



## FILTERS

region All  
market All  
customer All

## P &amp; L

## By Fiscal Years

All values in USD

Note: 21 vs 20 is not part of pivot table

Customer	Fiscal Years				
	2019	2020	2021	21 vs 20	
Net Sales					
N & S	30.0M	51.4M	94.7M		84.4%
P & A	40.1M	105.2M	338.4M		221.5%
PC	17.4M	40.1M	165.8M		313.7%
COGS					
N & S	17.8M	32.5M	59.9M		84.7%
P & A	23.3M	65.9M	215.2M		226.7%
PC	10.2M	25.1M	105.6M		321.4%
Gross Margin					
N & S	12.2M	18.9M	34.8M		83.8%
P & A	16.8M	39.4M	123.2M		212.8%
PC	7.2M	15.0M	60.2M		300.9%
GM %					
N & S	40.7%	36.8%	36.7%		-0.3%
P & A	41.9%	37.4%	36.4%		-2.7%
PC	41.5%	37.4%	36.3%		-3.1%
Total Net Sales	87.5M	196.7M	598.9M		204.5%
Total COGS	51.2M	123.4M	380.7M		208.6%
Total Gross Mar	36.2M	73.3M	218.2M		197.6%
Total GM %	41.4%	37.3%	36.4%		-2.3%









































