salary, previously included with Management Agreement for total		
7012	Assistant Manager	6,620	3,384	4,028	3,384	3,384	3,384	-4,855	0	3,384	3,384	3,384	3,384	3,384	\$32,865	\$0	\$32,865	New	Assistant Salary. Previously included in management agreement for total		
7020	Maintenance Salaries	14,240	11,572	10,381	10,349	10,306	10,444	10,399	11,134	11,134	11,134	11,134	11,134	11,129	\$133,356	\$133,603	-\$247	-0.2%			
7065	Payroll Process Fees	10	10	204	243	232	240	127	240	240	240	240	240	240	\$2,266	\$864	\$1,402	162.3%	Pass though of all ADP processing fees less then previous company		
7082	FICA Tax Expense	791	1,184	794	792	788	799	795	800	800	1,185	800	800	800	\$10,328	\$10,800	-\$472	-4.4%			
7083	Federal Unemployment Tax	62	31	3	31	0	0	0	0	0	0	0	0	0	\$127	\$500	-\$373	-74.6%	2013 budget amount higher than necessary		
7084	State Unemployment Tax	346	348	284	112	206	0	50	0	0	0	0	0	0	\$1,346	\$500	\$846	169.2%	20-13 budgeted amount not sufficient		
7085	Workers Comp Insurance	1,870	0	0	0	0	1,907	1,907	0	0	2,000	0	0	0	\$7,684	\$5,600	\$2,084	37.2%	Quarterly invoice for work comp. insurance higher than budgeted amount		
7086	Medical/Life Insurance	3,421	-263	-344	1,754	799	1,899	564	730	545	730	545	730	730	\$11,110	\$7,600	\$3,510	46.2%	\$7650 per year with reimbursements applied, December 2012 invoice paid in 2013		
7210	Electricity	6,587	6,685	6,289	6,266	5,106	6,774	8,015	7,542	7,542	7,542	7,542	7,538	7,538	\$83,428	\$90,500	-\$7,072	-7.8%			
7221	Water	19,142	0	0	20,894	20,752	0	21,271	0	21,000	0	21,000	0	21,000	\$124,059	\$115,000	\$9,059	7.9%			
7230	Gas	6,972	9,770	8,760	8,250	6,566	6,186	5,799	6,700	8,498	8,498	8,498	8,492	8,492	\$92,989	\$101,970	-\$8,981	-8.8%			
7410	Scavenger Services	2,774	2,761	2,755	2,928	2,927	2,927	2,892	2,927	2,927	2,927	2,927	2,927	2,927	\$34,599	\$41,604	-\$7,005	-16.8%	Scavenger increase in 2013		
7412	Compactor/Trash Chute	0	0	0	1,567	0	492	0	333	333	333	333	333	337	\$3,728	\$4,000	-\$272	-6.8%			
7420	Exterminating	136	136	281	136	0	1,836	171	136	136	136	136	136	136	\$3,376	\$9,220	-\$5,844	-63.4%	2013 Budget higher than necessary for annual service		
7431	Cleaning Contract	15,684	0	4,513	6,500	6,500	6,500	6,500	6,900	6,690	6,500	6,500	6,500	6,500	\$79,287	\$73,080	\$6,207	8.5%			
7433	Carpet Cleaning	0	360	180	0	7,467	180	180	380	380	180	7,467	180	180	\$16,954	\$25,582	-\$8,628	-33.7%	Less touch ups between service, may still use as needed		
7450	Fire Prevention	3,901	3,164	234	617	1,977	234	3,125	1,893	1,893	1,893	1,893	1,887	1,887	\$22,711	\$22,710	\$1	0.0%			
7462	Elevator Repairs/Services	140	296	3,437	339	1,988	362	2,268	2,000	2,000	2,000	2,000	2,000	2,000	\$18,830	\$33,912	-\$15,082	-44.5%	NO major repairs needed or expected		
7465	Generator Services	0	0	0	0	0	0	0	0	0	0	0	0	0	\$0	\$0	\$0	New	Generator maintenance contract plus repairs		
7470	Security Services	0	0	0	0	0	0	0	0	0	0	0	0	0	\$0	\$12,000	-\$12,000	-100.0%	Cancelled service for 2013		
7475	All Uniform Expenses	0	0	0	0	610	380	0	197	0	0	0	0	0	\$1,187	\$1,200	-\$13	-1.1%			
7495	Other Building Services	144	639	356	0	0	490	0	375	375	375	375	375	379	\$3,508	\$4,504	-\$996	-22.1%	Misc category not itemized for 2013, excess fund. May have been intended in part of other line item in 2013		
7607	Maintenance Supplies	1,157	0	-96	0	0	410	170	350	350	350	350	350	350	\$3,391	\$4,200	-\$809	-19.3%			
7610	Plumbing Repairs/Supplies	495	83	205	332	1,084	1,121	1,418	19,000	500	0	500	0	0	\$24,738	\$15,120	\$9,618	63.6%	Rodding for all horz. and vert. lines, 2013 additional services and repairs completed above budget		
7620	Electric Repairs/Supplies	0	2,400	826	0	0	0	490	400	400	400	400	400	400	\$5,716	\$4,800	\$916	19.1%	No major electric repairs needed		
7621	Lights, Bulbs and Tubes	2,085	14	0	81	622	274	1,392	417	417	417	417	417	417	\$6,553	\$5,004	\$1,549	31.0%	2013 budget estimated low for replacement bulbs on all fixtures		
7632	HVAC Repairs/Supplies	0	586	0	0	1,980	2,476	923	0	1,540	0	0	0	837	\$8,342	\$10,000	-\$1,658	-16.6%	2013 new units out of reserves reduced repairs needed to date		
7642	Doors, Locks & Keys	114	1,296	1,307	335	0	1,134	-305	0	417	0	0	0	413	\$4,711	\$5,000	-\$289	-5.8%			
7645	Garage Door Repairs							0							\$0	\$0	\$0	New			
7646	Building Equipment Repairs	0	300	0	150	1,118	0	0	0	499	499	0	0	0	\$2,566	\$5,990	-\$3,424	-57.2%	General category not specific for contracted repairs, may have used different line item for payment in 2013 that original intention		
7647	Garage Maintenance/Repairs	438	1,967	822	450	0	4,963	348	5,000	0	0	2,000	2,000	2,000	\$17,988	\$24,000	-\$6,012	-25.1%	Minimal repairs to garage completed, will need to budget for waterproofing in 2014		
7651	Interior Painting & Decorating	171	0	996	296	673	0	358	335	335	335	335	335	335	\$4,169	\$4,020	\$149	3.7%			
7652	Exterior Painting & Decorating	0	0	0	0	0	0	0	417	417	417	417	417	413	\$2,081	\$5,000	-\$2,919	-58.4%	Painting to be done after plants are removed		
7661	Masonry & Tuckpointing	0	0	0	0	0	0	0	1,000	1,000	1,000	0	0	0	\$3,000	\$40,000	-\$37,000	-92.5%			
7670	Roof Repairs & Supplies	0	0	0	4,100	0	0	0	10,100	1,450	0	0	0	1,350	\$17,000	\$17,000	\$0	0.0%			
7693	Cleaning Supplies	0	47	0	166	0	0	736	167	167	167	167	163	163	\$1,780	\$2,000	-\$220	-11.0%	Most supplies provided by cleaning crew, purchase of paper products and tile cleaner		
7805	Contract Landscape Services	0	0	8,100	8,100	8,100	8,100	8,100	8,100	8,100	8,100	8,100	8,100	0	\$64,800	\$93,800	-\$29,000	-30.9%	Landscape only, previously included snow		
7810	Landscape - Additional	0	0	0	0	0	1,896	0	2,590	2,093	2,093	0	0	0	\$8,672	\$25,110	-\$16,438	-65.5%	Minimal enhancements due to building entrance issue, move bushes into 7811		
7811	Trees & Bushes	0	0	0	6,950	2,335	1,795	0	2,000	2,500	1,441	0	0	0	\$17,021	\$17,295	-\$274	-1.6%			
7841	Normal Snow Removal							0							\$0	\$0	\$0	New			
7843	Ice Control	13,795	7,645	26,240	0	0	0	0	0	0	0	0	7,700	7,700	\$63,080	\$30,000	\$33,080	110.3%	Previously for ice melt only, includes snow		
7870	Streets & Sidewalks	0	0	0	0	0	0	772	6,000	0	0	0	0	0	\$6,772	\$10,000	-\$3,228	-32			

The Dana Point Condo (#0554)
2013 Projection

		Actual	Actual	Actual	Actual	Actual	Actual	Actual	Proj	Proj	Proj	Proj	Proj	2013				Variance	Variance	NOTES
GL	DESCRIPTION	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL	BUDGET	\$	%			
8116	Fitness Equipment												0	\$0	\$0	\$0	New	New line item to fund equipment maintenance and replacements		
8505	Management Contract	3,400	3,400	3,400	3,400	3,400	3,400	3,400	3,400	3,400	3,400	3,400	3,400	\$40,800	\$154,000	-\$113,200	-73.5%	Previously included office salaries, now separated		
8520	Legal Services (Residents)	0	0	256	496	-240	3,184	0	200	200	200	200	200	\$4,696	\$0	\$4,696	New	Resident chargebacks for collections		
8520-5	Legal Services Reimb (Resident)	0	-256	-496	0	240	-3,184	0	-200	-200	-200	-200	-200	-\$4,696	\$0	-\$4,696	New	Resident payments of chargebacks for collection		
8521	Legal Services (Assn)	475	64	500	1,000	740	500	500	750	750	750	750	750	\$7,529	\$9,000	-\$1,471	-16.3%	Budget for retainer amount too high		
8530	Audit & Financial Services	0	0	6,500	0	3,000	0	0	0	0	0	0	0	\$9,500	\$9,000	\$500	5.6%			
8540	Professional Services							0	1,500	5,000			0	\$6,500	\$0	\$6,500	New	Engineering opinions, project management, permit drawings		
8550	General Office Expenses	388	448	298	165	212	212	0	375	375	375	375	375	\$3,598	\$4,500	-\$902	-20.0%	Conservative supply use and purchase in office		
8551	Photocopy/Reproduction	0	737	0	25	-25	0	0	285	285	285	285	285	\$2,162	\$3,420	-\$1,258	-36.8%	All copies done in house, no outside printing		
8552	Postage Expenses	0	268	214	0	700	208	238	225	225	225	225	225	\$2,753	\$2,700	\$53	2.0%			
8553	Coupon Books/Lockbox Fee	0	0	-10	0	-20	0	0	0	0	0	0	0	-\$30	\$0	-\$30	New	Amount will cancel out for owner replacement coupon books. Account line should be \$0		
8554	Bank Charges	0	0	629	0	0	0	0	0	0	0	0	0	\$629	\$4,008	-\$3,379	-84.3%	Current contract includes bank fee		
8556	Dues, Fees, & Licenses	1,000	0	853	150	0	44	1,250	330	330	330	330	324	\$4,941	\$3,954	\$987	25.0%			
8557	Office Equipment Expense	724	81	834	530	873	434	1,244	525	525	525	525	525	\$7,345	\$6,300	\$1,045	16.6%			
8560	Telephone/Pager Expense	3,759	2,601	1,173	2,423	1,244	4,945	2,492	1,337	1,337	1,337	1,337	1,333	\$25,318	\$16,040	\$9,278	57.8%	Telephone lines under contract in 2013, fire alarm circuits may have previously been included in fire prevention		
8562	Renting Expense	0	0	0	0	0	0	0	208	208	208	208	212	\$1,044	\$2,500	-\$1,456	-58.2%	All units renewed, no new tenants or renting		
8565	Internet/Website Expense	107	0	107	107	107	113	223	113	113	113	113	113	\$1,329	\$0	\$1,329	New	New line item for office internet contract		
8570	Community Newsletter	0	0	0	0	0	0	0	150	150	150	150	150	\$750	\$1,800	-\$1,050	-58.3%	No newsletters produced, will begin in house		
8575	Promotions/Social Activity	0	16	3	0	0	0	0	0	0	0	0	0	\$19	\$1,200	-\$1,181	-98.4%	NO Social activities for 2013		
8592	Bad Debt Write-Offs	0	0	-6,011	0	0	164	5,395	1,000	1,000	1,000	1,000	10,000	\$13,548	\$12,000	\$1,548	12.9%	Write offs under new line item		
8595	Other Administrative Expense	0	0	185	0	300	0	270	42	42	42	42	38	\$961	\$500	\$461	92.2%	2012 expense charged in 2013		
8710	All Association Insurance	19,517	0	0	0	41,989	9,481	7,574	9,481	9,481	9,481	9,481	9,481	\$125,966	\$131,806	-\$5,840	-4.4%			
8801	Budgeted Trsf to Res	40,431	40,431	40,431	40,431	40,431	40,431	40,431	40,431	40,431	40,431	40,431	40,433	\$485,174	\$485,174	\$0	0.0%			
8806	Interest Transfer to Reserve	996	996	996	996	996	996	996	996	996	996	996	993	\$11,949	\$11,949	\$0	0.0%			
8807	Loan Payment	10,725	10,725	10,725	10,725	10,725	10,725	10,725	10,725	10,725	10,725	10,725	10,727	\$128,702	\$128,702	\$0	0.0%			

Operating Loss/(Income) \$ 26,509 \$ (50,541) \$ (25,084) \$ (15,385) \$ 32,093 \$ (19,128) \$ (16,345) \$ 2,191 \$ (203) \$ (29,039) \$ (6,372) \$ (23,170) \$ (124,474) \$ 801 \$ (125,275) -15639.8%

The Dana Point Condo (#0554) 2013 Reserve Projection

RESERVE BUDGET																			
9001	Budgeted Operating Fund to Reserves	-40,431	-40,431	-40,431	-40,431	-40,431	-40,431	-40,431	-40,431	-40,431	-40,431	-40,431	-40,433	-\$485,174	-\$485,174	\$0	0.0%		
9005	Bdgt Oper Fnd to Res	-11,721	-11,721	-11,721	-11,721	-11,721	-11,721	-11,721	-11,721	-11,721	-11,721	-11,721	-11,719	-\$140,650	-\$140,650	\$0	0.0%		
9025	Reserve Interest Inc	0		0	0	0	-12	-20	0	0	0	0	0	-\$32	-\$800	\$768	-96.0%	NO interest on reserve checking	
9041	Loan Proceeds						0	0	0	0	-378,700	0	0	-\$378,700	\$0	-\$378,700	New	Draw remaining balance from Line of Credit/Loan	
9101	Bank Service Fees					25	0	0	0	0	0	0	0	\$25	\$0	\$25	New		
9150	Reserve Study	0	0	0	0	0	0	0	0	0	0	0	0	\$0	\$5,000	-\$5,000	-100.0%	no study completed	
9160-1	Building Capital Expenses	0	0	0	0	0	0	0	0	0	0	0	0	\$0	\$12,000	-\$12,000	-100.0%		
9160-2	Trash System	0	0	0	0	0	0	0	0	0	0	0	0	\$0	\$8,000	-\$8,000	-100.0%		
9160-3	Rental Units	0	0	0	0	0	0	0	0	0	0	0	0	\$0	\$2,400	-\$2,400	-100.0%		
9160-4	Fitness Center	0	0	0	0	0	0	0	167	167	167	167	163	\$831	\$2,000	-\$1,169	-58.5%		
9162	Masonry/Tuckpointing Capital Expense	0	0	0	0	0	0	0	833	833	833	833	837	\$4,169	\$10,000	-\$5,831	-58.3%		
9163-4	Carpentry-Door Replacement	0	0	0	0	0	0	0	483	483	483	483	487	\$2,419	\$5,800	-\$3,381	-58.3%		
9163-6	Carpentry-Balcony Repair/Replacement	0	2,425	0	0	7,380	6,435	46,238	27,996	1,100	0	0	0	\$91,574	\$220,000	-\$128,426	-58.4%		
9164	Concrete Capital Expense	0	0	0	0	0	0	0	292	292	292	292	288	\$1,456	\$3,500	-\$2,044	-58.4%		
9168	HVAC Capital Expense	0	0	0	0	0	0	0	43,643	0	0	0	0	\$43,643	\$12,000	\$31,643	263.7%		
9169	Plumbing Capital Expense	0	0	0	0	0	0	0	3,333	3,333	3,333	3,333	3,337	\$16,669	\$40,000	-\$23,331	-58.3%		
9169-3	Plumbing-Water Heaters	0	0	0	0	0	0	0	500	500	500	500	500	\$2,500	\$6,000	-\$3,500	-58.3%		
9173	Asphalt Capital Expense	0	0	0	0	0	0	0	8,333	8,333	8,333	8,333	8,337	\$41,669	\$100,000	-\$58,331	-58.3%		
9174	Electrical Capital Expense	0	0	0	0	0	0	0	0	0	0	0	0	\$0	\$1,500	-\$1,500	-100.0%		
9174-1	Electrical-Fixture Replacement	0	0	0	0	0	0	0	0	0	0	0	0	\$0	\$1,500	-\$1,500	-100.0%		
9180	Swimming Pool Capital Expense	0	0	0	0	0	0	0	0	0	0	0	0	\$0	\$2,400	-\$2,400	-100.0%		
9182	Garage Capital Expense	0	0	0	0	0	0	0	0	0	0	0	0	\$0	\$4,600	-\$4,600	-100.0%		
9184	Capital Loan Payment	1,055	1,055	953	950	896	893	833	996	996	996	996	996	\$11,615	\$11,949	-\$334	-2.8%		
9184-P	Loan Principal Pymt	0	0	0	0	0	10,725	10,725	10,725	10,725	10,725	10,725	10,725	\$75,075	\$128,702	-\$53,627	-41.7%		

Reserve Total \$ (51,097) \$ (48,672) \$ (51,199) \$ (51,202) \$ (43,876) \$ (34,086) \$ 5,624 \$ 45,149 \$ (25,390) \$ (405,190) \$ (26,490) \$ (26,482) \$ (712,911) \$ (49,273) \$ (663,638) 1346.9%